

Kier Construction Limited

Tempsford Hall,
Sandy,
Bedfordshire,
SG19 2BD

11 March 2019

Dear Sirs,

www.kier.co.uk

Further to your request for feedback we have carefully considered the contents and have the following observations;

1. As a supplier to National Grid we can offer better value for money when we have visibility of opportunities and continuity of workload.
2. Visibility of workload also allows us to enhance our support to National Grid through investment in innovation, including BIM and digitisation, as well as the emerging opportunities in offsite manufacturing.
3. Continuity of workload gives us great opportunity to support local supply chains, including SMEs and recruit, develop and retain our own workforce.
4. Stable programmes of work allow us to manage and mitigate risks to National Grid, reducing overall costs.
5. Fair allocation of risk is important when making choices about which sectors to support or participate in.

I hope these observations are useful and if you wish us to provide further detail I would be pleased to expand.

Yours sincerely,

Mark Farrah

Managing Director – Regional Civil Engineering