



## **INCENTIVE ON CONNECTIONS ENGAGEMENT (ICE)**

### **Consultation Response**

#### **Background**

CCG (Scotland) Ltd has established itself as an industry leader and is one of Scotland's largest privately-owned construction and manufacturing companies.

Based at our headquarters in Cambuslang, the Group has consolidated its position as a major contributor to the Scottish construction industry employing over 650 staff across eight fully integrated divisions whilst maintaining a year-on-year commitment to trades apprentices.

A key focus for CCG is in the delivery of affordable housing, a reflection of housing supply and demand across Scotland. As such CCG has established itself as a specialist in this area with the ability to deliver small residential developments and large scale urban regeneration schemes that offer industry-leading quality and environmental performance. We also operate across the education, student accommodation, commercial and office and healthcare sectors.

At CCG we continually challenge traditional construction convention, drive innovation and embrace change.

In order for CCG to deliver projects on time and within budget we have a reliance on SP Energy Networks (Scottish Power Distribution, SPD) delivering a service which complements our culture of continuous improvement.

The team at SPEN are focused on delivering a first-class service from design, planning through to delivery and we have over the years built up long standing and robust relationships with their Designers, Project Managers and Senior Managers.

Our Chairman and Chief Executive, Alastair Wylie, has an excellent working relationship with SPD's David Guthrie who is the District General Manager for the Glasgow & Clyde North District. Alastair has had to call on David or his team for assistance and advice on many projects, some of which were being delivered for CCG by Independent Connections providers. Our requests always receive from our perspective, top priority and nothing ever seems to be a problem.

Our area of operations is not restricted to the area covered by SPD Glasgow & Clyde North District. CCG work across Scotland and therefore have sites on the majority of the area covered by SPD. We have found that there is a uniform level of service provided irrespective of the District we work with and we always know that we can speak to David Guthrie should we require any assistance on any of our projects.

**CCG**

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CCG is aware of SPEN engagements events, such as the Connections Stakeholder Panel, Depot drop-in days etc. Also we can easily access the relevant documents and consultations which are all contained within SPEN's website. However we consider that as we have such a close working relationship with SPD that any information or assistance which we require is readily available via the long-standing relationships which we have built between our two businesses.

Within our industry our customers demand a high-quality end product and sometimes getting a project from concept through Planning, tender and delivery can be complex. The electricity connection is critical to all of our projects and the relationship which we have with SPD reduces one of the significant risks for our business.

CCG has worked with SSE on projects within their area and we consider that the engagement which we have with SPD is on a par with that of the SSE team.

We have been asked to comment on the market segments, whilst CCG works mainly within the demand sector we are seeing an increase on our projects to have generation incorporated. From our experience projects of this nature receive the exact same service from SPD.

It would be worthy at this juncture to pass comment on the level of potential penalty, and whilst the method of calculations is unknown to CCG, it seems that the level of service experienced by our company in our engagement with SPEN, does not correlate to what we consider to be a vast amount.

We would therefore suggest that in our opinion the amount of potential penalty cannot be substantiated and that the calculations require to be revisited.

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