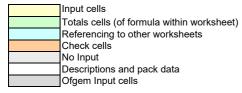
Electrici	ty Network Innovation Competition Full Submission Spreadsheet
	(2019 version 1.0) Appendix A
Licensee Name:	Scottish Hydro Electric Power Distribution
Submission Date:	29/07/2019



	ng Request	2019/20	2020/21	2021/22	2022/23	2023/24	2024/25	2025/26	Total	
atal Draiaat										
otal Project ost	From Project Cost Sum	marv sheet								
	Labour	32,438	318,240	486,779	358,914	244,915	48,030	-	1,489,316	
	Equipment Contractors	- 30,000	211,560 2,020,673	2,440,527 1,988,553	656,880 532,590	- 691,000	-		3,308,967 5,262,815	
	IT	-	-	-	-	-	-	-	-	
	IPR Costs	-	-	-	-	-	-	-	-	
avments to u	Travel & Expenses sers & Contingency	10,000	95,594	160,506	143,287	104,283	-	-	513,671	
-,	Decommissioning	-	-	-	-	356,338	-	-	356,338	
	Other Total	- 72,438	- 2,646,067	- 5,076,365	- 1,691,671	- 1.396.536	- 48,030	-	- 10,931,107	
	Total	72,430	2,040,007	5,078,385	1,091,071	1,390,330	48,030	-	10,931,107	l
xternal										
unding	Any funding that will be Labour	ereceived from	Project Partne	rs and/or Exte	rnal Funders -	from Project C	ost Summary :	sheet	-	1
	Equipment	-	-	-	-	-			-	
	Contractors	-	-	-	-				-	
	IT	-	-	-	-				-	
	IPR Costs Travel & Expenses	-	-	-	-				-	
ayments to u	sers & Contingency	-	-	-	-	-			-	
	Decommissioning	-	-	-	-	-			-	
	Other Total	-	-	-	-		-	_	-	
	Total								-	1
censee										
xtra ontribution	Any funding from the L	icensee which	is in excess of	the Licensee C	ompulsory Cor	tribution - from	n Project Cost	Summary sheet		
	Labour	-	-	-		-		sneet	-	]
	Equipment	-	-	-	-	-			-	
	Contractors IT	-	-	-	-	-			-	
	IPR Costs	-	-	-	-	-			-	
	Travel & Expenses	-	-	-	-	-			-	
ayments to u	sers & Contingency Decommissioning	-	-	-	-				-	
	Other	-	-	-	-	-			-	
	Total	-	-	-	-	-	-	-	-	l
nitial Net Fu	Inding Required									
	Labour	32,438	318,240	486,779	358,914	244,915	48,030	-	1,489,316	
	Equipment Contractors	- 30,000	211,560 2,020,673	2,440,527 1,988,553	656,880 532,590	- 691,000			3,308,967 5,262,815	
	IT	-	-	1,900,555			-			
	IPR Costs	-	-	-	-	-	-	-	-	
avments to u	Travel & Expenses sers & Contingency	10,000	95,594	160,506	143,287	104,283			513,671	
ayments to a	Decommissioning	-	-	-	-	356,338	-	-	356,338	Check Total = to Initial Net Fur
	Other	-	-	-	-	-	-	-	-	in Project Cost Summary
	Total	72,438	2,646,067	5,076,365	1,691,671	1,396,536	48,030	-	10,931,107	ОК
Direct Benefi	t: from Direct Benefits st	neet								
	Total	-	-	-	-	-	-	-	-	
	Total									
	- Cital									
icensee Con	، npulsory Contribution				25.004	24.404	4.000		140.000	
icensee Con		from Project C 3,244 -	31,824	sheet 48,678 244,053	35,891 65,688	24,491	4,803		148,932 330,897	
icensee Con	n <b>pulsory Contribution</b> , Labour Equipment Contractors			48,678	35,891 65,688 53,259	24,491 - 69,100	4,803 - -		148,932 330,897 526,282	
icensee Con	n <b>pulsory Contribution</b> , Labour Equipment Contractors IT	3,244 - 3,000 -	31,824 21,156 202,067 -	48,678 244,053 198,855 -	65,688 53,259 -	- 69,100 -			330,897 526,282 -	
icensee Con	n <b>pulsory Contribution</b> , Labour Equipment Contractors	3,244 - 3,000	31,824 21,156 202,067	48,678 244,053	65,688 53,259	- 69,100	-	-	330,897 526,282	
	npulsory Contribution , Labour Equipment Contractors IT IPR Costs Travel & Expenses sers & Contingency	3,244 - 3,000 - -	31,824 21,156 202,067 - -	48,678 244,053 198,855 - -	65,688 53,259 - -	- 69,100 - - 10,428 -			330,897 526,282 - - 51,367 -	
	npulsory Contribution . Labour Equipment Contractors IT IPR Costs Travel & Expenses sers & Contingency Decommissioning	3,244 - 3,000 - -	31,824 21,156 202,067 - -	48,678 244,053 198,855 - -	65,688 53,259 - -	- 69,100 - -			330,897 526,282 - -	
	Apulsory Contribution , Labour Equipment Contractors IT IPR Costs Travel & Expenses sers & Contingency Decommissioning Other	3,244 - 3,000 - 1,000 - - - -	31,824 21,156 202,067 - - 9,559 - - - -	48,678 244,053 198,855 - - 16,051 - - - -	65,688 53,259 - - 14,329 - - - -	- 69,100 - - 10,428 - 35,634 -	- - - - - - -		330,897 526,282 - - 51,367 - 35,634 -	ОК
	npulsory Contribution . Labour Equipment Contractors IT IPR Costs Travel & Expenses sers & Contingency Decommissioning	3,244 - 3,000 - -	31,824 21,156 202,067 - -	48,678 244,053 198,855 - -	65,688 53,259 - -	- 69,100 - - 10,428 -		- - - - - - - - -	330,897 526,282 - - 51,367 -	OK Check that Total is = or > tha Total Direct Benefits
ayments to u	Apulsory Contribution , Labour Equipment Contractors IT IPR Costs Travel & Expenses sers & Contingency Decommissioning Other Total	3,244 - 3,000 - 1,000 - - - -	31,824 21,156 202,067 - - 9,559 - - - -	48,678 244,053 198,855 - - 16,051 - - - -	65,688 53,259 - - 14,329 - - - -	- 69,100 - - 10,428 - 35,634 -	- - - - - - -	- - - - - - - - -	330,897 526,282 - - 51,367 - 35,634 -	OK Check that Total is = or > that
ayments to u	Apulsory Contribution , Labour Equipment Contractors IT IPR Costs Travel & Expenses sers & Contingency Decommissioning Other	3,244 - 3,000 - 1,000 - - - -	31,824 21,156 202,067 - - 9,559 - - - -	48,678 244,053 198,855 - - 16,051 - - - -	65,688 53,259 - - 14,329 - - - -	- 69,100 - - 10,428 - 35,634 -	- - - - - - -	- - - - - - - - -	330,897 526,282 - - 51,367 - 35,634 -	OK Check that Total is = or > tha Total Direct Benefits
ayments to u	Apulsory Contribution , Labour Equipment Contractors IT IPR Costs Travel & Expenses sers & Contingency Decommissioning Other Total Funding required Labour Equipment	3,244 - - - - - - - - - - - - - - - - - -	31,824 21,156 202,067 - - 9,559 - - 264,607 286,416 190,404	48,678 244,053 198,855 - - - - - 507,637 438,101 2,196,475	65,688 53,259 - - - - - - - - - - - - - - - - - - -	- 69,100 - - - 35,634 - 139,654 220,423	- - - - - - - - - - - - - - - - - - -		330.897 526,282 - 51,367 - 1,093,110.74 1,340,384 2,978,071	OK Check that Total is = or > tha Total Direct Benefits
ayments to u	Appulsory Contribution . Labour Equipment Contractors IT IPR Costs Travel & Expenses sers & Contingency Decommissioning Other Total Funding required Labour Equipment Contractors	3,244 - 3,000 - - 1,000 - - 7,244	31,824 21,156 202,067 - - - - - 264,607 286,416	48,678 244,053 198,855 - - - - - - - - - - - 507,637 438,101	65,688 53,259 - - - - - - - - - - - - - - - - - - -	- 69,100 - 10,428 - 35,634 - 139,654	- - - - - - - - - - - 4,803	- - - - - - - - - - - - - - - - - - -	330,897 526,282 - 51,367 - 35,634 - 1,093,110.74 1,340,384	OK Check that Total is = or > tha Total Direct Benefits
ayments to u	Apulsory Contribution , Labour Equipment Contractors IT IPR Costs Travel & Expenses sers & Contingency Decommissioning Other Total Funding required Labour Equipment	3,244 - - - - - - - - - - - - - - - - - -	31,824 21,156 202,067 - - 9,559 - - 264,607 286,416 190,404	48,678 244,053 198,855 - - - - - 507,637 438,101 2,196,475	65,688 53,259 - - - - - - - - - - - - - - - - - - -	- 69,100 - - - 35,634 - 139,654 220,423	- - - - - - - - - - - - - - - - - - -		330.897 526,282 - 51,367 - 1,093,110.74 1,340,384 2,978,071	OK Check that Total is = or > tha Total Direct Benefits
ayments to u utstanding	Appulsory Contribution . Labour Equipment Contractors IT IPR Costs Travel & Expenses sers & Contingency Decommissioning Other Total Funding required Labour Equipment Contractors IT IPR Costs Travel & Expenses	3,244 	31,824 21,156 202,067 - - - - 264,607 - 286,416 190,404 1,818,606	48,678 244,053 198,855 - - - - - 507,637 438,101 2,196,475	65,688 53,259 - - - - - - - - - - - - - - - - - - -	- 69,100 - - - 35,634 - 139,654 220,423	- - - - - - - - - - - - - - - - - - -		330,897 526,282 51,367 35,634 1,093,110.74 1,340,384 2,978,071 4,736,534	OK Check that Total is = or > tha Total Direct Benefits
ayments to u Dutstanding	Apulsory Contribution , Labour Equipment Contractors IT IPR Costs Travel & Expenses sers & Contingency Decommissioning Other Total Funding required Labour Equipment Contractors IT IPR Costs Travel & Expenses sers & Contingency	3,244 	31,824 21,156 202,067 - - - - 264,607 - 286,416 190,404 1,818,606 - - - - - - - - - - - - - - - - - -	48,678 244,053 198,855 - - - - 507,637 - 507,637 - - 507,637 - - - - - - - - - - - - - - - - - - -	65,688 53,259 - - - - - - - - - - - - - - - - - - -	- 69,100 - - - 35,634 - - 139,654 - - - 621,900 - - - - 93,855 -	- - - - - - - - - - - - - - - - - - -		330.897 526,282 - 51,367 - 1,093,110.74 1,340,384 2,978,071 4,736,534 - - - 462,304	OK Check that Total is = or > tha Total Direct Benefits OK
ayments to u Dutstanding	Appulsory Contribution . Labour Equipment Contractors IT IPR Costs Travel & Expenses sers & Contingency Decommissioning Other Total Funding required Labour Equipment Contractors IT IPR Costs Travel & Expenses	3,244 3,000 - - - - - - - - - - - - - - - - - -	31,824 21,156 202,067 - - - - 264,607 - - 264,607 - 286,416 190,404 1,818,606 - -	48,678 244,053 198,855 - - - - - - - - - - - - - - - - - -	65,688 53,259 - - - - - - - - - - - - - - - - - - -	- 69,100 - - - - - - - - - - - - - - - - - -	- - - - - - - - - - - - - - - - - - -		330.897 526,282 - 51,367 - 1,093,110.74 1,340,384 2,978,071 4,736,534 -	OK Check that Total is = or > tha Total Direct Benefits OK Check that Total is =to
layments to u Dutstanding	Apulsory Contribution , Labour Equipment Contractors IT IPR Costs Travel & Expenses sers & Contingency Decommissioning Other Total Funding required Labour Equipment Contractors IT IPR Costs Travel & Expenses sers & Contingency Decommissioning	3,244 3,000 - - 1,000 - - - 7,244 29,194 - 27,000 - - - - - - - - - - - - -	31,824 21,156 202,067 - - 9,559 - - 264,607 286,416 190,404 1,818,606 - - 86,035 - -	48,678 244,053 198,855 - - - - 507,637 - - 507,637 - - - - - - - - - - - - - - - - - - -	65,688 53,259 - - - - - - - - - - - - - - - - - - -	- 69,100 - - - 35,634 - - 139,654 - - - 621,900 - - - - 93,855 -	- - - - - - - - - - - - - - - - - - -		330.897 526,282 - 51,367 - 1,093,110.74 1,340,384 2,978,071 4,736,534 - - - 462,304	OK Check that Total is = or > tha Total Direct Benefits OK Check that Total is =to
ayments to u Dutstanding ayments to u	Apulsory Contribution , Labour Equipment Contractors IT IPR Costs Travel & Expenses sers & Contingency Decommissioning Other Total Funding required Labour Equipment Contractors IT IPR Costs Travel & Expenses sers & Contingency Decommissioning Other Total	3,244 	31,824 21,156 202,067 - 9,559 - - 264,607 - 286,416 190,404 1,818,60 - 86,035 - - - 2,381,461	48,678 244,053 198,855 - - - - 507,637 - - 507,637 - - - - - - - - - - - - - - - - - - -	65,688 53,259 - - - - 14,329 - - - 169,167 323,022 591,192 479,31 479,31 - - - 128,959 - - - 1,522,504	- - - - - - - - - - - - - -	- - - - - - - - - - - - - - - - - - -		330,897 526,282 511,367 1,093,110.74 1,093,110.74 1,340,384 2,978,071 4,736,534 - - 462,304 - - 320,704 - 9,837,997	OK Check that Total is = or > tha Total Direct Benefits OK Check that Total is =to Total Outstanding Funding rec OK
ayments to u Dutstanding	Apulsory Contribution , Labour Equipment Contractors IT IPR Costs Travel & Expenses sers & Contingency Decommissioning Other Total Funding required Labour Equipment Contractors IT IPR Costs Travel & Expenses sers & Contingency Decommissioning Other	3,244 	31,824 21,156 202,067 - - 9,559 - - - 264,607 286,416 190,404 1,818,606 - - - - - - - - - - - - - - - - - -	48,678 244,053 198,855 - - - - - - - - - - - - - - - - - -	65,688 53,259 - - - - 14,329 - - - - 169,167 - - - - - - - - - - - - - - - - - - -	- 69,100 - - - - - - - - - - - - - - - - - -	- - - - - - - - - - - - - - - - - - -		330,897 526,282 51,367 35,634 1,093,110.74 1,340,384 2,978,071 4,736,534 - - - - - - - - - - - - - - - - - - -	OK Check that Total is = or > tha Total Direct Benefits OK Check that Total is =to Total Outstanding Funding rec
ayments to u Dutstanding ayments to u alance	Apulsory Contribution , Labour Equipment Contractors IT IPR Costs Travel & Expenses sers & Contingency Decommissioning Other Total Funding required Labour Equipment Contractors IT IPR Costs Travel & Expenses sers & Contingency Decommissioning Other Total	3,244 	31,824 21,156 202,067 - - - - 264,607 - 286,416 190,404 1,818,606 - - - - - - - - - - - - - - - - - -	48,678 244,053 198,855 - - - - 507,637 - - 507,637 - - - - - - - - - - - - - - - - - - -	65,688 53,259 - - - - 14,329 - - - 169,167 - - - - - - - - - - - - - - - - - - -	- - - - - - - - - - - - - -	- - - - - - - - - - - - - - - - - - -	- - - - - - - - - - - - - - - - - - -	330.897 526,282 - 51,367 - 1,093,110.74 1,340,384 2,978,071 4,736,534 - - 462,304 - - 320,704 - 9,837,997 (1,206,767)	OK Check that Total is = or > tha Total Direct Benefits OK Check that Total is =to Total Outstanding Funding red OK 9,696,262 141,735
ayments to u Dutstanding ayments to u alance tierest	Apulsory Contribution , Labour Equipment Contractors IT IPR Costs Travel & Expenses Sers & Contingency Decommissioning Other Total Funding required Labour Equipment Contractors IT IPR Costs Travel & Expenses Sers & Contingency Decommissioning Other Total 9,696,262.01	3,244 	31,824 21,156 202,067 - - 9,559 - - - 264,607 - 286,416 190,404 1,818,604 1,90,404 1,818,604 - - - - 2,381,461 7,249,608 52,956	48,678 244,053 198,855 - - - - 507,637 - 507,637 - - - - - - - - - - - - - - - - - - -	65,688 53,259 - - - - 14,329 - - - 169,167 - - - - 169,167 - - - - - - - - - - - - - - - - - - -	- 69,100 - - - 35,634 - 139,654 - 139,654 - - - - - - - - - - - - - - - - - - -	- - - - - - - - - - - - - - - - - - -	- - - - - - - - - - - - - - - - - - -	330.897 526,282 - 51,367 - 1,093,110.74 1,340,384 2,978,071 4,736,534 - - 462,304 - - 320,704 - 9,837,997 (1,206,767)	OK Check that Total is = or > tha Total Direct Benefits OK Check that Total is =to Total Outstanding Funding rec OK 9,696,262 141,735
ayments to u Dutstanding ayments to u alance iterest Bank	Apulsory Contribution , Labour Equipment Contractors IT IPR Costs Travel & Expenses sers & Contingency Decommissioning Other Total Funding required Labour Equipment Contractors IT IPR Costs Travel & Expenses sers & Contingency Decommissioning Other Total 9,696,262.01	3,244 	31,824 21,156 202,067 - - - - 264,607 - - 264,607 - - 264,607 - - 264,607 - - - - 264,607 - - - - 264,607 - - - - - - - - - - - - - - - - - - -	48,678 244,053 198,855 - - - - 507,637 - 507,637 - - - - - - - - - - - - - - - - - - -	65,688 53,259 - - - - 14,329 - - - 169,167 - - - - - - - - - - - - - - - - - - -	- 69,100 - - - 35,634 - 139,654 - 139,654 - - - - - - - - - - - - - - - - - - -	- - - - - - - - - - - - - - - - - - -	- - - - - - - - - - - - - - - - - - -	330.897 526,282 - 51,367 - 1,093,110.74 1,340,384 2,978,071 4,736,534 - - 462,304 - - 320,704 - 9,837,997 (1,206,767)	Check that Total is = or > that Total Direct Benefits OK Check that Total is =to Total Outstanding Funding rec OK 9,696,262 141,735
ayments to u Dutstanding ayments to u alance iterest Bank	Apulsory Contribution , Labour Equipment Contractors IT IPR Costs Travel & Expenses Sers & Contingency Decommissioning Other Total Funding required Labour Equipment Contractors IT IPR Costs Travel & Expenses Sers & Contingency Decommissioning Other Total 9,696,262.01	3,244 	31,824 21,156 202,067 - - 9,559 - - - 264,607 - 286,416 190,404 1,818,604 1,90,404 1,818,604 - - - - 2,381,461 7,249,608 52,956	48,678 244,053 198,855 - - - - 507,637 - 507,637 - - - - - - - - - - - - - - - - - - -	65,688 53,259 - - - - 14,329 - - - 169,167 - - - - 169,167 - - - - - - - - - - - - - - - - - - -	- 69,100 - - - 35,634 - 139,654 - 139,654 - - - - - - - - - - - - - - - - - - -	- - - - - - - - - - - - - - - - - - -	- - - - - - - - - - - - - - - - - - -	330,897 526,282 - 51,367 - 1,093,110.74 1,340,384 2,978,071 4,736,534 - 462,304 - 320,704 - 9,837,997 (1,206,767) (7,280)	OK Check that Total is = or > tha Total Direct Benefits OK Check that Total is =to Total Outstanding Funding rec OK 9,696,262 141,735

Bank of England Base Rate: https://www.bankofengland.co.uk/boeapps/iadb/Repo.asp RPI Forecast 2018/19-202223: https://www.gov.uk/government/statistics/forecasts-for-the-uk-economy-may-2019 RPI for 2024/25 and thereafter is an extension from 2023/24 as no further consistent forecast is available.

## Whole Project

			days of 'Labour' or 'Contractor' /Payment per user	Role of line item in the Project (function of equipment, staff type, contractor tasks)
Description	Task	Project	Workstream	
Project Coordination	Project Coordination	WP1	Travel and room expenses for project meetings. XXX Costain person days XXX SSEN person days XXX E.ON person days	WP1 contains all core project management activities carried out by each partner, with Costain leading the overall coordination.
	Update business case, programme, budget, benefits.	WP1	XXX Costain person days XXX SSEN person days XXX E.ON person days £XXX consultants to update business case, review and support Stage Gate decision.	Review project progress, risks, business case and industry alignment, and gain senior approval to Proceed/Modify/Stop
	Initial design phase for the proposed method	WP2	XXX SSEN person days XXX E.ON person days £XXX external peer review	<ul> <li>*- Define resilience service use case(s) for the demonstrator</li> <li>- demonstrator site selection and proposal development</li> <li>- Functional specification of RaaS service including Energy</li> <li>- Management System (EMS), service windows, KPIs and control</li> <li>System integration</li> </ul>
Detailed Design	Technical design of the method	WP3	XXX SSEN person days XXX E.ON person days XXX ANM enablement and control equipment for the project. £XXX external resource for IT and OT control enablement.	<ul> <li>*- Identification and qualification of potential equipment suppliers</li> <li>Detailed design of controls, electrical integration, DER, BESS</li> <li>Supplier selection and EMS development</li> <li>Construction, integration, commissioning and testing plans</li> <li>Development of Trial Programme</li> </ul>
	The conversion of market interactions analysis into a practical control system	WP4	XXX E.ON person days XXX SSEN person days £XXX academic support with WP	<ul> <li>*- Market analysis and techno-economic modelling</li> <li>Market integration</li> <li>Demonstration platform development</li> <li>Independent academic review</li> </ul>
	Develop Business Model for potential RaaS suppliers.	WP5	XXX Costain person days XXX SSEN person days XXX E.ON person days £XXX external legal resource for HoT	<ul> <li>*- XXX Development or initial learnings and application to Business Model</li> <li>£XXX Commercial and legal preparation of business case</li> <li>£XXX External appraisal of initial business model</li> <li>£XXX Preparation of all deliverables pre Stage Gate</li> <li>£XXX Investment business case including Heads of Terms</li> </ul>
	Accelerating the pace of RaaS market development	WP6	XXX Costain person days	<ul> <li>*- Deep Dive investigation, Creation of system model; risk analysis</li> <li>Market study of supply chain</li> <li>Create system model using P13 to identify commercial strategy</li> <li>Identify and set procurement strategy</li> </ul>
	Technical Design for Site 2	WP6	XXX SSEN person days XXX E.ON person days	*- Site selection and design work for second demonstration site (to be tendered and delivered through BAU processes)
Demonstration, Build & Test	Construction and trials operation	WP7	XXX E.ON person days XXX SSEN person days XXX external person days EXXX includes ANM controller and comms costs for BESS and other DER, 11kV GIS switchgear, protection panel and CTs, relays, 11kV cable, standby generator and network monitoring assets. EXXX equipment cost incl. BESS rental, switchgear, transformer, EMS, earthing impedence and switchgear. EXXX decommissioning costs	<ul> <li>*- Procurement of assets, products and services</li> <li>Permitting and construction of RaaS and network assets</li> <li>System integration</li> <li>Commissioning and testing</li> <li>Operation, Monitoring and optimisation</li> <li>Conclusion of the trial, via decommissioning of assets or transfer to business as usual</li> </ul>
			XXX Costain person days XXX SSEN person days	*- Creation and dissemination of material at webinars, presentations
			XXX E.ON person days	and relevant industry events.
Dissemination	Continuous dissemination	WP8	XXX E.ON person days £XXX external design support	Dissemination and feedback event at Stage Gate.