

# Confidence Code – code of practice for online domestic price comparison services

### **Code of Practice**

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#### Overview:

The Confidence Code sets out minimum requirements that a provider of a Price Comparison Service for domestic gas and electricity consumers must meet in order to be, and remain, accredited by Ofgem.

### Context

Ofgem took over responsibility for managing the Confidence Code from Consumer Focus in March 2013.

The Confidence Code sets out the minimum requirements that a provider of a Price Comparison Service for domestic gas and electricity consumers (Service Provider) must meet in order to be, and remain, accredited by Ofgem.

Ofgem subsequently reviewed the Code and decided on changes in January 2015.

### Associated documents

Gas and Electricity Markets Authority, Standard conditions of electricity supply licence, <a href="https://epr.ofgem.gov.uk//Content/Documents/Electricity%20Supply%20Standard%20Licence%20Conditions%20Consolidated%20-%20Current%20Version.pdf">https://epr.ofgem.gov.uk//Content/Documents/Electricity%20Supply%20Standard%20Licence%20Conditions%20Consolidated%20-%20Current%20Version.pdf</a>

Gas and Electricity Markets Authority, Standard conditions of gas supply licence, <a href="https://epr.ofgem.gov.uk//Content/Documents/Gas%20supply%20standard%20licence%2">https://epr.ofgem.gov.uk//Content/Documents/Gas%20supply%20standard%20licence%2</a> <a href="https://epr.ofgem.gov.uk//Content/Documents/Gas%20supply%20standard%20licence%2">0conditions%20consolidated%20-%20Current%20Version.pdf</a>

Ofgem, The Retail Market Review – Statutory consultation on the RMR domestic proposals, 20 June 2013: <a href="https://www.ofgem.gov.uk/ofgem-publications/74753/theretailmarketreview-statutoryconsultationonrmrdomesticproposals.pdf">https://www.ofgem.gov.uk/ofgem-publications/74753/theretailmarketreview-statutoryconsultationonrmrdomesticproposals.pdf</a>

Ofgem, The Retail Market Review – Final domestic proposals, 27 March 2013: <a href="https://www.ofgem.gov.uk/ofgem-publications/39350/retail-market-review-final-domestic-proposals.pdf">https://www.ofgem.gov.uk/ofgem-publications/39350/retail-market-review-final-domestic-proposals.pdf</a>

Ofgem, Domestic third party intermediaries (TPIs): Confidence Code and wider issues, 7 August 2014: <a href="https://www.ofgem.gov.uk/ofgem-publications/89233/domesticthirdpartyintermediariesconfidencecodeandwiderissues190914.pdf">https://www.ofgem.gov.uk/ofgem-publications/89233/domesticthirdpartyintermediariesconfidencecodeandwiderissues190914.pdf</a>

Ofgem, Confidence Code Review – Decision, 30 January 2015: <a href="https://www.ofgem.gov.uk/ofgem-publications/92751/confidencecodereview-january2015policydecision.pdf">https://www.ofgem.gov.uk/ofgem-publications/92751/confidencecodereview-january2015policydecision.pdf</a>

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## 1. Definitions

This section sets out the defined words and expressions used in the Confidence Code and gives their definitions next to them.

**Consumer Journey** means the steps a consumer may take when using a

Price Comparison Service. Such steps include the Price Comparison Service's energy homepage, the consumer data entry stage, and any other steps before an

agreement is made on a specific tariff.

**Historic Tariffs** means those tariffs that have legacy customers on them

but are no longer available to new customers.

**Personal Projection** means the estimated annual cost of a tariff calculated

using the methodology set out in the definition of

Estimated Annual Costs in Standard Licence Condition 1.

**Price Comparison** means an internet-based price comparison service for domestic gas and electricity consumers, which can be a

website or app.

**Relevant Cheapest** has the same meaning as defined in Standard Licence

**Evergreen Tariff** Condition 1.

**Service Provider** means the provider of a Price Comparison Service.

**Standard Licence** means the standard licence conditions for gas and

electricity suppliers which are available at

https://www.ofgem.gov.uk/licences-codes-and-

standards/licences/licence-conditions.

**Tariff Information** has the same meaning as defined in Standard Licence

**Label** Condition 1.

Conditions

# 2. The requirements

#### Requirement one - Independence and impartiality

- (A) The Service Provider must be independent of any gas or electricity supplier. It can take commission from suppliers but this must not influence how it provides any information or data to consumers.
  - A Service Provider will be considered independent of any gas or electricity supplier when it is not an affiliate or related undertaking of any supplier or of a company that is an affiliate of any energy supplier.
- (B) A Service Provider must provide impartial advice, not advice that is biased in favour of or against any particular gas or electricity supplier.
  - A Service Provider will be treated as completely impartial only if it is not intended to operate, and does not have the effect of operating in practice, in a way that is biased in favour of or against any particular supplier.
- (C) The Service Provider must not present any information or data in such a way that is deemed by Ofgem to be, or potentially to be, misleading or confusing to consumers.
- (D) Where a consumer cannot automatically switch to their chosen supplier through the Service Provider's Price Comparison Service, the Service Provider must not recommend an alternative supplier.
- (E) Advertisements from energy suppliers, their agents, affiliates, or brands operating under the licence of a supplier must not be displayed on the home/main page or on the energy price comparison pages of the Service Provider's Price Comparison Service.
- (F) Where a consumer chooses to search by price, results must be presented strictly by best price.

#### Commission arrangements messaging

- (G) The Service Provider must clearly identify any supplier with whom it has a commission arrangement for switches completed through the Service Provider's Price Comparison Service. The requirement for clear identification shall be met where the supplier's name is listed as part of a single list which identifies all suppliers from whom the Service Provider receives a commission.
- (H) The list required in (G) must be prominently displayed, or be accessible from a prominent and clearly-labelled link, during the Consumer Journey.
- (I) The Service Provider must provide, alongside the list required in (G):
  - a brief description of the Service Provider's business model if they take commission from suppliers. At a minimum, this description must state whether the Service Provider operates under a commission-based model; and
  - ii. a statement explaining if, and where applicable, how any commission arrangements from suppliers influence the tariffs displayed on the results page, including where a Service Provider provides consumers with the choice to view only tariffs that a consumer can switch to through the Service Provider's Price Comparison Service.
- (J) Messaging to fulfil requirements (G) to (I) must be prominent, clear and intelligible.

#### Requirement two - Tariffs and price comparisons

- (A) The Service Provider must use all reasonable endeavours to include price comparisons for all available domestic tariffs, where applicable for all available payment types, for licensed suppliers (including for any agents, affiliates, and brands operating under the licence of a supplier), for gas, electricity and dual fuel. The Service Provider is not required to show:
  - social tariffs (ie tariffs where consumer eligibility is based upon social or financial circumstances, eg receipt of benefits); or
  - tariffs which the supplier has requested the Service Provider to remove from its Price Comparison Service; or
  - tariffs which are available only to consumers in a specified region, to consumers that are not within that specified region.
- (B) The Service Provider must use all reasonable endeavours to include information on Historic Tariffs for the purposes of comparison if a consumer's current tariff is a Historic Tariff.
- (C) A Service Provider must notify Ofgem in the event of being asked by an energy supplier to remove a tariff from its Price Comparison Service, which to the best of that Service Provider's knowledge is still available to consumers.
- (D) A Service Provider must provide a copy of the Tariff Information Label, accessible either within or from the main results page, for each tariff displayed on the main results page.
- (E) A Service Provider may include price comparisons for meters other than single rate and Economy 7 meters at its discretion.
- (F) A Service Provider is responsible for obtaining, updating and ensuring the accuracy of all data displayed on its Price Comparison Service covering all licensed supplier tariffs (including those of its agents, affiliates and any associated brands).
- (G) Service Providers must ensure that the length of the comparison period defaults to 12 months from the date of comparison; however filters can be created for other comparison periods.

#### Requirement three - Control and management

- (A) The Service Provider must manage and control its Price Comparison Service and use its own tariff database and calculator.
- (B) A Service Provider will be treated as managing its Price Comparison Service where:
  - i. it has full control over the information content provided on the Price Comparison Service and how that content is presented; or
  - ii. it has that degree of control referred to in (i), even where the Price Comparison Service is maintained by a third party on behalf of the Service Provider.
- (C) However, where:
  - i. a Price Comparison Service is maintained by a third party; and
  - ii. that third party also maintains a Price Comparison Service on behalf of any other Service Provider (whether accredited by Ofgem or not),

the Service Provider will be treated as managing the Price Comparison Service only where that third party maintains the Price Comparison Service entirely independently of the Price Comparison Service of the other provider. But, in any event, the Price Comparison Service may not be maintained by a third party that also manages another Ofgem accredited Price Comparison Service.

- (D) A Service Provider may make its tariff database and calculator available to third parties. Where it does so:
  - i. the third party may state that it uses the Service Provider's calculator or tariff database and state that the Service Provider is accredited to the Confidence Code, but the third party must not use the Confidence Code logo;
  - ii. the Service Provider's arrangements with the third party must provide that the third party may only make such statements in (i) if it has followed the same rules as the Service Provider for making the comparisons and meets the requirements of the Confidence Code; and
  - iii. the Service Provider is responsible for ensuring that the third party complies with the arrangements in (ii). Any failure by the third party to meet the requirements of the Confidence Code can be determined as a breach of the Confidence Code by the Service Provider.

#### Requirement four - Payment methods

- (A) A Service Provider must provide consumers with an explanation of the following payment methods:
  - Standard credit by cash/cheque;
  - Monthly and quarterly Direct Debit;
  - Prepayment meter.

#### Requirement five - Results and filters

Opt-in filters

- (A) Taking filters into account, a price comparison provided to a consumer must list (on a single page) no fewer than 10 of the cheapest tariffs available in the region where the consumer wants supply. The prices must include VAT (and state that they do so).
- (B) A Service Provider may provide filters so that consumers may search results based on different criteria selected by the consumer (eg the different types of tariff available or an energy supplier's service rating etc), but these must be opt-in only.
- (C) A Service Provider must clearly explain the potential impact to consumers who select an opt-in filter, so that consumers are fully aware of the effect and limitations this may have on the results.
- (D) Where the Service Provider provides a filter for green or environmental tariffs, it must explain the methodology for filtering these tariffs. Green results should be displayed by order of fuel mix then price.
- (E) A Service Provider must provide a facility or follow-through page(s) so that consumers have the ability to view a list of their price comparison results free from any opt-in filters selected.

Filters limiting the results to tariffs the consumer can switch to through the Service Provider's Price Comparison Service

- (F) A Service Provider may display only those tariffs the consumer can switch to by using the links on the Service Provider's Price Comparison Service only if the Service Provider meets the requirements outlined in (G), (H) and (I). If a Service Provider does not meet these requirements, it must display all the results as a default. 1
- Where a Service Provider does not display all the results as a default, the Service (G) Provider must, at the point of filtering:
  - require consumers to actively choose whether they wish to view all the results i. or only tariffs they can switch to via the Service Provider's Price Comparison Service;
  - ensure that the latter option in (i) is not pre-selected as a filter; and ii.
  - ensure that messaging around this choice is prominent, clear and intelligible, so that consumers are aware what view of the market they will see on the results page.
- (H) Where all the results are not shown to the consumer, the Service Provider must, on the results page:
  - ensure that the consumer can quickly and easily access the page that shows i. all of the results without re-entering their details or going back to a previous page or link; and
  - provide a clear and intelligible statement prominently on the results page ii. explaining that the consumer is seeing a partial market view on the results page, and that they are able to access all of the results.
- (I) A Service Provider must test the prominence, clarity and intelligibility of the messaging required to fulfil requirements (G) and (H) with consumers and provide information on the test methodology, sample size and results of this testing to Ofgem.

#### Requirement six - Quality of service and signposting to information

Quality of service

- (A) The Service Provider may assign ratings to a supplier's performance and invite the consumer to consider quality of service issues, including any such supplier service ratings.
- The Service Provider may assign supplier performance ratings provided they either: (B)
  - send their methodology to Ofgem for review; or i.
  - use ratings adopted by other recognised consumer organisations (eg Citizens ii. Advice).
- In developing a supplier ratings methodology and, where appropriate, when using (C) supplier ratings, a Service Provider should adhere to the following principles:
  - i. the methodology should be evidence-based and objective;
  - ii. the methodology should be applied consistently across suppliers;

<sup>&</sup>lt;sup>1</sup> 'All the results' means all tariffs available to the consumer in the market, taking into consideration the tariffs to be included for price comparison by Requirement 2(A) and any opt-in filters selected by the consumer.

- iii. the resultant ratings should offer a comprehensive coverage of suppliers. Where a supplier is not assigned a rating, where appropriate, it should be clear that this is not necessarily an indication of poor performance;
- iv. the data used should be statistically significant;
- v. the rating values should be refreshed at least once every 12 months and the last updated date should be displayed to consumers; and
- vi. explanatory messaging around the ratings should be clear and objective.
- (D) If a Service Provider either:
  - i. has applied their current supplier ratings methodology prior to 25 March 2015;
  - ii. plans to apply any supplier ratings for the first time; or
  - iii. plans to amend any existing supplier ratings methodology,

it should provide Ofgem with evidence and an explanation of how its methodology meets the principles in (C).

#### Energy efficiency information

- (E) A Service Provider must, on the homepage or during the Consumer Journey, provide signposting to independent sources of advice on energy efficiency matters that will be of benefit to all energy consumers. At a minimum, we require that the following sources should be clearly signposted by the Service Provider:
  - i. Energy Saving Trust;
  - ii. Government energy grants calculator; and
  - iii. Citizens Advice.
- (F) This signposting should be prominent, clear and intelligible, so that consumers are aware what information is available within these sources.

#### Warm Home Discount scheme

(G) A Service Provider must, during the Consumer Journey, alert relevant consumers to the possibility that if they move to certain suppliers, they could lose support from government energy support schemes such as the Warm Home Discount benefit. This messaging may include signposting to relevant websites.

#### Requirement seven - Accuracy and updating tariffs

- (A) Prices and price comparisons must be accurate and state when they were last updated.
- (B) A Service Provider must state the date that its Price Comparison Service and database has been updated.
- (C) Ofgem may review any new form of tariff and issue Service Providers a formal direction as to how such a tariff should be treated in relation to compliance with the Confidence Code. The formal direction shall have effect as if it were part of this document.

#### Estimating the consumer's consumption

(D) A Service Provider can estimate a consumer's current spend if the consumer is unable to provide certain information. For example, a Service Provider can estimate

consumption by asking questions about the size of property, number of bedrooms, etc. In these cases, it should be clear that this information is estimated.

However, Service Providers must emphasise to consumers the importance of entering accurate information to get the best comparison and should encourage consumers to input their annual consumption figures in order to do this.

#### Calculation methodology and assumptions

- (E) Where a Service Provider provides a comparison for a time period, the estimated costs of all tariffs (including a consumer's current tariff) must be calculated as a default using the methodology based on the definition of Estimated Annual Costs in Standard Licence Condition 1.
- (F) Where provided, estimated annual costs must be referred to as a 'Personal Projection'.
- (G) A Service Provider may, if it wishes, provide an additional alternative methodology to calculate estimated costs for the consumer's current tariff and, where applicable, estimated savings, but this methodology must not be used as a default.

#### Calculation messaging

- (H) At a minimum, a Service Provider must provide a link or message on the results page explaining how estimated costs of tariffs are calculated, including:
  - i. that, if the consumer's fixed term tariff is coming to an end within 12 months from the date of calculation, the Personal Projection methodology assumes that the consumer will take no action and be rolled onto their current supplier's Relevant Cheapest Evergreen Tariff when their fixed term tariff ends;
  - ii. details of any alternative methodology where offered; and
  - iii. that the consumer may incur a termination fee if switching to a new tariff.
- (I) Where a Service Provider displays an estimate of the savings a consumer could make by switching to a tariff, as a minimum, a Service Provider must provide a link or messaging on the results page explaining how the savings figure is calculated, including:
  - i. what two figures are used to calculate savings and assumptions behind these figures; and
  - ii. that the savings figure is an estimate only, and will change if the consumer's situation changes.
- (J) If an alternative methodology is offered under (G), the consumer must be provided with a link on the results page allowing the consumer to switch from the default methodology to the alternative and vice versa.
- (K) Messaging to fulfil requirements (H), (I) and (J) must be prominent, clear and intelligible.

#### Updating tariffs

- (L) A Service Provider must use all reasonable endeavours to:
  - update tariffs;
  - add tariffs for a new supplier;
  - correct any errors/issues highlighted by Ofgem;

- add new tariff information in a manner that complies with the Confidence Code.
- (M) A Service Provider must add new tariff information as soon as possible, but no later than two working days after the details and confirmation of the effective date being provided to it by the relevant energy supplier (or Ofgem), or from the tariff being made available to consumers, whichever is the latter.
- (N) A Service Provider should not include a new tariff on their Price Comparison Service more than six weeks before it becomes available to consumers.
- (O) For the purposes of requirement (N), where the tariff is new because of changes in price of an existing tariff, the date it is 'available to consumers' is to be determined as the date that the price change takes effect.
- (P) A Service Provider must inform Ofgem immediately of any circumstance that prevents it from complying with requirements (L), (M), (N) or (O). Ofgem will consider each individual case on its own merits and determine whether the Service Provider has used all reasonable endeavours to comply with the requirement or is in breach of the Confidence Code.

#### Displaying current tariff and spend details

- (Q) A Service Provider must display the details of a consumer's current tariff, based on the information the consumer has entered, in the format of a Tariff Information Label. The Tariff Information Label must be accessible either within or from the main results page.
- (R) A Service Provider must give the consumer a Personal Projection before the consumer completes a switch to a tariff through the Service Provider's Price Comparison Service.

#### Requirement eight - Audits and monitoring

- (A) The Service Provider must comply with an annual audit done by an auditor independent of the Service Provider, working according to terms of reference supplied by Ofgem. The cost of each audit will be borne by the Service Provider, unless otherwise advised by Ofgem prior to commencement.
- (B) The Service Provider must comply with audits and monitoring undertaken internally by Ofgem.
- (C) The Service Provider must provide the auditor with access to its premises and to its systems, and all other assistance, that the auditor reasonably requests.
- (D) The Service Provider must provide Ofgem with any information and assistance that it reasonably requests.

#### Requirement nine - Complaint handling

- (A) The Service Provider must establish and operate an effective consumer complaint and enquiry handling procedure and respond to any complaint or enquiry within seven working days of receipt.
- (B) A Service Provider must provide Ofgem with a contact name and number for complaint referrals received in relation to the Service Provider.

(C) A Service Provider must acknowledge a complaint referred by Ofgem within two working days and the Service Provider must use all reasonable endeavours to resolve this complaint within seven working days. Ofgem should be copied into any response to the consumer.

# **Appendices**

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# Appendix 1 – Change process

Any future changes to the Code will involve the following:

- · Ofgem to outline issue with recommendations;
- Send recommendations to Service Providers to get their views;
- Ask for supplier views if required (depending on issue);
- Response to be returned to Ofgem in agreed timeframe;
- Ofgem to make definitive ruling and alert all interested parties.