#### Monitoring company performance – quarterly reporting

Ofgem monitors the performance of domestic suppliers in relation to payment methods, debt and disconnections. Information is collected from suppliers on a quarterly and annual basis and the data received from suppliers is set out in tables and published on the Ofgem website.

The published data should be read in conjunction with the accompanying guidance notes which contains definitions on the data collected. The guidance is available on the Ofgem website at the link below:

<u>http://www.ofgem.gov.uk/Sustainability/SocAction/Monitoring/SoObMonitor/Documents1/Monitoring%</u> 20Suppliers%20Performance%20Guidance.pdf

You may notice that a data field is left blank. This indicates that the supplier was unable to provide the required data for that specific reporting period.

For the reconnections table, suppliers will only be shown if they have disconnected customers in the relevant reporting period.

#### Payment Methods March 2012

| Electricity                 | Monthly<br>direct debit | Prepayment<br>meter | Quarterly<br>cash /<br>cheque | Fuel Direct | Budgeting<br>payment<br>schemes | Other | Total  |
|-----------------------------|-------------------------|---------------------|-------------------------------|-------------|---------------------------------|-------|--------|
| British Gas                 | 49.1%                   | 19.1%               | 25.2%                         | 0.2%        | 3.9%                            | 2.4%  | 100.0% |
| Co-operative Energy         | 97.3%                   | 0.0%                | 2.7%                          | 0.0%        | 0.0%                            | 0.0%  | 100.0% |
| E.ON                        | 52.8%                   | 13.7%               | 29.2%                         | 0.1%        | 2.0%                            | 2.2%  | 100.0% |
| economyenergy               | 0.0%                    | 0.0%                | 0.0%                          | 0.0%        | 0.0%                            | 0.0%  | 100.0% |
| Ecotricity                  | 48.8%                   | 0.9%                | 37.4%                         | 0.0%        | 0.0%                            | 12.9% | 100.0% |
| EDF Energy                  | 52.8%                   | 15.8%               | 25.1%                         | 0.1%        | 1.1%                            | 5.1%  | 100.0% |
| Electricity Plus Supply Ltd | 90.4%                   | 4.3%                | 0.1%                          | 0.0%        | 0.0%                            | 5.1%  | 100.0% |
| First Utility               | 89.3%                   | 0.0%                | 0.0%                          | 0.0%        | 0.0%                            | 10.7% | 100.0% |
| Good Energy                 | 46.7%                   | 0.0%                | 34.2%                         | 0.0%        | 0.0%                            | 19.0% | 100.0% |
| Green Energy                | 66.3%                   | 0.3%                | 1.2%                          | 0.0%        | 0.0%                            | 32.2% | 100.0% |
| LoCO2 Energy                | 99.1%                   | 0.0%                | 0.6%                          | 0.0%        | 0.0%                            | 0.3%  | 100.0% |
| npower                      | 58.0%                   | 12.8%               | 22.8%                         | 0.1%        | 3.2%                            | 3.1%  | 100.0% |
| Ovo Energy                  | 95.8%                   | 0.0%                | 0.0%                          | 0.0%        | 0.0%                            | 4.2%  | 100.0% |
| Scottish and Southern       | 52.9%                   | 13.9%               | 26.9%                         | 0.1%        | 1.0%                            | 5.3%  | 100.0% |
| Scottish Power              | 63.4%                   | 17.0%               | 13.2%                         | 0.2%        | 5.2%                            | 1.0%  | 100.0% |
| Spark Energy                | 43.3%                   | 12.9%               | 43.5%                         | 0.0%        | 0.2%                            | 0.0%  | 100.0% |
| Utilita                     | 2.2%                    | 97.4%               | 0.4%                          | 0.0%        | 0.0%                            | 0.0%  | 100.0% |
| Industry                    | 54.3%                   | 15.5%               | 24.1%                         | 0.2%        | 2.6%                            | 3.3%  | 100.0% |

| Gas                   | Monthly<br>direct debit | Prepayment<br>meter | Quarterly<br>cash /<br>cheque | Fuel Direct | Budgeting<br>payment<br>schemes | Other | Total  |
|-----------------------|-------------------------|---------------------|-------------------------------|-------------|---------------------------------|-------|--------|
| British Gas           | 45.8%                   | 14.3%               | 32.4%                         | 0.3%        | 4.7%                            | 2.5%  | 100.0% |
| Co-operative Energy   | 99.0%                   | 0.0%                | 1.0%                          | 0.0%        | 0.0%                            | 0.0%  | 100.0% |
| E.ON                  | 60.2%                   | 14.1%               | 21.9%                         | 0.1%        | 2.2%                            | 1.4%  | 100.0% |
| Ecotricity            | 57.3%                   | 0.4%                | 31.8%                         | 0.0%        | 0.2%                            | 10.3% | 100.0% |
| EDF Energy            | 63.2%                   | 13.8%               | 17.8%                         | 0.1%        | 1.3%                            | 3.9%  | 100.0% |
| First Utility         | 90.3%                   | 0.0%                | 0.0%                          | 0.0%        | 0.0%                            | 9.7%  | 100.0% |
| Gas Plus Supply Ltd   | 91.2%                   | 3.8%                | 0.1%                          | 0.0%        | 0.0%                            | 4.8%  | 100.0% |
| npower                | 66.1%                   | 12.3%               | 16.1%                         | 0.2%        | 2.8%                            | 2.5%  | 100.0% |
| Ovo Energy            | 95.5%                   | 0.0%                | 0.0%                          | 0.0%        | 0.0%                            | 4.5%  | 100.0% |
| Scottish and Southern | 58.9%                   | 11.2%               | 23.3%                         | 0.2%        | 1.2%                            | 5.3%  | 100.0% |
| Scottish Power        | 73.1%                   | 13.2%               | 8.6%                          | 0.1%        | 4.4%                            | 0.6%  | 100.0% |
| Spark Energy          | 43.4%                   | 13.2%               | 43.2%                         | 0.0%        | 0.3%                            | 0.0%  | 100.0% |
| Utilita               | 2.9%                    | 95.7%               | 1.4%                          | 0.0%        | 0.0%                            | 0.0%  | 100.0% |
| Industry              | 56.7%                   | 13.3%               | 23.8%                         | 0.2%        | 3.2%                            | 2.8%  | 100.0% |

### Debt by Quarter March 2012

| Electricity | Number of<br>credit<br>customers<br>repaying a<br>debt<br>(millions) | Number of<br>PPM<br>customers<br>repaying a<br>debt<br>(millions) | Percentage<br>of PPM<br>customers<br>in debt | Percentage<br>of<br>customers<br>repaying a<br>debt who<br>owe under<br>£100 | Percentage<br>of<br>customers<br>repaying a<br>debt who<br>owe<br>between<br>£100 - £300 | Percentage<br>of<br>customers<br>repaying a<br>debt who<br>owe<br>between<br>£300- £600 | Percentage<br>of<br>customers<br>repaying a<br>debt who<br>owe over<br>£600 | Average<br>debt per<br>customer |
|-------------|--|---|--|--|--|---|---|---------------------------------|
| Q1 2011     | 0.5  | 0.4   | 9%   | 37%  | 30%  | 16%   | 18%   | £352                            |
| Q2 2011     | 0.6  | 0.4   | 9%   | 36%  | 31%  | 16%   | 17%   | £358                            |
| Q3 2011     | 0.5  | 0.4   | 9%   | 39%  | 28%  | 16%   | 17%   | £355                            |
| Q4 2011     | 0.5  | 0.3   | 8%   | 41%  | 27%  | 16%   | 17%   | £359                            |
| Q1 2012     | 0.5  | 0.3   | 7%   | 41%  | 27%  | 15%   | 16%   | £361                            |

| Gas     | Number of<br>credit<br>customers<br>repaying a<br>debt<br>(millions) | Number of<br>PPM<br>customers<br>repaying a<br>debt<br>(millions) | Percentage<br>of PPM<br>customers<br>in debt | Percentage<br>of<br>customers<br>repaying a<br>debt who<br>owe under<br>£100 | Percentage<br>of<br>customers<br>repaying a<br>debt who<br>owe<br>between<br>£100 - £300 | Percentage<br>of<br>customers<br>repaying a<br>debt who<br>owe<br>between<br>£300- £600 | Percentage<br>of<br>customers<br>repaying a<br>debt who<br>owe over<br>£600 | Average<br>debt per<br>customer |
|---------|--|---|--|--|--|---|---|---------------------------------|
| Q1 2011 | 0.4  | 0.3   | 10%  | 38%  | 29%  | 16%   | 17%   | £351                            |
| Q2 2011 | 0.6  | 0.3   | 11%  | 37%  | 32%  | 15%   | 16%   | £339                            |
| Q3 2011 | 0.5  | 0.3   | 11%  | 35%  | 31%  | 18%   | 16%   | £337                            |
| Q4 2011 | 0.4  | 0.3   | 11%  | 37%  | 27%  | 18%   | 18%   | £371                            |
| Q1 2012 | 0.4  | 0.3   | 11%  | 34%  | 32%  | 17%   | 17%   | £381                            |

# Debt Repayment January - March 2012

| Electricity                 | Average<br>weekly<br>amount<br>towards debt<br>(non-PPM) | Average<br>number of<br>weeks to<br>recover debt<br>(non-PPM) | Average<br>weekly<br>amount<br>towards debt<br>(PPM) | Average<br>number of<br>weeks to<br>recover debt<br>(PPM) |
|-----------------------------|--|---|--|---|
| British Gas                 | £5.76  | 49  | £7.63  | 87  |
| Co-operative Energy         | £0.00  | 0   | £0.00  | 0   |
| E.ON                        | £7.54  | 61  | £5.16  | 115   |
| economyenergy               | £0.00  | 0   | £0.00  | 0   |
| Ecotricity                  | £8.54  | 148   | £0.00  | 6   |
| EDF Energy                  | £7.47  | 48  | £6.94  | 63  |
| Electricity Plus Supply Ltd | £20.49   | 38  | £11.88   | 67  |
| First Utility               | £11.37   | 56  | £0.00  | 0   |
| Good Energy                 | £18.28   | 20  | £5.30  | 333   |
| Green Energy                | £10.00   | 52  | £5.70  | 429   |
| LoCO2 Energy                | £26.69   | 18  | £0.00  | 0   |
| npower                      | £6.51  | 52  | £6.47  | 131   |
| Ovo Energy                  | £0.00  | 0   | £0.00  | 0   |
| Scottish and Southern       | £6.53  | 44  | £5.50  | 123   |
| Scottish Power              | £3.68  | 57  | £6.00  | 144   |
| Spark Energy                | £26.22   | 35  | £6.00  | 208   |
| Utilita                     | £15.20   | 52  | £9.00  | 28  |
| Total                       | £6.12  | 50  | £6.48  | 110   |

| Gas                   | Average<br>weekly<br>amount<br>towards debt<br>(non-PPM) | Average<br>number of<br>weeks to<br>recover debt<br>(non-PPM) | Average<br>weekly<br>amount<br>towards debt<br>(PPM) | Average<br>number of<br>weeks to<br>recover debt<br>(PPM) |
|-----------------------|--|---|--|---|
| British Gas           | £6.16  | 49  | £7.08  | 91  |
| Co-operative Energy   | £0.00  | 0   | £0.00  | 0   |
| E.ON                  | £6.53  | 63  | £5.00  | 153   |
| Ecotricity            | £6.81  | 301   | £5.00  | 393   |
| EDF Energy            | £6.68  | 49  | £5.96  | 85  |
| First Utility         | £11.01   | 56  | £0.00  | 0   |
| Gas Plus Supply Ltd   | £18.03   | 38  | £10.31   | 72  |
| npower                | £6.38  | 52  | £6.25  | 121   |
| Ovo Energy            | £0.00  | 0   | £0.00  | 0   |
| Scottish and Southern | £6.68  | 43  | £5.56  | 123   |
| Scottish Power        | £3.66  | 56  | £4.71  | 159   |
| Spark Energy          | £27.12   | 33  | £6.00  | 107   |
| Utilita               | £15.89   | 57  | £7.00  | 28  |
| Total                 | £6.17  | 50  | £6.27  | 113   |

# Prepayment Meters January - March 2012

| Electricity                 | Number of<br>PPMs installed<br>this quarter | Number of<br>PPMs installed<br>this quarter to<br>recover debt | PPMs installed<br>this quarter,<br>requested by<br>customers<br>without a debt |
|-----------------------------|---|--|--|
| British Gas                 | 18,499                                      | 15,285   | 3,214  |
| Co-operative Energy         | 0   | 0  | 0  |
| E.ON                        | 8,698                                       | 7,646  | 1,052  |
| economyenergy               | 0   | 0  | 0  |
| Ecotricity                  | 16  | 16   | 0  |
| EDF Energy                  | 3,172                                       | 2,485  | 687  |
| Electricity Plus Supply Ltd | 822   | 753  | 69   |
| First Utility               | 0   | 0  | 0  |
| Good Energy                 | 5   | 5  | 0  |
| Green Energy                | 3   | 3  | 0  |
| LoCO2 Energy                | 0   | 0  | 0  |
| npower                      | 10,020                                      | 8,547  | 1,473  |
| Ovo Energy                  | 0   | 0  | 0  |
| Scottish and Southern       | 11,680                                      | 10,787   | 893  |
| Scottish Power              | 4,493                                       | 4,329  | 164  |
| Spark Energy                | 69  | 69   | 0  |
| Utilita                     | 2,538                                       | 122  | 2,416  |
| Total                       | 60,015                                      | 50,047   | 9,968  |

| Gas                   | Number of<br>PPMs installed<br>this quarter | Number of<br>PPMs installed<br>this quarter to<br>recover debt | PPMs installed<br>this quarter,<br>requested by<br>customers<br>without a debt |
|-----------------------|---|--|--|
| British Gas           | 23,012                                      | 20,472   | 2,540  |
| Co-operative Energy   | 0   | 0  | 0  |
| E.ON                  | 7,433                                       | 5,817  | 1,616  |
| Ecotricity            | 2   | 2  | 0  |
| EDF Energy            | 1,696                                       | 1,482  | 214  |
| First Utility         | 0   | 0  | 0  |
| Gas Plus Supply Ltd   | 567   | 496  | 71   |
| npower                | 9,557                                       | 7,915  | 1,642  |
| Ovo Energy            | 0   | 0  | 0  |
| Scottish and Southern | 7,827                                       | 7,430  | 397  |
| Scottish Power        | 3,411                                       | 3,312  | 99   |
| Spark Energy          | 17  | 17   | 0  |
| Utilita               | 2,538                                       | 122  | 2,416  |
| Total                 | 56,060                                      | 47,065   | 8,995  |

#### Disconnections for Debt January - March 2012

| Electricity                 | Number of<br>customers<br>disconnected<br>for debt this<br>quarter | Number of<br>customers<br>reconnected<br>this quarter<br>(from those<br>disconnected<br>this quarter) | Number of<br>customers not<br>yet<br>reconnected<br>(who were<br>disconnected<br>this quarter) | Average<br>period of<br>disconnection<br>in days (for<br>those<br>disconnected<br>this quarter) |
|-----------------------------|--|---|--|---|
| British Gas                 | 0  | 0   | 0  | 0   |
| Co-operative Energy         | 0  | 0   | 0  | 0   |
| E.ON                        | 2  | 1   | 1  | 1   |
| economyenergy               | 0  | 0   | 0  | 0   |
| Ecotricity                  | 0  | 0   | 0  | 0   |
| EDF Energy                  | 0  | 0   | 0  | 0   |
| Electricity Plus Supply Ltd | 0  | 0   | 0  | 0   |
| First Utility               | 0  | 0   | 0  | 0   |
| Good Energy                 | 6  | 2   | 4  | 10  |
| Green Energy                | 0  | 0   | 0  | 0   |
| LoCO2 Energy                | 0  | 0   | 0  | 0   |
| npower                      | 0  | 0   | 0  | 0   |
| Ovo Energy                  | 0  | 0   | 0  | 0   |
| Scottish and Southern       | 0  | 0   | 0  | 0   |
| Scottish Power              | 1  | 1   | 0  | 1   |
| Spark Energy                | 4  | 4   | 0  | 2   |
| Utilita                     | 0  | 0   | 0  | 0   |
| Total                       | 13   | 8   | 5  | 4   |

| Gas                   | Number of<br>customers<br>disconnected<br>for debt this<br>quarter | Number of<br>customers<br>reconnected<br>this quarter<br>(from those<br>disconnected<br>this quarter) | Number of<br>customers not<br>yet<br>reconnected<br>(who were<br>disconnected<br>this quarter) | Average<br>period of<br>disconnection<br>in days (for<br>those<br>disconnected<br>this quarter) |
|-----------------------|--|---|--|---|
| British Gas           | 0  | 0   | 0  | 0   |
| Co-operative Energy   | 0  | 0   | 0  | 0   |
| E.ON                  | 1  | 0   | 1  | 0   |
| Ecotricity            | 0  | 0   | 0  | 0   |
| EDF Energy            | 0  | 0   | 0  | 0   |
| First Utility         | 0  | 0   | 0  | 0   |
| Gas Plus Supply Ltd   | 0  | 0   | 0  | 0   |
| npower                | 0  | 0   | 0  | 0   |
| Ovo Energy            | 0  | 0   | 0  | 0   |
| Scottish and Southern | 0  | 0   | 0  | 0   |
| Scottish Power        | 0  | 0   | 0  | 0   |
| Spark Energy          | 1  | 1   | 0  | 2   |
| Utilita               | 0  | 0   | 0  | 0   |
| Total                 | 2  | 1   | 1  | 2   |

# Percentage of Customers Reconnected following Disconnection for Debt January - March 2012

| Electricity    | 24 hours | 7 days | 1 month | 1 quarter |
|----------------|----------|--------|---------|-----------|
| E.ON           | 50%      | 50%    | 50%     | 50%       |
| Good Energy    | 17%      | 17%    | 17%     | 33%       |
| Scottish Power | 100%     | 100%   | 100%    | 100%      |
| Spark Energy   | 0%       | 100%   | 100%    | 100%      |
| Total          | 23%      | 54%    | 54%     | 62%       |

| Gas          | 24 hours | 7 days | 1 month | 1 quarter |
|--------------|----------|--------|---------|-----------|
| E.ON         | 0%       | 0%     | 0%      | 0%        |
| Spark Energy | 0%       | 100%   | 100%    | 100%      |
| Total        | 0%       | 50%    | 50%     | 50%       |

### Payment Methods by Country March 2012

| Electricity<br>Payment<br>Methods | Monthly<br>direct debit | Prepayment<br>meter | Quarterly<br>cash /<br>cheque | Fuel Direct | Budgeting<br>payment<br>schemes | Other   | Total      |
|-----------------------------------|-------------------------|---------------------|-------------------------------|-------------|---------------------------------|---------|------------|
| England                           | 12,364,853              | 3,351,613           | 5,602,544                     | 31,585      | 544,087                         | 771,787 | 22,666,469 |
|                                   | 55%                     | 15%                 | 25%                           | 0%          | 2%                              | 3%      | 100%       |
| Scotland                          | 1,410,805               | 518,233             | 513,785                       | 6,548       | 123,086                         | 61,084  | 2,633,541  |
|                                   | 54%                     | 20%                 | 20%                           | 0%          | 5%                              | 2%      | 100%       |
| Wales                             | 740,626                 | 265,422             | 329,627                       | 2,310       | 31,591                          | 46,914  | 1,416,490  |
|                                   | 52%                     | 19%                 | 23%                           | 0%          | 2%                              | 3%      | 100%       |

| Gas<br>Payment<br>Methods | Monthly<br>direct debit | Prepayment<br>meter | Quarterly<br>cash /<br>cheque | Fuel Direct | Budgeting<br>payment<br>schemes | Other   | Total      |
|---------------------------|-------------------------|---------------------|-------------------------------|-------------|---------------------------------|---------|------------|
| England                   | 10,817,203              | 2,482,866           | 4,654,738                     | 34,464      | 560,264                         | 551,885 | 19,101,420 |
|                           | 57%                     | 13%                 | 24%                           | 0%          | 3%                              | 3%      | 100%       |
| Scotland                  | 1,168,468               | 280,718             | 384,875                       | 6,623       | 114,939                         | 37,574  | 1,993,197  |
|                           | 59%                     | 14%                 | 19%                           | 0%          | 6%                              | 2%      | 100%       |
| Wales                     | 611,161                 | 190,896             | 253,910                       | 2,898       | 33,742                          | 35,684  | 1,128,291  |
|                           | 54%                     | 17%                 | 23%                           | 0%          | 3%                              | 3%      | 100%       |

### Headlines by Country (Quarterly) March 2012

| Electricity<br>Headlines | Number of<br>customers in<br>debt | Number of PPM<br>customers in<br>debt | Number of<br>disconnections<br>for debt |  |
|--------------------------|-----------------------------------|---------------------------------------|---|--|
| England                  | 639,849                           | 244,172                               | 11                                      |  |
| Scotland                 | 121,224                           | 35,115                                | 1                                       |  |
| Wales                    | 38,343                            | 10,954                                | 1                                       |  |
| Great Britain            | 799,416                           | 290,241                               | 13                                      |  |

| Gas<br>Headlines | Number of<br>customers in<br>debt | Number of PPM<br>customers in<br>debt | Number of<br>disconnections<br>for debt |  |
|------------------|-----------------------------------|---------------------------------------|---|--|
| England          | 608,049                           | 262,008                               | 2                                       |  |
| Scotland         | 88,624                            | 34,784                                | 0                                       |  |
| Wales            | 33,457                            | 14,785                                | 0                                       |  |
| Great Britain    | 730,130                           | 311,577                               | 2                                       |  |