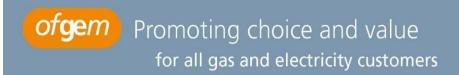


City Briefing

Wednesday 11 June 2008



Agenda

- Alistair Buchanan Chief Executive
 - 5-year Review & Challenges Ahead
- Sarah Harrison MD, Corporate Affairs
 - Update on Enforcement Actions
 - Ofgem's role in Social & Consumer Affairs
- Steve Smith MD, Networks
 - 'RPI@20': Regulatory Review
 - Electricity Distribution Price Control Review – Initial Consultation
 - Transmission Access Review

- Andrew Wright MD, Markets
 - Energy Supply Markets Probe
 - 2020 Targets
 - Winter 08/09 Outlook
- Closing comments
- Questions & Answers
- Buffet Lunch



CHIEF EXECUTIVE ALISTAIR BUCHANAN



5-year Review & Challenges Ahead

- General atmosphere of regulation
- Strategic direction for Ofgem
- Headline projects 07/08
- Early warnings

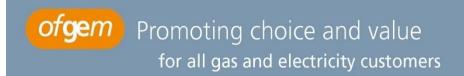


MANAGING DIRECTOR, CORPORATE AFFAIRS **SARAH HARRISON**



Enforcement

- Ofgem enforcement guidelines September 2007
 - Powers under Gas and Electricity Acts, concurrent powers with OFT under Competition and Enterprise Acts
 - Criteria for investigation include: consumer harm, deterrent effect, resources
 - Aim to issue statement of case, case closure or update within 9 months of launching investigation
- Guidelines and case progress published on Ofgem website
- Current cases
 - NG metering (CA98) Authority decision now subject to appeal (CAT)
 - SP/SSE abuse of dominance in wholesale electricity market (CA98) investigation ongoing
 - Npower misselling (G&E Acts) investigation ongoing



Fuel Poverty and Social Affairs

• Fuel poverty

- 4 million in fuel poverty (more than 10% of income spent on heating)
- Reduction of FP in England (1996-2005): Attributed 75% to increase in incomes, 20% to energy efficiency and 5% to price reductions
- Ofgem's duties
 - Have regard to interests of disabled, sick, older people, low income and rural customers
 - Have regard to Government Social and Environmental Guidance
- Ofgem's role
 - To make market work for all consumers
 - Incentives on GDNs and DNOs (gas network extensions, electricity customer service award scheme)
- March Budget: £225m increased suppliers social assistance (2008-11)
 - Ofgem to set guidelines on qualifying measures (non-statutory)



Consumer issues

- Consumer, Estate Agents and Redress Act 2007
 - Ofgem to set statutory complaints standards for businesses
 - Ofgem to approve statutory ombudsman scheme
 - New National Consumer Council advocacy and vulnerable consumers
 - Consumer Direct for front-line customer complaints
- Ofgem stepping up consumer insight
 - Consumer First Programme
 - Appointment of new Consumer Panel
- New arrangements take effect from 1 October 2008



MANAGING DIRECTOR, NETWORKS STEVE SMITH



RPI@20 Review

- Major 2 year review of whether RPI-X remains fit for purpose
- Big questions
 - Can RPI-X meet challenges of future? Do we want higher risk/reward and more innovative networks to meet climate change challenges?
 - Do recent transaction values suggest we haven't got the balance right between customers/shareholders?
 - Slaying some of the RPI dragons (capex incentives, cost of capital, financeability, pensions, regulatory depreciation/repex)
- New Director appointed and begins in earnest this summer
- Reports to Ofgem Board in summer 2010
- No surprises extensive consultation before any significant changes
- Advisory Panel to be established including members from City (+academics, companies, customer groups)



Electricity Distribution Price Control Review: Initial consultation

- DPCR5 launched in earnest in March 2008
- Key themes for the review:
 - DNO's role/incentives in moving to low carbon economy
 - Customers: broaden/deepen existing incentives to improve customer service
 - Network investment: managing cost pressures and seeking to build on successes/learn lessons from DPCR4
- Assess carefully DNO performance under DPCR4:
 - Is outperformance correlated with better service/operational management?
 - Reward companies who bid realistically and delivered?
- More holistic assessment of the price control "package" including potential returns from additional incentive schemes
- Further update in December Initial proposals June 2009



Transmission Access Review

- Joint BERR/Ofgem project launched following Energy Review
- Seeks to address long, slow queue for renewable and new conventional to connect
- Existing access arrangements need radical overhaul
- Three broad models:
 - Connect and manage
 - Auction rights
 - Trade existing rights
- Industry to bring recommendations to Ofgem autumn 2008
- Implement in April 2010(?)
- Significant changes likely on incentives and role of TSOs:
 - New investment incentives to meet 2020 targets higher cost of capital for greater risk
 - Greater financial penalties for late connection



MANAGING DIRECTOR, MARKETS ANDREW WRIGHT

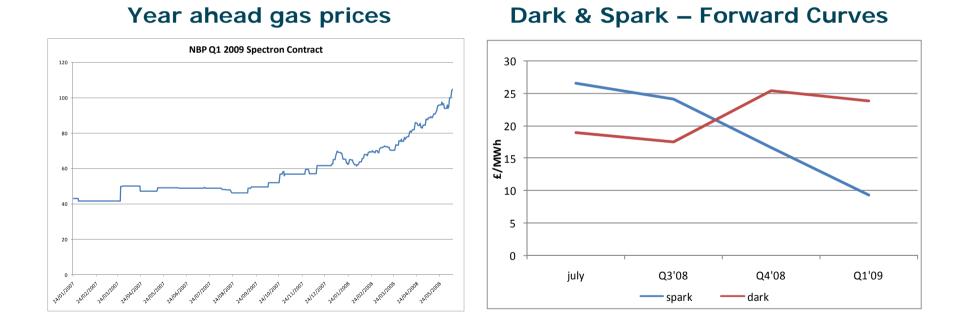


Markets Division: Fighting on all fronts

- Wholesale markets
- Retail markets
- Metering
- Renewables 2020 strategy
- European 3rd package
- and more...



Wholesale markets



Prices doubled & Spreads widening



European wholesale markets



Power prices diverging from Europe – key issue for competitiveness

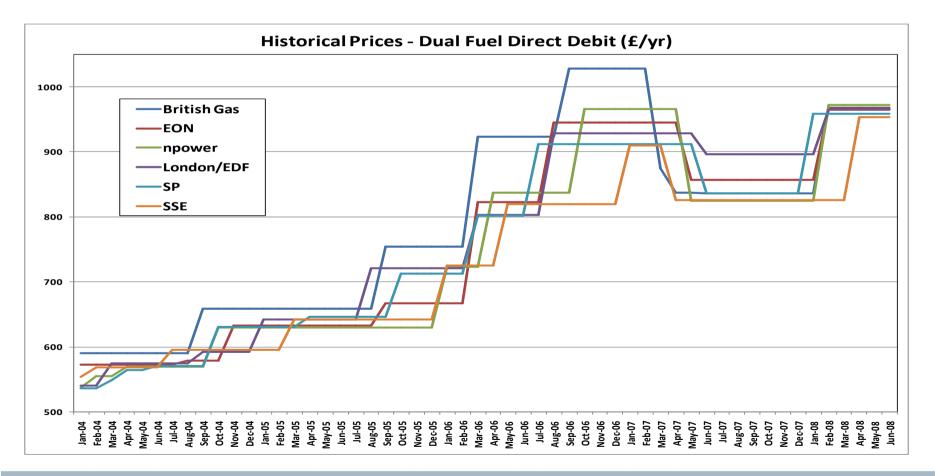


Wholesale Markets – other issues

- Winter outlook consultation
- May 27th events
- Cash out review
- SSE, Scottish Power Competition Act case



Retail markets





Retail market probe



- Conducted under Enterprise Act powers
 - Whether or not a reference to the CC is justified
- Progress to date
 - Market research
 - Information requests
 - Cost/financial analysis underway
 - Root and branch analysis
- Next steps
 - Initial findings
 - September 2008 report



Renewables 2020

- Government strategy for reaching 2020 targets expected end June
- Key issues
 - Support mechanism
 - Impact on systems security
 - Impact on prices
 - Impact on competition





Other market issues

- European 3rd package
- Smart metering
- CA case, National Grid Metering
- Distributed energy and microgeneration
- Green tariffs





Closing Comments

- Our people
- Our money
- Our product
- Our commitment
- Open and accessible



City Liaison

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Promoting choice and value for all gas and electricity customers