

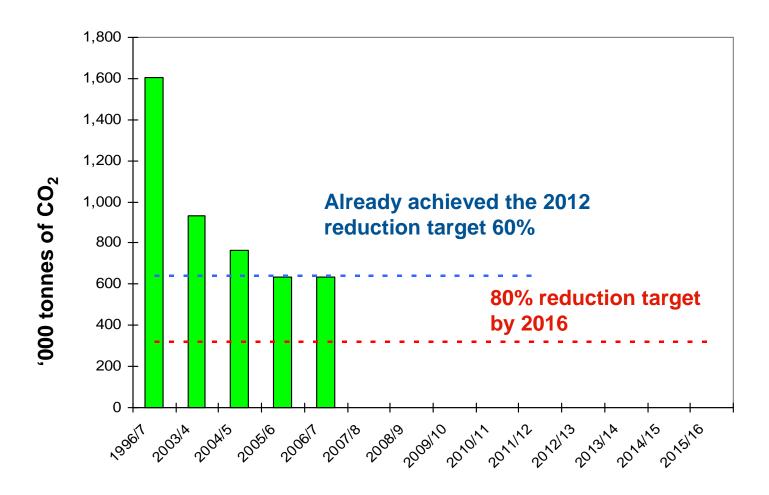
Why is BT talking about electricity labelling

- Because we consume 0.7%
 of the UK's electricity (one of
 the top ten users in the UK)
- One of the largest "green" electricity contracts in the world
- Ranked top of the Dow Jones Sustainability Index seven years running
- Top sustainability company -Business in the Community awards



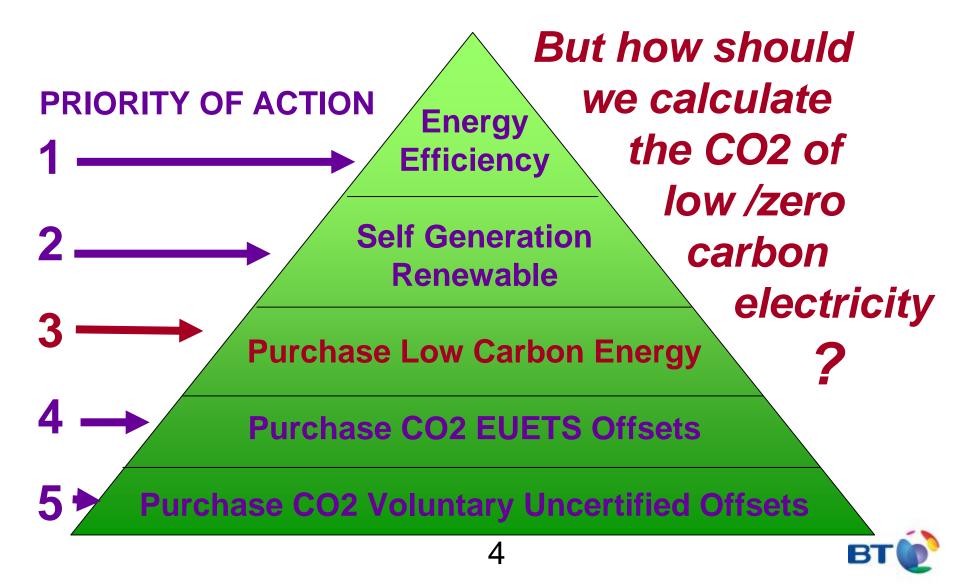


BT has an ambitious strategy to achieve an 80% reduction in CO2 by 2016 from a 1996 baseline

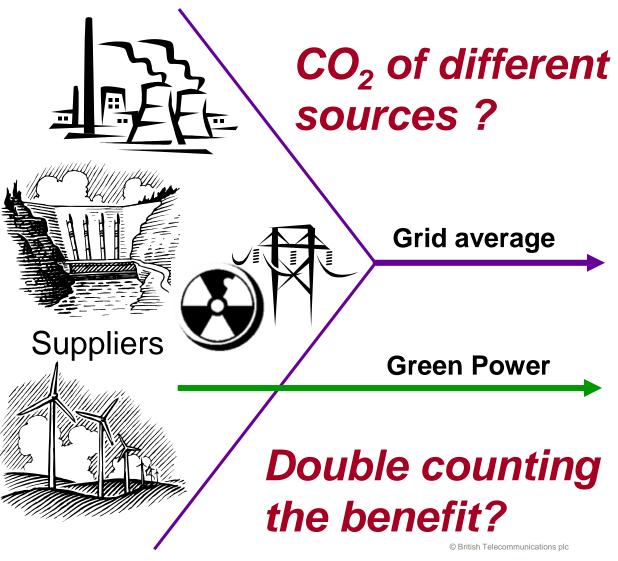




Buying low/zero carbon energy is an important step towards CO2 reduction



Electricity supply – current situation



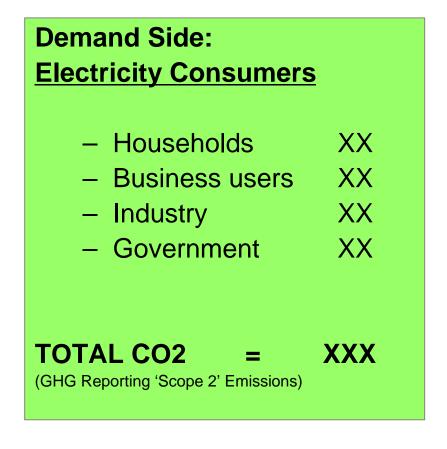






Calculations of CO2 emitted should be equal on both the supply and demand side of the market

Supply Side: Electricity Suppliers - RWE Npower XX - British Gas XX - EON XX - British Energy XX - EDF.... XX TOTAL CO2 = XXX (GHG Reporting 'Scope 1' Emissions)



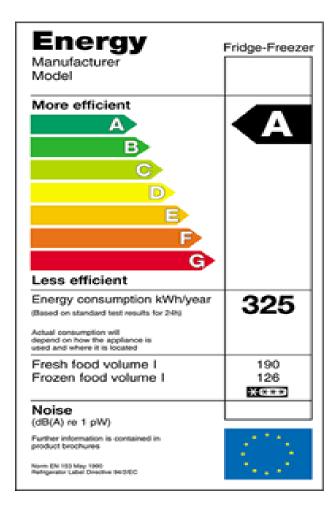


Most products are labelled with their ingredients





Many products have energy efficiency and energy saving recommended labels





and some products have CO2 labels, based on their supply chain





Opportunity to introduce an electricity label

Electricity CO ₂ Label	CO ₂ / kWh	%	KWh supplied	CO ₂ tonnes	*
Renewable / zero car	rbon 0g	%			
B Low carbon / CCS	<200g	%			
C Gas CHP	<300g	%			
D CCGT Gas	<400g	%			
E UK Average / 0	Gas <600g	%			
F Good Coal /	<i>Oil</i> <800g	%			
G Coal	>800g	%			
TOTAL ELECTRICITY CO ₂					

^{*} NUCLEAR WASTE – this label could include a column showing nuclear waste at 0.0025g/kwh



Where does BT's electricity currently come from?

Electricity CO ₂ Label	CO ₂ / kWh	%	GWh supplied	CO ₂ tonnes
Renewable / zero car	rbon 0g	42 %	950	0
B Low carbon / CCS	<200g	0 %	-	-
C Gas CHP	<300g	56 %	1,275	382,500
D CCGT Gas	<400g	0 %	-	-
E UK Average / 0	Gas <600g	0 %	-	-
F Good Coal /	<i>Oil</i> <800g	0 %	-	-
G Residual	>800g†	2 %	34	34,000
TOTAL ELECTRICITY CO ₂	184g	В	2,259	416,500

† Assuming 1kg CO₂ / kWh for CO₂ calculation of 'G-rated' electricity

Carbon figures are indicative



Why is a CO2 label needed? – market demands have changed

Companies

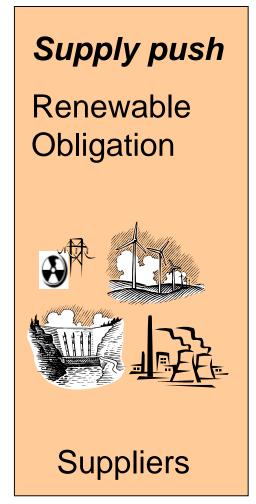
- Need to measure and reduce their carbon footprint
- Annual Report CO2 emissions
- Transparent, Auditable, Exclusive (no double counting of low-C supply)
- Customer and investor confidence
- Remove "smoke and mirrors"

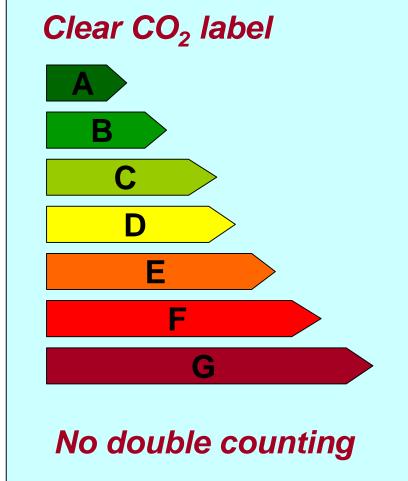
Consumers

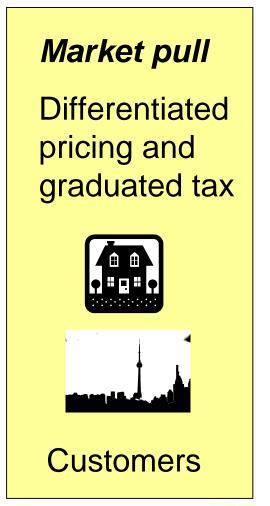
- Price premium for positive environmental benefit
- Confident in what they are buying
- Simple, clear, trusted



"Market-pull" is required to drive growth of low/zero carbon energy supply to reach target levels











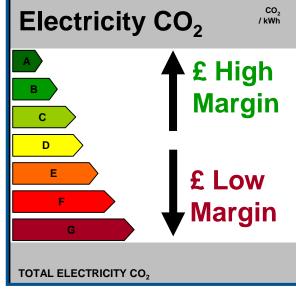
Labelled electricity could deliver the required market pull mechanism and drive up demand for increased supplies of zero/low carbon power

Consumers will want to buy more A-rated electricity

Companies will want to buy more A-rated electricity to reduce their CO2 footprint

- Company reporting
- Pressure from customers, stakeholders, tender requirements
- New policies CRC

A – G grades of electricity will be sold at different prices



Increased development of zero/low carbon

capacity



Annex

Analysis of the Carbon Footprint problem

Analysis of Customer needs

Making the label work in practice



Electricity – which is the highest carbon product of them all, does not carry a label

Each electricity supplier is required to disclose their fuel mix overall.

This is provided to customers but does not represent the source of the electricity or CO2 of the product which each customer has purchased.

npower Fuel Mix 1 April 2006 to 31 March 2007							
	Npower UK /RWE averag						
coal	44.0%	35.8%					
natural gas	37.0%	38.8%					
nuclear	13.0%	18.6%					
renewable	3.0%	4.7%					
other	3.0%	2.1%					
CO2 emissions*	0.543	0.461					
nuclear waste**	0.0015	0.0025					



The Carbon Footprinting Problem

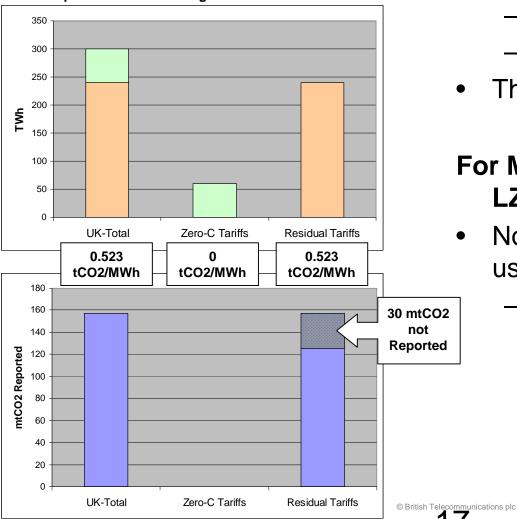
Currently most companies in the UK	430g CO2/KWh
New guidelines for grid average (Defra)	523g CO2/KWh
Renewable energy contracts with LECs	0g CO2/KWh
CHP energy contracts with LECs	295g CO2/KWh
Grid average electricity contracts ???	> 523g CO2/KWh



The Carbon Footprinting Problem

EXAMPLE:

- 20% of UK Electricity Sold as Zero-C; &
- CO2 reported under current guidelines.



Current Reporting Guidelines:

- Use Avg tCO2/MWh;
- But allow 0 tCO2/MWh if RE.
- This does not work.

For Market with differentiated LZC product offerings:

- No electricity consumer should use a grid average factor.
 - All must use either:
 - a product differentiated CO2 factor; or
 - a residual CO2 factor.



Problems to solve ...

- Consumers and businesses need a robust & accurate methodology to calculate CO2 from electricity use
- "Smoke and mirrors" reputation in the electricity market
- Pricing of different types of electricity is not open
- Supply of renewable electricity needs to accelerate



Current Supply and Demand mechanisms are failing to provide information on CO2 savings

Supply Side

- Renewable Obligation Certificates ROCS
- All suppliers have to meet a % quota of renewable energy (current 6%)
- 20% target by 2020
- Progress is slow and lagging behind the target

Demand Side

- Climate Change Levy Exemption Certificates LECs (business only)
- ROC retirement by some green tariffs
- Double counting of LECs not transparent
- Different CO2/KWh used by different companies
- Carbon Reduction Commitment proposed to exclude renewable electricity purchasing
- Pricing is behind closed doors for green contracts
- Electricity trading is nondifferentiated by source of



A new A-G electricity label could...

- Be attached to every unit of electricity sold to customers
- Provide Accurate CO2 information at consumption
- Be simple, visual, and easy to understand
- Work across Europe and Internationally
- Maintain consistency with other labels
- Allow different prices for different types of electricity to be traded
- Allow market incentives / penalties to be applied to different grades of electricity



The label should be based on the CO2 intensity of the different sources of supply

Electricity CO ₂ Label	CO ₂ / kWh	%	KWh supplied	CO ₂ tonnes
Renewable / zero car	rbon 0g	%		
B Low carbon / CCS	<200g	%		
C Gas CHP	<300g	%		
D CCGT Gas	<400g	%		
E UK Average / C	Gas < 600g	%		
Good Coal /	<i>Oil</i> <800g	%		
G Coal	>800g [†]	%		
TOTAL ELECTRICITY CO ₂				

 \dagger Assuming 1kg $\mathrm{CO_2}$ / kWh for $\mathrm{CO_2}$ calculation of 'G' rated electricity

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Bandings & Descriptions Indicative

Analysis of customer needs and benefits:

- What do customers want to know about their electricity?
- The following analysis provides an assessment of how different proposed solutions for information provision and how each of these meets the needs of customers
- Aim to reach the best customer driven solution



Different customers need **electricity info** for different reasons

- Companies with CO2 footprint targets
 - Need to measure and reduce their footprint
 - Voluntary Carbon Targets
 - Annual Carbon Report
- Company with Green-CSR
 - Procurement driven by 'Deep-Green' CSR
- Green-consumers
 - Price premium for positive environmental benefit



Company with CO2 target needs...

- Use of Low-C power to reduce C-footprint
- Carbon Content of Consumed Electricity:
 - Transparent
 - Auditable
 - Exclusive (no double counting of low-C supply)
- Separation of:
 - 'Carbon Content' of power consumed today; from
 - Future Environmental Benefit (i.e. of new RE)



Company with Green-CSR needs...

- Type of Power Supplied
- Additionality of Environmental Benefit
 - Confidence in Environmental Benefit of Price Premium
 - Confidence of customers / investors
- Brand Enhancement



Green Consumer needs...

- Type of Power Supplied
- Additionality of Environmental Benefit
 - Confidence in Environmental Benefit of Price Premium
- Simplicity
 - Simple trustable information to navigate green-products



Electricity labelling provides the best match to meet the needs of consumers

Green Accreditation + Carbon Label

Desired Characteristic	Driver	Current Status	ROC Retirement	Green Accreditation Only	Electricity Labelling for information	Electricity Labelling for C-Reporting
C-Content: - Transparent, - Auditable, & - Exclusive	C-Footprinting	û	û	û	û	ü
Impact on reported C-footprint	C-Footprinting	?	ü	?	?	ü
Separation of: - 'Carbon-content'; & - 'Future Benefit'	C-Footprinting	ü	û	ü	ü	ü
Brand-enhancing	CSR	?	ü	ü	ü	ü
Type of Power Supplied	CSR; & Consumer	û	?	?	ü	ü
Confident Environmental Benefit	CSR; & Consumer	û	ü	ü	ü	ü
Simplicity	Consumer	û	?	?	?	?

Making Electricity Labelling Work – build on precedent

Current UK Legislation / Practices

- Fuel Mix Disclosure;
 - Renewable Energy Guarantee of Origin (REGO);
 - Generator Declarations
 - Currently reported for overall supplier fuel mix
- Defra's guidelines on Company Reporting of GHG;
- Green Electricity Accreditation [prospective]

Other Practices

- WRI's GHG Reporting Protocol;
- Green Elec. Accreditation (EUGENE, Green-e ...)
- E-TRACK project



How Electricity Labelling would work in practice

(1) Extend Fuel Mix Disclosure

Fuel Mix Di	sclos	ure D <i>a</i>	ita					
supplier	coal	natural gas	nuclear	renewable	other	CO2	nuclear waste*	disclosure year
Good Energy	0.0	0.0	0.0	100.0	0.0	0.000	0.0000	2007
Ecotricity	23.8	22.8	25.9	24.1	3.3	0.316	0.0029	2007
Green Energy	7.0	82.0	8.0	1.0	1.0	0.375	0.0009	2007
British Gas	18.0	56.0	20.0	4.0	2.0	0.382	0.0022	2007
Utilita	33.0	39.0	21.0	4.0	3.0	0.460	0.0025	2006
Scottish & Southern Energy	30.6	57.8	0.8	10.2	0.6	0.489	0.0001	2007
Powergen	42.0	36.7	14.2	3.6	3.5	0.530	0.0020	2007
EDF Energy	47.0	29.0	17.0	5.0	2.0	0.540	0.0018	2007
npower/RWE	44.0	37.0	13.0	3.0	3.0	0.543	0.0015	2007
ScottishPower	55.2	36.7	1.0	6.8	0.3	0.630	0.0001	2007
UK average	35.8	38.8	18.6	4.7	2.1	0.461	0.0025	2007

Non-domestic Fuel Mix

Supplier	Coal	Natural Gas	Nuclear	Renewable	Other	co."	Nuclear waste ²
UK Average	33.4	39.3	20.6	3.8	2.9	0.46	0.0025
Bizz Energy	20.0	47.0	22.0	0.0	5.0	0.34	0.0026
Bizz Enery Cleaner Choice	0.0	100.0	0.0	0.0	0.0	0.20	0.0000
Bizz Energy Green Chaice	0.0	0.0	0.0	100.0	0.0	0.00	0.0000
British Energy	11.0	<1.0	06.0	>2.0	0.0	0.10	0.0100
Good Energy	0.0	0.0	0.0	100.0	0.0	0.00	0.0000
A CONTRACTOR OF THE PROPERTY.		and an industrial facilities	a leaved areas	and a Martine of the same	- Arman - Barris - Ar		

1. CEL emissions are in kg/kWh: $Z_{\rm c}$ nuclear waste relates to high level waste in g/kWh: Ω . Gas/High Liftmency CHF

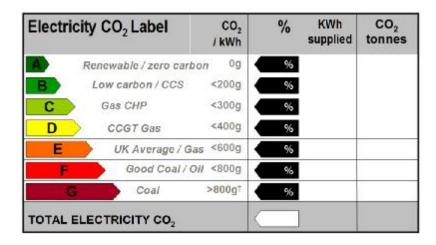
CO2 emissions are in kg/kWh; nuclear waste relates to high-level waste in g/kWh.

- Extend FMD from supplier level to individual product level
 - Auditable & Exclusive C-content attached to each product
 - Utilize current evidence of REGO; and enhance Generator Declaration
 - Enhanced-GDs [or EGOs] to include accurate CO2 information
 - E-TRACK certificate (or similar) as vehicle for info
 - Annual audit modelled on US 'Green-e' scheme 'Process Audit'
 - Final Carbon content 'settled' after reporting period



How Electricity Labelling would work in practice

(2) Supplier forward-sells product by A-G 'band'



- A-G banded electricity sold
 - each with approximate carbon content attached
- Supplier matches quantity of each 'band' sold with equal quantity of evidence
 - REGOs & GDs demonstrate each product, in aggregate, has C-content of less than band threshold.
- Annual 3rd Party 'Process Audit' checks this; assigns precise C-content;
 & requires additional purchase or refund by supplier if non-compliant



SummaryOur Key Objectives

- 1. Ability to Report our Scope 2 C-emissions; With confidence that it is:
 - Auditable;
 - Transparent; &
 - Exclusive †
- 2. Ability to Reduce these Scope 2 C-emissions by procurement of Low-C electricity
- 3. Knowledge of Type of Power Supplied to us

† All electricity consumers in a market where differentiated low-C products are offered must use a product differentiated [or a residual] CO2 factor for C-reporting; not a grid average.



Summary

Our Proposal

OPTION 1:

- Extend FMD to MWh level (obj's 1&3)
- Each MWh & Product sold on A-G basis (obj 2)

OPTION 2:

- Extend FMD to product level (obj's 1&3)
- All products sold on an A-G basis (obj 2)

OPTION 3:

- Extend FMD to product level (obj's 1&3)
- Low-C products sold on A-G basis; other products default to residual band upon settlement – (obj 2)

