*Network Innovation Competition Full Submission*

# *Supplementary Answer Form*

Tick if this answer is Confidential: ☐

Tick if this answer has been provided verbally: ☐

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| Project code: | NGN GN 01 – Low Carbon Gas Preheating Project | Question Number | 12 |
| Question date | 17 October 2013 | Answer date | 22/10/13 |
| Submission section question relates to | | | |
| Topic | Partners | | |
| Question | In Appendix D, we note that Proheat Systems Ltd. and Bruest Catalytic Heaters provide letters of support in which they state they would contribute to development costs. Please provide further information on Proheat's and Bruest's contributions and the commercial arrangements with them. | | |
| Notes on question | | | |
| Answer | NGN's contractual relationship with both Bruest and Proheat will be a traditional client – supplier relationship based on our standard terms and conditions. These terms and conditions will be adapted to accommodate Proheat's relatively small size and include arrangements to help manage cash flows throughout the project and for Bruest being based overseas. We have obtained budget quotations from both companies to supply the range of equipment sizes required. These figures are shown in our business case (Bid, Section 3).<br><br>The contribution throughout the project from both companies will be in the development of the range of products to suit the UK gas preheating market. Both Bruest and Proheat have confirmed ongoing support throughout the project that will provide access to their engineering, technical and administrative capabilities. This would include providing on-site support to commission the units, periodic review of performance data, recommendations on operational protocols , evaluation of both energy usage and environmental statistics and consideration of product development. | | |

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| | This will be a zero-cost contribution to the project and as such no funding has been requested via the NIC bid process. Each party will be paid a lump sum for the equipment supplied, whilst the cost of on-site support, periodic review of performance data, recommendations on operational protocols, evaluation of both energy use and environmental statistics, will all be contributed without additional charge.<br><br>We believe that this approach and the commitment provided from Bruest and Proheat to support the project is a key contributor to the overall value for money and likelihood of success of the project. |
| Attachments | |
| Verbal Clarifications<br><br>(Consultants) | |