To: All holders of an electricity supply licence who are relevant licence holders for the purpose of section 11A(10) of the Electricity Act 1989

MODIFICATION PURSUANT TO SECTION 11A OF THE ELECTRICITY ACT 1989 OF THE STANDARD CONDITIONS OF THE ELECTRICITY SUPPLY LICENCES GRANTED OR TREATED AS GRANTED UNDER SECTION 6(1)(d) OF THE ELECTRICITY ACT 1989

NOTICE OF REASONS FOR THE DECISION TO MODIFY THE STANDARD CONDITIONS OF THE ELECTRICITY SUPPLY LICENCE UNDER SECTION 49A OF THE ELECTRICITY ACT 1989

WHEREAS:

- 1. Each of the companies to whom this notice is addressed holds an electricity supply licence granted, or treated as granted, pursuant to section 6(1)(d) of the Electricity Act 1989 (the "Act").
- 2. In accordance with section 11A (2), (3) and (4) of the Act, the Gas and Electricity Markets Authority (the "Authority")¹ gave notice ("Notice") on 19 October 2016 that it proposed modifying the standard conditions of the electricity supply licence by inserting new standard condition 32A (Power to direct suppliers to test consumer engagement measures). The Notice required any representations with respect to the proposed modification to be made on or before 18 November 2016.
- 3. A copy of the Notice was sent to the Secretary of State in accordance with section 11A(4)(b) of the Act, and we have not received a direction that the modification should not be made.
- 4. We received 20 responses to the Notice, which we carefully considered. We have placed all non-confidential responses on our website. A copy of the non-confidential representations received by Ofgem are available free of charge from the Ofgem Knowledge Management Team, 9 Millbank, London, SW1P 3GE.
- 5. The Authority has carefully considered the representations made and, subject to changes explained in paragraph 6, has decided to proceed with the modification proposed in the Notice.
- 6. The Authority has decided to add a sunset provision to the version of SLC 32A contained in the Notice by inserting new paragraphs 32A.9 and 32A.10 (and a relevant subheading). This change is highlighted in yellow in the attached Schedule 1. The effect of this change is that all the substantive elements of SLC 32A will cease to have effect at 24:00 on 31 December 2022, unless the Authority decides to extend the duration (on one or more occasions). In order to extend the duration the Authority would first need to consult on its proposal to do this, and if it decided it was appropriate to do so after consideration of responses, publish a statement in writing. The main reason for making this change is to better reflect the Authority's stated policy intention in respect of acting proportionately and in line with better regulation duties. Further information on this change and the reasoning is set out in the decision document.
- 7. In accordance with section 49A of the Act, the reasons for making the licence modification are to implement the policy stated in the following documents:

 $^{^{1}}$ The terms "the Authority", "we" and "Ofgem" are used interchangeably in this document.

- (a) Decision document: Implementation of Standard Licence Condition 32A: Power to direct suppliers to test consumer engagement measures decision to make licence modifications (30 January 2017);
- (b) Statutory Consultations on the introduction of SLC 32A: Power to direct suppliers to test consumer engagement measures (19 October 2016)
- (c) The CMA's Energy market investigation final report (24 June 2016).

In summary, the modification is being made because the Authority agrees with the Competition and Markets Authority's recommendation on establishing an ongoing programme to test consumer engagement measures (including via randomised controlled trials (RCTs), where appropriate²) and considers that introducing Standard Licence Condition 32A for this purpose would promote the interests of existing and future energy consumers.

- 8. The effects of this modification are described in the documents referred to in paragraph 6 of this Notice. In summary, the main effect of this modification is to enable robust testing of measures to promote consumer engagement on a mandatory basis by suppliers.
- 9. Where an application for permission to appeal the Authority's decision is made to the Competition and Markets Authority (CMA) under section 11C of the Act, Rule 5.7 of the CMA's Energy Licence Modification Appeals Rules³ requires that the appellant send a non-confidential notice to any relevant licence holders who are not parties to the appeal, setting out the matters required in Rule 5.2. Schedule 2 to this Notice provides a list of the relevant licence holders in relation to the modification. Section 11A(10) of the Act sets out the meaning of "relevant licence holder".

Now therefore

In accordance with the powers contained in section 11A(1)(b) of the Act, the Authority hereby modifies the standard conditions for all electricity supply licences in the manner specified in attached Schedule 1. The modification will take effect on and from 27 March 2017, a date which is at least 56 days from the publication of this Notice.

The Official Seal of the Gas and Electricity Markets Authority here affixed is authenticated by the signature of



Neil Barnes Duly authorised on behalf of the Gas and Electricity Markets Authority

30 January 2017

² Or with quasi-experimental or other research methods, where not.

³ The rules were published by the Competition Commission in September 2012. On 1 April 2014, the Competition Commission was abolished and its functions transferred to the CMA.

SCHEDULE 1

MODIFICATION PURSUANT TO SECTION 11A OF THE ELECTRICITY ACT 1989 OF THE STANDARD CONDITIONS OF THE ELECTRICITY SUPPLY LICENCE GRANTED OR TREATED AS GRANTED UNDER SECTION 6(1)(d) OF THE ELECTRICITY ACT 1989

The text below constitutes the modification to insert new standard condition 32A in the electricity supply licence:

Condition 32A. Power to direct suppliers to test consumer engagement measures

Power of direction

- For any purposes connected with the Authority's consideration of measures or behaviours which may impact on consumer engagement ('consumer engagement measures'), the licensee must comply with a direction issued by the Authority in respect of Relevant Matters for Standard Condition 32A.
- The licensee is not required to comply with a direction issued pursuant to 32A.1 unless the Authority has given the licensee at least 1 month's prior Notice.
- 32A.3 A direction issued under paragraph 32A.1 may include a requirement to comply with any instructions from the Authority or a third party agent appointed by the Authority for the purposes of conducting any test of consumer engagement measures.

Provision of information

- The licensee must provide the Authority (or such other person as specified by the Authority) with information specified by the Authority in relation to matters that it reasonably considers are relevant to:
 - (a) the Authority's consideration of whether to issue a direction pursuant to paragraph 32A.1; and/or
 - (b) the licensee's compliance with any direction issued pursuant to paragraph 32A.1.
- The Authority may direct the licensee to comply with paragraph 32A.4 by providing to the Authority (or such other person as specified by the Authority) information:
 - (a) in a particular form or medium by a particular date;
 - (b) in a particular form or medium at such reoccurring intervals of time as the Authority considers appropriate; and
 - (c) of any description specified by the Authority, including any documents, accounts, estimates, returns, records or reports and data of any kind, whether or not prepared specifically at the request of the Authority.

32A.6 The licensee is not required to comply with paragraph 32A.4 if it could not be compelled to produce or give the information in evidence in civil proceedings before a court.

Compliance with this condition

32A.7 The licensee is not required to comply with paragraph 32A.1 until the Authority has published criteria for the selection of one or more licensees to conduct testing (including through Randomised Controlled Trials) of any consumer engagement measures.

Definitions for condition

32A.8 For the purposes of this condition:

'Relevant Matters for Standard Condition 32A' means any or all of the following:

- (a) a requirement to test or evaluate (including through a Randomised Controlled Trial, where the Authority considers it appropriate) any consumer engagement measures in a manner and time frame prescribed by the Authority (including on the basis of the Authority's Specification for Testing), and to provide information to Domestic Customers in a manner and time frame specified by the Authority;
- (b) where appropriate, a requirement to submit an implementation plan to the Authority for approval;
- (c) a requirement not to comply with any licence conditions which are relevant to the subject matter of this condition to such extent and subject to such conditions as the Authority may direct; and
- (d) a requirement to provide the Authority (or such other person as specified by the Authority) with information relating to the results (and the underlying data) of the testing of any consumer engagement measures in the manner and time frame specified by the Authority.

'Randomised Controlled Trial' means a form of consumer research (which is statistically robust for measuring behavioural impact) for Domestic Customers which is for the purposes of testing one or more consumer engagement measures relevant to the subject matter of this licence condition and includes two or more randomly assigned customer groups from the pool of eligible participants (which may be determined and specified by the Authority) in circumstances where:

- (a) at least one of those groups are not subject to the consumer engagement measure; and
- (b) all of the customer groups are comparable (including on the basis of the randomised selection) but for the consumer engagement measure(s).

`Authority's Specification for Testing' includes detail on some or all of the following:

Design

- the objective(s) of the testing;
- the details of the consumer engagement measure(s) (and any variants) to be tested;
- the testing methodology (including, but not limited to, the approach to randomisation and maximising the equivalence of groups and the proposed sample size);
- the testing of outcomes and how they will be measured;
- the proposed timetable;
- any planned piloting activity; and/or
- any supplementary research or follow up analysis to gain a better understanding of the behavioural impact.

Implementation

- the identification of third parties who will be involved in delivering the proposed specification for testing and clarity around roles and responsibilities;
- the details of any proposed supplier-initiated activity that might have an impact on the testing;
- proposed approach for monitoring (including possible arrangements for independent moderation) and quality assurance; and/or
- the approach to dealing with ethics and consumer protection issues, including how any possible consumer detriment will be identified, monitored and addressed should any issue be identified.

Analysis and evaluation of the results

- criteria and approach to evaluate and analyse the results of the testing; and/or
- data to be shared, consideration of format, precise content, file types and data security.

Duration of condition

- Paragraphs 32A.1 to 32A.8 will cease to have effect at 24:00 on 31

 December 2022 unless, following consultation, the Authority specifies a later date by publishing a statement in Writing.
- The power to specify a later date in paragraph 32A.9 may be exercised by the Authority on more than one occasion (before, on, or after the expiry of any later date specified by the Authority).

SCHEDULE 2

MODIFICATION PURSUANT TO SECTION 11A OF THE ELECTRICITY ACT 1989 OF THE STANDARD CONDITIONS OF THE ELECTRICITY SUPPLY LICENCE GRANTED OR TREATED AS GRANTED UNDER SECTION 6(1)(d) OF THE ELECTRICITY ACT 1989

LIST OF RELEVANT LICENCE HOLDERS

1 North Utilities Ltd

1st Direct Utilities Plc

Addito Supply Limited

Affect Energy Ltd

Arto. Energy Limited

Avro Energy Limited

Axis Telecom Limited

AXPO UK Limited

Barbican Power Limited

Better Energy Supply Limited

Bluebell Energy Supply Limited

Bor Energy Limited

Breeze Energy Supply Limited

Brilliant Energy Supply Limited

Bristol Energy & Technology Services (Supply)

Limited

British Gas Trading Limited

Brook Green Trading Limited

Bruntwood Energy Services Limited

Bryt Energy Limited

Bulb Energy Ltd

Business Power and Gas Limited

Cardiff Energy Supply Limited

Celesto Enterprises Limited

Cleanreturns Limited

CNG Electricity Limited

Co-Operative Energy Limited

Corona Energy Retail 4 Limited

Coulomb Energy Supply Limited

Crown Oil Limited

Daffodil Energy Supply Limited

Daisy Energy Supply Limited

Dirac Energy Supply Limited

Dong Energy Power Sales UK Limited

Donnington Energy Limited

Earl Power Supply Limited

Economy Energy Supply Limited

Economy Energy Trading Limited

EDF Energy Customers Plc

Edgware Energy Limited

Eddington Energy Supply Limited

Effortless Energy Ltd.

E (Gas and Electricity) Limited

Electraphase Ltd

Electricity Plus Supply Limited

ElectroRoute Supply Limited

Emexconsult Limited

Eneco Energy Trade BV

Energy COOP Limited

ENGIE Power Limited

Enstroga Ltd

E.ON Energy Solutions Limited

Euston Energy Limited

Eversmart Energy Ltd

Extra Energy Supply Limited

Faraday Energy Supply Limited

Farmoor Energy Limited

Farringdon Energy Limited

First Utility Limited

Flow Energy Limited

Foxglove Energy Supply Limited

Future Energy Utilities Ltd

GEN4U Ltd

GNERGY Limited

Golding Energy Limited

Good Energy Limited

Green Energy (UK) plc

Greengen Direct Limited

Green Network Energy Ltd

Hartree Partners Supply (UK) Limited

Haven Power Limited

Hawking Energy Supply Limited

Highclare Trading Limited

Holborn Energy Limited

Home Counties Energy Plc

Hudson Energy Supply UK Limited

Hyde Park Energy Limited

Igloo Energy Supply Limited

Inverno Limited

Iresa Limited

I Supply Electricity 2 Limited

I Supply Electricity Limited

I Supply Energy Limited

ICS Energy Limited

Jacob Developments Limited

KAL-Energy Limited

Kensington Power Limited

Labrador Ltd

Lavender Energy Supply Limited

Lily Energy Supply Limited

Limejump Energy Limited

Loco2 Energy Supply Ltd.

Marble Power Limited

Marigold Energy Supply Limited

Mattina Limited

Mint Energy Supply Limited

Mongoose Energy Supply Limited

Monument Energy Limited

MVV Environment Services Limited

MyLife Home Energy Limited

Nabuh Energy Ltd

Nationwide Electricity Limited

Neas Energy Limited

Newport Energy Limited

Nilo Energy Limited

Npower Direct Limited

Npower Limited

Npower Northern Limited

Npower Northern Supply Limited

Npower Yorkshire Limited

Npower Yorkshire Supply Limited

Octopus Energy Limited

Oneselect Limited

Opal Energy Limited

Opus Energy (Corporate) Limited

Opus Energy Limited

Opus Energy Renewables Limited

Our Power Energy Supply Limited

OVO Electricity Limited

Paddington Power Limited

Palladium Energy Supply Limited

Pan-Utility Limited

PFP Energy Supplies Limited

Planet 9 Energy Limited

Pozitive Energy Ltd

Prozana Limited

Putney Energy Limited

Queensbury Energy Limited

Rayleigh Energy Supply Limited

R Electrics Limited

Robin Hood Energy Limited

Rose Energy Supply Limited

Rutherford Energy Supply Limited

Saphir Energy Limited

Satus Energy Limited

Scottish Power Energy Retail Limited

Simple Energy Scotland Limited

Simply Electricity Limited

Singola Limited

Sing Power Limited

Smart Electricity Limited

Smarter Eco Energy Ltd

Snowdrop Energy Supply Limited

So Energy Trading Limited

South Wales Electricity Limited

Spalt Energy Limited

Spark Energy Supply Limited

Squeaky Clean Energy Limited

SSE Energy Supply Limited

Sunflower Energy Supply Limited

Supply Energy Limited

Switch Business Gas and Power Ltd

Symbio Energy Limited

Temple Energy Limited

The Renewable Energy Company Limited

Thistle Energy Supply Limited

Together Energy Supply Limited

Tonik Energy Limited

Toto Energy Ltd.

Trio Utilities Ltd

Tulip Energy Supply Limited

UK Healthcare Corporation Limited

Utilita Energy Limited

Vavu Power Limited