

Ofgem Consumer First Panel – Year Two

Research Findings from the First Event

Management summary

December 2009

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1. Introduction

The 'Consumer First' initiative was launched by Ofgem in March 2007. It is an ongoing programme that includes both primary and social research. Its main aim is to help the organisation ensure that policy development is consumer focused.

In October 2008, the initiative expanded to include the 'Consumer First' Panel, a diverse group of domestic energy consumers recruited to be 'the voice of the consumer'. Panel members commit to taking part in a series of research events and surveys, and they represent a unique resource for Ofgem.

After a successful first year, the second year of the Panel was launched in October 2009. A new group of 110 consumers were recruited according to a detailed sample frame to ensure the new Panellists represent a broad cross-section of domestic energy consumers across Great Britain. Panellists were recruited in 5 agreed areas - Bristol, London, Aberystwyth, Bradford and Aberdeen. As in 2008, there are plans to hold several rounds of deliberative workshops with the Panel, as well as potentially other ad hoc research such as surveys.

The first round of deliberative workshops was held October 2009. Each workshop lasted 3 hours and was conducted by the core Opinion Leader project team, all of whom are experienced facilitators.

First Workshops – Topics for discussion

In these first workshops with the new Panel, the initial discussion session covered the general topic of the energy market and the key organisations within it. This session allowed us to gain insight into Panellists' attitudes and personal experiences, as well as broader knowledge of the energy market. This provided a way to warm people up for the main discussion which was focussed on the Panel's understanding of Sustainable Development and their views of Ofgem's Sustainable Development themes.

The main themes were introduced via presentations and a quiz to help inform the Panel about the key issues to be discussed. These were followed by facilitated table discussions, collaborative group work and plenary feedback sessions. The full agenda and all content used at the workshops can be found in the appendix to this document. The key findings from the five workshops are summarised below.

2. Key findings

Consumer behaviour

There appeared to be more awareness of the importance of cutting down energy use in the home amongst this year's Panellists in comparison to last year's Panel, with the majority making changes to their domestic energy consumption behaviour.

Despite these behavioural changes still being primarily driven primarily by cost, 'protecting the environment' was also higher on the agenda in comparison to last year's Panel. This may be due to the increase in mainstream media on the topic and increasing focus in education of the topic in schools.

Although Panellists reported that they were making behaviour changes with regards to their energy consumption, these were often small changes such as having showers instead of baths and sing energy saving light bulbs.

Some Panellists perceived that there were barriers to making larger scale changes to their homes such as loft insulation and energy efficient boilers. Many also felt personal circumstances made cutting back on energy usage challenging. These included the number of appliances already present in people's home, the number of people living in a household, restrictions on making changes for those living in rented accommodation and the perceived cost of making these changes.

As found in 2008, there was little understanding of how much energy individual appliances in the home use and much confusion around bills. This limited understanding meant that some Panellists found it difficult to determine how to change their behaviour in order to reduce their bills. There was also some scepticism about whether behaviour change actually translates to lower bills.

Several Panellists had experienced switching suppliers. The main reason for switching was better financial deals. It was felt that incumbent suppliers are not doing enough to help consumers understand bills and choose the best possible tariff for their needs. There continues to be distrust of suppliers with many Panellists perceiving them to be 'ripping customers off' and taking 'massive margins and bonuses'.

Industry awareness

Panellists appeared to have a reasonable understanding of the structure of the energy industry and its regulatory and consumer bodies, although a number were not aware of the Energy Ombudsman or of smaller or niche suppliers.

There was spontaneous mention by this year's Panellists of 'energy running out'; several reported having heard through the media that non-renewable energy supplies will only last for a further 10 - 15 years. This, it appears that security of supply is a more top-of-mind issue this year. Related to this, there were also spontaneous references to the need for renewable sources of energy.

When considering the energy market in the past 12 months, there was some top-line awareness of changes, these included:

- **Price increases** the majority of Panellists were aware of the increase in prices which they had experienced in their bills. However, the perceived reasons for this varied. Some believed it was due to the increasing cost of wholesale energy while others felt this was due to suppliers taking bigger profits.
- **Sustainability/environmental issues** most Panellists were aware of the climate change issue, primarily through reports in the media.
- **New laws/targets** there was some awareness of legislation surrounding carbon emissions, such as congestion charges in city centres. However understanding of legislation in this area was limited.
- Changes to consumer goods and consumer behaviour many Panellists were aware of more energy efficient consumer goods available on the market, including energy saving light bulbs and energy efficient kettles. The Panel was concerned about the affordability of these goods, particularly vulnerable customers.
- Larger structural changes there was some awareness of larger structural changes (such as solar panels etc.) that can be made to improve energy efficiency, predominately through the media. However, larger changes were felt to be difficult to make due to the perceived high cost and lack of short term returns. Some felt that these larger structural changes are neither as widely publicised or subsidised as they should be.
- Energy monitoring devices there was low awareness of energy monitor VDUs and the benefits these may bring, however when explained there was interest in these devices as a way to remind people of the energy they use and encourage energy saving.

Sustainable Development

Sustainable Development (SD) was not a particularly well known term amongst Panellists and most Panel members were not spontaneously able to define SD in full. When probed, most understood SD mainly in relation to the environment. Not surprisingly, there was an energy focus in their definitions (related to research context and discussions had in the workshops).

Most Panellists spontaneously described SD as:

- Looking to the future society taking a long term perspective and making a 'plan of action' to make sure current energy supplies do not run out, and that energy sources are protected by preserving and investing in alternatives.
- Finding greener / more sustainable sources ensuring all consumers reuse and recycle, as well as using renewable sources such as tidal, wind and solar energy.
- **Generally 'doing the right thing'** being 'moral', not being wasteful and working together to make change happen.

There was limited awareness of the social and economic elements of SD, however broadly speaking SD is seen to be a political issue, and it is felt that Government should take the lead in driving this agenda forwards.

Sustainable Development and energy

There was a strong sense that 'everyone needs to do their bit', however it was felt that Government should act as the driving force as they have the 'voice' to make change happen.

Respondents were asked to consider SD in the context of energy. A number of ideas were generated which can be grouped into 4 main themes:

- Lifestyle choices Panellists felt that consumers need advice on how they can be more energy
 efficient, and that this could be driven by Ofgem. However, the Government was also perceived to
 have a role to play, for example by providing incentives and penalties to businesses and consumers
 related to their energy efficiency.
- Energy generation developing new sources, research and development, and offsetting were all perceived to be primarily industry responsibilities. Government 'policing' was felt to be needed to ensure this takes place.
- Fuel poverty combating fuel poverty was perceived to be primarily the Government' role by providing targeted support to the people who need it. However, suppliers were also seen to have a role to play by offering specific tariffs and simplifying information they provide to these customers to ensure they can make the best energy choices possible.
- **Making change happen** this was perceived to be everyone's responsibility, but it was felt that leadership was needed to provide positive examples and create a momentum for change.

Ofgem's themes

Ofgem's themes were well received as they were felt to be relevant and to meet the challenges and needs identified earlier in the workshops.

However, many Panel members suggested that to deliver the themes effectively, Ofgem requires more power, accountability and recognition. It was also felt that some of the themes are beyond the role and remit of Ofgem.

Participants then discussed Ofgem's SD themes individually:

- Managing transition to low carbon economy this was a difficult term for some to understand but seen to be a good fit with Ofgem's remit.
- Eradicating fuel poverty and protect vulnerable customers vulnerable customers were seen as very important, however many questioned how widespread protection of these individuals would be possible without Government intervention
- Promoting energy saving this seen as a very appropriate area for Ofgem, however Panellists were also keen for the Government to be heavily involved to encourage behaviour change.
- Ensuring a secure and reliable gas and electricity supply this was also seen to be a high priority overall and appropriate territory for Ofgem. However, the main responsibility was seen to rest with the companies who manage pipes and wires

Panel members felt that all of the above themes were important, however they were asked to pick which ones were most important and achievable for Ofgem overall. The two themes which were seen to be most important by Panellists overall were:

- Ensuring a secure and reliable gas and electricity supply most felt that it is vital for consumers to receive a reliable supply of energy. This was regarded as 'business as usual' and most did not envisage that there would be major additional costs attached to this theme.
- Eradicating fuel poverty and protect vulnerable customers most felt that it is part of Ofgem's remit to protect consumers and many stated it is a 'basic human right to be able to afford energy'. It was suggested that Ofgem should ensure consumers have all the information they need to make the right choices, for example, that tariff and pricing options are easy to understand.

Themes which were seen as relatively lower priorities for Ofgem were those with more of a long term focus, and that Panellists felt would require more financial investment. For example, 'promoting energy saving' and 'supporting improvement in all aspects of the environment' were felt to be part of the 'bigger picture'. These bigger issues were also felt to be too all-encompassing far reaching for Ofgem to carry alone.

Panellists views suggest that Ofgem has potential credibility to deliver these themes given its neutrality and role to protect consumers, however it is not well known or understood as an organisation and this raises questions about its remit, independence, power and accountability.

3. Actions for consideration

- General education and awareness raising awareness of energy use and climate change appears
 to growing due to a greater media focus and education in schools. However, many Panellists only
 demonstrated a basic understanding of climate change and energy use, and a fuller understanding is
 required as a precursor to behavioural change.
- Making it easier to make changes to behaviour Panellists require more information specifically on the benefits of changes and what they can do to reduce their energy usage. There is a need to build higher awareness of what uses the highest levels of energy in the household, either through better descriptions on bills or greater access to 'smart meters'. Changes which are seen to be 'large', such as structural changes, could be promoted by improving the affordability of energy efficient products and providing more awareness of loans / grants to help customers.
- Increasing awareness of the social and economic elements of SD currently, SD was understood mainly in environmental terms and the social and economic elements would benefit from further promotion.
- Increasing awareness of Ofgem there was low spontaneous awareness of Ofgem and its role and remit. When explained, most were very supportive of the organisation's work but it was felt that that Ofgem needed to generate more awareness in order to build support amongst consumers.

4. Appendices

4.1 Discussion Guide

Ofgem Consumer Panel – Session 1 Agenda

- PRE TASK Participants asked to investigate the structure of the energy industry
 - Who else is involved other than their supplier

Timing	Item				
17.30-18.00	Arrival and Registration				
	Signing contracts				
18.00-18.15	IN PLENARY:				
	 Welcome and housekeeping (Opinion Leader lead facilitator) Introduction to the panel. What to expect etc BREAKOUT: General introductions on tables Allowing plenty of time for a 'get to know you' session 				

Timing	ltem
18.15 – 18.40	Discussion: Energy habits and switching
18.15 – 18.40	 Discussion: Energy habits and switching Have your energy use habits changed in any way in the last twelve months? In what way? <i>E.g. behavioural changes / changes to the home etc</i> Why is this? What are the main uses of energy in your home? For what do you think you use a large amount of energy? For what do you use smaller amounts of energy? What can people do to use less energy in the home? Are there areas where you think you could use less energy where you're not at the moment? What are they? Why haven't you started saving in these areas? What are the most important issues to you when you think about energy use in your home? Spontaneous then prompt on: Cost Efficiency Environment/sustainability Any other factors? Do you see yourself as a high or low user of energy overall? Why? Have you ever switched energy supplier? Why? How easy or difficult did you find the process of changing energy supplier overall? What were the key things that made the process easy / difficult?
18.40 -18.50	 Quiz: Basic understanding of the GB energy market Energy consumption and environmental questions from the front – discuss answers in teams and vote

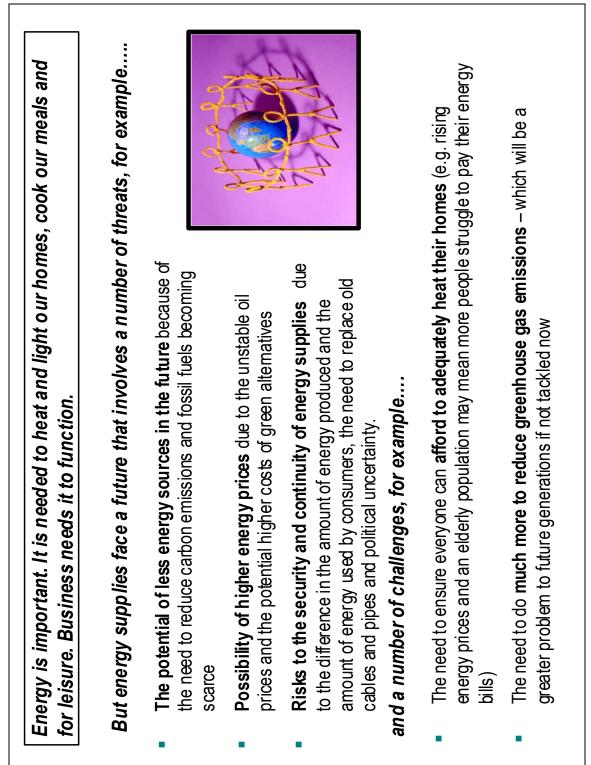
Timing	Item
18.50-19.15	BREAKOUT GROUPS: Understanding of current events in the energy market – with a focus on sustainability
	• Structure of energy market - table exercise to sort pieces of the jigsaw and
	facilitator to feedback to the room
	• Key players in the industry - and who does what sorting exercise in team and
	back to the front for further information on the key players
	 Thinking about the energy market very broadly, what do you think has been happening over the past year?
	What have you seen in the press / heard people discuss?
	 NB: Try to move conversation on from just talking about rising prices Probe:
	 Laws / strategies impacting change (e.g. Low Carbon)
	 Changes to consumer energy goods available
	Changes to consumer energy behaviour
	Smart meters
	Sustainability / environmental issues
	The need for new / alternative sources of energy
	Changes to new homes being built
	• What do you think is going to happen in the market moving forwards?
	• What are the future risks to our energy supply? Discuss fully
	Information / education needs
	Awareness of risks
	• Introduce Handout 1 that looks at suppliers, Government, Ofgem and consumer roles in the market – and how they exist and work together, and how their responsibilities differ
19.15-19.25	The next session we are going to move into is to talk about sustainable development, before we do, let's flip chart some top of mind thoughts about sustainable development – probe fully the following:
	What is it?
	What have you heard / read / do you know about it?
	What does it encompass?
	• Why is it important?
Opinion Leader	

Timing	Item
19.25-19.35	BREAK
19.35-19.40	IN PLENARY: INTRODUCE : A short presentation to introduce sustainable development
	• Sustainable development – what is it?
	• The basics e.g. environment, transport etc – what do we need to happen to ensure the needs of the future can be met

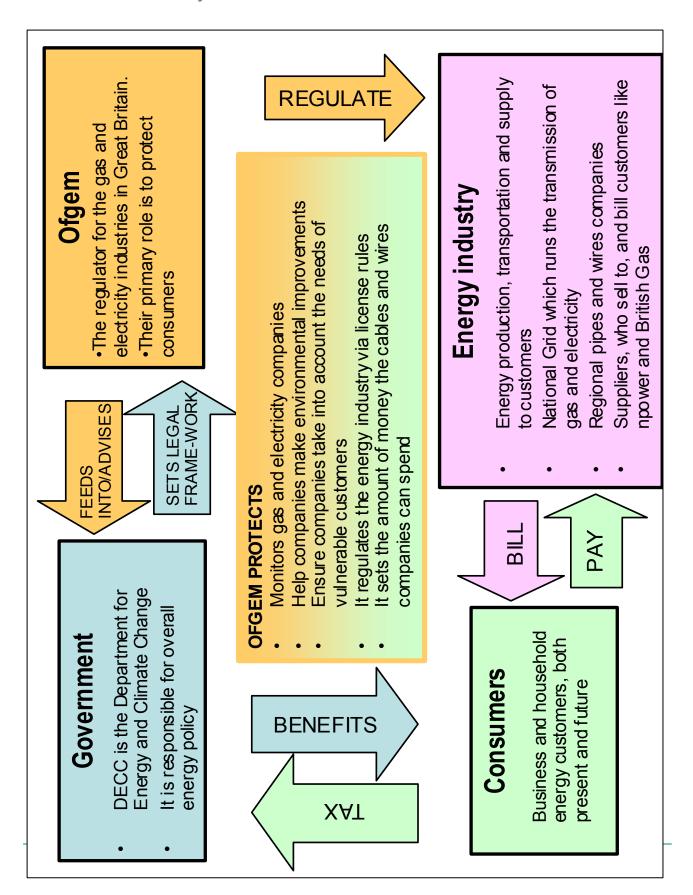
Timing	Item					
19.40-20.10	BREAKOUT GROUPS: Who is responsible?					
	Outcome of session: to gain an understanding of what consumers think SD means in the context of energy, the key themes, who is responsible for each, and the actions they should take					
	 We've just heard about sustainable development – which is a massive topic, so lets just focus on in sustainable development in the context of the energy industry What do you think sustainable development means in the context of energy? How does sustainable development impact on energy? Allow for spontaneous discussion and write key themes / ideas on cards Moderator be sure to probe beyond environmental to social / economic 					
	 aspects of SD in the energy industry Introduce handout 2 - that introduce what sustainable energy Probe for reaction to the themes and issues on the handouts, probes 					
	 Lifestyle choices with regards to energy saving – greener houses, individual efforts, visual displays in the home to see the actual energy use of the home) 					
	Energy generation – renewable sources / micro-generation					
	Low carbon economy – government targets					
	Fuel poverty – protecting vulnerable consumers					
	Write new themes / ideas on cards					
	Moderator to then use template on flipchart for the following:					
	Who should be ensuring a sustainable future for energy?					
	 Moderator note allow participants to come up with their own categories but be sure to probe: 					
	 Consumers / Government / Ofgem/ Energy Industry What should they be doing? Actions / costs 					
	 Fully probe who is responsible for each action written on cards (use blue tac to be able to stick these up on flip chart!) 					
	 Pull out Ofgem v Government responsibilities ensuring vulnerable customers are covered 					
	Pull out consumer v citizen responsibilites					
	 How should they make this happen? Laws / taxes / education Feedback to the floor 					

Timing	Item					
20.10-20.55	BREAKOUT GROUPS: Sustainable development and Ofgem (introduced on tables via handouts)					
	Outcome of session: to gain reactions on Ofgem's themes and an understanding of where their responsibility should lie, with a focus on vulnerable customers					
	Ofgems work focuses on five themes (on handouts)					
	Managing the transition to a low carbon economy					
	Eradicating fuel poverty and protecting vulnerable customers					
	Promoting energy saving					
	Ensuring a secure and reliable gas and electricity supply					
	Supporting improvement in all aspects of the environment					
	Talk the participants through each theme individually:					
	Reactions to each theme one by one					
	Top of mind thoughts					
	ROTATE START					
	Themes overall:					
	Reaction to Ofgem's themes, any surprises?					
	• How do these themes compare to what we thought was important in our					
	previous discussion? Let's look at the themes we wrote on cards earlier					
	• From what we have learnt about Ofgem earlier this evening, are these the kind					
	of themes you would expect from Ofgem? Discuss fully in relation to Ofgem's					
	 powers in the energy market Add in any themes discussed spontaneously in previous discussion written on 					
	cards					
	 Lets think about which of these themes are the most important for Ofgem to 					
	focus on – discuss spontaneous reactions					
	Prepare presentation using a template(last 15 minutes) of:					
	• Prioritisation of the themes and why (if themes have been broken down					
	prioritise individual elements), which themes are more or less important for					
	Ofgem					
	 For those higher up the list – why should Ofgem be focusing on these areas? What makes them so important? 					
	• For those lower down the list - why are these less important? Whose					
	responsibility is this if not Ofgem's?					
	• Full probe placement of protection of vulnerable customers in the					

Timing	Item			
	prioritisation list teasing out Government v Ofgem responsibility			
	• The main impacts of these themes (can be positive and negative) Get presentation and presenter ready to feedback to the floor			
20.55-21.00pm	IN PLENARY: Sum up, thanks and close			
20.00 21.00011	Presentations			

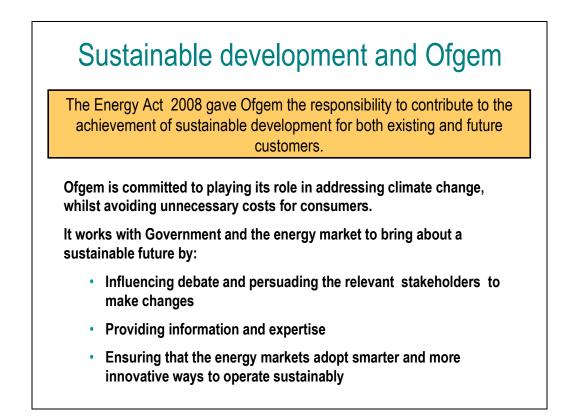


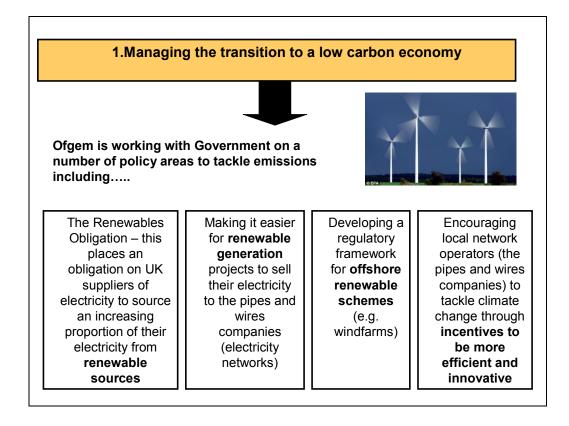
4.2 Sustainable Development and energy Handout

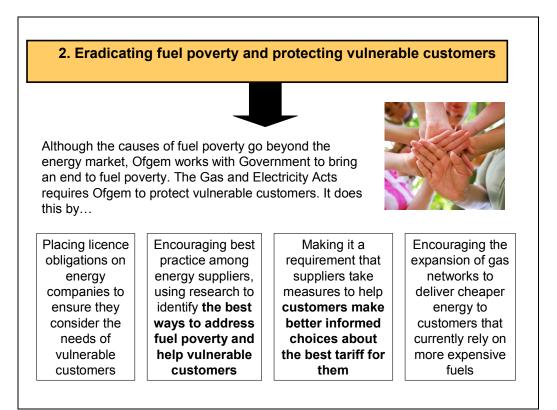


4.3 Roles in the industry Handout

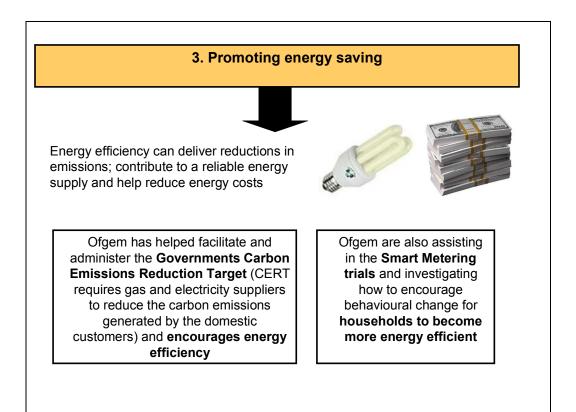
4.4 Sustainable energy and Ofgem Handout







Opinion Leader

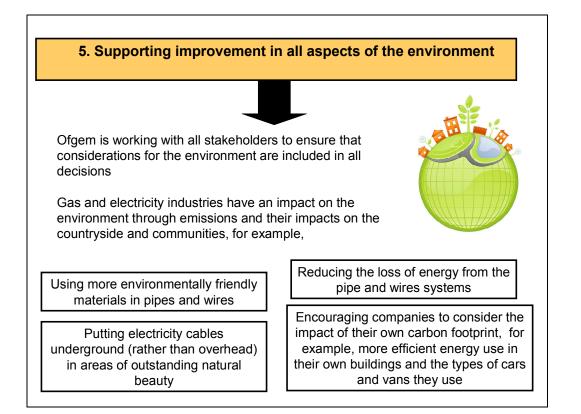


4. Ensure a secure and reliable gas and electricity supply

Ofgem works to ensure that that cost-effective, reliable energy supplies are always available to consumers

Ofgem does this by placing Price Controls on pipes and wires (Network) Companies. This places curbs on expenditure and places incentives on them to be more efficient and to innovate technically

Ofgem also works with Government and energy customers to look at the risks that could affect security of energy going into the network and ensuring consumers always have energy in their homes when they need it



4.5 Post workshop questionnaire

Ofgem Consumer Panel 2009-10

Post-Workshop Questionnaire

We would like your help to evaluate the Ofgem Consumer Panel event you have attended. We would be grateful if you could help us by completing this questionnaire so that we can find out your views.

LOCATION OF WORKSHOP	
DATE OF WORKSHOP	

Q1. Based on your experience, please indicate whether you **Strongly Agree, Agree, Disagree, Strongly Disagree or Neither Agree or Disagree** with each of the following statements (by placing a tick in the relevant box)

PLEASE TICK ONE BOX ON EACH LINE	Strongly Agree	Agree	Neither agree or Disagree	Disagree	Strongly Disagree	Don't know
a. I enjoyed taking part in the event						
 b. There was not enough time to fully discuss the issues properly 						
 c. The event was well organised and structured 						
d. The information that was given to me was fair and balanced						
e. The event was run in an unbiased way						
f. I think events like this are a good way of consulting the public about services						

g. I have learned a lot from today's event						
h. I understand how the results of the workshop will be used						
i. I think the Panel is a good way for Ofgem to get feedback from energy consumers						
Q2. How would you describe the eve	ent you have	e just taken p	art in? Pleas	e tick all that	apply	
a) Interesting b) Enjoyable c) Easy d) Important	e) Borir f) Conf g) Infor h) Hard	using mative				
Q3. What was the best thing about the	e workshop?	?				-
Q4. What would you have improved a	bout the wo	rkshop?				-
Q5. Do you have any additional com	ments?					-

Thank you. Please pass back to your table host

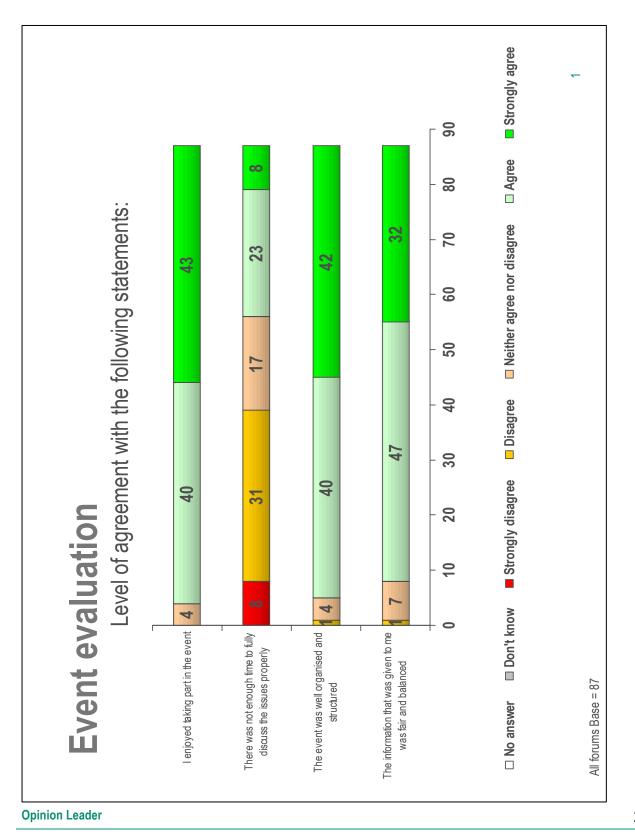
4.6 Detailed recruitment breakdown

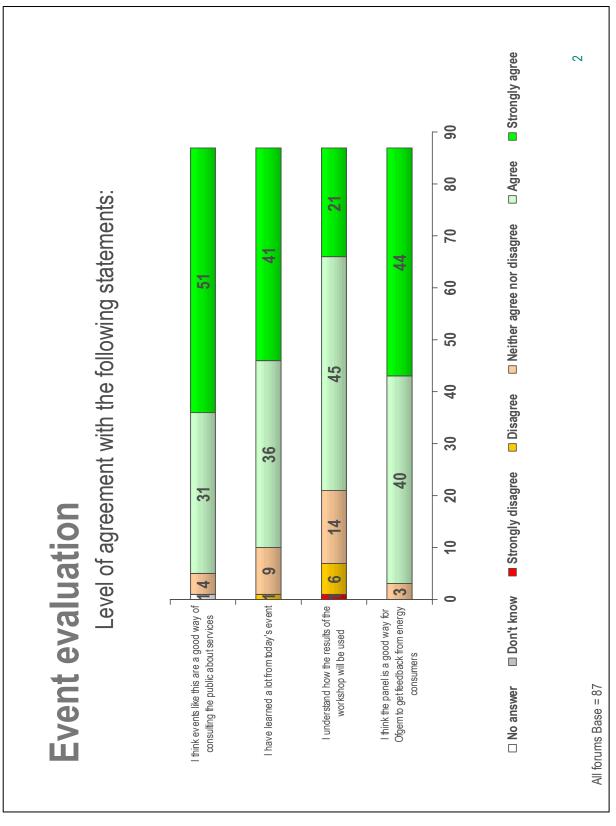
Sample	Target	Achieved
Gender		
Male	55	52
Female	55	45
Tot	al 110	97
Age		
16 – 24	20	17
25 - 44	41	32
45 – 64	32	32
65 +	17	16
Tot	al 110	97
Ethnicity		
White British	95	72
White Other	1	2
Black or Minority Black	24	23
Tot	al 110	97
SEG		
AB	24	18
C1	35	34
C2	24	22
DE	27	23
Tot	al 110	97
Tenure		
Owner occupied	63	53
Social rented	28	23
Private rented	19	21
Tot	al 110	97
Rural vs. urban		
Rural	84	79

Opinion Leader

Sample	Target	Achieved
Urban	26	18
Total	110	97
Fuel Poverty		
Yes	20	22
No	90	75
Total	110	97

4.7 Feedback from Panellists





Opinion Leader

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