



# Nationwide Distribution Services Ltd

LV & HV Cable Jointing  
Electrical & Civil



9<sup>th</sup> October 2012

Our Ref: ZB

Western Power Distribution  
Pegasus Business Park  
East Midlands Airport  
DE74 2TU

For the attention of Richard Allcock  
- Connections Policy Engineer

Dear Richard

Re: Live Jointing Trial / Proof of Concept - Testimonial

Nationwide Distribution Services are in Independent Connections Provider (ICP). We have been heavily involved in Western Power Distributions Live Jointing Trial, covering unmetered service transfers and disconnections, as well as the Proof of Concept trial for unmetered service connections to the main.

We have been working with the WPD policy team (previously Central Networks) for the last three years. WPD have conducted the trials in a professional, enthusiastic and helpful manner from the outset and to a very high standard. WPD have shown every indication that they are striving to achieve and have developed a process to enable ICPs to work on the WPD network. At every stage of the trial WPD took into account the ideas and concerns from us as an ICP; they really did listen.

The trials are now completed and the final Access and Adoption Agreement gives ICPs access to their network with a safe and flexible procedure that is not overly complicated or restrictive either financially or operationally, creating healthy competition in this sector of the market. The new Agreement has given me the flexibility to deliver the Birmingham PFI contract and meet milestones currently achieving 1200 unmetered connections on the LV network every month.

My experiences working with WPD have been positive and I look forward to working with them in the future.

Should you require any further feedback from me please do not hesitate to contact me.

Yours sincerely

Zach Bullock  
Contract Manager (Birmingham PFI)