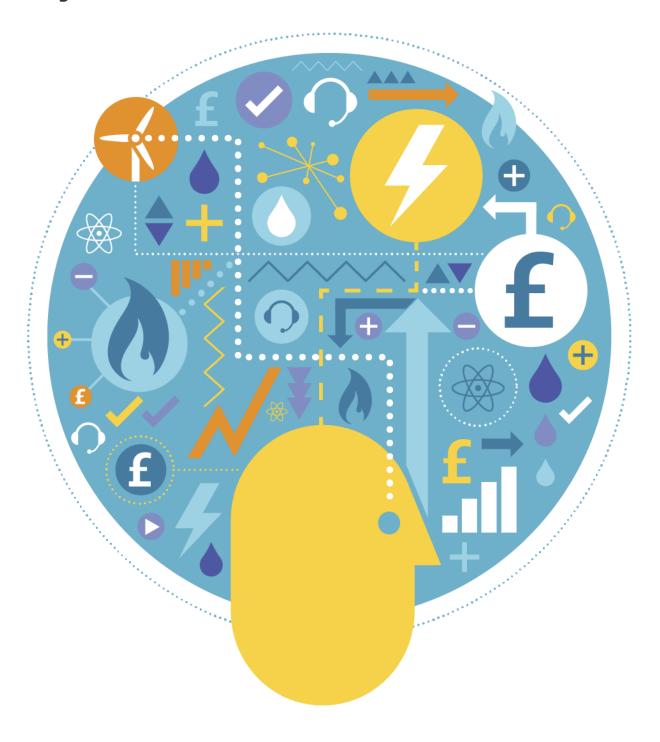
Consumer Engagement Survey 2016

Technical Report

August 2016





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1. Survey methodology

1.1 TNS Face to Face Omnibus Survey

Fieldwork for the survey was conducted between 3rd February and 6th March 2016, on the face to face TNS Omnibus survey using Computer Assisted Personal Interviewing (CAPI). A total of 5,956 eligible¹ GB electricity and/or gas consumers took part in the survey. Of these, 5,196 had both electricity and gas, 743 had electricity but not gas and 17 had gas, but not electricity. This meant that in total there were 5,939 electricity consumers, and 5,213 gas consumers in the survey.

1.1.1 Sample Design

The TNS Omnibus employs a random location methodology to achieve in home interviews with c4,000 adults aged 16 or over each week. Each week consists of two waves of fieldwork – the first wave commencing on the Wednesday and the second wave commencing on the Friday of that week. Each wave aims to achieve c2,000 interviews. The 2016 Ofgem RMR survey ran across five waves of the Omnibus.

To create the sample frame we split the country into different sample points. The sampling points were originally defined using 2001 Census small area statistics and the Postcode Address File (PAF). These points are areas of similar population sizes formed by the combination of electoral wards with the constraint that each point must be contained within a single Government Office Region (GOR). In addition, geographic systems were employed to minimise the amount of time taken to cover each area, making it as efficient as possible.

TNS defined 600 points south of the Caledonian Canal in Great Britain (GB) and five to the north of the Canal. These latter points differ in size from the other points and each other to meet the need to separately cover the different parts of the Highlands and Islands.

1.1.2 Stratification and Sample Point Selection

Each wave of the Omnibus selects 415 of the points south of the Caledonian Canal for use (after stratification by Government Office Region and Social Grade). They are also checked to ensure representativeness by an urban and rural classification. These points are then split into two equal batches (replicates): one batch is issued in the first week; the other used in the next week. One of the points north of the Caledonian Canal is also used. Those replicates are used in rotation to give a wide spread across the Province over time. The statistical accuracy of the GB sampling is maximised by issuing sequential waves of fieldwork systematically across the sampling frame to provide maximum geographical dispersion. This ensures that the sample point selection remains representative for any specific fieldwork wave.

1.1.3 Selection of Clusters within Sampling Points

All of the sample points in the sampling frame are divided into two geographically distinct segments, with each containing, as far as possible, equal populations. For the Omnibuses, alternative A and B halves are worked for each wave of fieldwork. Each week, different

 $^{^{1}}$ Eligibility was assessed as respondents who have mains gas and/or electricity in their household and who were responsible for this – see Section 1.1.5.

electoral wards are selected in each required half, with Census Output (OAs) Areas being selected within those wards. Groups of OAs containing a minimum of 130 addresses are sampled in those areas from the PAF (a maximum of 200 addresses are issued per interviewer assignment).

1.1.4 Interviewing

For each wave, addresses are issued to interviewers to achieve a sample of 10, 11, 12, 14, or 16 interviews in areas outside of London and 10, 11, 14 or 15 within London, depending upon the survey length (longer survey lengths reduce the number of interviews that can be achieved within a two day fieldwork assignment). The Ofgem questionnaire was on average 23 minutes long, and therefore the smallest target figures were used.

Individuals have to be at least 16 years of age to be eligible to participate in the Omnibus. Each interviewer's Omnibus assignment is conducted over two days of fieldwork and carried out weekday 2pm-8pm and at the weekend. Quotas are set by gender/working status. Within the female quota, a presence of children and a work status quota is set. For the male quota, a work status quota is set, to ensure a balanced sample of male adults within effective contacted addresses. All interviewers must leave three doors between each successful interview².

1.1.5 Survey Eligibility

All respondents who participated in the TNS Omnibus during the Ofgem fieldwork period were asked screening questions to assess their eligibility for the Ofgem RMR 2016 survey. In addition to being 16 years or older, for a respondent to be eligible they had to:

- have mains gas and/or mains electricity in their household (Q1)
- be responsible, or jointly responsible, for the gas and/or electricity bills in their household (Q2)

This screening process therefore excluded respondents who were:

- living in a property where the landlord organised and paid the energy bills
- living in a household where another household member or members take responsibility for the bills
- dependent on a non-household member to manage bills on their behalf

Of the adults taking part in the Omnibus survey in 2016, 67% met the eligibility criteria and completed the Ofgem survey (as shown in Table 1.1).

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² There is a small degree of flexibility where completion of fieldwork is very difficult to ensure that the overall target is met, but these targets/rules are broadly achieved. Data is further weighted to achieve representativeness.

Table 1.1 Screening results

Screening questions	Q1 Have mains gas and/or mains electricity in their household	Q2 Responsible, or jointly responsible, for the gas and/or electricity bills in their household
		Count
Does not meet eligibility criteria	59	2801
Responded don't know	25	24
Refused to answer	76	13
Total screened out	160	2838
Total eligible		5956
Total eligible		5950
Total ineligible		2998
Total Omnibus survey sample		8954

2. Questionnaire design

2.1 Questionnaire Design

The original questionnaire was designed by Ofgem and TNS BMRB for the 2014 baseline study, and reviewed before the 2015 and 2016 surveys, with a view to improve where possible but also maintain maximum comparability.

Changes made to the survey in 2016 were minimal, as the questionnaire was partially redesigned between 2014 and 2015. This redesign aimed to reduce both the average length of the survey and the interview burden on dual supply respondents³ by combining some separate gas and electricity questions. These changes were kept for the 2016 survey, and are relevant to the main report, where the analysis is mostly focused on changes between 2014 and 2016.

An outline of the changes made between 2015 and 2016 is provided below, and later are details of the more substantive changes made between the 2014 and 2015 surveys.

2.2 Changes to the questionnaire in 2016

In 2016 the existing questionnaire underwent a review process, conducted by both Ofgem and TNS BMRB. A small number of changes were made, and these were not enough to warrant running a pilot survey.

The changes made to the study between 2015 and 2016 are detailed in the table below⁴:

Table 2.1 Questionnaire changes 2015 to 2016

Туре	Description	Details
Amendment	Energy supplier lists updated	Q3, Q4, Q151, Q25, Q30, Q158, Q79, and Q83
Amendment	Answer codes of existing questions amended	 Q17: `Don't know' and `It's not about the money' now shown as separate options Q161: `I saw an advert in the newspaper' changed to `I saw an advert/article in the newspaper'

³ Those with both gas and electricity supply in their home.

⁴ The full 2016 questionnaire is included in Section 5 and the 2014 and 2015 questionnaires can be found in their respective technical reports, published on the Ofgem website.

Туре	Description	Details
Addition (partial)	Answer codes added to existing questions	 Q161: 'I saw an advert online' and 'I saw someone post something on social media (facebook, instagram, twitter etc)' Q102: 'I used the QR code to find out more about my existing tariff or energy use'. Respondents were also shown a picture of a QR code
Deletion (partial)	Answer codes removed from existing questions	Q161: 'I saw an advert (billboard)'Q165: 'I saw an advert'

2.3 Changes to the questionnaire in 2015

The 2014 questionnaire was initially reviewed by both Ofgem and TNS BMRB to identify areas for change and additions for 2015. A pilot survey took place on the face-to-face TNS Omnibus between 16th and 23rd January 2015, with 347 interviews conducted with eligible respondents. The pilot provided an estimate of the overall questionnaire length, as well as testing of the new routing for dual supply consumers and new questions.

The average pilot interview length (based on Ofgem specific questions and standard demographic questions only) was 23½ minutes. Following a debrief meeting between Ofgem and TNS BMRB and analysis of pilot survey data, further minor changes were made to correct a small number of routing and script issues identified during the pilot, and also to remove a small number of additional questions to reduce the average questionnaire length to 23 minutes for the main survey.

Table 2.2 Questionnaire changes 2014 to 2015

Туре	Description	Details	
Addition	Questions added to facilitate/reflect changes to the routing path of dual supply consumers and those who switched / compared both gas and electricity the last time they did so – see below for further details	 Questions added: Q150 - to establish whether gas and electricity is supplied by the same energy supplier Q151 - who current energy supplier is (to complement existing gas and electricity questions Q3 and Q4) Q152 - how familiar with range of tariffs on offer from current energy supplier (to complement existing gas and electricity questions Q87 and Q88) Q153 - how familiar with the features of current dual fuel deal (to complement existing gas and electricity questions Q89 and Q90) Q154 and Q155 - to establish if the last switch in supplier was for gas and electricity at the same time from dual supply to dual supply Q156 - how last switched gas and electricity (to complement existing gas and electricity questions Q29 and Q34) Q157 - whether found it easy to decide which deal to switch to (to complement existing gas and electricity questions Q23 and Q24) Q158 - who previous energy supplier was (to complement existing gas and electricity questions Q25 and Q30) Q159 - to establish whether last time switched or compared tariff it was for gas only, electricity only or gas and electricity at the same time Q160 to Q166 - added to replace separate gas and electricity questions Q45 to Q57 and Q140 	
Amendment	Energy supplier lists updated	Q3, Q4, (new) Q151, Q25, Q30, (new) Q158, Q79, and Q83	
Amendment	Additional code included at Q27 and Q32 to capture those who did not actively change payment method but rather changed bank or building society		

Туре	Description	Details	
Amendment	Changes to routing instructions at questions Q41 to Q44 to ask all of all respondents – see below for further details	In 2014 only those who had not switched supplier or changed tariff were asked if they had compared tariff at Q41 to Q44; now asked of all respondents	
Amendment	Additional code added to Q58	"Power to Switch campaign" added to Q58	
Amendment	Change to Q71 wording and the addition of Q167 to identify if consumers have seen any information from their energy supplier(s) about the requirement to treat them fairly and where they saw this	Q71 wording amended (in 2014 this asked "In the last 12 months, have you received a letter or leaflet from your energy supplier about their requirements to treat customers fairly?") Q167 added	
Deletion (partial)	Five institutions removed at Q72	Institutions removed: Politicians NHS Doctors The Police Mobile Phone Providers Estate Agents	
Addition	Questions added on consumer recall and the impact of savings messages, Tariff Comparison Rates, and Personal Projections	Savings messages - Q168 to Q170 Tariff Comparison Rates - Q171 to Q173 Personal Projections - Q174 to Q176	

Туре	Description	Details	
Amendment	Changes to Q120 to ask if consumers had switched any of six services in the last 12 months	Question wording amended (to reflect removal of Q119, ever switched any of the services) and three services removed at Q120: • Mortgage • Car Insurance • Home Insurance	
Deletion (partial)	Five statements removed to reduce the length of Q121	 Statements removed at Q121: I'm happy with my current supplier and I see no need to switch I check now and again to see if it's worth me switching supplier or tariff I'm happy with my current supplier and I see no need to switch I feel reasonably confident I know enough about how to switch suppliers It's getting harder to understand all the information I receive from suppliers I would switch if my supplier let me down on customer service 	
Deletion (partial)	Four statements removed to reduce the length of Q127	Statements removed at Q127: I always feel some worry or anxiety when things I am used to start to change - I always find out everything I can about a product before I decide to buy it I prefer to talk to a salesperson before I buy things I think about the effects on the environment of my purchasing decisions	
Amendment	Response codes amended at Q133 to reduce the number of income bands and to bring the bands in line with Q134	Bands reduced from 14 to 10 and third and fourth band boundary adjusted to £16,000 not £15,000 per annum	

Туре	Description	Details
Deletion	Multiple questions deleted	 Questions removed: Q45 to Q57, Q140: separate gas and electricity questions relating to last experience of switching supplier, changing tariff or comparing tariffs (replaced by Q160 to Q166 as part of routing changes for dual fuel consumers) Q77: which energy companies complained to in the last 12 months (removed in favour of Q79 which energy company complained to most recently) Q78: how many issues needed to complain about in the last 12 months Q97, Q101, Q105, Q109: how easy or difficult did they find it to understand information included in their annual summary, bill/direct debit/prepayment statement, price increase notification letter, end of fixed term tariff letter Q141 to Q144: did they recall seeing a message on their annual summary, bill/direct debit/prepayment statement, price increase notification letter, end of fixed term tariff letter about savings they could make by changing tariff or payment method (replaced by Q168-Q170) Q119: ever switched any of a list of non-energy market services, e.g. mortgage, car insurance, current account (in favour of Q120, whether switched these in the last 12 months) Q126: how likely they would be to switch either gas or electricity supplier in the next 12 months and 5 years

2.3.1 Changes to questions/routing for dual supply consumers

In the 2015 survey significant changes were made to the way dual fuel customers were routed through the survey. One of the key aims was to shorten the questionnaire and improve the respondent experience as much as possible.

As the 2014 survey showed a majority of consumers have both gas and electricity in their homes, and their experiences and views for both fuel types are very similar (for example, consumers are more likely to switch both at the same time), the routing in key places in the questionnaire was amended to ask a combined gas and electricity question of dual supply consumers, rather than two separate questions. As outlined in Table 2.3, these changes predominantly affected the switching, changing tariff and comparison sections of the questionnaire.

For example, in each year of the survey all eligible respondents were asked about their familiarity with the range of different tariffs available to them from their current energy supplier(s). In all years, respondents with just gas or just electricity supply were asked this question only in relation to their gas or electricity as relevant. In 2014, respondents with both gas and electricity were asked this question in relation to their gas and electricity suppliers separately.

In 2015, the questionnaire was adapted to identify if the respondent's gas and electricity was supplied by the same energy company, allowing for more nuanced routing through the familiarity questions.

Where a respondent had gas and electricity supplied by the same energy company, they were asked about their familiarity with the range of different tariffs available from their current energy supplier, rather than separate gas and electricity questions. This meant that c80% of the sample was asked a single question rather than two questions as in 2014, reducing the burden on many respondents.

2.3.2 Changes to satisfaction and trust questions

For both satisfaction with and trust in their current supplier(s), the 2015 survey saw a minor change to the questionnaire routing from the baseline survey.

In 2014 a filter was applied to those who answered the satisfaction and trust questions (Q59/Q60, Q63/Q64, and Q67/Q68) depending on their answers for their current supplier name(s) (Q3 and Q4). The filter rules were based on whether it could be determined that the respondent definitely only had 1 supplier or had 2 suppliers. The rules applied in 2014 were:

- If responsible for gas only (Q1=1 and Q2=1) or electricity only (Q1=2 and Q2=1), they were asked Q59/60 (gas) or Q63/64 (electricity) regardless of response at Q3 (gas) or Q4 (electricity).
- If responsible for gas and electricity (Q1=3 and Q2=1), they were asked Q67/68 (energy) if they named the same supplier at Q3 and Q4. If they named separate suppliers at Q3 and Q4, they were asked both Q59/60 (gas) and Q63/64 (electricity). However, if they said other, don't know or refused at either Q3 or Q4 then they were excluded from Q59/60 and Q63/64.

In 2014, 251 gas and electricity consumers were excluded from the satisfaction and trust questions because, based on their answers at Q3 and Q4, it was not clear that they definitely had 2 suppliers.

For 2015 and 2016, the questionnaire was changed to ask if gas and electricity consumers had the same supplier, and then asked who that supplier was, rather than asking them for their gas and electricity supplier names separately and then comparing the results to see if they have the same supplier. The filter at the satisfaction and trust questions was not applied, meaning consumers who would previously have been routed past these questions were instead asked them. These consumers have been included in the overall figure calculations presented in the main report, but given the small number this should not affect the comparability with 2014 results.

2.3.3 Changes to comparison questions Q41 to Q44 and associated impact on index of engagement

As outlined in Table 2.2, routing instructions at questions Q41 to Q44 were amended for 2015 to allow all respondents to answer these questions (on whether they had compared tariffs). In 2014, only those who had not switched supplier or changed tariff were asked these questions. This routing change has enabled further analysis of comparison activity (see Section 3.3.2 of the main report).

As the comparison questions form part of the index of engagement (see Section 2.4), to ensure comparability with results from 2014, for the purposes of calculating index scores, results at Q41 to Q44 were edited to replicate the routing instructions in 2014. Table 2.3 outlines the editing rules applied.

Table 2.3 Comparison questions editing - 2015/2016 surveys

Question N°.	Question wording	Editing for index of engagement
Q41	In the last 12 months, did you compare the gas tariff you were on with those offered by other suppliers?	Removed response if answered yes (code 1) at Q19 (switched gas supplier in the last 12 months)
Q42	In the last 12 months, did you compare the electricity tariff you were on with those offered by other suppliers?	Removed response if answered yes (code 1) at Q18 (switched electricity supplier in the last 12 months)
Q43	In the last 12 months, did you compare the gas tariff you were on with any others available with your existing supplier?	Removed response if answered yes (code 1) at Q35 (changed gas tariff in the last 12 months)
Q44	In the last 12 months, did you compare the electricity tariff you were on with any others available with your existing supplier?	Removed response if answered yes (code 1) at Q36 (changed electricity tariff in the last 12 months)

2.4 Index of engagement

To better understand energy consumers, for the baseline survey we created an 'index of engagement' in the energy market. This gave consumers scores for their awareness and activity on each of the factors described in this chapter (Table 2.4).

A respondent could theoretically score from zero points - if they have no awareness of their options, have never switched or compared tariff and do not read any communications - up to 70 points⁵ if they are fully aware of their options and engaged on every measure.

In practice, most consumers scored between 10 and 35 points, with only about 4% of consumers scoring 50 points or more. In the baseline survey in 2014, we divided consumers into four segments according to analysis of the distribution of the consumers along the index. The scores at which a consumer falls into one segment or another were then fixed for 2015 and 2016 to see if the proportion of consumers falling into each segment is changing over time.

⁵ While there are eight factors in the segmentation, each scoring a maximum of 10 points, those who switched supplier or changed tariff do not also receive the respective comparison question, and therefore cannot score ten points for both switching/changing tariff and comparing.

Table 2.4 Factors used to create the index of engagement

Factor	Points allocated	
Awareness that it is possible for energy consumers to	aware of no options	0
 switch to a different supplier change their tariff with their current supplier 	aware of one or two options	5
 change payment method with their current supplier 	aware of all options	10
	not switched supplier in last 5 years	0
Switching supplier	switched a supplier between 1 and 5 years ago	5
	switched a supplier in the last 12 months	10
	never changed tariff with an existing supplier	0
Changing tariff with an existing supplier	changed tariff with an existing supplier not in the last 12 months	5
	changed tariff with an existing supplier in the last 12 months	10
Changed payment method with an existing	not changed payment method	0
supplier in the last 12 months	changed payment method	10
Compared tariff with those offered by other	not made any comparisons	0
suppliers, or with any others available with existing supplier in last 12 months	made any comparisons	10
Contacted a current or previous energy supplier in the last 12 months to complain or	did not make any contact	0
for something other than a complaint or routine meter reading	made contact	10
Contacted another energy supplier in last 12	did not contact another energy supplier in the last 12 months	0
months	contacted another energy supplier in last 12 months	10
Amount of detail consumer read the following communications received in last 12 months:	read no communications	0
Annual SummaryBill or direct debit/ prepayment statement	glanced over/skim read at least one communication	5
Price increase noticeEnd of fixed term letter	read at least one communication in detail	10

3. Analysis and reporting conventions

3.1 Weighting

Rim weighting is an iterative process of correcting for biases in sub-groups of combined characteristics, such as age, gender and social grade to match to known population targets. As with the 2014 survey, the 2015 and 2016 data was rim weighted to population targets - set from the National Readership Survey - for age and social grade within gender, plus working status within gender and Government Office Region. The weighting for the 2016 survey was based on National Readership Survey data from January – December 2015.

Data is weighted to be nationally representative of the UK general public. Weighting is applied to the overall achieved sample, including those not eligible to take part⁶, as weighting targets (population profile) for the eligible population⁷ are not available. Eligible cases are then selected for analysis and reporting purposes, retaining the nationally representative weighting factor previously calculated. Please note that in the 2016 survey the weighted and unweighted bases differ slightly (5987 weighted and 5956 unweighted).

3.2 Statistical significance

When using the survey results it is important to remember that not all differences are statistically significant. The respondents who took part in the survey are only a sample of the total "population", so we cannot be certain that the figures obtained are exactly those that would have been reached if everyone had taken part (the "true" values).

For survey results based on a random probability sampling approach, we can predict the variation between the sample results and the "true" values using the sample size and the result for each question. The confidence with which we can make this prediction is 95% - that is, the chances are 95 in 100 that the "true" value will fall within a specified range (the confidence interval). We can also test whether the difference between the results of two separate groups (e.g. the 2016 and 2014 surveys) are statistically significant. To be statistically significant, the difference must be greater than the 95% confidence interval.

Had the survey been based on a simple random sample we would have considered a difference of two percentage points or more to be significant at the p<0.05 level (with slight variation according to the size of the proportions). However, as the 2014, 2015 and 2016 surveys were conducted using a quota sample, rather than a random probability sample, statistical differences are presented (both in the main report and on the accompanying data tables) on an indicative basis only.

 $^{^{6}}$ i.e. those who either do not have gas and/or electricity in the household or do but are not responsible for it.

⁷ i.e. energy consumers who have gas and/or electricity in their household and are responsible for it.

3.3 Key definitions and rules

All consumers – We sampled respondents who were responsible, or jointly responsible, for the gas or electricity bills in their household. Most (91%) of respondents bought their gas and electricity from the same supplier (often as part of a dual fuel deal), whilst the remainder either had separate gas and electricity tariffs or electricity supply only (a very small number – 17 – reported having gas only supply).

Active consumers - Some questions were only applicable if a consumer had switched supplier, changed tariff with their existing supplier or conducted any comparison activity in the last 12 months. We refer to this group as 'active' consumers. ⁸

Consumers who switch or change to save money – A further question (Q.166 To the best of your knowledge, do you feel that you are now paying less than you would have if you had not switched your <gas/electricity/gas and electricity> tariff or supplier?) is asked of those who have switched supplier or changed tariff in the last year, and did so with the intention of saving money⁹.

Where respondents could give multiple responses to a question, the sum of the individual responses may be greater than 100 per cent. Also, the percentages in the tables and charts do not always add to 100 per cent due to rounding, and the sum of sub-group percentages discussed in the text may differ from the apparent totals in the charts due to rounding. Similarly, where a number of responses have been grouped together (such as agree strongly and tend to agree), or for the net scores as described above, responses may not always equal the sum of the individual responses, again due to rounding.

Percentages are calculated with Don't know and Refused categories included.

Full details of the base definitions for each question are provided in Section 5 of this report and the accompanying data tables.

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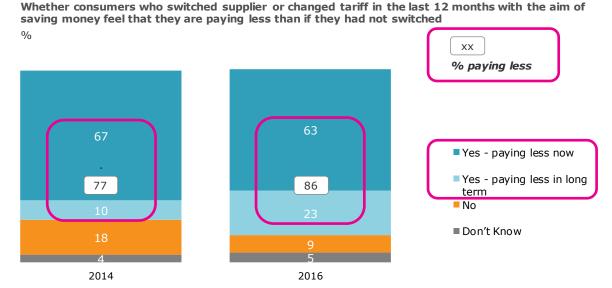
⁸ As outlined in Section 2.3., the four tariff comparison questions (Q41 to Q44) were widened to be asked of all respondents in 2015 rather than just those who had not switched supplier or changed tariff. This means that those who had switched supplier or changed tariff were also asked the comparison questions, unlike in 2014. However, as these respondents would automatically have counted as "active" in 2014 due to their switching/changing behaviour, regardless of not having been asked the comparison questions, there is no impact on the comparability of results between 2014 and 2015 or 2016.

⁹ This is defined as consumers who chose 'save money' at Q160.

3.4 Aggregate (combined category) figures

In many cases results are presented for combined scores across categories – for example combining very and fairly confident responses into a combined confident category, as in Figure 1.1. The combined result is included in a floating box on/around the two categories it is made up from. The combined figure in the floating box may not in all cases be the simple sum of the two separate figures – due to rounding the combined figure may sometimes be one percentage point less than the simple sum of the two separate categories.

Figure 3.1 Illustration of combined scores presentation



Q.166 To the best of your knowledge, do you feel that you are now paying less than you would have if you had not switched your gas/ electricity tariff or supplier?

BASE: All who switched supplier or tariff with the aim of saving money (2014:1352, 2016:1424)

3.5 Calculation of overall results

As outlined in Section 2, the 2015 (and 2016) questionnaires included a number of changes to identify dual supply consumers and ask a combined gas and electricity question rather than two separate questions as in 2014. This necessitated a change to the way some overall results were calculated. Despite these changes, the treatment of results is broadly consistent with the approach taken in the 2014 survey.

Where separate dual supply, gas and electricity questions were asked, results were calculated by averaging data across the three questions (to provide a single overall figure). This is very similar to the approach taken in 2014, where results were averaged across the gas and electricity questions¹⁰.

Where the survey retained separate gas and electricity questions (i.e. a dual fuel equivalent was not added), the overall result was calculated by averaging the results across the two questions, as in 2014. Averaged results are based on the proportion of consumers or the proportion of actions as appropriate.

¹⁰ In the 2014 survey, as results between separate gas and electricity questions were very similar (nearly all consumers gave the same response to the question where they had both fuels) it was agreed between TNS BMRB and Ofgem that, for brevity in the report, results would be combined using either an average or the most positive response given by the consumer as appropriate.

Example of average result based on proportion of consumers – switching supplier in the last 12 months

When calculating the proportion of consumers who have switched supplier in the last 12 months, there were two separate gas and electricity questions:

- Q18, whether switched electricity in the last 12 months, asked of all respondents who have an electricity supply (and are responsible for it)
- Q19, whether switched gas in the last 12 months, asked of all respondents who have a gas supply (and are responsible for it)

Consumers who have both gas and electricity were asked both questions, and they are included in the 'switched' figure if they have switched gas, electricity or both. The average result is calculated as the proportion of consumers who switched gas and/or electricity ('Yes' at Q18 and/or Q19 = 900) within the total number of consumers (5987^{11}). This is shown in Figure 3.2 below¹²:

Figure 3.2 Switching supplier in the last 12 months calculation



Further example of average result based on proportion of consumers – having ever switched supplier

In the same way as the above example, metrics can be calculated as a percentage of consumers using three separate questions.

- Q18, whether switched electricity in the last 12 months, asked of all respondents who have an electricity supply (and are responsible for it)
- Q19, whether switched gas in the last 12 months, asked of all respondents who have a gas supply (and are responsible for it)
- Q20, whether ever switched gas or electricity, asked of all respondents who haven't switched either gas or electricity supplier in the last 12 months

Consumers who have both gas and electricity were asked both Q18 and Q19 and they are included in the 'switched' figure if they have switched gas, electricity or both. Those who hadn't switched in the last 12 months were then asked if they had ever switched gas, electricity or both. The average result is calculated as the proportion of consumers who

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¹¹ This is the weighted base size for all consumers.

¹² All figures based on weighted results.

switched gas and/or electricity ('Yes' at Q18 and/or Q19 and/or Q20 = 3298) within the total number of consumers (5987^{13}). This is shown in Figure 3.3 below¹⁴:

Figure 3.3 Ever switched supplier



Further example of average result based on proportion of consumers – active consumers

Metrics can also be calculated as a percentage of consumers using multiple separate questions.

- Q18, whether switched electricity in the last 12 months, asked of all respondents who have an electricity supply (and are responsible for it)
- Q19, whether switched gas in the last 12 months, asked of all respondents who have a gas supply (and are responsible for it)
- Q20, whether ever switched gas or electricity, asked of all respondents who haven't switched either gas or electricity supplier in the last 12 months
- Q35, whether changed gas tariff with existing supplier in the last 12 months, asked of all respondents who have a gas supply (and are responsible for it)
- Q36, whether changed electricity tariff with existing supplier in the last 12 months, asked of all respondents who have a gas supply (and are responsible for it)
- Q41, whether compared gas tariff with those from other suppliers in the last 12 months, asked of all respondents who have a gas supply (and are responsible for it)¹⁵
- Q42, whether compared electricity tariff with those from other suppliers in the last 12 months, asked of all respondents who have a gas supply (and are responsible for it)¹⁶
- Q43, whether compared gas tariff with those from existing supplier in the last 12 months, asked of all respondents who have a gas supply (and are responsible for it)¹⁷
- Q44, whether compared electricity tariff with those from existing supplier in the last 12 months, asked of all respondents who have a gas supply (and are responsible for it)¹⁸

 $^{^{13}}$ This is the weighted base size for all consumers.

¹⁴ All figures based on weighted results.

¹⁵ As outlined in Section 2.3., the four tariff comparison questions (Q41 to Q44) were widened to be asked of all respondents in 2015 rather than just those who had not switched supplier or changed tariff. This means that those who had switched supplier or changed tariff were also asked the comparison questions, unlike in 2014. However, as these respondents would automatically have counted as "active" in 2014 due to their switching/changing behaviour, regardless of not having been asked the comparison questions, there is no impact on the comparability of results between 2014 and 2015 or 2016.

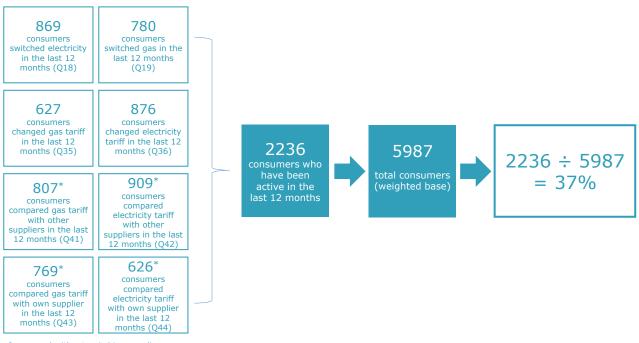
¹⁶ As above.

¹⁷ As above.

¹⁸ As above.

'Active' consumers are those who have switched supplier, changed tariff with their existing supplier or conducted any comparison activity in the last 12 months. The result is calculated as the proportion of consumers who either switched supplier, changed tariff, or conducted some comparison activity (or carried out multiple actions) for gas and/or electricity ('Yes' at Q18 and/or Q19 and/or Q35 and/or Q36 and/or Q41 and/or Q42 and/or Q43 and/or Q44 = 2236) within the total number of consumers (5987¹⁹). This is shown in Figure 3.4 below²⁰:

Figure 3.4 Active consumers



*compared without switching supplier /changing tariff in the last 12 months

The below table shows metrics reported on that are calculated using the above approach.

Table 3.1 Examples of metrics which are calculated as % of consumers

Metric	Question Numbers
Any of the six large suppliers	Q3 / Q4 / Q151
Payment type for gas and/or electric	Q5 / Q6
Switched supplier in the last 12 months	Q18 / Q19
Ever switched	Q18 / Q19 / Q20
Changed tariff with existing supplier in the last 12 months	Q35 / Q36

¹⁹ This is the weighted base size for all consumers.

²⁰ All figures based on weighted results.

Metric	Question Numbers
Ever changed tariff with existing supplier	Q37 / Q39
Compared tariffs with other supplier (but not switched supplier or changed tariff) in the last 12 months	Q41 / Q42
Compared tariffs with own supplier (but not switched supplier or changed tariff) in the last 12 months	Q43 / Q44
Active Consumers - Active in the energy market in the last 12 months either by comparing tariffs, changing their tariff with their existing energy supplier or switching supplier	Q18 / Q19 / Q35 / Q36 / Q41 / Q42 / Q43 / Q44
Changed payment method in the last 12 months	Q26 / Q31

Example of average result based on proportion of actions/responses – how switched supplier in the last 12 months

For the question of how consumers switched, there were three questions:

- Q29, asked of those who switched gas only or switched both gas and electricity but not at the same time or not from dual supply to dual supply
- Q34, asked of those who switched electricity only or switched both gas and electricity but not at the same time or not from dual supply to dual supply
- Q156, asked of those who switched gas and electricity at the same time from dual supply to dual supply

These questions presented a range of ways in which a consumer could switch such as via an online price comparison website or by calling an energy company, and asked which they used the last time they switched. Someone who had switched:

- gas only would be asked how they switched once (Q29)
- electricity only would be asked how they switched once (Q34)
- gas and electricity at the same time would be asked how they switched once (Q156)
- both gas and electricity, but separately, would be asked how they switched twice (Q29 and Q34). Therefore the total number of switches could be greater than the total number of consumers.

The overall result for each method of switching, taking into account that there are some consumers who have two responses for how they switched, is based on the total number of switches (by any method) rather than being a percentage based on the total number of consumers. For example, the figures presented in the main report are based on switches made in the last 12 months, as shown in Figure 3.5 (all figures based on weighted results):

Figure 3.5 Proportion of switches in the last 12 months by online price comparison website

For those who switched supplier in the last 12 months, based on the last time they switched gas and/or electricity, how they did so...

70 1019 307 97 consumers switched consumers switched consumers switched switches made by gas supplier via electricity supplier gas and electricity at consumers via online price online price the same time via comparison website comparison website online price comparison website

$$70 + 97 + 307 = 474$$
 $\begin{vmatrix} 474 \div 1019 = 47\% \end{vmatrix}$

The below table shows metrics reported on that are calculated using the above method

Table 3.2 Examples of metrics which are calculated as a % of responses

Metric	Question Numbers
Switched via an online price comparison service / Switched by another method	Q29 / Q34 / Q156
Confident on the best energy deal for them	Q123 / Q124 / Q125
Familiar withthe range of different tariffs available from current supplier	Q152 / Q87 / Q88
Familiar withthe features of current tariff	Q153 / Q89 / Q90
Ease of switching	Q157 / Q23 / Q24
Satisfied with overall service received from current supplier(s)	Q59 / Q63 / Q67
Trust current supplier(s) totreat them fairly in their dealings with them	Q60_1 / Q64_1 / Q68_1
Trust current supplier(s) toprovide clear and helpful information	Q60_2 / Q64_2 / Q68_2
Trust current supplier(s) tocharge a fair price	Q60_3 / Q64_3 / Q68_3

3.6 Accompanying data tables and SPSS

Supporting data tables showing full socio-demographic variations are published alongside the main and technical reports. Data tables are presented in both PDF and Excel formats. The PDF version includes statistical significance testing. Each question from the 2016 survey is presented against a series of analysis crossbreaks (such as age, supplier type and segment). The data tables also include a set of tables showing each analysis crossbreak against the other analysis crossbreaks. Both PDF and Excel data tables include a short user guide.

An SPSS data file is also available from Ofgem. This provides respondent level data for further analysis, and includes all derived variables and crossbreaks included in the main report and data tables.

A guide to using the data tables and SPSS is published alongside the data files.

Example images from the accompanying data tables and SPSS file are presented in Figures 3.6 to 3.9.

Figure 3.6 PDF data tables – individual questions against analysis crossbreaks

Table 3 Ofgem Retail Market Review 2016 Survey data tables Q.150 Is your gas and electricity supplied by the same energy supplier? Base: All who have gas and electricity supply and are responsible for it											
J	Total (a)	England (b)	NA HON Scotland (c)	Wales (d)	16-34 (e)	AGE 35-64 (f)	65+ (g)				
Unweighted Base Weighted Base	5196 5254	4473 4517	417 446	306 290	1012 1026	2374 2773	1810 1455				
Yes	4756 91%	4095 91%	399 <i>8</i> 9%	262 90%	916 <i>89</i> %	2537 91%g	1303 <i>90</i> %				
No	421 <i>8</i> %	353 <i>8%</i>	42 9%	27 9%	85 <i>8</i> %	197 7%	140 10%af				
Refused	3 *	3	1	- -	1	2	1				
Don't know	73 1%	67 1%	5 1%	1	25 2%afg	37 1%	11 <i>1%</i>				

Figure 3.7 PDF data tables – analysis crossbreaks against analysis crossbreaks

Table 187				·	Ofgem	Retail Market Review 20	16 Survey data table
O. Breaks X Breaks Base: All who have gas and/or electricit	ty supply and are responsible fo	rit			, and the second		•
			NA HON			AGE	
	Total	England	Scotland	Wales	16-34	35-64	65+
	(a)	(b)	(c)	(d)	(e)	(f)	(g)
Jnweighted Base	5956	5057	524	375	1147	2679	2130
Veighted Base	5987	5072	559	355	1172	3107	1708
NATION England	5072 85%cdg	5072 100%acd	-	:	1011 86%g	2650 85%g	1411 <i>8</i> 3%
Scotland	559 9%bd		559 100%abd	-	103 <i>9</i> %	277 9%	179 10%
Vales	355 6%bch	-	-	355 100%abc	57 5%	180 <i>6</i> %	117 7%e
AGE 6-34	1172 20%fgh	1011 20%	103 <i>18</i> %	57 16%	1172 100%afg	-	-
5-64	3107 52%egk	2650 52%	277 49%	180 <i>51%</i>	-	3107 100%aeg	-
5+	1708 29%efj	1411 28%	179 <i>32%</i>	117 33%b	-	-	1708 100%aef
OCIAL GRADE	1454	1248	151	56	184	852	418
B	24%dei <u>i</u> k	25%d	27%d	16%	<i>16</i> %	27%aeg	24%e
21	1895	1638	153	103	441	955	498
	32%ghjk	32%c	27%	<i>29</i> %	38%afg	31%	<i>2</i> 9%
2	1228	1013	124	91	249	676	303
	21%ghik	20%	22%	26%ab	21%g	22%g	<i>18</i> %
DE	1410	1174	131	105	298	624	489
	24%fhij	23%	23%	30%abc	25%f	20%	29%af
NCOME	1658	1351	206	101	348	621	688
Below £16,000p.a.	28%fhi	27%	37%abd	28%	30%f	20%	40%aef
216,000p.a. or more	3493	3023	298	172	688	2099	707
	58%cdgk	60%cd	53%	49%	59%g	68%aeg	41%
Refused	642	539	47	55	101	309	232
	11%e	11%	8%	15%abc	9%	10%	14%aef
Oon't know	194	159	8	27	35	78	81
	3%ch	3%c	1%	8%abc	3%	3%	5%aef

Figure 3.8 Excel data tables – individual questions against analysis crossbreaks

_ A	В	С	D	Е	F	G	Н	I	J	K	L	М	N	0	Р	Q	R	S	Т	U
1 Q.11 a fixed term tariff	is a tariff th	nat has a de	efinite end	date. Are	you on a fix	ed term ta	riff for <g< td=""><td>as / electric</td><td>ity / gas ar</td><td>d electric</td><td>ity>?</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></g<>	as / electric	ity / gas ar	d electric	ity>?									
2 Base: All who have gas																				
3				·																
4		NATION			AGE			SOCIAL GR	ADE			INCOME				DISABILIT	1	TENURE		
5																				
6	Total	England	Scotland	Wales	16-34	35-64	65+	AB	C1	C2	DE	Below £16	£16.000p.a	Refused	Don't kno	Disabled	Not disabl	Owned/!N	Rent priva	Rent local
7																				
8 Unweighted Base	5956	5057	524	375	1147	2679	2130	1171	1551	1139	2095	2093	2995	652	216	1166	4790	3467	1184	1204
9 Weighted Base	5987				1172	3107	1708		1895	1228	1410		3493			949		3690	1232	976
10																				
11 Yes, gas only	44	32	12	0	14	20	10	8	15	10	11	10	30	3	1	5	39	27	9	8
12	1%				1%	1%	1%		1%	1%	1%		1%			1%		1%	1%	1%
13 Yes, electricity only	275					138	93		93	50	61		157					165	63	44
14	5%					4%	5%		5%	4%	4%		5%			6%		4%	5%	4%
15 Yes gas and electricity	2102					1124	632		744	421	356		1367			285		1515	361	210
16 res gas and electricity	35%					36%	37%		39%	34%	25%		39%		33%	30%	36%	41%	29%	22%
17 No	2841					1485	739		832	593	771		1575		83	468		1587	630	569
18	47%					48%	43%		44%	48%	55%		45%		43%	49%		43%	51%	58%
19 Refused	23					12	4370		2	46%	33% 7							43%	31%	
20 Refused	0					0	0	_	0	1%	0					0		0	0	11 1%
																		-		
21 Don't know	701					328	228		209	146	205		363			135		387	165	134
22	12%	11%	12%	19%	12%	11%	13%	10%	11%	12%	15%	13%	10%	13%	21%	14%	11%	10%	13%	14%
23																				
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Figure 3.9 SPSS data file (variable view)

					■ M ■ 2 = 4 = 4 0 • 4						
	Name	Туре	Width	Decimals	Label	Values	Missing	Columns	Align	Measure	Ro
1	respnum	Numeric	8	0	Respondent ID	None	-999	10	Right		🔪 Inpu
2	q1	Numeric	8	0	Q.1 Do you have mains gas and\or mains electricity in your home?	{1, Mains gas only}	None	10	■ Right	🚜 Nominal	🔪 Inpu
3	q2	Numeric	8	0	Q.2 Are you responsible or jointly responsible for the gas and\or electricity bills in your household?	{1, Yes}	None	10	■ Right	& Nominal	🦒 Inpu
4	q150	Numeric	8	0	Q.150 Is your gas and electricity supplied by the same energy supplier?	{1, Yes}	None	10	■ Right		🦒 Inpu
5	q3	Numeric	8	0	Q.3 Who is your current gas supplier?	{1, Axis Telecom}	None	10	Right		🦒 Inpu
6	q4	Numeric	8	0	Q.4 Who is your current electricity supplier?	{1, Axis Telecom}	None	10	Right		🦒 Inpu
7	q151	Numeric	8	0	Q.151 Who is your current gas and electricity supplier?	{1, Atlantic}	None	10	Right		🦒 Inpu
8	q 5	Numeric	8	0	Q.5 How do you pay for your gas?	{1, Monthly direct debit}	None	10	≣ Right		🦒 Inpu
9	q6	Numeric	8	0	Q.6 How do you pay for your electricity?	{1, Monthly direct debit}	None	10	Right		🦒 Inpu
0	q7	Numeric	8	0	Q.7 Do you receive a dual fuel discount for buying your gas and electricity from the same energy	{1, Yes}	None	10	Right		🦒 Inpu
1	q9	Numeric	8	0	Q.9 Interviewer code, was that	{1, Weekly}	None	10	Right		🔪 Inpi
2	q10	Numeric	8	0	Q.10 An energy tariff is the pricing plan for the that you use. Are you on an online tariff, that i	{1, Yes, gas only}	None	10	Right	& Nominal	> Inpi
3	q11	Numeric	8	0	Q.11 A fixed term tariff is a tariff that has a definite end date. Are you on a fixed term tariff for ?	{1, Yes, gas only}	None	10	Right	Nominal	> Inpi
4	q13	Numeric	8	0	Q.13 Do you have an electricity meter that charges different amounts at different times of the day?	{1, Yes, such as Economy 7 or Economy 10}	None	10	■ Right		> Inp
15	q14_1	Numeric	8	0	Change their payment method with their current supplier : Q.14 Which of the following do you thin	{0, No}	None	10	■ Right	& Nominal	> Inp
6	q14_2	Numeric	8	0	Change their tariff with their current supplier: Q.14 Which of the following do you think it is possib	{0, No}	None	10	■ Right	& Nominal	> Inp
7	q14_3	Numeric	8	0	Switch to a different supplier: Q.14 Which of the following do you think it is possible for energy cu	{0, No}	None	10	■ Right	& Nominal	> Inp
8	q14_4	Numeric	8	0	All of the above : Q.14 Which of the following do you think it is possible for energy customers to do?	{0, No}	None	10	■ Right	& Nominal	> Inp
19	q14_5	Numeric	8	0	None : Q.14 Which of the following do you think it is possible for energy customers to do?	{0, No}	None	10	■ Right	& Nominal	> Inpi
.0	q14_6	Numeric	8	0	Refused : Q.14 Which of the following do you think it is possible for energy customers to do?	{0, No}	None	10	■ Right	& Nominal	Ŋ Inp
21	q14_7	Numeric	8	0	Don't know : Q.14 Which of the following do you think it is possible for energy customers to do?	{0, No}	None	10	■ Right	& Nominal	> Inp
2	q86	Numeric	8	0	Q.86 How familiar would you say you are with the range of different energy tariffs available to you f	{1, Completely}	None	10	Right	& Nominal	> Inp
3	q152	Numeric	8	0	Q.152 How familiar would you say you are with the range of different tariffs available to you from y	{1, Completely}	None	10	■ Right		Ŋ Inp
4	q87	Numeric	8	0	Q.87 How familiar would you say you are with the range of different tariffs available to you from yo	{1, Completely}	None	10	Right		Ŋ Inp
5	q88	Numeric	8	0	Q.88 How familiar would you say you are with the range of different tariffs available to you from yo	{1, Completely}	None	10	■ Right		Ŋ Inp
6	q153	Numeric	8	0	Q.153 How familiar would you say you are with the features of your current dual fuel tariff?	{1, Completely}	None	10	Right		Ŋ Inp
7	q89	Numeric	8	0	Q.89 How familiar would you say you are with the features of your current gas tariff?	{1, Completely}	None	10	Right		> Inp
8	q90	Numeric	8	0	Q.90 How familiar would you say you are with the features of your current electricity tariff?	{1, Completely}	None	10	Right		> Inp
9	q137	Numeric	8	0	Q.137 Interviewer code, was that	{1, Weekly}	None	10	Right		Ŋ Inp
)	q19	Numeric	8	0	Q.19 In the last 12 months, have you switched your gas supplier?	{1, Yes}	None	10	■ Right		Ŋ Inp
1	q18	Numeric	8	0	Q.18 In the last 12 months, have you switched your electricity supplier?	{1, Yes}	None	10	■ Right		> Inp
2	q20	Numeric	8	0	Q.20 Have you ever switched your gas or electricity supplier?	{1, Yes, gas only}	None	10	■ Right		Ŋ Inp
3	q21	Numeric	8	0		{1, Once}	None	10	■ Right		> Inp
4	q138	Numeric	8	0	Q.138 When did you last do this?	{1, Between 1 and 2 years ago}	None	10	■ Right		> Inp
5	q22	Numeric	8	0	·	{1, Once}	None	10	■ Right		Ŋ Inp
6	q139	Numeric	8			{1, Between 1 and 2 years ago}	None	10	■ Right		Ŋ Inp
7	q154	Numeric	8	0	•	{1, Yes}	None	10	■ Right		Ŋ Inp
			8			{1, Yes}	None		■ Right		Ŋ Inp
)			8		Q 156 Thinking of the last time you switched your gas and electricity supplier, how did you switch?	• • •	None		≡ Right		N Inn

4. Annex tables

Table 4.1 Key results - 2014 vs 2015 vs 2016

Question N ^{o.}	Calculation method ²¹	Question	2014	2015	2016
		Base all consumers unless otherwise stated (2014:6151; 2015:5934; 2016:5956)	Pe	ercentag	ge
	A	wareness and activity in the energy market			
Q14	Simple %	Aware that consumers can switch supplier	88	90	89
Q14	Simple %	Aware that consumers can change tariff with existing supplier	82	85	84
Q14	Simple %	Aware that consumers can change payment method	80	83	85
Q14	Simple %	Aware of all three actions	75	79	80
Q14	Simple %	Aware of none of the actions/don't know	8	6	5
Q18 / Q19	% consumers	Switched supplier in the last 12 months	14	13	15
Q18 / Q19 / Q20	% consumers	Switched supplier, but not in the last 12 months	53	51	48
Q18 / Q19 / Q20	% consumers	Ever switched supplier ²²	60	57	55
Q18 / Q19 / Q20	% consumers	Never switched	40	33	45
Q35 / Q36	% consumers	Changed tariff with existing supplier in the last 12 months	16	17	17
Q41 / Q42 /	% consumers	Compared tariffs with other supplier (but not switched supplier or changed tariff) in the last 12 months	7	9	9
Q43 / Q44	% consumers	Compared tariffs with own supplier (but not switched supplier or changed tariff) in the last 12 months	7	8	7

Whether the metric is derived from as a simple percentage, or calculated from the proportion of consumers or the proportion of responses (as detailed in section 3.5)

Consumers who said 'Yes' at any of Q18, Q19 or Q20

Question No.	Calculation method ²¹	Question	2014	2015	2016
Q18 / Q19 / Q35 / Q36 / Q41 / Q42 / Q43 / Q44	% consumers	Active Consumers - Active in the energy market in the last 12 months either by comparing tariffs, changing their tariff with their existing energy supplier or switching supplier	34	37	37
Q26 / Q31	% consumers	Changed payment method in the last 12 months	4	4	4
Q94	Simple %	Recall of Annual Summary	55	59	60
Q94	Simple %	Recall of Bill or direct debit/ prepayment statement	69	69	70
Q94	Simple %	Recall of Price increase notification letter	48	29	22
Q94	Simple %	Recall of End of fixed term tariff notice	20	19	21
		Consumer segments			
Derived		Switched on	15	15	15
Derived		Tuned in	29	29	28
Derived		On standby	38	36	36
Derived		Unplugged	19	20	21
	В	ehaviour around switching and comparing			
Q160	Simple %	Switched supplier, changed tariff or compared tariffs to save money Base: Active Consumers - All those who switched supplier, changed tariff or compared tariffs in the last 12 months (2014: 2000; 2015:2034; 2016:2112)	91	91	91
Q166	Simple %	Currently or expects to pay less for energy as a result of switching supplier or changing tariff Base: All those who switched supplier or changed tariff with the aim of saving money ²³ (2014: 1352; 2015:1306; 2016:1424)	77	83	86
Q29 / Q34 / Q159	% of responses	Switched via an online price comparison service Base: All those who switched supplier or changed tariff with the aim of saving money in the last 12 months ²⁴ (2014: 826; 2015:733; 2016:860)	44	44	47

 $^{^{23}}$ Consumers who said 'Yes' at any of Q18, Q19, Q35, Q36, Q20 AND 'Save money' at Q160 24 Consumers who said 'Yes' at any of Q18, Q19, Q35, Q36, Q20 AND 'Save money' at Q160

Question N ^{o.}	Calculation method ²¹	Question	2014	2015	2016
Q165	Simple %	Found out about deals offered when last compared, changed or switched via an online price comparison service Base: Active Consumers - All those who switched supplier, changed tariff or compared tariffs in the last 12 months (2014: 2000; 2015:2034; 2016:2112)	39	46	51
Q123 / Q124 / Q125	% responses	Confident on the best energy deal for them	55	48	50
Q17 / Q137	Mean	Minimum amount to encourage switching	£295	£286	£283
	•	Experiences in the energy market			
Q73	Simple %	Feel there is about the right choice of different tariffs available	45	44	48
Q145	Simple %	Feel it is easy to compare tariffs	37	38	43
Q74	Simple %	Feel it is easier to compare tariffs than a year ago Base: Active Consumers - All those who switched supplier, changed tariff or compared tariffs in the last 12 months (2014: 2000; 2015:2034; 2016:2112)	23	27	23
Q94	Simple %	Recall receiving at least one communication (annual statement, bill or direct debit/ prepayment statement, price increase notification, end of fixed term tariff letter	83	82	82
Q162	Simple %	When comparing suppliers or tariffs in the last 12 months, also looked for more information about either their existing tariff or current energy use Base: Active Consumers - All those who switched supplier, changed tariff or compared tariffs in the last 12 months (2014: 2000; 2015:2034; 2016:2112)	49	67	69
Q164_1	Simple %	Found it easy tofind the information they wanted when comparing suppliers or tariffs in the last 12 months, also looked for more information about either their existing tariff or current energy use Base: All those who switched supplier, changed tariff or compared tariffs AND looked for information on their current tariff in the last 12 months ²⁵ (2014: 1291; 2015:1299; 2016:1403)	78	76	78

 $^{^{25}}$ Consumers who said 'Yes' at any of Q18 / Q19 / Q35 / Q36 /Q20 AND 'Yes' at Q162

Question N ^{o.}	Calculation method ²¹	Question	2014	2015	2016
Q164_2	Simple %	Found it easy tounderstand the information they found when comparing suppliers or tariffs in the last 12 months, also looked for more information about either their existing tariff or current energy use Base: All those who switched supplier, changed tariff or compared tariffs AND looked for information on their current tariff in the last 12 months ²⁶ (2014: 1291; 2015:1299 2016:1403)	70	73	75
Q86	Simple %	Familiar withthe range of different tariffs available from the energy market in general	38	39	42
Q152 / Q87 / Q88	% responses	Familiar withthe range of different tariffs available from current supplier	40	40	44
Q153 / Q89 / Q90	% responses	Familiar withthe features of current tariff	43	41	44
Q59 / Q63 / Q67	% responses	Satisfied with overall service received from current supplier(s)	72	75	77
Q60_1 / Q64_1 / Q68_1	% responses	Trust current supplier(s) totreat them fairly in their dealings with them	62	64	66
Q60_2 / Q64_2 / Q68_2	% responses	Trust current supplier(s) toprovide clear and helpful information	65	64	66
Q60_3 / Q64_3 / Q68_3	% responses	Trust current supplier(s) tocharge a fair price	51	55	58
Q72	Simple %	Trust energy suppliers in general	43	43	44
Q71	Simple %	Recalled receiving any communication from their energy supplier(s) about their 'requirements to treat customers fairly'	31	31	28
Q76	Simple %	Made a complaint	10	9	9
Q81	Simple %	Had reason to complain but didn't Base: All those who hadn't complained in the last 12 months to current/previous supplier (2014: 5568; 2015: 5399; 2016:5446)	3	4	3
Q127_1	Simple %	Agree that 'Financially things are a struggle for me'	37	35	29
Q127_2	Simple %	Agree that 'I always like to look for ways that I can save money, even if it is only a little'	73	72	72

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 $[\]overline{\ ^{26}}$ Consumers who said 'Yes' at any of Q18 / Q19 / Q35 / Q36 /Q20 AND 'Yes' at Q162

Question N ^{o.}	Calculation method ²¹	Question	2014	2015	2016
Q127_3	Simple %	Agree that ` I often make a decision on impulse'	31	31	28
Q127_4	Simple %	Agree that 'Everything is getting more complicated these days'	57	62	56
Q127_5	Simple %	Agree that 'I always check bank or building society statements when I get them'	80	81	82
	Energ	y supply and payment/account characterist	tics		
Q1	Simple %	Gas supply only	<1	<1	<1
Q1	Simple %	Electricity supply only	10	11	12
Q1	Simple %	Gas and electricity supply	90	89	88
Q10	Simple %	On an online tariff	34	39	40
Q11	Simple %	On a fixed term tariff	42	38	40
Q11	Simple %	On a standard variable tariff or mixed arrangement	58	62	60
Q5 / Q6	% consumers	Pays for gas and/or electricity by direct debit	65	71	73
Q5 / Q6	% consumers	Pays for gas and/or electricity by prepayment meter	15	18	16
Q13	Simple %	Has an electricity (time of use) meter Base: All those who have an electricity supply (2014:6130; 2015:5923; 2016:5939)	12	11	12

Table 4.2 Key segment characteristics – 2014 vs 2016

	Unp	lugged	On	standby	Tui	ned in	Switc	Switched on		
							Per	centage		
Year:	2014	2016	2014	2016	2014	2016	2014	2016		
Base: all consumers within segment:	1323	1333	2360	2191	1663	1630	805	802		
Switched supplier in the last 12 months	0	1	5	5	22	25	37	41		
Switched, but not in the last 12 months	24	19	50	45	72	68	82	76		
Ever switched supplier	24	20	52	47	78	76	88	86		
Never switched supplier	76	80	48	53	22	24	12	14		
Changed tariff in the last 12 months	0	0	2	2	21	24	63	65		
Compared tariffs with those offered by other suppliers ²⁷	0	1	3	5	34	42	85	85		
Compared tariffs with those offered by existing supplier	0	1	3	4	31	40	75	85		
Familiar withthe range of different tariffs available from current supplier	23	22	32	37	48	57	68	71		
Familiar withthe features of current tariff	23	22	35	37	52	59	72	75		
Minimum amount to encourage switching	£372	£325	£319	£315	£259	£269	£254	£218		
Recall of Annual Summary	27	29	58	63	63	70	72	78		
Recall of Bill or direct debit/ prepayment statement	36	37	73	75	78	79	86	87		
Recall of Price increase notification letter	25	11	48	21	55	27	61	33		
Recall of End of fixed term tariff notice	7	7	15	15	24	27	58	45		
Made a complaint	1	1	3	3	14	12	30	29		
% of consumers in England	19	20	38	36	29	29	15	15		
% of consumers in Wales	26	23	36	37	23	26	16	14		

²⁷ Please note that in 2014 the comparison questions were asked of those who had not switched supplier or changed tariff in the last 12 months only, whereas in 2015 all consumers were asked these questions

	Unp	lugged	On	standby	Tui	ned in	Switc	hed on
							Per	centage
Year:	2014	2016	2014	2016	2014	2016	2014	2016
% of consumers in Scotland	18	26	41	36	27	25	15	13
Aged 16-34	24	25	18	18	18	20	16	16
Aged 35-64	42	47	51	50	54	53	62	60
Aged 65+	34	29	31	31	28	27	22	24
Social Grade AB	14	14	22	22	30	27	31	39
Social Grade C1	25	27	29	32	33	34	38	33
Social Grade C2	21	23	22	21	17	20	19	17
Social Grade DE	40	35	27	25	19	19	13	12
Owner Occupier	48	43	62	62	69	68	76	76
Social Renter	26	28	19	16	13	12	9	8
Private Renter	25	27	18	20	16	19	14	16
Carer for family/friend	8	6	9	7	11	9	13	13
English is not first/main language	11	16	6	8	3	6	3	3
Agree that 'Financially things are a struggle for me'	41	36	37	30	35	25	33	20
Agree that 'I always like to look for ways that I can save money, even if it is only a little'	63	64	69	69	78	75	85	82
Agree that ' I often make a decision on impulse'	33	32	32	29	29	26	28	20
Agree that 'Everything is getting more complicated these days'	64	61	59	60	53	53	48	44
Agree that `I always check bank or building society statements when I get them'	69	72	79	83	84	75	90	88
Regular internet user (at least once a day)	62	63	74	70	85	80	93	90
On a fixed term tariff	26	20	35	31	50	49	63	68
Pays for gas and/or electricity by direct debit	53	52	67	67	79	78	86	88

	Unplugged		On standby		Tuned in		Switched on	
	Percentage							
Year:	2014	2016	2014	2016	2014	2016	2014	2016
Pays for gas and/or electricity by prepayment meter	26	25	17	14	11	10	6	5
Has an electricity (time of use) meter	9	8	13	12	13	14	14	15
One of the six large suppliers for gas and/or electricity	92	82	91	85	87	76	85	69

5. Questionnaire and filters

5.1 Questionnaire

The full 2016 questionnaire is presented below. Filters (routing instructions) are described with each question, and further details are presented in Section 5.2.

Question numbers may appear to be out of order. This is due to the questionnaire changes that took place between the 2014 pilot and 2014 main survey, and between the 2014 and 2015/2016 surveys overall. The decision was made to maintain 2014 question numbering conventions, whilst allowing for amended questions and new questions to be incorporated.

READ OUT

I would now like to ask you some questions about gas and electricity suppliers on behalf of Ofger, the independent energy regulator for Great Britain

Ofgem, the independent energy regulator for Great Britain.		
SHOW SCRE	EEN have mains gas and\or mains electricity	User defined button : 98 "R" User defined button : 99 "DK" 1102L2
1 🗆	Mains gas only	in your nome.
2	Mains electricity only Mains gas and electricity Neither	
O 2 Are you	responsible or injutty responsible for th	User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[1] = 1] 1104L2
household? INTERVIEWI	responsible or jointly responsible for th ER INSTRUCTION: For those who rent p ergy bills, code as 'No'	roperties where the landlord organises and
1 □ 2 □	Yes No	
		11 15 11 11 00 1101
		User defined button : 98 "R" User defined button : 99 "DK" Question only asked, if [FILTER[5] = 1] 1106L2
SHOW SCRE Q.150 Is you	EEN ur gas and electricity supplied by the sa	me energy supplier?
1 □ 2 □	Yes No	

User defined button: 98 "R"

User defined button: 99 "DK"

Question only asked, if [FILTER[3] = 1 or FILTER[6] = 1]

108L2

SHOW SCREEN

Q.3	Who	is	your	current	gas	supplier?

29 🗆	Axis Telecom
1 🗆	Better Energy
2 🗆	British Gas
31 🗆	Bulb energy
32 🗆	Cardiff Energy Supply
3 🗆	Co-operative Energy
4 🗆	Daligas
5 🗆	E.ON
33 □	E (formerly Epower)
6 □	Ebico
7 🗆	Economy Energy
8 🗆	Ecotricity
9 🗆	EDF
10 □	Extra Energy
11 🗆	First Utility
12 🗆	Flow Energy
34 □	Future Energy Utilities Ltd
35 □	GB Energy Supply
13 □	Gnergy
36 □	Go Effortless Energy (formerly Effortless)
14 □	Good Energy
15 □	Green Energy
30 □	Green Star Energy
37 □	iSupply Energy
38 □	LoCo2
16 □	Marks & Spencer Energy
17 □	Npower
18 □	Ovo
39 □	Places for People Energy
19 □	Sainsbury's Energy
20 🗆	Scottish Hydro
21 🗆	Scottish Power
22 🗆	Southern Electric
23 🗆	Spark Energy
24 🗆	SSE (Scottish and Southern Energy)
25 🗆	Swalec
40 🗆	Telecom Plus
26 🗆	Utility Warehouse
27 🗆	Utilita
28 🗆	Zog Energy
97 🗆	Other

User defined button: 98 "R"

User defined button: 99 "DK"

Question only asked, if [FILTER[4] = 1 or FILTER[6] = 1]

110L2

SHOW SCREEN

Q.4 Who is your current electricity supplier?

29 🗆	Axis Telecom
1 🗆	British Gas
40 □	Bulb energy
2 🗆	Co-operative Energy
32 🗆	E (formerly Epower)
3 🗆	E.ÒN
4 🗆	Ebico
5 🗆	Economy Energy
6 🗆	Ecotricity
7 🗆	EDF
8 🗆	Extra Energy
9 🗆	First Utility
10 □	Flow Energy
33 🗆	GB Energy Supply
11 🗆	Good Energy
12 🗆	Gnergy
34 □	Go Effortless Energy (formerly Effortless)
35 □	Green Energy
30 □	Green Star Energy
13 □	isupply Energy
14 □	LoCo2 Energy
15 □	Marks & Spencer Energy
16 □	Npower
17 🗆	Ovo
36 □	Places for People Energy
37 🗆	Robin Hood Energy
18 □	Sainsbury's Energy
19 🗆	Scottish Hydro
20 🗆	Scottish Power
21 🗆	Southern Electric
22 🗆	Spark Energy
23 🗆	SSE (Scottish and Southern Energy)
24 🗆	Swalec
38 □	Tempus Energy Supply
25 🗆	Utility Warehouse
26 □	Utilita
97 🗆	Other

User defined button: 98 "R"

User defined button: 99 "DK"

Question only asked, if [FILTER[7] = 1]

SHOW SCREEN

Q.151 Who is your current gas and electricity supplier?

29 ⊔	Axis Telecom
1 🗆	British Gas
31 🗆	Bulb energy
2 🗆	Co-operative Energy
32 🗆	E (formerly Epower)
3 🗆	E.ÒN ,
4 🗆	Ebico
5 🗆	Economy Energy
6 🗆	Ecotricity
7 🗆	EDF
8 🗆	Extra Energy
9 🗆	First Utility
10 🗆	Flow Energy
33 🗆	GB Energy Supply Limited
11 🗆	Good Energy
12 🗆	Gnergy
34 🗆	Go Effortless Energy (formerly Effortless)
35 □	Green Energy
30 □	Green Star Energy
36 □	<u> </u>
30 □ 37 □	iSupply Energy LoCo2
13 🗆	
13 🗆 14 🗆	Marks & Spencer Energy
15 🗆	Npower Ovo
38 □	Places for People Energy
39 □	Robin Hood Energy Ltd
16 🗆	Sainsbury's Energy
17 🗆	Scottish Hydro
18 🗆	Scottish Power
19 🗆	Southern Electric
20 🗆	Spark Energy
21 🗆	SSE (Scottish and Southern Energy)
22 🗆	Swalec
23 🗆	Utility Warehouse
24 🗆	Utilita
97 □	Other

		Open ended answer is written as a bitmap User defined button : 98 "R" User defined button : 99 "DK" Question only asked, if [FILTER[3] = 1 or FILTER[5] = 1] 1114L2
	V SCREE low do y	
hoc)	1	Monthly direct debit Quarterly direct debit Pay by cheque, cash or card on receipt of your bill Prepayment meter (where you top up credit onto a key or card) Fuel direct (where a set amount is deducted from your benefits before you Weekly \ fortnightly payment scheme Payment card \ book where you can pay money in whenever you choose (ad Other
		Open ended answer is written as a bitmap
		User defined button : 98 "R" User defined button : 99 "DK" Question only asked, if [FILTER[4] = 1 or FILTER[5] = 1] 1116L2
Q.6 H		
rocoi	1	Monthly direct debit Quarterly direct debit Pay by cheque, cash or card on receipt of your bill Prepayment meter (where you top up credit onto a key or card) Fuel direct (where a set amount is deducted from your benefits before you
-	6 7	Weekly \ fortnightly payment scheme Payment card \ book where you can pay money in whenever you choose (ad
hoc)	97 🗆	Other
		User defined button : 98 "R" User defined button : 99 "DK" Question only asked, if [FILTER[7] = 1] 1118L2
Q.7 D	V SCREE Oo you re gy suppli	ceive a dual fuel discount for buying your gas and electricity from the same
	1	Yes No

User defined button: 9998 "R" User defined button: 9999 "DK" Question only asked, if [FILTER[2] = 1] Q.8 Approximately how much do you spend on home energy? That is electricity and mains gas You can answer per year, per month or per week, but this should be on average across the INTERVIEWER INSTRUCTION: The next question will ask you to record the timescale (i.e. per Question only asked, if [FILTER[42] = 1] 1124L2

year, month or week) Q.9 Interviewer code, was that... 1 \square Weekly 2 🗆 Fortnightly 3 🗆 Every four weeks

User defined button: 98 "R"

User defined button: 99 "DK"

Answer categories mentioned in question 8000 will be displayed Question only asked, if [FILTER[2] = 1]

1176L2

SHOW SCREEN

4 🗆

5 🗆

6 🗆 7 🗆

SHOW SCREEN

if you have it.

whole year, including the winter.

Q.10 An energy tariff is the pricing plan for the <?> that you use. Are you on an online tariff, that is <?> account that you manage over the internet?

Yes, gas only
Yes, electricity only
Yes gas and electricity
No

A calendar month

Quarterly Twice yearly

Annual

User defined button: 98 "R" User defined button: 99 "DK"

Answer categories mentioned in question 8000 will be displayed

Question only asked, if [FILTER[2] = 1]

1178L2

SHOW SCREEN

Q.11 A fixed term tariff is a tariff that has a definite end date. Are you on a fixed term tariff for <?>?

1	Yes, gas only
2	Yes, electricity only
3	Yes gas and electricity
4	No

	Open ended answer is written as a bitmap User defined button : 98 "R" User defined button : 99 "DK" Question only asked, if [FILTER[4] = 1 or FILTER[5] = 1] 1180L2
SHOW SCREE Q.13 Do you day?	
1 □ 2 □ 97 □	Yes, such as Economy 7 or Economy 10 No, it's a single rate meter Other
	Question only asked, if [FILTER[2] = 1]
READ OUT I would now	like to ask you some more questions about energy tariffs.
	Multiple engages allowed
Q.14 Which o	Multiple answers allowed Open ended answer is written as a bitmap User defined button : 96 "N" User defined button : 98 "R" User defined button : 99 "DK" Question only asked, if [FILTER[2] = 1] 1182L100 EN - MULTI CHOICE of the following do you think it is possible for energy customers to do? R INSTRUCTION: Multi code as many as apply
1	Change their payment method with their current supplier Change their tariff with their current supplier Switch to a different supplier All of the above
SHOW SCREI	Answers will be inverted randomly Open ended answer is written as a bitmap User defined button : 98 "R" User defined button : 99 "DK" Question only asked, if [FILTER[2] = 1] 1282L2
Q.86 How far	miliar would you say you are with the range of different energy tariffs available to ergy suppliers in general?
1	Completely Fairly Not very Not at all

Answers will be inverted randomly User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[7] = 1] SHOW SCREEN Q.152 How familiar would you say you are with the range of different tariffs available to you from your current energy supplier? Completely 1 \square 2 🗆 Fairly 3 🗆 Not very 4 🗆 Not at all Answers will be inverted randomly User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[3] = 1 or FILTER[6] = 1] SHOW SCREEN Q.87 How familiar would you say you are with the range of different tariffs available to you from your current gas supplier? 1 🗆 Completely 2 🗆 Fairly 3 🗆 Not very 4 🗆 Not at all Answers will be inverted randomly User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[4] = 1 or FILTER[6] = 1] SHOW SCREEN Q.88 How familiar would you say you are with the range of different tariffs available to you from your current electricity supplier? Completely 1 \square 2 🗆 Fairly 3 🗆 Not very 4 □ Not at all

Answers will be inverted randomly User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[8] = 1] SHOW SCREEN Q.153 How familiar would you say you are with the features of your current dual fuel tariff? I mean the rate you pay and any discounts, any standing charges that apply, exit fees or benefits that you receive. 1 \square Completely 2 🗆 Fairly 3 🗆 Not verv Not at all 4 □ Answers will be inverted randomly User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[9] = 1 or FILTER[3] = 1] 1292L2 SHOW SCREEN Q.89 How familiar would you say you are with the features of your current gas tariff? I mean the rate you pay and any discounts, any standing charges that apply, exit fees or benefits that you receive. Completely 1 \square 2 🗆 Fairly 3 🗆 Not very Not at all 4 🗆 Answers will be inverted randomly User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[10] = 1 or FILTER[4] = 1] SHOW SCREEN Q.90 How familiar would you say you are with the features of your current electricity tariff? I mean the rate you pay and any discounts, any standing charges that apply, exit fees or benefits that you receive. 1 \square Completely 2 🗆 Fairly 3 🗆 Not very 4 □ Not at all

	User defined button; 9999 "DK" User defined button: 9998 "R" Question only asked, if [FILTER[2] = 1]
month or per week.	supplier? Just approximately. You can answer per year, per
	Question only asked, if [FILTER[43] = 1]
Q.137 Interviewer code, was that	1300L2
	••••
1 □ Weekly 2 □ Fortnightly	
3 ☐ Every four weeks 4 ☐ A calendar month	
5 □ Quarterly	
6 □ Twice yearly 7 □ Annual	
	User defined button: 98 "R"
	User defined button : 99 "DK" Question only asked, if [FILTER[3] = 1 or FILTER[5] = 1]
SHOW SCREEN	1302L2
Q.19 In the last 12 months, have	you switched your gas supplier?
1 ☐ Yes	
2	
	User defined button: 98 "R"
	User defined button: 99 "DK"
	Question only asked, if [FILTER[4] = 1 or FILTER[5] = 1] 1304L2
SHOW SCREEN O 18 In the last 12 months, have	e you switched your electricity supplier?
	you switched your electricity supplier:
1 □ Yes 2 □ No	
	User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[13] = 1] 1306L2
SHOW SCREEN	
Q.20 Have you ever switched you	ır gas or electricity supplier?

User defined button: 9997 "It's not all about money"

	1 □ 2 □ 3 □ 4 □	Yes, gas only Yes, electricity only Yes, both No, neither	
			User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[16] = 1] 1308L2
	V SCREE How ma	N ny times have you ever switched your	
	1	Once Twice Three times Four times or more	
			User defined button: 98 "R"
			User defined button: 99 "DK" Question only asked, if [FILTER[17] = 1] 1310L2
	V SCREE	N did you last do this?	
Q.130		•	
	1 □ 2 □ 3 □ 4 □	Between 1 and 2 years ago Between 2 and 5 years ago Between 5 and 9 years ago 10 or more years ago	
			User defined button: 98 "R"
			User defined button: 98 'R' User defined button: 99 "DK" Question only asked, if [FILTER[18] = 1] 1312L2
	V SCREE How ma	N ny times have you ever switched your	electricity supplier?
	3 🗆	Once Twice Three times Four times or more	
			U 16 11 11 00 "5"
	V SCREE When (N did you last do this?	User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[19] = 1] 1314L2

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3 🗆	Between 2 and 5 years ago Between 5 and 9 years ago 10 or more years ago
	User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[14] = 1] 1316L2
_	N g about the last time you switched an energy supplier, did you switch both gas at the same time?
	Yes No
SHOW SCREE	User defined button: 98 "R" "User defined button: 99 "DK" Question only asked, if [FILTER[15] = 1] 1318L2
	fore you switched, did the same energy supplier (i.e. a single supplier) provide
	Yes No
	estion only asked, if [FILTER[20] = 1 or FILTER[22] = 1 or FILTER[24] = 1] INSTRUCTION: Do not show screen until prompted
	Onen ended enemen is unither as a hitman
	Open ended answer is written as a bitmap User defined button : 98 "R" User defined button : 99 "DK" Question only asked, if [FILTER[20] = 1] 1320L2
switch?	IPT g of the last time you switched your gas and electricity supplier, how did you INSTRUCTION: Code answer against precode list

1 🗆

Between 1 and 2 years ago

1 🗆	Online price comparison service
2 🗆	Telephone price comparison service
3 🗆	I contacted the supplier by phone
4 🗆	Through the supplier's website
5 🗆	Through a salesperson who knocked at my door
6 □	Through a salesperson in the street \ shopping centre \ other public place
7 🗆	Through a collective (group) switching campaign organised by a third party (e.g.
council \ char	ty \ housing association \ Big Switch \ Ready to Switch etc.)
8 🗆	Supplier contacted me by phone
97 🗆	Other

User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[22] = 1] DO NOT PROMPT Q.29 Thinking of the last time you switched gas supplier, how did you switch? INTERVIEWER INSTRUCTION: Code answer against precode list Online price comparison service 2 □ Telephone price comparison service 3 🗆 I contacted the supplier by phone 4 □ Through the supplier's website 5 □ Through a salesperson who knocked at my door 6 🗆 Through a salesperson in the street \ shopping centre \ other public place 7 🗆 Through a collective (group) switching campaign organised by a third party (e.g. council \ charity \ housing association \ Big Switch \ Ready to Switch etc.) Supplier contacted me by phone 8 🗆 97 □ Other Open ended answer is written as a bitmap User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[24] = 1] 1324L2 DO NOT PROMPT 0.34 Thinking of the last time you switched electricity supplier, how did you switch? INTERVIEWER INSTRUCTION: Code answer against precode list Online price comparison service 1 \square 2 □ Telephone price comparison service 3 🗆 I contacted the supplier by phone 4 🗆 Through the supplier's website 5 🗆 Through a salesperson who knocked at my door 6 🗆 Through a salesperson in the street \ shopping centre \ other public place 7 🗆 Through a collective (group) switching campaign organised by a third party (e.g. council \ charity \ housing association \ Big Switch \ Ready to Switch etc.) Supplier contacted me by phone 8 🗆 97 🗆 Other

Open ended answer is written as a bitmap

Answers will be inverted randomly User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[20] = 1] SHOW SCREEN Q.157 Thinking of the last time you switched your energy supplier, how much do you agree or disagree with the statement? "I found it easy to decide which deal to switch to" 1 🗆 Agree strongly 2 🗆 Tend to agree 3 🗆 Neither agree nor disagree 4 🗆 Tend to disagree 5 🗆 Disagree strongly Answers will be inverted randomly User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[22] = 1] SHOW SCREEN Q.23 Thinking of the last time you switched your gas supplier, how much do you agree or disagree with the statement? "I found it easy to decide which deal to switch to" Agree strongly 1 \square 2 🗆 Tend to agree Neither agree nor disagree 3 🗆 4 🗆 Tend to disagree 5 🗆 Disagree strongly Answers will be inverted randomly User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[24] = 1] 1330L2 SHOW SCREEN Q.24 Thinking of the last time you switched your electricity supplier, how much do you agree or disagree with the statement? "I found it easy to decide which deal to switch to" 1 \square Agree strongly 2 □ Tend to agree 3 🗆 Neither agree nor disagree 4 🗆 Tend to disagree 5 🗆 Disagree strongly

User defined button: 98 "R"

User defined button: 99 "DK"

Question only asked, if [FILTER[21] = 1]

1332L2

SHOW SCREEN

Q.158 And who was your previous energy supplier?

29 🗆	Axis Telecom
1 🗆	British Gas
31 🗆	Bulb energy
2 🗆	Co-operative Energy
32 🗆	E (formerly Epower)
3 🗆	E.ON
4 🗆	Ebico
5 🗆	Economy Energy
6 🗆	Ecotricity
7 🗆	EDF
8 🗆	Extra Energy
9 🗆	First Utility
10 🗆	Flow Energy
33 🗆	GB Energy Supply Limited
11 🗆	Good Energy
12 🗆	Gnergy
34 🗆	Go Effortless Energy (formerly Effortless)
35 □	Green Energy
30 🗆	Green Star Energy
36 □	iSupply Energy
37 🗆	LoCo2
13 🗆	Marks & Spencer Energy
14 🗆	Npower
15 🗆	Ovo
38 🗆	Places for People Energy
39 □	Robin Hood Energy Ltd
16 🗆	Sainsbury's Energy
17 🗆	Scottish Hydro
18 🗆	Scottish Power
19 🗆	Southern Electric
20 🗆	Spark Energy
21 🗆	SSE (Scottish and Southern Energy)
22 🗆	Swalec
23 🗆	Utility Warehouse
24 🗆	Utilita
97 🗆	Other

User defined button: 98 "R"

User defined button: 99 "DK"

Question only asked, if [FILTER[23] = 1]

1334L2

SHOW SCREEN

Q.25 And who was your previous gas supplier?

29 🗆	Axis Telecom
1 🗆	Better Energy
2 🗆	British Gas
31 🗆	Bulb energy
32 🗆	Cardiff Energy Supply
3 🗆	Co-operative Energy
4 🗆	Daligas
5 🗆	E.ON
33 □	E (formerly Epower)
6 □	Ebico
7 🗆	Economy Energy
8 🗆	Ecotricity
9 🗆	EDF
10 □	Extra Energy
11 🗆	First Utility
12 🗆	Flow Energy
34 □	Future Energy Utilities Ltd
35 □	GB Energy Supply
13 □	Gnergy
36 □	Go Effortless Energy (formerly Effortless)
14 □	Good Energy
15 □	Green Energy
30 □	Green Star Energy
37 □	iSupply Energy
38 □	LoCo2
16 □	Marks & Spencer Energy
17 □	Npower
18 □	Ovo
39 □	Places for People Energy
19 □	Sainsbury's Energy
20 🗆	Scottish Hydro
21 🗆	Scottish Power
22 🗆	Southern Electric
23 🗆	Spark Energy
24 🗆	SSE (Scottish and Southern Energy)
25 🗆	Swalec
40 🗆	Telecom Plus
26 🗆	Utility Warehouse
27 🗆	Utilita
28 🗆	Zog Energy
97 🗆	Other

User defined button: 98 "R"

User defined button: 99 "DK"

Question only asked, if [FILTER[25] = 1]

1336L2

SHOW SCREEN

Q.30 And who was your previous electricity supplier?

29 🗆	Axis Telecom
1 🗆	British Gas
40 □	Bulb energy
2 🗆	Co-operative Energy
32 🗆	E (formerly Epower)
3 🗆	E.ÒN
4 🗆	Ebico
5 🗆	Economy Energy
6 🗆	Ecotricity
7 🗆	EDF
8 🗆	Extra Energy
9 🗆	First Utility
10 □	Flow Energy
33 🗆	GB Energy Supply
11 🗆	Good Energy
12 🗆	Gnergy
34 🗆	Go Effortless Energy (formerly Effortless)
35 □	Green Energy
30 □	Green Star Energy
13 🗆	isupply Energy
14 🗆	LoCo2 Energy
15 □	Marks & Spencer Energy
16 □	Npower
17 🗆	Ovo
36 □	Places for People Energy
37 🗆	Robin Hood Energy
18 🗆	Sainsbury's Energy
19 🗆	Scottish Hydro
20 🗆	Scottish Power
21 🗆	Southern Electric
22 🗆	Spark Energy
23 🗆	SSE (Scottish and Southern Energy)
24 🗆	Swalec
38 🗆	Tempus Energy Supply
25 🗆	Utility Warehouse
26 🗆	Utilita
97 🗆	Other

		User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[3] = 1 or FILTER[5] = 1] 1338L2
	W SCRE In the I	EN ast 12 months, have you changed the payment method with your gas supplier?
	1	Yes No
		Open ended answer is written as a bitmap User defined button : 98 "R" User defined button : 99 "DK" Question only asked, if [FILTER[26] = 1] 1340L2
Q.27 INTE	RVIEWE	EN d you previously pay for your gas? R INSTRUCTION: Check that respondent understands that this includes changing I paid from (code 8)
rocoi	1	Monthly direct debit Quarterly direct debit Pay by cheque, cash or card on receipt of your bill Prepayment meter (where you top up credit onto a key or card) Fuel direct (where a set amount is deducted from your benefits before you
	6 7	Weekly \ fortnightly payment scheme Payment card \ book where you can pay money in whenever you choose (ad
hoc)	8 🗆 97 🗆	I only changed the bank \backslash building account bills are paid from Other
		User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[4] = 1 or FILTER[5] = 1] 1342L2
	1	Yes No

		Open ended answer is written as a bitmap User defined button : 98 "R" User defined button : 99 "DK" Question only asked, if [FILTER[27] = 1]
Q.32 H INTER\	VIEWER	N you previously pay for your electricity? INSTRUCTION: Check that respondent understands that this includes changing paid from (code 8)
2 3 4 5	.	Monthly direct debit Quarterly direct debit Pay by cheque, cash or card on receipt of your bill Prepayment meter (where you top up credit onto a key or card) Fuel direct (where a set amount is deducted from your benefits before you
6 7	5 7	Weekly \ fortnightly payment scheme Payment card \ book where you can pay money in whenever you choose (ad
hoc) 8 97	3 □ 7 □	I only changed the bank \setminus building account bills are paid from Other
		User defined button : 98 "R" User defined button : 99 "DK" Question only asked, if [FILTER[3] = 1 or FILTER[5] = 1] 1346L2
Q.35 In		N st 12 months, did change the tariff you were on with your existing gas out switching supplier)?
1 2	2 🗆	Yes No
		User defined button : 98 "R"
		User defined button : 99 "DK" Question only asked, if [FILTER[28] = 1] 1348L2
	SCREE lave yo	N u ever changed your tariff with an existing gas supplier?
1 2	2 🗆	Yes No
		User defined button: 98 "R"
		User defined button: 99 "DK" Question only asked, if [FILTER[3] = 1 or FILTER[5] = 1] 1350L2
Q.41 Ir	SCREE n the la supplier	N st 12 months, did you compare the gas tariff you were on with those offered by
1 2	2 🗆	Yes No

User defined button: 98 "R" "User defined button: 99 "DK" Question only asked, if [FILTER[3] = 1 or FILTER[5] = 1] 1352L2
SHOW SCREEN Q.43 In the last 12 months, did you compare the gas tariff you were on with any others available with your existing supplier?
1 □ Yes 2 □ No
User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[4] = 1 or FILTER[5] = 1] 1354L2
SHOW SCREEN Q.36 In the last 12 months, did change the tariff you were on with your existing electricity supplier (without switching supplier)?
1 □ Yes 2 □ No
User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[29] = 1] 1356L2
User defined button : 99 "DK" Question only asked, if [FILTER[29] = 1] 1356L2 SHOW SCREEN
User defined button : 99 "DK" Question only asked, if [FILTER[29] = 1] 1356L2
User defined button : 99 "DK" Question only asked, if [FILTER[29] = 1] 1356L2 SHOW SCREEN
User defined button : 99 "DK" Question only asked, if [FILTER[29] = 1]
User defined button : 99 "DK" Question only asked, if [FILTER[29] = 1] 1356L2 SHOW SCREEN Q.39 Have you ever changed your tariff with an existing electricity supplier? 1 \square Yes 2 \square No User defined button : 98 "R" User defined button : 99 "DK" Question only asked, if [FILTER[4] = 1 or FILTER[5] = 1] 1358L2
User defined button : 99 "DK" Question only asked, if [FILTER[29] = 1] 1356L2 SHOW SCREEN Q.39 Have you ever changed your tariff with an existing electricity supplier? $\begin{array}{c ccccccccccccccccccccccccccccccccccc$

	User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[4] = 1 or FILTER[5] = 1] 1360L2
1 □ 2 □	Yes No
	Answers will be inverted randomly User defined button : 98 "R" User defined button : 99 "DK" Question only asked, if [FILTER[30] = 1] 1362L2
	=N st time you switched or compared tariff or supplier, was this regarding just gas, y or both gas and electricity at the same time?
1 🗆	Gas
2 🗆	Electricity
3 🗆	Both gas and electricity
	sestion only asked, if [FILTER[31] = 1 or FILTER[32] = 1 or FILTER[33] = 1]
INTERVIEWE	R INSTRUCTION: Do not show screen until prompted
	Multiple answers allowed - Order recorded:1464L24 Open ended answer is written as a bitmap Maximum 3
	User defined button : 98 "R"
	User defined button: 99 "DK"
Qι	sestion only asked, if $[FILTER[31] = 1 \text{ or } FILTER[32] = 1 \text{ or } FILTER[33] = 1]$
DO NOT PRO	1364L100 MPT
	ng of the last time you switched or compared supplier or tariffs, what were
the main thir	ngs you wanted to achieve?
INTERVIEWE	R INSTRUCTION: Multi code up to 3 responses
1 🗆	Cave meney
1 □ 2 □	Save money Get better customer service
3 🗆	Get other benefits (e.g. loyalty points)
4 □	Wanted a dual fuel package
5 🗆	Wanted a fixed term \ fixed price deal
6 🗆	Wanted a 'greener' tariff
7 🗆	Wanted an online tariff
	Other

Multiple answers allowed - Order recorded: 1588L24 Open ended answer is written as a bitmap Maximum 3 User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[31] = 1 or FILTER[32] = 1 or FILTER[33] = 1] 1488L100 Q.161 And what were the main reasons that caused you to do this? INTERVIEWER INSTRUCTION: Multi code up to 3 responses I received a bill or direct debit \ prepayment statement from my supplier I received a price increase notice from my supplier I received an end of fixed term tariff notice from my supplier I received an annual summary or review from my supplier I received a 'dead notice' from my supplier about my tariff I saw a message on a communication from my supplier about how I could make savings by changing tariff or payment method with my current supplier I received another communication from my supplier I experienced poor customer service I heard my energy supplier's prices were going up Media coverage about energy suppliers in general I was looking at a money saving website I saw an advert on TV article in the newspaper Talked to a friend, family member, or neighbour I saw an advert online I saw someone post something on social media (Facebook, Instagram, twitter Answers will be inverted randomly

User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[31] = 1 or FILTER[32] = 1 or FILTER[33] = 1]

1612L2

SHOW SCREEN

DO NOT PROMPT

2 □

3 □ 4 🗆

5 🗆

6 🗆

7 \square

8 🗆

9 🗆

10 □

11 □

12 🗆

13 🗆

15 □

16 □ 17 □

18 □

19 □

97 🗆

etc.)

I moved home

I saw an advert Advert other

Other

Q.162 When you last compared <?> tariffs or supplier, did you look for information about your tariff or your existing energy use?

1 🗆	Yes, I just looked for information about my existing tariff
2 🗆	Yes, I just looked for information about my existing energy use
3 🗆	Yes, I looked for information about both my existing tariff and energy use
4 🗆	No neither

Multiple answers allowed Answers will be displayed in random order Open ended answer is written as a bitmap User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[34] = 1] 1614L100 SHOW SCREEN - MULTI CHOICE Q.163 And how did you find out more about your existing tariff or energy use? INTERVIEWER INSTRUCTION: Multi code as many as apply Looked at my bill or direct debit \ prepayment statement 1 \square 2 🗆 Looked at my annual summary or review Looked at my account details online 3 □ 4 🗆 Rang my supplier 97 🗆 Other Question only asked, if [FILTER[34] = 1] SHOW SCREEN Q.164 And thinking about the information that you wanted about your existing <?> tariff or energy use, how easy or difficult was it...? Answers will be inverted randomly User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[34] = 1] 1716L2 SHOW SCREEN To find the information that you wanted 1 \square Very easy 2 🗆 **Ouite** easy 3 🗆 Neither easy nor difficult 4 🗆 Quite difficult 5 🗆 Very difficult Answers will be inverted randomly User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[34] = 1] 1720L2 SHOW SCREEN To understand the information that you found 1 \square Very easy 2 🗆 Quite easy 3 🗆 Neither easy nor difficult 4 🗆 Quite difficult 5 🗆 Very difficult

Question only asked, if [FILTER[31] = 1 or FILTER[32] = 1 or FILTER[33] = 1] INTERVIEWER INSTRUCTION: Do not show screen until prompted

Multiple answers allowed Open ended answer is written as a bitmap		
User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[31] = 1 or FILTER[32] = 1 or FILTER[33] = 1		
DO NOT PROMPT- MULTI CHOICE Q.165 And when you compared or switched supplier or tariff, how did you find out about the deals offered? INTERVIEWER INSTRUCTION: Multi code as many as apply		
I used an online\website price comparison service (e.g. USwitch, Money Supermarket) I rang my supplier I rang other suppliers I looked at my supplier's own website I looked at the websites of other suppliers I spoke to a supplier salesperson in the street\shopping centre \ public place A friend or family member told me about it A supplier salesperson knocked at my door A new supplier phoned me I phoned a comparison service Written communication or marketing material from supplier Through a collective (group) switching campaign organised by a third party (e.g. council\charity\housing association \ Big Switch, ready to switch etc.) Other		
Answers will be inverted randomly User defined button : 98 "R" User defined button : 99 "DK" Question only asked, if [FILTER[36] = 1] 1922L2		
SHOW SCREEN Q.166 To the best of your knowledge, do you feel that you are now paying less than you would have if you had not switched your tariff or supplier?		
 1 □ Yes, I feel I'm paying less now 2 □ Yes, I feel I'll be paying less in the long term 3 □ No 		
Overtion only polyed if LETTED 121 12		
Question only asked, if [FILTER[2] = 1] INTERVIEWER INSTRUCTION: Do not show screen until prompted		

Question only asked, if [FILTER[2] = 1]

I would now like to ask you some questions about your attitudes to your own and other energy suppliers.

Multiple answers allowed

Open ended answer is written as a bitmap

User defined button: 98 "R"

User defined button: 99 "DK"

Question only asked, if [FILTER[2] = 1]

1924L100

DO NOT PROMPT - MULTI CHOICE

months?	ve you heard about energy suppliers and the energy market in the last 12 R INSTRUCTION: Multi code as many as apply
1	Price increases Introduction of Standards of Conduct - treat customers fairly or communicate Other mentions of clearer information for energy consumers Poor customer service Simpler structures for tariffs Removal of some discounts There is more competition Plans to freeze energy prices Energy on the government \ political agenda Power cut issues Green \ environmental issues Energy suppliers over charging\profit margins Fewer energy tariffs Price reductions Ofgem's Be an Energy Shopper\Go Energy Shopping campaign\website Market investigation \ referral to Competition and Markets Authority (CMA) Ofgem fining energy suppliers Price comparison websites in the news Power to Switch campaign Nothing Other
	Answers will be inverted randoml User defined button : 98 "R User defined button : 99 "DK Question only asked, if [FILTER[3] = 1 or FILTER[6] = 1

SHOW SCREEN

Q.59 How satisfied or dissatisfied are you with the overall service you receive from your current gas supplier?

1	Very satisfied
2	Satisfied
3	Neither satisfied nor dissatisfied
4	Dissatisfied
5	Very dissatisfied

SHOW SCREEN AND READ OUT STATEMENT Q.60 To what extent do you trust or distrust your gas supplier to...? Answers will be inverted randomly User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[3] = 1 or FILTER[6] = 1] SHOW SCREEN AND READ OUT STATEMENT Q.60 To what extent do you trust or distrust your gas supplier to ...? Treat you fairly in their dealings with you 1 \square Completely trust 2 🗆 Tend to trust 3 🗆 Neither trust nor distrust 4 🗆 Tend to distrust 5 🗆 Strongly distrust Answers will be inverted randomly User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[3] = 1 or FILTER[6] = 1] 2032L2 SHOW SCREEN AND READ OUT STATEMENT Q.60 To what extent do you trust or distrust your gas supplier to...? Provide clear and helpful information for you Completely trust 1 □ 2 🗆 Tend to trust Neither trust nor distrust 3 □ 4 🗆 Tend to distrust 5 🗆 Strongly distrust Answers will be inverted randomly User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[3] = 1 or FILTER[6] = 1] 2036L2 SHOW SCREEN AND READ OUT STATEMENT Q.60 To what extent do you trust or distrust your gas supplier to...? Charge you a fair price for your electricity Completely trust 1 I 2 🗆 Tend to trust 3 🗆 Neither trust nor distrust 4 🗆 Tend to distrust 5 □ Strongly distrust

Question only asked, if [FILTER[3] = 1 or FILTER[6] = 1]

Answers will be inverted randomly User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[4] = 1 or FILTER[6] = 1] SHOW SCREEN Q.63 How satisfied or dissatisfied are you with the overall service you receive from your current electricity supplier? Verv satisfied 1 \square 2 □ Satisfied 3 🗆 Neither satisfied nor dissatisfied 4 □ Dissatisfied 5 🗆 Very dissatisfied Question only asked, if [FILTER[4] = 1 or FILTER[6] = 1] SHOW SCREEN AND READ OUT STATEMENT Q.64 To what extent do you trust or distrust your electricity supplier to...? Answers will be inverted randomly User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[4] = 1 or FILTER[6] = 1] 2142L2 SHOW SCREEN AND READ OUT STATEMENT Q.64 To what extent do you trust or distrust your electricity supplier to...? Treat you fairly in their dealings with you Completely trust 1 □ 2 🗆 Tend to trust 3 □ Neither trust nor distrust 4 🗆 Tend to distrust 5 🗆 Strongly distrust Answers will be inverted randomly User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[4] = 1 or FILTER[6] = 1] 2146L2 SHOW SCREEN AND READ OUT STATEMENT Q.64 To what extent do you trust or distrust your electricity supplier to...? Provide clear and helpful information for you 1 I Completely trust 2 □ Tend to trust 3 🗆 Neither trust nor distrust 4 □ Tend to distrust 5 □ Strongly distrust

Answers will be inverted randomly User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[4] = 1 or FILTER[6] = 1] SHOW SCREEN AND READ OUT STATEMENT Q.64 To what extent do you trust or distrust your electricity supplier to ...? Charge you a fair price for your electricity Completely trust 1 \square 2 □ Tend to trust 3 🗆 Neither trust nor distrust 4 🗆 Tend to distrust 5 🗆 Strongly distrust Answers will be inverted randomly User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[7] = 1] 2252L2 SHOW SCREEN Q.67 How satisfied or dissatisfied are you with the overall service you receive from your current energy supplier? 1 \square Very satisfied 2 🗆 Satisfied 3 🗆 Neither satisfied nor dissatisfied 4 🗆 Dissatisfied 5 🗆 Very dissatisfied Question only asked, if [FILTER[7] = 1] SHOW SCREEN AND READ OUT STATEMENT Q.68 To what extent do you trust or distrust your energy supplier to...? Answers will be inverted randomly User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[7] = 1] 2256L2 SHOW SCREEN AND READ OUT STATEMENT Q.68 To what extent do you trust or distrust your energy supplier to...? Treat you fairly in their dealings with you 1 \square Completely trust 2 🗆 Tend to trust Neither trust nor distrust 3 □ 4 🗆 Tend to distrust 5 🗆 Strongly distrust

User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[7] = 1] SHOW SCREEN AND READ OUT STATEMENT Q.68 To what extent do you trust or distrust your energy supplier to...? Provide clear and helpful information for you Completely trust 1 \square 2 □ Tend to trust 3 🗆 Neither trust nor distrust 4 🗆 Tend to distrust 5 🗆 Strongly distrust Answers will be inverted randomly User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[7] = 1] 2264L2 SHOW SCREEN AND READ OUT STATEMENT Q.68 To what extent do you trust or distrust your energy supplier to...? Charge you a fair price for your electricity 1 \square Completely trust 2 🗆 Tend to trust 3 🗆 Neither trust nor distrust 4 🗆 Tend to distrust 5 🗆 Strongly distrust Question only asked, if [FILTER[2] = 1] SHOW SCREEN Q.72 And please tell me the extent to which you trust or distrust the following to be fair in the way they deal with customers or citizens? Answers will be inverted randomly User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[2] = 1] 2368L2 SHOW SCREEN Landline phone providers Completely trust 1 \square 2 □ Tend to trust 3 🗆 Neither trust nor distrust 4 🗆 Tend to distrust 5 □ Completely distrust

User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[2] = 1] SHOW SCREEN Banks Completely trust 1 \square 2 🗆 Tend to trust 3 □ Neither trust nor distrust 4 🗆 Tend to distrust 5 🗆 Completely distrust Answers will be inverted randomly User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[2] = 1] SHOW SCREEN Insurance companies Completely trust 1 \square 2 🗆 Tend to trust Neither trust nor distrust 3 🗆 4 🗆 Tend to distrust 5 🗆 Completely distrust Answers will be inverted randomly User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[2] = 1] SHOW SCREEN Water suppliers 1 🗆 Completely trust 2 🗆 Tend to trust Neither trust nor distrust 3 🗆 4 🗆 Tend to distrust 5 □ Completely distrust

User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[2] = 1] SHOW SCREEN Energy suppliers in general 1 🗆 Completely trust 2 □ Tend to trust 3 □ Neither trust nor distrust 4 🗆 Tend to distrust 5 🗆 Completely distrust User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[2] = 1] 2486L2 SHOW SCREEN Q.71 In the last 12 months, have you seen any information from your energy supplier about their requirement to treat customers fairly? INTERVIEWER INSTRUCTIONS: These are the new 'Standards of Conduct' 1 🗆 Yes 2 🗆 No Multiple answers allowed Answers will be displayed in random order User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[35] = 1] 2488L100 SHOW SCREEN - MULTI CHOICE Q.167 And where did you see this information? INTERVIEWER INSTRUCTION: Multi code as many as apply 1 \square On my energy supplier(s) website 2 🗆 On another energy supplier website 3 🗆 On another website 4 □ Via email 5 □ Via a leaflet or letter sent directly to you 6 □ Somewhere else (e.g. a newspaper article or advertisement)

Answers will be inverted randomly User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[2] = 1] SHOW SCREEN Q.73 Thinking about the range of different tariffs available to you from energy suppliers, would you say that you have...? 1 \square Too much choice About the right amount of choice 2 🗆 3 🗆 Too little choice Answers will be inverted randomly User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[2] = 1] 259012 SHOW SCREEN Q.145 How easy or difficult do you believe it is to compare different tariffs for electricity or gas? Very easy 1 \square 2 🗆 Fairly easy 3 🗆 Neither easy nor difficult 4 🗆 Fairly difficult 5 🗆 Very difficult Question only asked, if [FILTER[40] = 1] INTERVIEWER INSTRUCTION: Do not show screen until prompted Multiple answers allowed - Order recorded: 2692L27 Open ended answer is written as a bitmap Maximum 3 User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[40] = 1] 2592L100 DO NOT PROMPT - MULTI CODE Q.146 Why do you say that? INTERVIEWER INSTRUCTION: Multi code up to 3 responses 1 \square There is more information available on the internet from price comparison websites 2 🗆 There is more information available on the internet from suppliers 3 🗆 The information from suppliers is clearer these days The information about tariffs from suppliers is too complicated 4 🗆 5 🗆 There are too many tariffs to choose from 6 □ There are too many suppliers 7 🗆 The tariffs are all structured differently 8 🗆 You can't trust the information that's available \ it's misleading 9 🗆 There are too few tariffs to choose from 97 🗆 Other

Answers will be inverted randomly User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[30] = 1] SHOW SCREEN Q.74 And would you say it is easier or harder to compare energy tariffs than a year ago? 1 \square Easier 2 🗆 About the same as a year ago 3 🗆 Harder Multiple answers allowed Open ended answer is written as a bitmap User defined button: 99 "DK" Question only asked, if [FILTER[39] = 1] 2721L100 Q.75 Why do you say that? User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[2] = 1] 2821L2 SHOW SCREEN Q.76 In the last 12 months, have you contacted a current or previous energy supplier to complain at all? Yes 1 \square 2 □ No

Answers will be inverted randomly

Open ended answer is written as a bitmap User defined button: 98 "R"

User defined button: 99 "DK"

Question only asked, if [FILTER[44] = 1]

SHOW SCREEN

Q.79 Which energy company did you most recently complain to?

31 🗆 1 🗆 2 🗆	Axis Telecom Better Energy British Gas
34 🗆	Bulb energy
35 🗆	Cardiff Energy Supply
3 □ 4 □	Co-operative Energy
5 🗆	Daligas E.ON
6 □	Ebico
7 🗆	Economy Energy
8 🗆	Ecotricity
9 □	EDF
10 □ 11 □	Extra Energy First Utility
12 🗆	Flow Energy
36 □	Future Energy Utilities Ltd
37 🗆	GB Energy Supply
13 □ 38 □	Gnergy Co Effortless Energy (formerly Effortless)
36 □ 14 □	Go Effortless Energy (formerly Effortless) Good Energy
15 🗆	Green Energy
32 🗆	Green Star Energy
39 □	iSupply Energy
40 □ 33 □	LoCo2 E (formerly Epower)
18 □	Marks & Spencer Energy
19 □	Npower
20 🗆	Ovo
41 🗆	Places for People Energy
42 □ 21 □	Robin Hood Energy Sainsbury's Energy
22 🗆	Scottish Hydro
23 🗆	Scottish Power
24 🗆	Southern Electric
25 □ 26 □	Spark Energy
20 □ 27 □	SSE (Scottish and Southern Energy) Swalec
43 🗆	Telecom Plus
44 🗆	Tempus Energy Supply
28 🗆	Utility Warehouse
29 □ 30 □	Utilita Zog Eporgy
97 □	Zog Energy Other

User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[44] = 1] SHOW SCREEN Q.80 Thinking of the last time you complained, taking everything into account regarding the complaints process, how satisfied or dissatisfied were you overall with the way in which your complaint was handled by the energy supplier? 1 \square Very satisfied 2 🗆 **Quite satisfied** 3 🗆 Neither satisfied nor dissatisfied 4 🗆 Ouite satisfied 5 🗆 Very dissatisfied User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[45] = 1] 2827L2 SHOW SCREEN Q.81 Excluding any comment about their prices, do you believe you have had cause to complain to an energy supplier in the last year, but have not done so? Yes $1 \square$ 2 🗆 No Multiple answers allowed Answers will be inverted randomly User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[2] = 1] 2829L100 SHOW SCREEN - MULTI CHOICE Q.82 Excluding complaints and giving routine meter readings, have you had any interaction with your own or another energy supplier in the last 12 months? INTERVIEWER INSTRUCTION: Multi code as many as apply 1 \square Yes - I contacted my current or previous energy supplier 2 □ Yes - I contacted another energy supplier 3 □ Yes - my current or previous energy supplier contacted me Yes - another energy supplier contacted me 4 🗆 5 🗆 No

Answers will be inverted randomly

Open ended answer is written as a bitmap User defined button: 98 "R"

User defined button: 99 "DK"

Question only asked, if [FILTER[46] = 1]

SHOW SCREEN

Q.83 Which supplier did you have contact with most recently?

31 🗆	Axis Telecom
1 🗆	Better Energy
2 🗆	British Gas
34 🗆	Bulb energy
35 □	Cardiff Energy Supply
3 🗆	Co-operative Energy
4 🗆	Daligas
5 🗆	E.ON
6 🗆	Ebico
7 🗆	Economy Energy
8 🗆	Ecotricity
9 🗆	EDF
10 🗆	Extra Energy
11 🗆	First Utility
12 🗆	Flow Energy
36 □	Future Energy Utilities Ltd
37 □ 13 □	GB Energy Supply
13 □ 38 □	Gnergy Go Effortless Energy (formerly Effortless)
14 □	Good Energy
15 🗆	Green Energy
32 🗆	Green Star Energy
39 □	iSupply Energy
40 🗆	LoCo2
33 🗆	E (formerly Epower)
18 🗆	Marks & Spencer Energy
19 🗆	Npower
20 🗆	Ovo
41 🗆	Places for People Energy
42 🗆	Robin Hood Energy
21 🗆	Sainsbury's Energy
22 🗆	Scottish Hydro
23 🗆	Scottish Power
24 🗆	Southern Electric
25 🗆	Spark Energy
26 🗆	SSE (Scottish and Southern Energy)
27 🗆	Swalec
43 🗆	Telecom Plus
44 □ 28 □	Tempus Energy Supply
28 ⊔ 29 □	Utility Warehouse Utilita
30 □	Zog Energy
97 □	Other
<i>J</i> , \Box	Other

	Answers will be inverted randomly User defined button : 98 "R" User defined button : 99 "DK" Question only asked, if [FILTER[46] = 1] 2931L2		
SHOW SCRE Q.84 How sa			
1	Very satisfied Quite satisfied Neither satisfied nor dissatisfied Quite dissatisfied Very dissatisfied		
Question only asked, if [FILTER[2] = 1] The following questions are about how useful you find the information sent to you by your energy supplier(s).			
	Question only asked, if [FILTER[2] = 1]		
- ,	recall receiving any of the following from your gas or electricity supplier in the ns? You may have received these via post or email.		
	User defined button : 98 "R" User defined button : 99 "DK" Question only asked, if [FILTER[2] = 1] 2935L2		
SHOW SCRE	User defined button : 99 "DK" Question only asked, if [FILTER[2] = 1] 2935L2		
	User defined button : 99 "DK" Question only asked, if [FILTER[2] = 1] 2935L2 EN mmary or review (containing details about your own energy tariff and energy use)		
	User defined button : 99 "DK" Question only asked, if [FILTER[2] = 1] 2935L2		
An annual su	User defined button : 99 "DK" Question only asked, if [FILTER[2] = 1] 2935L2 EN mmary or review (containing details about your own energy tariff and energy use) Yes No		
An annual su	User defined button: 99 "DK" Question only asked, if [FILTER[2] = 1] 2935L2 EN mmary or review (containing details about your own energy tariff and energy use) Yes No User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[2] = 1] 2939L2		
An annual su 1 □ 2 □ SHOW SCRE	User defined button: 99 "DK" Question only asked, if [FILTER[2] = 1] 2935L2 EN mmary or review (containing details about your own energy tariff and energy use) Yes No User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[2] = 1] 2939L2		

SHOW SCREI	User defined button : 98 "R" User defined button : 99 "DK" Question only asked, if [FILTER[2] = 1] 2943L2	
A price increa	ase notification letter R INSTRUCTION: Price Increase Notification letters exclude letters regarding price ut include letters regarding any other changes to a consumer's tariff price.	
1 🗆 2 🗆	Yes No	
	User defined button : 98 "R" User defined button : 99 "DK" Question only asked, if [FILTER[2] = 1] 2947L2	
SHOW SCREI	EN ming you your fixed term tariff is coming to an end	
1 □ 2 □	Yes No	
	Answers will be inverted randomly User defined button : 98 "R" User defined button : 99 "DK" Question only asked, if [FILTER[47] = 1] 3049L2	
SHOW SCREEN Q.95 Thinking about when you last received an annual summary, in how much detail did you look at it?		
1 □ 2 □ 3 □	Read it in detail Glanced over it or skim read it Only saw what it was, but did not read it	
SUOW SSDE	Answers will be inverted randomly Question only asked, if [FILTER[51] = 1] 3051L2	
SHOW SCREI Q.96 And how annual summ	w clearly or unclearly do you think the information was presented to you in the	
1	Very clearly Quite clearly Neither clearly nor unclearly Quite unclearly Very unclearly	

Question only asked, if [FILTER[51] = 1]

SHOW SCREEN AND READ OUT

Q.98 Did you take any of the following actions as a result of receiving the annual summary?

	U	User defined button: 98 "R" ser defined button: 99 "DK" asked, if [FILTER[51] = 1] 3057L2
Q.98 Did you	EEN AND READ OUT ou take any of the following actions as a result of receiving what I'm currently paying for my energy or found out ab	,
1 🗆 2 🗆	Yes No	
	U	User defined button: 98 "R" ser defined button: 99 "DK" asked, if [FILTER[51] = 1] 3061L2
Q.98 Did you	EEN AND READ OUT ou take any of the following actions as a result of receivi o switching tariffs with my current supplier	
1 □ 2 □	Yes No	
SHOW SCREE	U	User defined button: 98 "R" ser defined button: 99 "DK" asked, if [FILTER[51] = 1] 3065L2
Q.98 Did you	ou take any of the following actions as a result of receiving switching to a different supplier	ng the annual summary?
1 looked lites	o omiconing to a amorone supplie.	
1 □ 2 □	Yes No	
	U Question only	User defined button : 98 "R" ser defined button : 99 "DK" asked, if [FILTER[51] = 1] 3069L2
Q.98 Did you	EEN AND READ OUT ou take any of the following actions as a result of receivi bout switching tariffs either with this supplier or a differ looking	
1 □ 2 □	Yes No	

Answers will be inverted randomly User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[48] = 1] SHOW SCREEN Q.99 Thinking about when you last received a bill or direct debit\prepayment statement, in how much detail did you look at it? Read it in detail 1 \square 2 🗆 Glanced over it or skim read it 3 🗆 Only saw what it was, but did not read it Answers will be inverted randomly User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[52] = 1] 3173L2 SHOW SCREEN Q.100 And how clearly or unclearly do you think the information was presented to you in the bill or direct debit\prepayment statement? Very clearly 1 \square 2 🗆 Quite clearly 3 🗆 Neither clearly nor unclearly 4 🗆 Quite unclearly 5 🗆 Very unclearly Question only asked, if [FILTER[52] = 1] SHOW SCREEN AND READ OUT Q.102 Did you take any of the following action as a result of receiving the bill or direct debit\prepayment statement? User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[52] = 1] 3179L2 SHOW SCREEN AND READ OUT Q.102 Did you take any of the following action as a result of receiving the bill or direct debit\prepayment statement? I checked what I'm currently paying for my energy or found out about the tariff that I'm on $1 \square$ Yes 2 🗆 No

User defined button : 98 "R" User defined button : 99 "DK" Question only asked, if [FILTER[52] = 1] 3183L2 SHOW SCREEN AND READ OUT Q.102 Did you take any of the following action as a result of receiving the bill or direct debit\prepayment statement? I looked into switching tariffs with my current supplier 1
SHOW SCREEN AND READ OUT Q.102 Did you take any of the following action as a result of receiving the bill or direct debit\prepayment statement? I looked into switching tariffs with my current supplier 1 □ Yes
1 □ Yes
User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[52] = 1] 3187L2
SHOW SCREEN AND READ OUT Q.102 Did you take any of the following action as a result of receiving the bill or direct debit\prepayment statement? I looked into switching to a different supplier
1 □ Yes 2 □ No
User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[52] = 1] 3191L2
SHOW SCREEN AND READ OUT Q.102 Did you take any of the following action as a result of receiving the bill or direct debit\prepayment statement? I thought about switching tariffs either with this supplier or a different supplier, but have not yet started looking
yet started looking
1 ☐ Yes 2 ☐ No
1 ☐ Yes 2 ☐ No
1
1 ☐ Yes 2 ☐ No User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[52] = 1]
1 ☐ Yes 2 ☐ No User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[52] = 1] Display picture 1 3195L2 SHOW SCREEN AND READ OUT Q.102 Did you take any of the following action as a result of receiving the bill or direct
1

Answers will be inverted randomly

User defined button: 98 "R"

User defined button: 99 "DK"

Question only asked, if [FILTER[49] = 1]

329312

SHOW SCREEN

3 🗆

Q.103 Thinking about when you last received a price increase notice, in how much detail did you look at it?

1	Read it in detail
2	Glanced over it or skim read

Only saw what it was, but did not read it

		Answers will be inverted randomly User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[53] = 1] 3295L2
SHOW SCREE Q.104 And ho price increase	ow clearly or unclearly do you think t	he information was presented to you in the
1	Very clearly Quite clearly Neither clearly nor unclearly Quite unclearly Very unclearly	
		Question only asked, if [FILTER[53] = 1]
SHOW SCREE	EN AND READ OUT	Question only asked, if [FILTER[33] = 1]
Q.106 Did yo notice?	u take any of the following action as	a result of receiving the price increase
		User defined button: 98 "R"
		User defined button: 99 "DK" Question only asked, if [FILTER[53] = 1] 3301L2
	EN AND READ OUT ou take any of the following action as	a result of receiving the price increase
	at I'm currently paying for my energ	y or found out about the tariff that I'm on
1 □ 2 □	Yes No	
		User defined button: 98 "R"
		User defined button: 99 "DK" Question only asked, if [FILTER[53] = 1] 3305L2
	EN AND READ OUT ou take any of the following action as	a result of receiving the price increase
	switching tariffs with my current sup	plier
1 □ 2 □	Yes No	

SHOW SCRE	User defined button: 98 "R' User defined button: 99 "DK' Question only asked, if [FILTER[53] = 1] 3309L2 EN AND READ OUT
	ou take any of the following action as a result of receiving the price increase
	switching to a different supplier
1 □ 2 □	Yes No
	User defined button: 98 "R' User defined button: 99 "DK' Question only asked, if [FILTER[53] = 1] 3313L2
	EN AND READ OUT out take any of the following action as a result of receiving the price increase
notice? I thought abovet started lo	out switching tariffs either with this supplier or a different supplier, but have not poking
1 □ 2 □	Yes No
CHOW CODE	Answers will be inverted randomly User defined button : 98 "R' User defined button : 99 "DK' Question only asked, if [FILTER[50] = 1] 3415L2
SHOW SCRE Q.107 Thinki did you look	ng about when you last received an end of fixed term letter, in how much detail
1 □ 2 □ 3 □	Read it in detail Glanced over it or skim read it Only saw what it was, but did not read it
	Answers will be inverted randomly User defined button : 98 "R' User defined button : 99 "DK' Question only asked, if [FILTER[54] = 1] 3417L2
SHOW SCRE Q.108 And he end of fixed	EN ow clearly or unclearly do you think the information was presented to you in the
1	Very clearly Quite clearly Neither clearly nor unclearly Quite unclearly Very unclearly

CHOW COREN AND DEAD OUT	Question only asked, if [FILTER[54] = 1]
SHOW SCREEN AND READ OUT Q.110 Did you take any of the following action as	a result of receiving the end of fixed term
letter?	
	User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[54] = 1] 3423L2
SHOW SCREEN AND READ OUT Q.110 Did you take any of the following action as	a result of receiving the end of fixed term
letter? I checked what I'm currently paying for my energy	or found out about the tariff that I'm on
1 □ Yes 2 □ No	
CHOW COREN AND DEAD OUT	User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[54] = 1] 3427L2
SHOW SCREEN AND READ OUT Q.110 Did you take any of the following action as letter?	a result of receiving the end of fixed term
I looked into switching tariffs with my current supp	plier
1 ☐ Yes 2 ☐ No	
	User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[54] = 1] 3431L2
SHOW SCREEN AND READ OUT Q.110 Did you take any of the following action as letter?	a result of receiving the end of fixed term
I looked into switching to a different supplier	
1 ☐ Yes 2 ☐ No	

		User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[54] = 1]
CHOW CODE	TALAND DEAD OUT	3435L2
Q.110 Did yo	EN AND READ OUT ou take any of the following action a	as a result of receiving the end of fixed term
letter? I thought about	out switching tariffs either with this	s supplier or a different supplier, but have not
yet started lo		
1 □ 2 □	Yes No	
		11
		User defined button : 98 "R" User defined button : 99 "DK" Question only asked, if [FILTER[2] = 1] 3537L2
managing the	y suppliers are required to notify co	ustomers about savings they could make by or changing their payment method with their e like this?
1 □ 2 □	Yes No	
	Answer categori	Multiple answers allowed Answers will be inverted randomly Open ended answer is written as a bitmap User defined button : 98 "R" User defined button : 99 "DK" es mentioned in question 7690 will be displayed Question only asked, if [FILTER[37] = 1]
Q.169 And w	EN - MULTI CHOICE here did you see this? R INSTRUCTION: Multi code as ma	3639L100 ny as apply
1	Annual summary Bill Price increase letter End of fixed term letter Other	
		Ouestion only asked if [FILTER[37] = 1]

Question only asked, if [FILTER[37] = 1]

SHOW SCREEN AND READ OUT

Q.170 And to what extent, if at all, did this encourage you to...?

	Answers will be inverted randomly User defined button : 98 "R User defined button : 99 "DK Question only asked, if [FILTER[37] = 1
	EN AND READ OUT o what extent, if at all, did this encourage you to?
1	To a great extent Somewhat Very little Not at all
	Answers will be inverted randomly User defined button : 98 "R User defined button : 99 "DK Question only asked, if [FILTER[37] = 1 3745L2
Q.170 And t	EN AND READ OUT o what extent, if at all, did this encourage you to? ur current tariff against other tariffs from your supplier or another supplier
	To a great extent Somewhat Very little Not at all
	Answers will be inverted randomly
	Answers will be inverted randomly User defined button : 98 "R User defined button : 99 "DK Question only asked, if [FILTER[37] = 1 3749L2
Q.170 And t	User defined button : 98 "R User defined button : 99 "DK
Q.170 And t	User defined button: 98 "R User defined button: 99 "DK Question only asked, if [FILTER[37] = 1 3749L2 EN AND READ OUT o what extent, if at all, did this encourage you to?
Q.170 And t Switch your 1	User defined button: 98 "R User defined button: 99 "DK Question only asked, if [FILTER[37] = 1 3749L2 EN AND READ OUT of what extent, if at all, did this encourage you to? tariff and/or supplier To a great extent Somewhat Very little
Q.170 And t Switch your 1	User defined button: 98 "R User defined button: 99 "DK Question only asked, if [FILTER[37] = 1 3749L2 EN AND READ OUT of what extent, if at all, did this encourage you to? tariff and/or supplier To a great extent Somewhat Very little Not at all User defined button: 98 "R User defined button: 99 "DK Question only asked, if [FILTER[2] = 1 3851L2
Q.170 And t Switch your 1	User defined button: 98 "R User defined button: 99 "DK Question only asked, if [FILTER[37] = 1 3749L2 EN AND READ OUT of what extent, if at all, did this encourage you to? tariff and/or supplier To a great extent Somewhat Very little Not at all User defined button: 98 "R User defined button: 99 "DK Question only asked, if [FILTER[2] = 1 3851L2

DO NOT PROMPT

Multiple answers allowed Open ended answer is written as a bitmap User defined button: 98 "R" User defined button: 99 "DK" Answer categories mentioned in question 7690 will be displayed Question only asked, if [FILTER[38] = 1] 3853L100 **MULTI CODE** Q.172 And where did you see this? INTERVIEWER INSTRUCTION: if respondent answers 5, 8, or 9, probe if this was actually either 1, 2, 3, or 4 Annual summary $1 \square$ 2 🗆 Bill 3 🗆 Price increase letter 4 🗆 End of fixed term letter 5 On my energy supplier(s) website 6 🗆 On another energy supplier website 7 П On another website 8 🗆 Via email 9 🗆 Via a leaflet or letter sent directly to you 10 □ Somewhere else (e.g. a newspaper article or advertisement) 97 🗆 Other Question only asked, if [FILTER[38] = 1] SHOW SCREEN AND READ OUT Q.173 And to what extent, if at all, did this encourage you to...? Answers will be inverted randomly User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[38] = 1] 3955L2 SHOW SCREEN AND READ OUT Q.173 And to what extent, if at all, did this encourage you to...? Check your current tariff 1 \square To a great extent 2 🗆 Somewhat 3 🗆 Very little 4 🗆 Not at all

	C	Answers will be inverted randomly User defined button : 98 "R" User defined button : 99 "DK" Question only asked, if [FILTER[38] = 1] 3959L2
Q.173 And to v	N AND READ OUT what extent, if at all, did this encourage current tariff against other tariffs from	e you to?
2 □	To a great extent Somewhat Very little Not at all	
		Anguage will be invested and desply
		Answers will be inverted randomly User defined button : 98 "R" User defined button : 99 "DK" Question only asked, if [FILTER[38] = 1] 3963L2
Q.173 And to v	N AND READ OUT what extent, if at all, did this encourage riff and/or supplier	e you to?
2 □	To a great extent Somewhat Very little Not at all	
CHOW CODEEN		User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[2] = 1] 4065L2
_	N nal Projection is an estimated annual co ior to this interview, have you seen a P	
1 🗆 🕚	Voc	
	Yes No	
DO NOT PROM		Question only asked, if [FILTER[41] = 1]

Open ended answer is written as a bitmap User defined button: 98 "R" User defined button: 99 "DK" Answer categories mentioned in question 7690 will be displayed Question only asked, if [FILTER[41] = 1] 4067L100 MULTI CODE Q.175 And where did you see this? INTERVIEWER INSTRUCTION: if respondent answers 5, 8, or 9, probe if this was actually either 1, 2, 3, or 4 1 🗆 Annual summary 2 □ Bill 3 🗆 Price increase letter 4 🗆 End of fixed term letter 5 🗆 On my energy supplier(s) website 6 □ On another energy supplier website 7 On another website 8 🗆 Via email 9 🗆 Via a leaflet or letter sent directly to you Somewhere else (e.g. a newspaper article or advertisement) 10 🗆 97 □ Other Question only asked, if [FILTER[41] = 1] SHOW SCREEN AND READ OUT Q.176 And to what extent, if at all, did this encourage you to...? Answers will be inverted randomly User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[41] = 1] 4169L2 SHOW SCREEN AND READ OUT Q.176 And to what extent, if at all, did this encourage you to...? Check your current tariff 1 \square To a great extent 2 □ Somewhat 3 □ Very little 4 🗆 Not at all

Multiple answers allowed

Answers will be inverted randomly User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[41] = 1] SHOW SCREEN AND READ OUT Q.176 And to what extent, if at all, did this encourage you to...? Compare your current tariff against other tariffs from your supplier or another supplier To a great extent 2 🗆 Somewhat 3 🗆 Very little 4 🗆 Not at all Answers will be inverted randomly User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[41] = 1] SHOW SCREEN AND READ OUT Q.176 And to what extent, if at all, did this encourage you to...? Switch your tariff and/or supplier 1 🗆 To a great extent 2 🗆 Somewhat 3 🗆 Very little 4 🗆 Not at all Multiple answers allowed Answers will be inverted randomly User defined button: 96 "N" User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[2] = 1] SHOW SCREEN - MULTI CHOICE Q.120 For which, if any, of the following services have you switched your provider in the last 12 months? 1 🗆 Landline phone calls 2 □ Mobile phone network Internet or broadband provider 3 🗆 4 🗆 Cash ISA 5 □ Balance transfer on a credit card 6 🗆 Current account Question only asked, if [FILTER[2] = 1]

SHOW SCREEN

Q.121 To what extent do you agree or disagree with the following statements about energy suppliers?

			Answers will be inverted randomly User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[2] = 1 and 1] 4381L2
	W SCREE	N to work out whether I would sav	
	1	Agree strongly Tend to agree Neither agree nor disagree Tend to disagree Disagree strongly	
			Answers will be inverted randomly
			User defined button: 98 "R" User defined button: 99 "DK"
			Question only asked, if [FILTER[2] = 1 and 1]
SHO	W SCREE	:N	4385L2
Ther	e are no	real differences between supplie	ers in the prices they charge
	1	Agree strongly Tend to agree Neither agree nor disagree Tend to disagree Disagree strongly	
			Answers will be inverted randomly User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[2] = 1 and 1] 4389L2
	W SCREE	:N n hassle that I've not got time fo	
	1	Agree strongly Tend to agree Neither agree nor disagree Tend to disagree Disagree strongly	

			Question only	Answers will be inverted randomly User defined button: 98 "R" User defined button: 99 "DK" asked, if [FILTER[2] = 1 and 1]
	/ SCREE y that i	:N f I switch things will go wrong		4393L2
	1	Agree strongly Tend to agree Neither agree nor disagree Tend to disagree Disagree strongly		
				Answers will be inverted randomly User defined button: 98 "R" User defined button: 99 "DK" 4397L2
SHOW	/ SCREE	N		
	1	Agree strongly Tend to agree Neither agree nor disagree Tend to disagree Disagree strongly		
SHOW	/ SCREE	:N	Question only	Answers will be inverted randomly User defined button: 98 "R" User defined button: 99 "DK" asked, if [FILTER[2] = 1 and 1] 4401L2
		I'd be able to switch even if I wa	anted to	
	1	Agree strongly Tend to agree Neither agree nor disagree Tend to disagree Disagree strongly		
				Answers will be inverted randomly
			Question only	User defined button: 98 "R" User defined button: 99 "DK" asked, if [FILTER[2] = 1 and 1] 4405L2
	/ SCREE energy	N suppliers are more trustworthy	than others	
	1	Agree strongly Tend to agree Neither agree nor disagree Tend to disagree Disagree strongly		

Answers will be inverted randomly User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[2] = 1 and 1]SHOW SCREEN Changing tariff with your existing supplier is a good way to save money Agree strongly 1 \square 2 П Tend to agree 3 □ Neither agree nor disagree 4 🗆 Tend to disagree 5 🗆 Disagree strongly Question only asked, if [FILTER[2] = 1] INTERVIEWER INSTRUCTION: Do not show screen until prompted Multiple answers allowed - Order recorded: 4611L36 Open ended answer is written as a bitmap Maximum 3 User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[2] = 1] 4511L100 DO NOT PROMPT - MULTI CODE Q.122 What factors matter most to you when choosing your energy supplier or tariff? INTERVIEWER INSTRUCTION: Multi code up to 3 responses Tariff price 1 🗆 2 □ Customer service 3 □ Having a greener tariff 4 □ Having a fixed term tariff 5 🗆 Having an online tariff 6 The reputation of the supplier 7 Getting a smart meter \ in home display 8 🗆 Home energy related incentives (e.g. boiler maintenance, home insulation) 9 🗆 Other incentives (e.g. Nectar points, wine) Preference for Big 6 (British Gas, Scottish Power, SSE, Eon, NPower, EDF) 10 □ Preference to avoid the Big 6 (British Gas, Scottish Power, SSE, Eon, NPower, 11 🗆 EDF) 12 🗆 A supplier I know 97 🗆 Other

		Answers will be inverted randomly User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[9] = 1 or FILTER[3] = 1] 4647L2
		matter most to you, how confident are you that you are
1	Very confident Fairly confident Neutral Not very confident Not confident at all	
		Anguara will be inverted randomly
		Answers will be inverted randomly User defined button : 98 "R" User defined button : 99 "DK" [uestion only asked, if [FILTER[10] = 1 or FILTER[4] = 1] 4649L2
-		matter most to you, how confident are you that you are eal for you?
1	Very confident Fairly confident Neutral Not very confident Not confident at all	
SHOW SCREE	- N	Answers will be inverted randomly User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[8] = 1] 4651L2
Q.125 Thinkir		matter most to you, how confident are you that you are for you?
1	Very confident Fairly confident Neutral Not very confident Not confident at all	
SHOW SCREE Q.127 Could statements?		Question only asked, if [FILTER[2] = 1] int to which you agree or disagree with the following

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			Answers will be inverted randomly User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[2] = 1] 4657L2
	W SCREE	:N ings are a bit of a struggle for me	4037.12
	1	Strongly agree Tend to agree Neither agree nor disagree Tend to disagree Strongly disagree	
			Answers will be inverted randomly
			User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[2] = 1] 4661L2
_	W SCREE ays like	:N to look for ways that I can save money,	even if it is only a little
	1	Strongly agree Tend to agree Neither agree nor disagree Tend to disagree Strongly disagree	
			Answers will be inverted randomly User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[2] = 1] 4665L2
	W SCREE	:N a decision on impulse	
	1	Strongly agree Tend to agree Neither agree nor disagree Tend to disagree Strongly disagree	

Answers will be inverted randomly User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[2] = 1] SHOW SCREEN Everything seems to be getting more complicated these days Strongly agree 1 \square 2 🗆 Tend to agree 3 🗆 Neither agree nor disagree 4 🗆 Tend to disagree 5 🗆 Strongly disagree Answers will be inverted randomly User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[2] = 1] SHOW SCREEN I always check bank or building society statements when I get them, including online 1 \square Strongly agree 2 🗆 Tend to agree 3 🗆 Neither agree nor disagree 4 🗆 Tend to disagree 5 🗆 Strongly disagree Answers will be inverted randomly User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[2] = 1] SHOW SCREEN Q.128 How often do you use the internet? Roughly every day 2 🗆 At least once a week 3 🗆 At least once a month 4 □ Less than once per month 5 🗆 Never - but I do have access 6 🗆 Never - and I do not have access

User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[2] = 1] SHOW SCREEN Q.129 Can I check, is English your first or main language? INTERVIEWER INSTRUCTION: If 'Yes', probe - "Is English the only language you speak or do you speak any other language?" 1 \square Yes - English only 2 🗆 Yes - English first\main and speaks other languages 3 🗆 No - Another first\main language 4 □ Bilingual - consider both languages as main Answers will be inverted randomly User defined button: 96 "N" User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[2] = 1] SHOW SCREEN Q.130 What is the highest level of education you have completed? Please select one answer only. 1 \square Post graduate degree (MA, MSc, PhD etc:) 2 🗆 Degree 3 □ Professional qualifications 4 🗆 HND\HNC 5 🗆 A Levels\AS Levels 6 □ GCSE\O Levels\CSE ONC\OND\City & Guilds 7 🗆 8 🗆 GNVQ Multiple answers allowed User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[2] = 1] 4781L100 MULTI CHOICE Q.131 Do you or your husband\wife\partner have any long-term illness, physical or mental health problem or disability which limits your daily activities or the work you can do? This includes problems due to old age. INTERVIEWER INSTRUCTION: Multi code as many as apply 2 🗆 Yes, my husband\wife\partner does 3 🗆

Answers will be inverted randomly

User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[2] = 1] Q.132 And do you or your husband\wife\partner have any caring responsibilities for a member of your immediate family, or, a close relative outside of your household who has any longstanding illness, physical or mental health problem or disability? This includes caring for relatives with problems due to old age. 1 \square Yes 2 🗆 No Question only asked, if [FILTER[2] = 1] DO NOT PROMPT User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[2] = 1] 4883L2 DO NOT PROMPT Q.133 This card shows incomes in weekly, monthly and annual amounts. Which of the groups on the card represents your personal\you and your husband's\wife's\ partner's combined income before any deductions such as income tax or National Insurance? Please include income from earnings, self-employment, benefits, pensions, and interest from savings. Just tell me the letter beside the row that applies to you. A: Under £100 \ Under £400 \ Under £5,000 1 \square 2 🗆 B: £100 - £199 \ £400 - £829 \ £5,000 - £9,999 3 🗆 C: £200 - £308 \ £830 - £1,333 \ £10,000 - £15,999 4 □ D: £309 - £389 \ £1,334 - £1,649 \ £16,000 - £19,999 5 🗆 E: £390 - £489 \ £1,650 - £2,099 \ £20,000 - £24,999 F: £490 - £679 \ £2,100 - £2,899 \ £25,000 - £34,999 6 □ G: £680 - £869 \ £2,900 - £3,749 \ £35,000 - £44,999 7 🗆 H: £870 - £1,149 \ £3,750 - £4,999 \ £45,000 - £59,999 8 9 □ I: £1,150 - £1,549 \ £5,000 - £6, 649 \ £60,000 - £79,999 10 □ J: £1,550 or over \ £6,650 or over \ £80,000 or over 11 🗆 SPONTANEOUS ONLY: Nothing\no work or scheme User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[55] = 1] 4885L2 Q.134 Can I just check, is your own \ your own and your partner's total income, before tax and any other deductions more or less than £16,000 per year? INTERVIEWER INSTRUCTION: If the respondent has a partner we would like their combined income. Less than £16,000 1 \square 2 🗆 £16,000 or more

User defined button: 98 "R" User defined button: 99 "DK" Question only asked, if [FILTER[2] = 1] 4887L2 Q.135 Have you moved house in the last 12 months? 1 🗆 Yes - once 2 🗆 Yes - more than once 3 🗆 Question only asked, if [FILTER[2] = 1] 4889L2 Q.136 Would you be willing for Ofgem, or their preferred research agency, to contact you in the future about any of these issues, and for TNS to pass on your answers to this survey to them? 1 🗆 Yes, TNS can pass participant's details to Ofgem research agency appointed by them to be contacted about these issues No, participant does not want TNS to pass on their details to Ofgem research 2 🗆 agency appointed by them to be contacted about these issues

5.2 Filters

Table 5.1 presents full details of filters (routing instructions) used throughout the 2016 questionnaire.

Table 5.1 Filter descriptions/definitions

Filter N°	Description	Definition
F0	All respondents	[AII]
F1	Has gas and/or electricity supply	[Q1=1] OR [Q1=2] OR [Q1=3]
F2	Has gas and/or electricity supply and responsible for it	[Q2=1]
F3	Has gas only supply and responsible for it	[Q1=1 AND Q2=1]
F4	Has electricity only supply and responsible for it	[Q1=2 AND Q2=1]
F5	Has gas and electricity supply and responsible for it	[Q1=3 AND Q2=1]
F6	Has different gas and electricity suppliers, or not sure if the same	[Q150=2] OR [Q150=98] OR [Q150=99]
F7	Has gas and electricity supply from the same supplier and responsible for it	[Q150=1]
F8	Receives dual fuel discount	[Q7=1]
F9	Has gas, but does not receive a dual fuel discount	[F5 AND [Q7 = 2 OR Q7 = 98 OR Q7 = 99]]
F10	Has electricity, but does not receive a dual fuel discount	[F5 AND [Q7 = 2 OR Q7 = 98 OR Q7 = 99]]
F11	Switched gas in past 12 months	[Q19=1]
F12	Switched electricity in past 12 months	[Q18=1]
F13	Hasn't switched gas or hasn't switched electricity supplier in past 12 months	[[F3 AND [Q19=2 OR Q19=98 OR Q19=99]] OR [[F4 AND [Q18=2 OR Q18=98 OR Q18=99]] OR [[F5 AND [Q18=2 OR Q18=98 OR Q18=99 OR Q19=2 OR Q19=98 OR Q19=99]]

Filter N ^{o.}	Description	Definition
F14	Switched gas AND electricity in past 12 months or longer ago	[Q18 = 1 AND Q19 = 1] OR [[F5] AND [Q20 = 3] AND [Q18 = 2 OR Q18= 98 OR Q18 = 99] AND [Q19 = 2 OR Q19 = 98 OR Q19 = 99]] OR [[F3] AND [Q20 = 3] AND [Q19 = 2 OR Q19 = 98 OR Q19 = 99]] OR [[F4] AND [Q20 = 3] AND [Q18 = 2 OR Q18= 98 OR Q18 = 99]]
F15	Switched gas AND electricity at same time	[Q154=1]
F16	Ever switched gas supplier	[Q20=1] OR [Q20=3] OR [F11]
F17	Switched gas supplier more than 1 year ago	[Q20=1] OR [Q20=3]
F18	Ever switched electricity	[Q20=2] OR [Q20=3] OR [F12]
F19	Switched electricity supplier more than 1 year ago	[Q20=2] OR [Q20=3]
F20	Switched gas AND electricity at the same time from the same supplier to one new supplier in past 12 months or longer ago (combined supplier to combined supplier switch)	[Q150=1 AND Q154=1 AND Q155=1]
F21	Switched gas AND electricity at the same time from the same supplier to one new supplier in past 12 months (combined supplier to combined supplier switch)	[Q19=1 AND Q18=1 AND Q154=1 AND Q155=1]
F22	Switched gas supplier in past 12 months or longer ago, but last switch was not a combined supplier to combined supplier switch	[F3 AND F16] OR [[F5 AND F16] AND [Q18=2 OR Q18=98 OR Q18=99] AND [Q20=1]] OR [[F5 AND F16] AND [Q155=2 OR Q155=98 OR Q155=99]] OR [[F5 AND F16] AND [Q154=2 OR Q154=98 OR Q154=99]] OR [[F4 AND [Q18 = 2 OR Q18 = 98 OR Q18 = 99] AND [Q20 = 1 OR Q20 = 3]]

Filter	Description	Definition
N°.	Description	
F23	Switched gas supplier in past 12 months but last switch was not a combined supplier to combined supplier switch (including gas supply only consumers)	[F3 AND F11] OR [[F5 AND F11] AND [Q18=2 OR Q18=98 OR Q18=99]] OR [[F5 AND F11] AND [Q155=2 OR Q155=98 OR Q155=99]] OR [[F5 AND F11] AND [Q154=2 OR Q154=98 OR Q154=99]]
F24	Switched electricity supplier in past 12 months or longer ago, but last switch was not a combined supplier to combined supplier switch	[F4 AND F18] OR [[F5 AND F18] AND [Q19=2 OR Q19=98 OR Q19=99] AND [Q20=2]] OR [[F5 AND F18] AND [Q155=2 OR Q155=98 OR Q155=99]] OR [[F5 AND F18] AND [Q154=2 OR Q154=98 OR Q154=99]] OR [[F3 AND [Q19 = 2 OR Q19 = 98 OR Q19 = 99] AND [Q20 = 2 OR Q20 = 3]]
F25	Switched electricity supplier in past 12 months but last switch was not a combined supplier to combined supplier switch (including electricity supply only consumers)	[F4 AND F12] OR [[F5 AND F12] AND [Q19=2 OR Q19=98 OR Q19=99]] OR [[F5 AND F12] AND [Q155=2 OR Q155=98 OR Q155=99]] OR [[F5 AND F12] AND [Q154=2 OR Q154=98 OR Q154=99]]
F26	Changed gas payment method in past 12 months	[Q26=1]
F27	Changed electricity payment method in past 12 months	[Q31=1]
F28	Has not changed gas tariff with an existing supplier in the last 12 months, or not sure	[Q35=2] OR [Q35=98] OR [Q35=99]
F29	Has not changed electricity tariff with an existing supplier in the last 12 months, or not sure	[Q36=2] OR [Q36=98] OR [Q36=99]
F30	Either switched supplier, changed tariff with existing supplier, compared tariff with other suppliers or compared tariff with existing supplier in last 12 months	[Q19=1] OR [Q18=1] OR [Q35=1] OR [Q36=1] OR [Q41=1] OR [Q42=1] OR [Q43=1] OR [Q44=1]
F31	At last action, for gas only, either switched supplier, changed tariff with existing supplier, compared tariff with other suppliers or compared tariff with existing supplier in last 12 months	[Q159=1]

Filter N°	Description	Definition
F32	At last action, for electricity only, either switched supplier, changed tariff with existing supplier, compared tariff with other suppliers or compared tariff with existing supplier in last 12 months	[Q159=2]
F33	At last action, for gas and electricity at the same time, either switched supplier, changed tariff with existing supplier, compared tariff with other suppliers or compared tariff with existing supplier in last 12 months	[Q159=3] OR [Q159 = 98] OR [Q159 = 99]
F34	When switching/comparing tariffs/suppliers in past 12 months, also looked for information about existing gas and/or electricity tariff or energy use	[Q162=1] OR [Q162=2] OR [Q162=3]
F35	Has seen information from their energy supplier about the requirement to treat customers fairly in the last 12 months	[Q71=1]
F36	Switched supplier or tariff in the last 12 moves and aimed to save money	[[Q19=1] OR [Q18=1] OR [Q35=1] OR [Q36=1] AND [Q160=1]]
F37	Seen a savings note/reminder on correspondence	[Q168=1]
F38	Aware of TCR	[Q171=1]
F39	Easier or harder to compare compared to a year ago	[Q74=1] OR [Q74=3]
F40	All who think it's very/fairly easy or very/fairly difficult to compare tariffs	[Q145=1] OR [Q145=2] OR [Q145=4] OR [Q145=5]
F41	Aware of PP	[Q174=1]
F42	All who spend something on home energy	[Q8 >£0]
F43	All who would have to save money to switch gas or electricity supplier	[Q17 >£0]
F44	Made complaint in past 12 months to current or previous supplier	[Q76=1]
F45	Not made complaint in past 12 months to current or previous supplier	[Q76=2] OR [Q76=98] OR [Q76=99]
F46	Contacted supplier in past 12 months, NOT to make a complaint	[Q82=1] OR [Q82=2] OR [Q82=3] OR [Q82=4]
F47	Received annual summary	[Q94i=1]
F48	Received bill	[Q94ii=1]
F49	Received PIN	[Q94iii=1]
F50	Received end of fixed term letter	[Q94iv=1]
F51	Received annual summary AND read it in detail/skimmed	[[Q95=1 OR Q95=2] AND [F47]]
F52	Received bill AND read it in detail/skimmed	[[Q99=1 OR Q99=2] AND [F48]]

Filter N°·	Description	Definition
F53	Received PIN AND read it in detail/skimmed	[[Q103=1 OR Q103=2] AND [F49]]
F54	Received end of fixed term letter AND read it in detail/skimmed	[[Q107=1 OR Q107=2] AND [F50]]
F55	"Nothing\no work or scheme" or don't know income or refused income	[Q133=11] OR [Q133=98] OR [Q133=99]