

Dear Sir / Madam,

I'm writing in response to the request for comments in the letter titled "Low Carbon Networks Fund – Electricity Demand".

Our responses are as follows:

- 1) Yes. We have developed an Energy Management proposition that allows customers to reduce their energy consumption, typically by 10 – 22%. In addition to this, there are a number of competing solutions that also drive out energy savings, albeit in their own unique way.

The energy management sector is a fast growing industry, with increasing numbers of customers resorting to energy saving measures to reduce the risk of continually rising energy prices.

We believe it is hugely important for DNOs to understand the impacts such solutions will have on demand levels, so they can more accurately understand future network requirements, and more importantly understand where they may be able to avoid unnecessary network reinforcements.

- 2) Yes, we believe it does.

Please do not hesitate to get in touch if you would like to discuss any of these responses in more detail.

Kind Regards,

**Keith Banwaitt**  
Business Development Manager, Utilities  
**Cable&Wireless Worldwide**