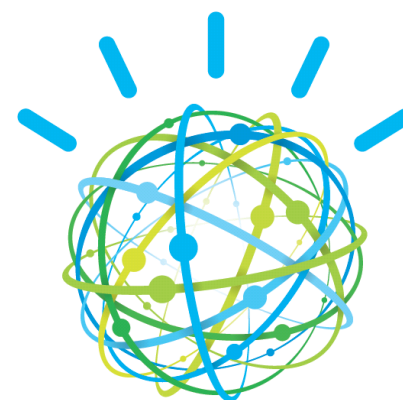




# Ofgem Conference 20<sup>th</sup> Nov 2012

## Demand Side Management and Demand Response

Jon Z Bentley, Smarter Energy Leader, IBM  
[jon.z.bentley@uk.ibm.com](mailto:jon.z.bentley@uk.ibm.com)

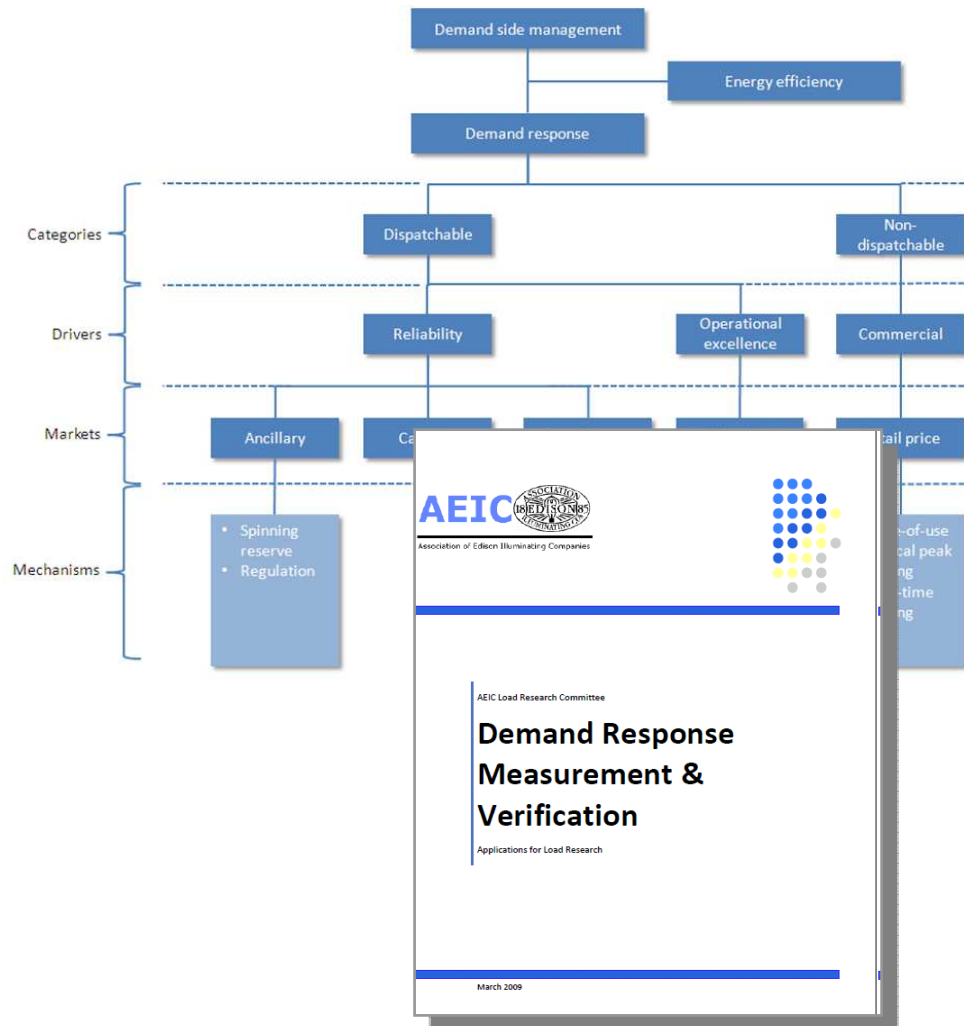


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## Key Points

- Demand Response / Demand Side Management is needed
- Customer engagement, understanding, trust and approval are vital
- Multiple market players will need to interact
- Energy tariff may not be the best mechanism to share value with customers
- Automation will be necessary
- We can learn from examples elsewhere

## What are we talking about?



## Technical Language

- Demand Side Management
- Demand Response
  - Dispatchable
  - Non-dispatchable
- Critical Peak / Time-of-use pricing
- Direct Load Control

## What are we talking about?



## Demand Response in Action



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Paul Drury, 05 Oct, 2012

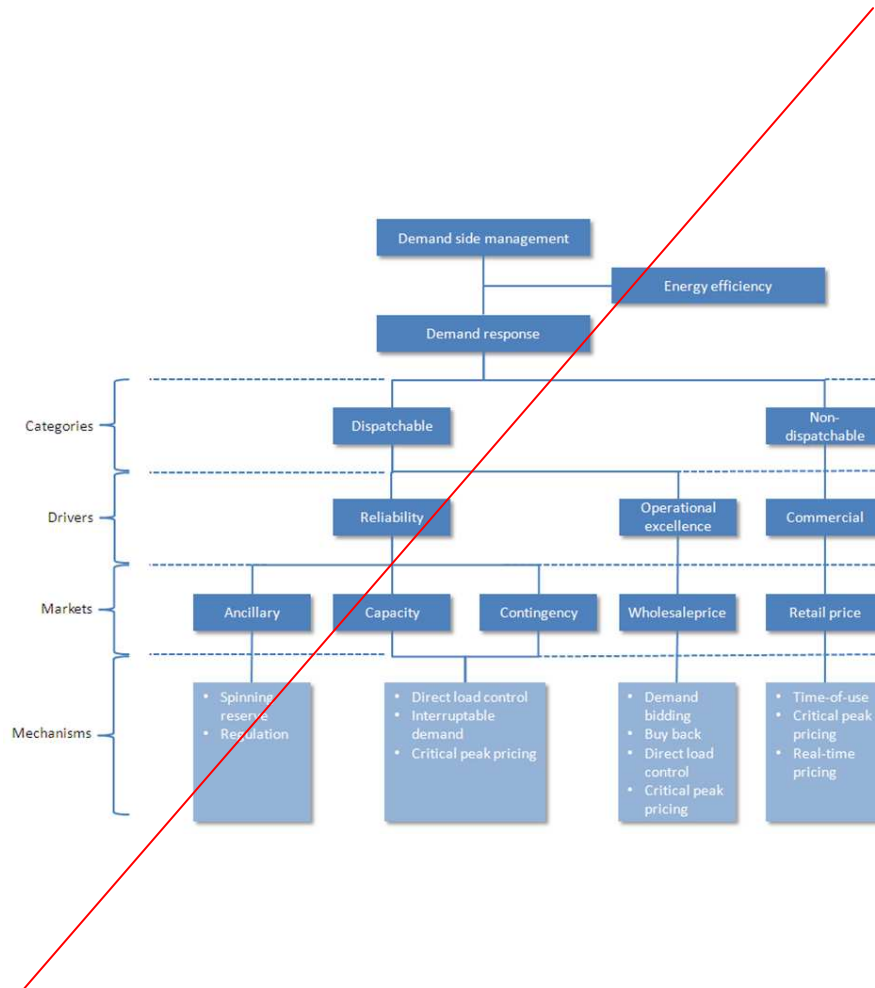
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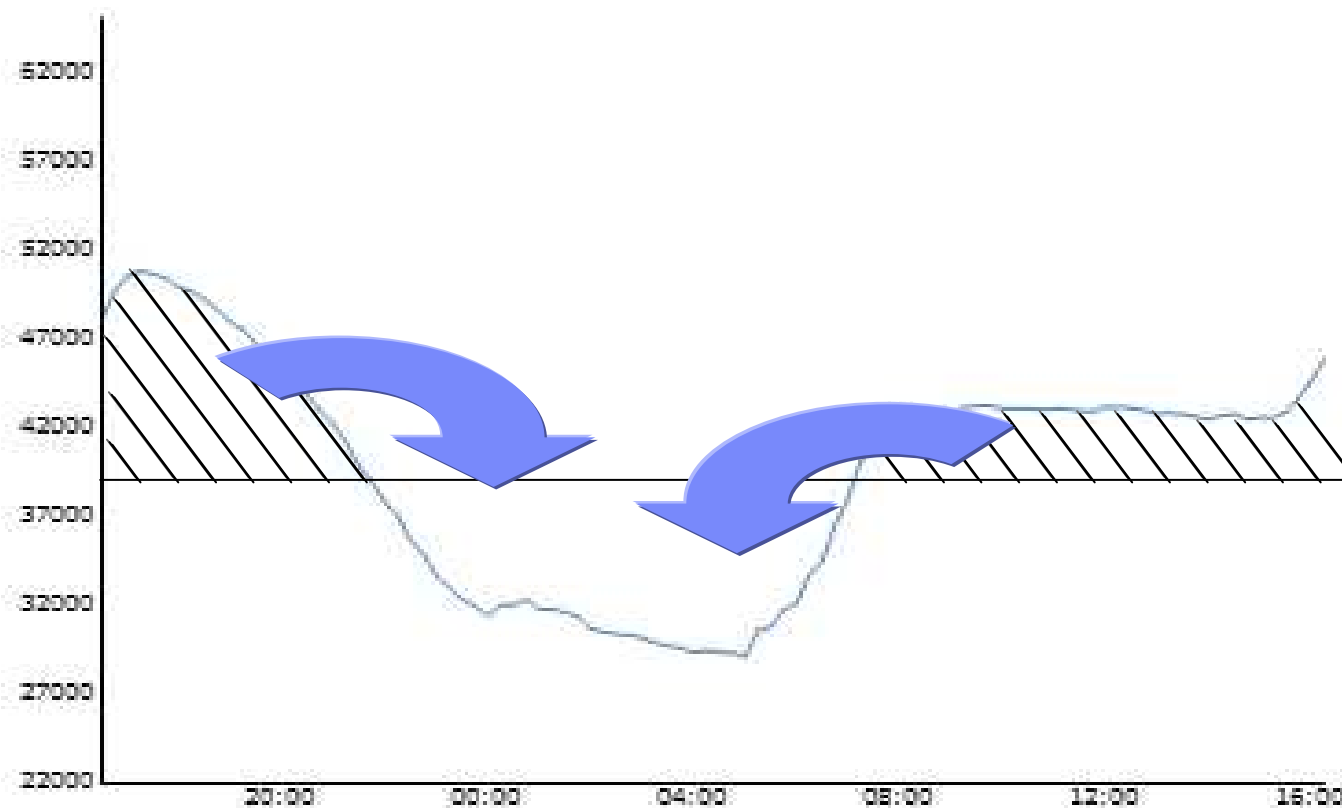


## Plain English

- Balancing demand to supply
- Shifting patterns of electricity use
  - When? How much?
  - By controlling equipment
  - By influencing customer choices
- Getting customers to agree to change
- Sharing the benefit with them

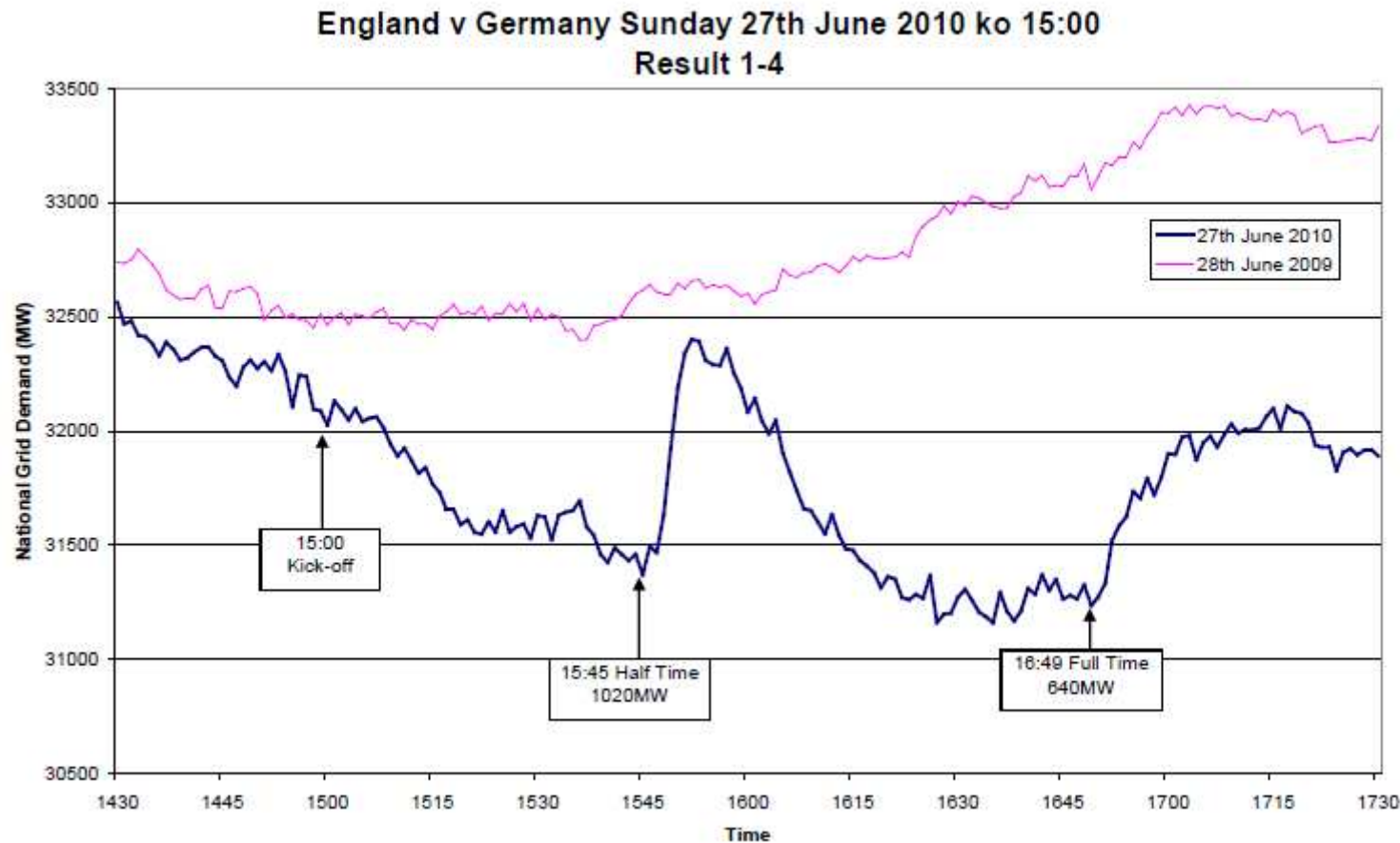
“Persistent Shift” – changing the baseline

## Electricity demand - Last 24 Hours



Source <http://www.nationalgrid.com/uk/Electricity/Data/Realtime/Demand/demand24.htm>  
16:24pm 14/11/2012

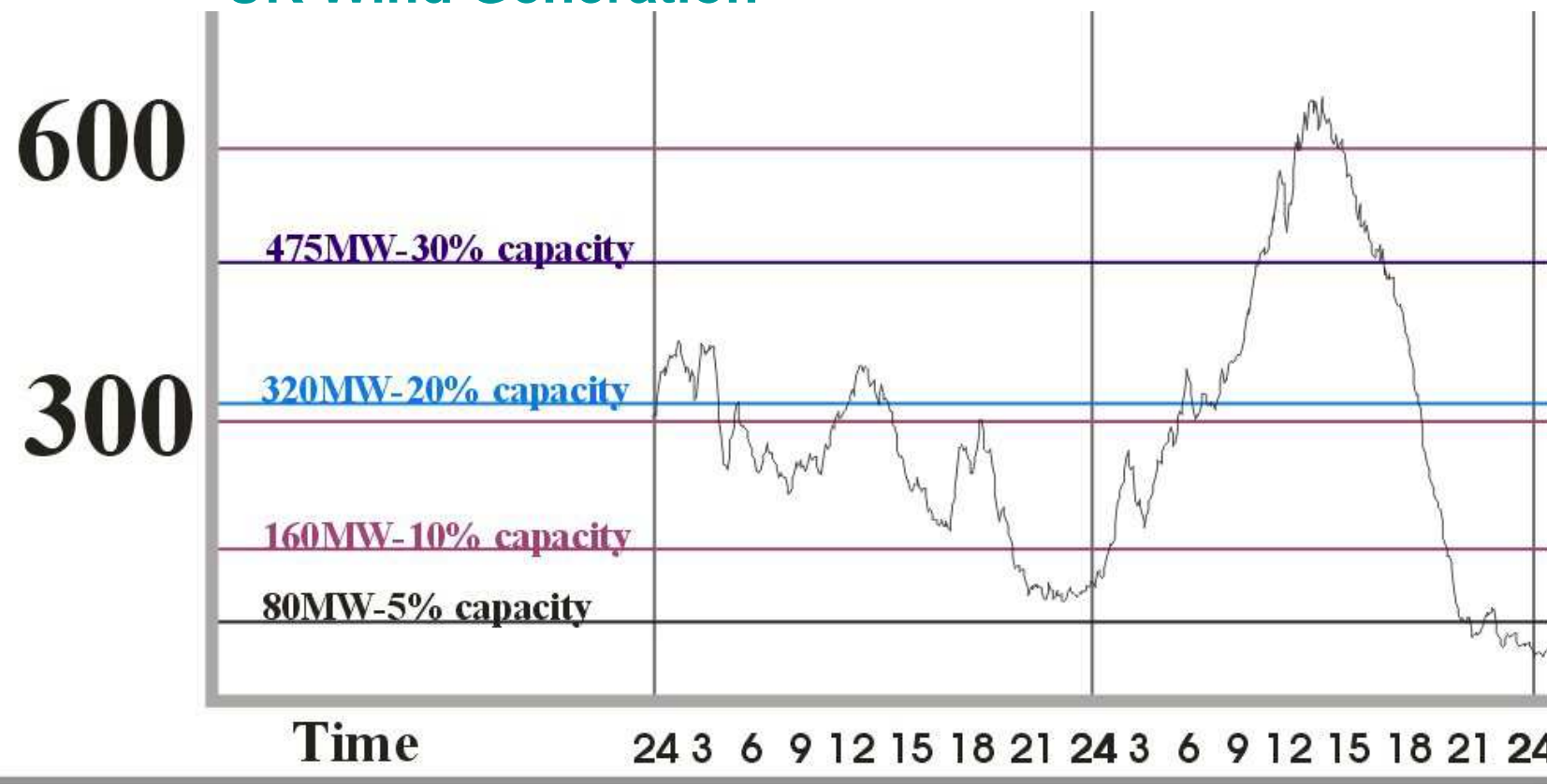
## Temporary – catering for fluctuations in demand



Source [http://www.decc.gov.uk/assets/decc/statistics/publications/trends/articles\\_issue/560-trendssep10-electricity-demand-article.pdf](http://www.decc.gov.uk/assets/decc/statistics/publications/trends/articles_issue/560-trendssep10-electricity-demand-article.pdf)

Temporary – catering for fluctuations in supply

## UK Wind Generation



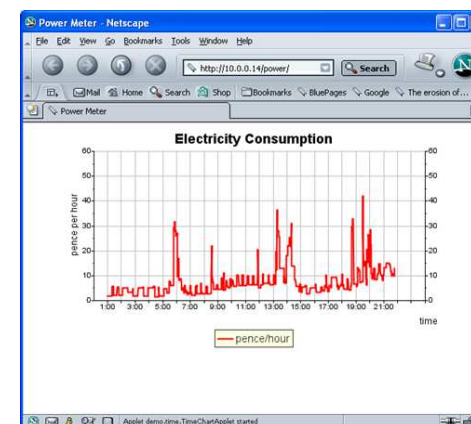
June 2010

Source <http://www.jmt.org/assets/pdf/wind-report.pdf>  
John Muir Trust



## Behaviour Change won't solve these problems

- 1-3% change per household\*
- Decay effect?
- Unsited to rapid response to dynamic signals?
- Even 10% is only £2 per wk in an average dual fuel household: < 1 pint of beer
- 3% is 60p: < the daily newspaper
- 50% saving is possible
  - But its difficult .. And costly
  - Dr Andy Stanford-Clark is on a mission and is a self-confessed geek

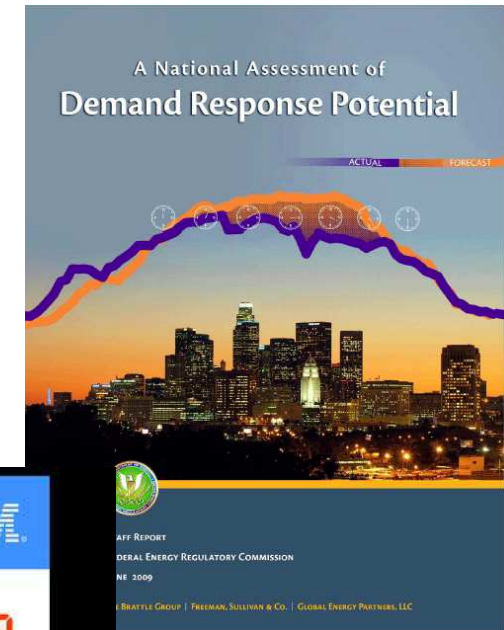


0-20p/hour – green  
 20-40p/hour – amber  
 40-60p/hour – red!

\* DECC “What works in changing energy-using behaviours in the home?” Nov 2012

## Economic signals and multi-party market will be key

- 20% reduction in peak demand due to dynamic pricing \*
- Gain-share or “Permission Fee” for ceding demand control?
- Role of aggregators / Energy Service Companies?
- Economic mechanism(s) need to reflect multiple potential bidders for demand curtailment



\* FERC “A National Assessment of Demand Response Potential”

## Automation is vital



A nation of energy “day traders” on the power market is unlikely!

## Simple and customer friendly

*"Rebate of 6p per therm of gas use avoided in a demand response event"*

*"ToU Tariff rises to 43p per Kwh in a critical price period"*



*"10% off your heating bill if you agree to have the house 1 degree cooler during the day"*



*"£5 per month Tesco Voucher if you let us control your fridge between 6 and 8pm"*

**Business Problem:** keep the electrical grid healthy in times of stress by managing demand through a combination of intelligent technology and financial incentives

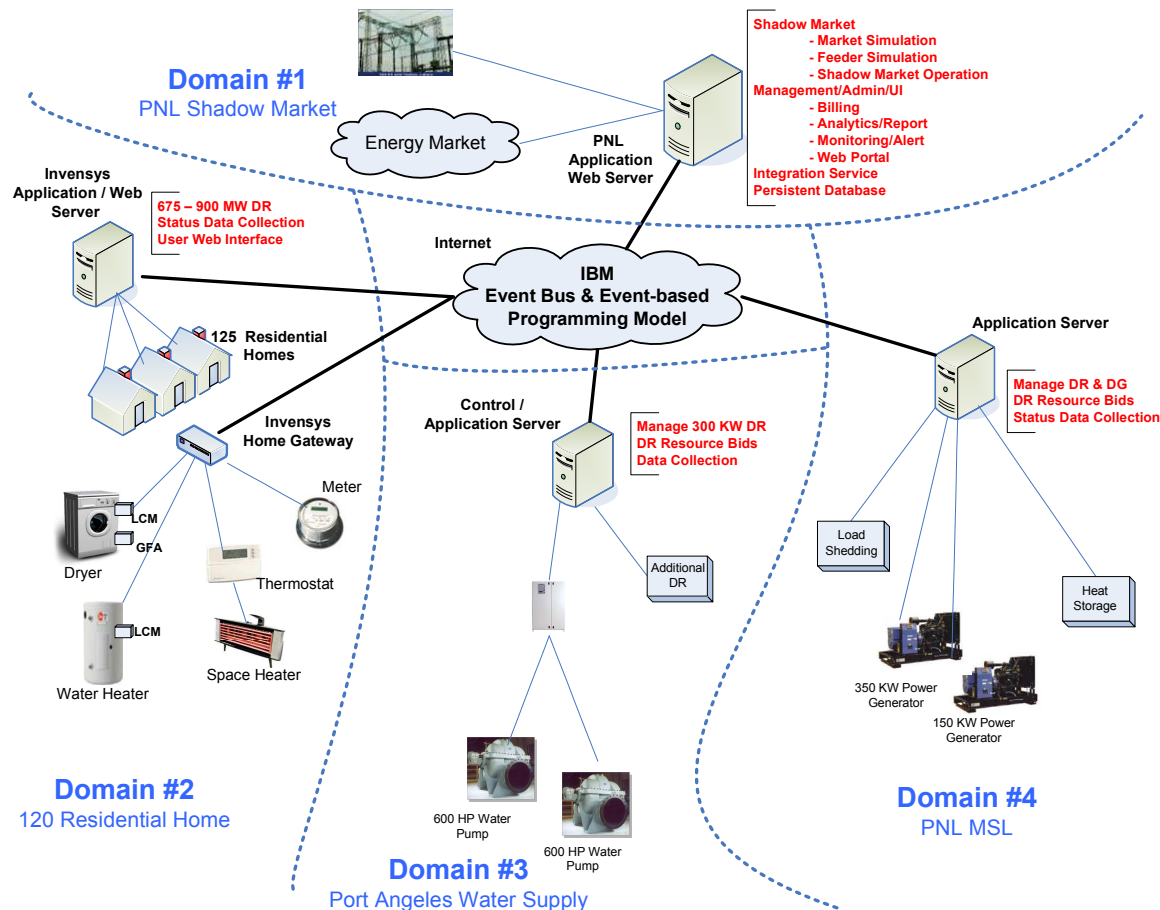
**Solution:** two parallel studies :

- **2007: Virtual marketplace (Olympic Penninsular)** that allowed consumers to trade flexibility in usage for lower costs.
- **2012: Transactive Control at Scale**  
Enables a 'market' of micro-bidding devices to establish optimal power supply and demand conditions (5 states, 60K premises, countless dev ices)



**\$180m US Fed Govt Fiscal Stimulus Project**

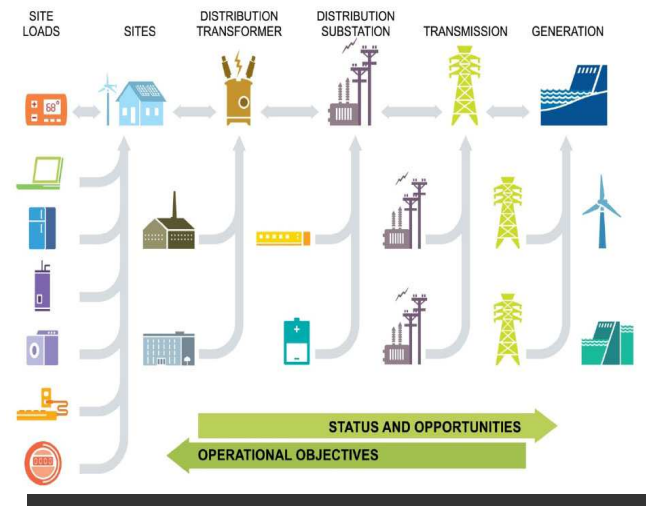
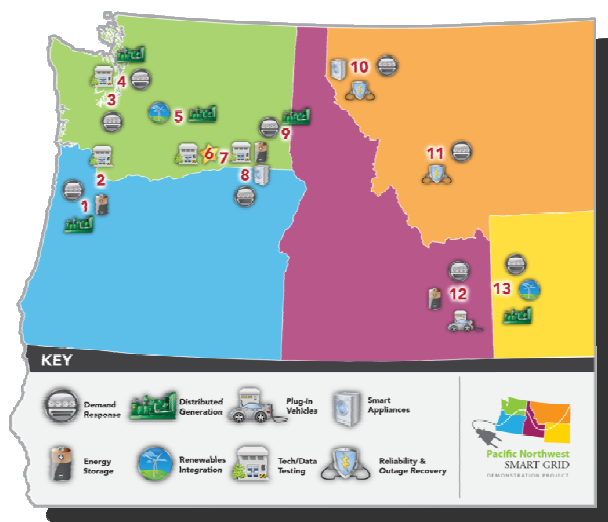
# The Olympic Peninsula, GridWise™ Project



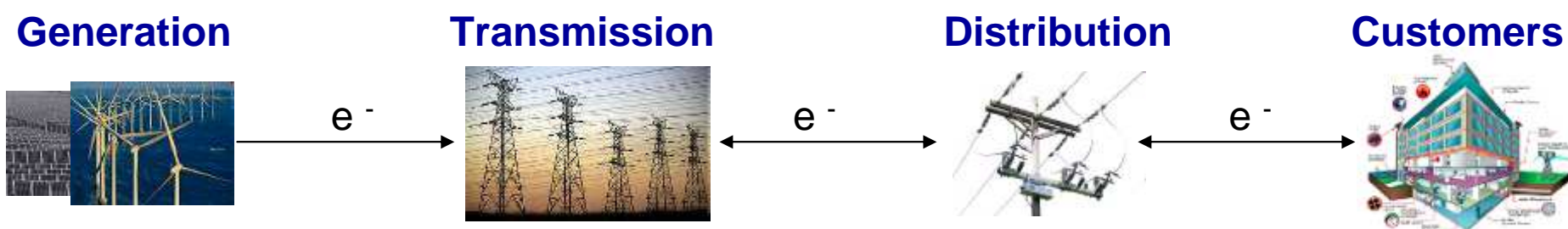
**50% reduction in short-term critical peak loads; 15% reduction in overall annual peak demand; 10% reduction in consumer energy bills**



## The PNW Smart Grid: Transactive Control (Just Live)



**Transactive Incentive Signal (TIS):** reflects true cost of electricity at any given point



**Transactive Feedback Signal (TFS):** reflects anticipated consumption in time