Galloper Ofgem Tender Round 5 Launch Event

30<sup>th</sup> September 2016

# **Purpose Of Presentation**

The purpose of this presentation is to present an opportunity for investment in the Offshore Transmission Assets of Galloper Wind Farm

# Agenda

- Introduction to investors, developer and project team
- Galloper project highlights
- Galloper offshore transmission infrastructure
- Contractual arrangements
- Export cable
- Other matters
- Construction & OFTO transaction timeline
- Construction update
- OFTO investment summary





# Experienced, Reputable & Creditworthy Investors

Galloper Wind Farm Limited (GWFL) has four principal partners; Innogy Renewables UK, UK Green Investment Bank, Siemens Financial Services and Macquarie Capital\*



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\* As of summer 2016 Sumitomo Corporation became an indirect shareholder after adopting a relationship with project partner Macquarie Capital

- Attracted project financing from commercial banks and the European Investment Bank
- Comprehensive technical and legal due diligence process completed before Financial Close was reached in late 2015
- Financing process has attained a significant amount of recognition on a European and global scale (European Wind Deal of the Year, European Power Deal of the Year, Top Deal of 2015, Best Project Finance Loan 2015)

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# Highly Experienced Developer

innogy is a market leader in developing and operating renewable technology across Europe with significant expertise in successfully delivering offshore wind projects



Galoper Wind Farm Ltd

I Total capacity of all offshore wind projects in which innogy owns a stake, is the operator or main service provider to  $JV\,$ 

 $2\ \text{By}$  capacity. Source: Bloomberg New energy finance; asset owner database, as of March 2016

Constructed first ever commercial UK offshore wind project in 2003 (North Hoyle) Constructed the second largest fully operational offshore wind farm to date (Gwynt y Môr)

Galloper will be the 10th offshore wind project constructed by innogy of which innogy has led over half

Robust lessons learnt and sharing of experiences ensure that each project builds on the success of previous ones

Experience, scale and longstanding relationships with the supply chain ensure successful delivery

## Galloper Wind Farm Ltd. Project Team

Experienced project team with OFTO sale experience and dedicated resources to the OFTO transaction, motivated to complete the sale swiftly



Toby Edmonds Project Director

Toby has 18 years of experience in the energy industry and eight years in offshore wind. Toby has a proven track record in the delivery of major offshore wind farm projects having previously held the role of Project Director on innogy's 576 MW Gwynt y Mor offshore wind farm. Beyond project delivery, Toby also has previously fulfilled senior roles in asset management at innogy covering development, construction and operations of offshore wind farms.





Mikko Simula Finance Director

Mikko is leading financial, commercial and legal functions within the Galloper offshore wind farm project throughout the financing and construction periods. Previously Mikko was responsible for the overall commercial and financial management of the Gwynt y Môr offshore wind farm project from financial close through procurement and offshore construction into operations. Before coming into the offshore wind sector in 2009 Mikko held various financial management positions within the heavy engineering industry.

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#### Julian Garnsey Senior Project Manager

Julian is a Chartered Engineer with over 12 years of experience in offshore wind farm construction. Involved with the Galloper project since the development stage, Julian has held numerous project management roles with innogy including Foundations Project Manager on Rhyl Flats offshore wind farm and Engineering Manager on Gwynt y Mor offshore wind farm. Prior to his offshore wind experience Julian worked on several major projects in the oil & gas and infrastructure sectors.

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#### Wojciech Wiechowski OFTO Transaction Manager

Wojciech has over 13 years of experience in the energy industry. This includes nearly 5 years within Innogy Renewables UK holding commercial management roles where, among other things, he was responsible for the divestment of the £352m Gwynt y Mor transmission assets to the OFTO, as well as managing various work-streams related to Galloper's non-recourse financing. His prior employers include Energinet.dk, Aalborg University and SwePol HVDC link. Wojciech holds a PhD degree in Electrical Engineering.

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# Project Highlights

Location	27 km off the Suffolk Coast	15 L			
Transmission Entry Capacity	340MW	Leiston Sizewell			
Turbines	56 x Siemens SWT-6.0-154	Aldeburgh Well known operating			
Array Cables	56 buried subsea cables	Orford • environment adjacent to the operational Greater Gabbard Wind Farm			
Offshore Substation	One 33kV/ 132 kV offshore substation platform	Greater Gabbard Area A			
Export Cables	2 buried subsea cables approximately 45km jointed to land cables 0.85km				
Onshore Substation	One I32kV onshore substation	Area C Area B			
OFTO Initial Transfer Value	£329.1 million				



# Galloper Offshore Transmission Infrastructure

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## **Contractual Arrangements**

Galloper aims to achieve optimum balance between limiting the number of contracts and selecting competent contractors who are all market leaders working within their knowledge and experience areas



 Majority of OFTO assets are covered by only two EPCI contracts:

- Few contracts to transfer
- Interface risk mitigated by wrapping the design, fabrication and installation together

#### ✓ Robust warranty provisions

- The EPCI contractors have liability for all defects under the respective EPCI contracts
- Contractors incentivised to deliver OFTO asset documentation as early as possible, allowing for smooth technical due diligence
- Circa 850 metre long onshore export cable route with only three land owners along the route – few property documents to be transferred

# Export Cable

- ✓ EPCI contract with VBMS/NKT joint venture, covering the manufacture and installation of subsea export cables under one contract
- $\checkmark$  Export cables to be tested in line with industry best practices
- $\checkmark\,$  Full length export cable post lay burial depth survey
- $\checkmark$  Anticipated 4km of spare export cable to be transferred to the OFTO
- ✓ An Export Cable Monitoring System in the form of a Distributed Temperature Sensing system allowing for a dynamic management of export cable ratings and for quick ease of fault location or fault potential
- $\checkmark\,$  Attention to gathering all the required data / installation records for OFTO technical due diligence

## **Other Matters**

- Developer open to offering a range of O&M services to the OFTO
- Providing Vendor Due Diligence Report





## **Construction & OFTO Transaction Timeline**





# **Construction Update**

#### Onshore

- Substation civil works nearing completion
- 132kV GIS and other major electrical plant installation underway
- Cable route civil works well advanced with directional drills complete

### Offshore

- First export cable has been installed
- Second export cable in manufacture ready for installation Q2 2017
- Offshore substation topside and jacket structures well advanced
- 132kV Transformers and GIS installed into topsides ready for platform installation Q2 2017





# Galloper OFTO Investment Summary

Experienced, reputable & creditworthy investors	Attracted project financing and global recognition	Market leading experienced developer open to offering O&M services	Experienced project team with dedicated OFTO resource motivated to conclude sale swiftly
340MW Transmission Entry Capacity	£329.1 million OFTO Initial Transfer Value	Optimal contract arrangements	Market leading cable manufacturing and installation EPCI contractor

