



OFGEM

**GAS DISTRIBUTION PRICE CONTROL
REVIEW**

FIVE YEAR CONTROL

(CAPEX/REPEX)

REPORT 3

SCOTLAND NETWORK

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1 EXECUTIVE SUMMARY

1.1 CAPEX

PB Power has reviewed the submission by Scotia Gas Networks (SGN) for the Capex allowances for the Scotland (Sc) network for the period 2008/09 to 2012/13, and sets out in this report its proposed cost projections, and the reason for any changes to the Scotland submission.

Capex costs are the total (net) costs of:

- LTS & Storage Capex
- Connections Capex
- Mains and Governors Capex
- Other Operational Capex
- Non-operational Capex

For each activity, we have, where possible, identified the benchmark activity costs by examining the unit costs in the base year (2005/06). Setting the level of the benchmark unit costs has also been informed by SGN's forecast costs for 2006/07. When the actual operating costs for 2006/07 are known, we will review our proposals and make adjustments if appropriate.

This report makes proposals for SGN's Capex allowances for the next price control period (2008/09 to 2012/13). In this report we have made adjustments to bring the Network's forecast expenditure towards the frontier. Our proposals and SGN's normalised submission are summarised in the following table and chart.

Scotland Network Capex Submission v Proposed

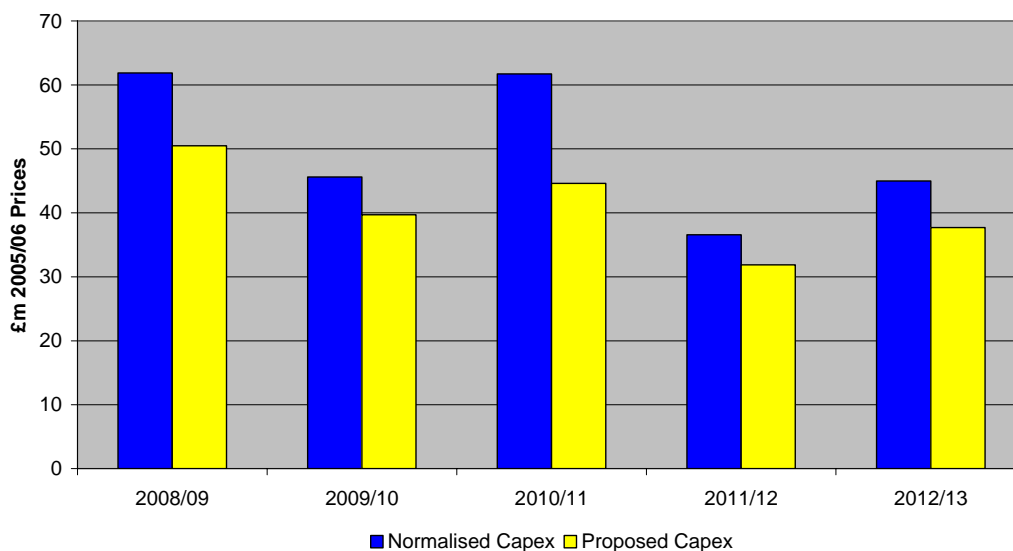


Figure 1-1

Scotland Network Net Capex £m (2005/06 prices)	2008/09	2009/10	2010/11	2011/12	2012/13	Total
BPQ Submission						
LTS & Storage Capital Expenditure	21.2	11.1	27.8	8.0	10.3	78.4
Connections	10.7	10.7	10.6	10.5	10.4	52.8
Mains Reinforcement	9.0	8.5	7.9	7.4	9.1	42.0
Governors	4.0	3.9	3.7	3.6	3.7	19.0
Other Operational	6.0	5.1	8.6	3.6	3.2	26.5
Non Operational	10.8	7.0	2.3	2.9	9.1	32.0
Total	61.7	46.3	60.8	36.0	45.8	250.6
Normalisation Adjustments						
Mains Reinforcement	-1.1	-0.8	-0.4	-0.5	-0.9	-3.7
Non Operational	1.3	0.1	1.3	1.0	0.1	3.8
Total	0.2	-0.7	0.9	0.6	-0.8	0.1
Normalised Capex						
LTS & Storage Capital Expenditure	21.2	11.1	27.8	8.0	10.3	78.4
Connections	10.7	10.7	10.6	10.5	10.4	52.8
Mains Reinforcement	7.9	7.7	7.5	7.0	8.2	38.3
Governors	4.0	3.9	3.7	3.6	3.7	19.0
Other Operational	6.0	5.1	8.6	3.6	3.2	26.5
Non Operational	12.0	7.1	3.6	3.9	9.2	35.9
Total	61.9	45.6	61.7	36.6	45.0	250.8
Adjustments						
LTS & Storage Capital Expenditure	-6.8	-2.2	-9.2	-0.7	-1.7	-20.6
Connections	-1.8	-1.9	-2.1	-2.2	-2.4	-10.5
Mains Reinforcement	-1.0	-1.3	-2.0	-1.8	-2.5	-8.6
Governors	-1.0	-0.1	-0.2	-0.2	-0.3	-1.9
Other Operational	-0.3	-0.4	-4.2	-0.4	-0.4	-5.6
Non Operational	-0.5	0.0	0.6	0.6	0.0	0.7
Total	-11.4	-5.9	-17.1	-4.7	-7.3	-46.4
Proposed Capex						
LTS & Storage Capital Expenditure	14.4	8.9	18.6	7.4	8.6	57.9
Connections	9.0	8.7	8.5	8.2	8.0	42.3
Mains Reinforcement	6.9	6.4	5.4	5.2	5.7	29.6
Governors	3.0	3.8	3.5	3.4	3.4	17.1
Other Operational	5.7	4.8	4.3	3.2	2.9	20.9
Non Operational	11.5	7.1	4.3	4.5	9.2	36.6
Total	50.5	39.7	44.6	31.9	37.7	204.4

Table 1-1

1.2 REPEX

PB Power has similarly reviewed the submission by SGN for replacement expenditure for the period 2008/09 to 2012/13.

Repex costs are the total (net) costs of:

- Replacement Mains
- Replacement Services
- Replacement LTS Pipelines

Our approach to replacement expenditure has been similar to Capex and our proposals and SGN's submission are summarised in the following table and chart.

Scotland Network Repex - Submission v Proposed

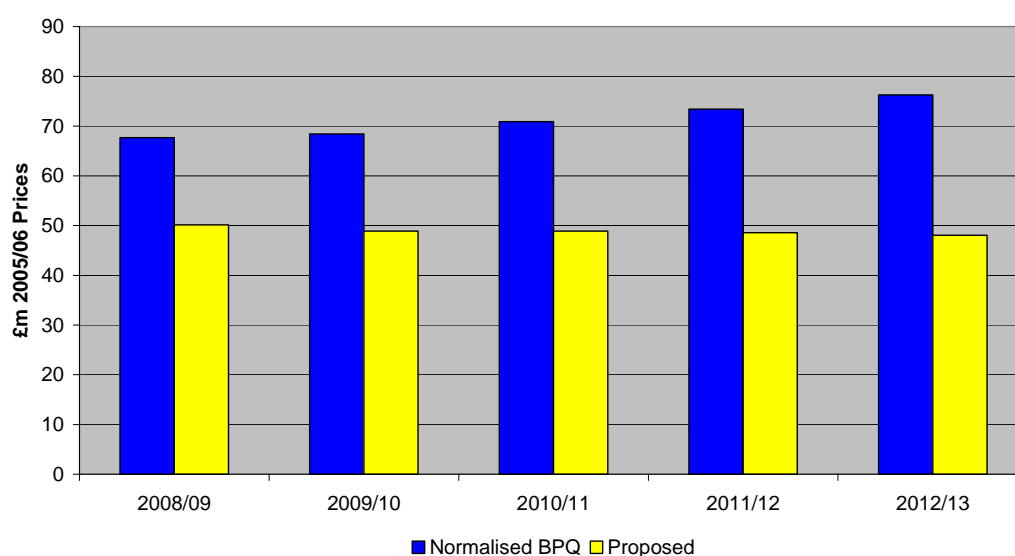


Figure 1-2

Scotland Network Net Repex £m (2005/06 prices)	2008/09	2009/10	2010/11	2011/12	2012/13	Total
BPQ Submission						
Mains	40.5	41.1	43.1	44.8	46.3	215.7
Services	27.0	27.7	28.5	29.3	30.1	142.6
LTS	0.3	0.0	0.0	0.0	0.0	0.3
Total	67.8	68.8	71.6	74.1	76.4	358.6
Normalisation Adjustments						
Mains	1.1	0.8	0.5	0.5	0.9	3.7
Services	-1.2	-1.2	-1.1	-1.1	-1.0	-5.6
Total	-0.1	-0.4	-0.7	-0.6	-0.1	-1.9
Normalised BPQ						
Mains	41.6	41.9	43.5	45.2	47.2	219.4
Services	25.8	26.6	27.4	28.2	29.1	137.0
LTS	0.3	0.0	0.0	0.0	0.0	0.3
Total	67.7	68.4	70.9	73.4	76.3	356.7
Adjustments						
Mains	-8.7	-9.7	-11.2	-13.1	-15.3	-58.1
Services	-8.8	-9.8	-10.8	-11.8	-12.9	-54.0
LTS	0.0	0.0	0.0	0.0	0.0	0.0
Total	-17.5	-19.5	-22.0	-24.8	-28.2	-112.1
Proposed						
Mains	32.9	32.1	32.3	32.2	31.8	161.3
Services	17.0	16.8	16.6	16.4	16.2	82.9
LTS	0.3	0.0	0.0	0.0	0.0	0.3
Total	50.1	48.9	48.9	48.6	48.0	244.6

Table 1-2

2 INTRODUCTION

2.1 PRICE CONTROL REVIEW TIMETABLE

The final proposals for the one-year price control have been accepted by the GDNs. Ofgem is now carrying out a further review to set price control allowances for 1 April 2008 to 31 March 2013. The full process is shown in the following diagram.

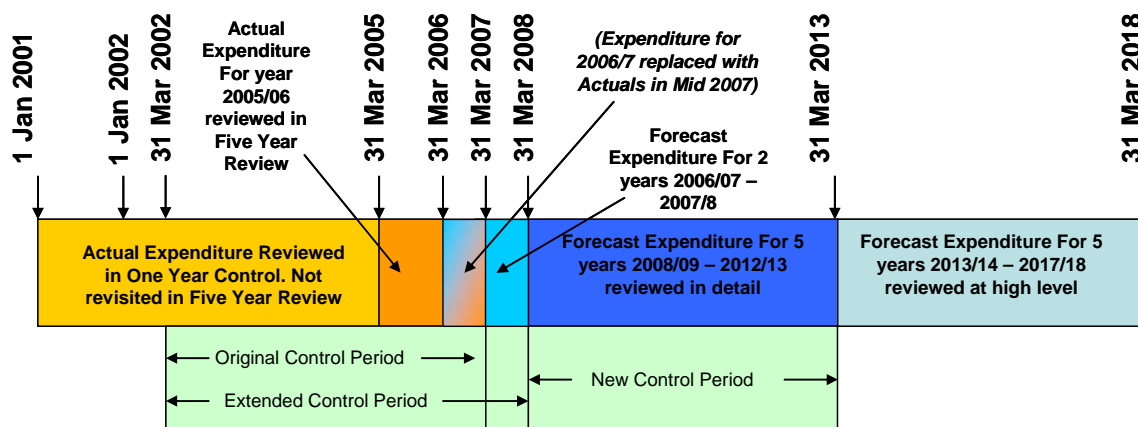


Figure 2-1

2.2 FIVE YEAR CONTROL

Ofgem appointed PB Power working in partnership with Rune Associates Limited to assist them in the preparation of the Capex and Repex elements of the Business Plan Questionnaires (BPQs). Subsequently Ofgem extended this work to include the analysis of the Capex, Repex and Direct Opex submissions by the GDNs.

Our findings on the Capex and Repex submissions are contained in this report, whilst the Direct Opex findings are the subject of a separate report.

The questionnaires were issued on 30 June 2006. These were returned to Ofgem between 6 and 13 October 2006. Additionally a series of cost visits were held with the GDNs between 10 November and 1 December 2006. Our findings have been drawn from the BPQs, cost visits and responses to supplementary questions sent to the GDNs.

2.3 BUSINESS PLAN QUESTIONNAIRE

A combined BPQ was issued on 30 June. This covered the Financial Statements, Opex, Capex and Repex requests. The Capex and Repex areas covered by this report were covered by 20 Excel worksheets, guidance to the GDNs as to how to complete the worksheets and additional narrative questions.

GDNs were asked to respond to Ofgem by 6 October 2006 and to upload all the data onto PB Power's file management system, PBShare. All parties in the process were granted appropriate access to relevant folders and documents. Some documents had to be provided in paper copy and these were sent both to PB Power and to Ofgem.

As the analysis of the submissions progressed and where the return was either unclear or insufficient it became necessary to ask the GDNs for additional information. These supplementary questions and the additional information which was presented in reply, were logged and stored on PBShare.

At the end of the process the worksheets were updated to include all amendments submitted and should be read in conjunction with this report.

2.4 PURPOSE

The purpose of the report is for PB Power to provide recommendations to Ofgem on the efficient levels of expenditure required by SGN to carry out their activities in the Scotland Network. Ofgem will consider these recommendations together with other information in proposing appropriate expenditure allowances for 2008/09 to 2012/13.

2.5 ANALYSIS AND REPORTING PROCESS

The BPQ was designed to collect all the data required for analysis.

PB Power has structured this report into the following workstrands:

- i) Capex: for Local Transmission System (LTS) and Storage: for all work on the network from 85 bar down to 7 bar, including HP and LP storage.
- ii) Capex: for connections works on the below 7 bar network.
- iii) Capex: for mains reinforcement and governor works on the below 7 bar network.
- iv) Capex: for other operational items including Plant & Equipment and Land & Buildings.
- v) Capex: for non-operational items including I.T. and System Operation work.
- vi) Repex: for all replacement work below 7 bar including the Policy Mains Replacement Programme.
- vii) Repex: for all LTS replacement work above 7 bar

2.5.1 COST NORMALISATION

A key requirement for robust analysis is that GDN costs for particular Capex/Repex activities should be allocated on a consistent basis. Following detailed analysis of the BPQ returns, a number of adjustments have been made to achieve this objective. These adjustments include applying the results of the work on accounting adjustments carried out by Ofgem. The process restates the GDNs' BPQ submissions on this "normalised" basis.

2.5.2 COST ASSESSMENT PROCESS

The expenditure projections for the efficient level of expenditure required by the GDN have been carried out in a number of different ways depending on the activity and quality of information available for this review.

Principally two main techniques have been used:

- comparative benchmarking between GDNs where workload is sufficiently well defined to obtain reliable regression analysis, and
- a bespoke review by our consultants to form a judgement on the appropriate expenditure projections based on the information provided.

With both methods full analysis of the information presented in the context of the requirements of a Gas Distribution business has been carried out to support the findings.

The process of developing our expenditure proposals has the following steps:

- Cost normalisation,
- Establishing base year for cost analysis,
- Benchmarking costs derived from the base year costs,
- Workload projections for the period 2005/06 to 2012/13,
- Cost projections,
- Gap adjustment.

2.5.3 **ESTABLISH BASE YEAR**

A base year was chosen in order to carry out the comparative regression analysis. The preferred year was 2005/06, where the availability of actual outturn values removed any element of variation due to GDN forecast values. However, for some activities the year 2006/07 has been used due to variations in the 2005/06 data. Generally it has been found that the year 2004/05 contains too many inconsistencies in data reporting, mainly due to the network sales process, and is not suitable as a base year for comparative analysis.

2.5.4 **BENCHMARK COST ANALYSIS PROCESS**

We have determined benchmark costs in the manner most appropriate to the data and the activity.

Some costs were best assessed on an individual basis. For example, lift and shift pipeline costs are contract specific.

These costs were removed before determination of the benchmark costs of an activity, and were assessed separately. If appropriate an allowance for such costs were added back after the assessment of the costs for the activities which are common across GDNs.

Where possible we used comparative analysis to determine benchmark activity costs. In general we have used the following type of cost function which is common in the regulatory literature:

$$\text{Cost} = K w^a \quad (1)$$

where K and a are constants.

Where there are economies of scale associated with an activity, $a < 1$, so that the unit cost of an activity for a larger network will be less than for a smaller network. For each activity we have used our knowledge and experience to explore different cost drivers and select the most appropriate workload driver (w) for the activity concerned.

By taking the natural log of equation (1) we can derive the following equation:

$$\ln(\text{Cost}) = \ln(K) + a \ln(w) \quad (2)$$

This equation is used to carry out the regression analysis and estimate each of the parameters of the cost function.

2.5.4.1 **Assessment of regression outcome**

When we have carried out regression analysis we have assessed the fit of the regression line to the data points by calculating the r^2 value and by carrying out hypothesis testing where the r^2 values are not directly comparable.

The value of r^2 is one indicator of goodness of fit. It is the proportion of the variance in the cost data that is explained by the variance in the cost data derived from the Ordinary Least Squares (OLS) regression.

We have used appropriate tests to determine whether the linear or the logarithmic linear regression gives the better fit to the data and have used the regression with the better fit. Where there is no significant difference in fit the logarithmic linear regression has been used.

For all the regression relationships used in this report $r^2 > 0.7$. Unit cost and/or bottom-up analysis has been used in all other cases.

The values of r^2 have the following significance:

- It is possible that the data points could show a relationship between the reported costs and the explanatory variable by chance. Analysis of variance identifies the component of the cost variable which is explained by the regression and the component unexplained by the regression. This gives a value for the F statistic and taking into account the number of data points, this can be used to test whether the explanation provided by the regression is better than is likely to have arisen by chance. With 8 (GDN) data points the test value for the F statistic is 5.99 and the corresponding value for r^2 is 0.5. If $r^2 > 0.5$ we can reject the hypothesis that the relationship arose by chance at the 5% significance level. If $r^2 > 0.7$ we can further reject the hypothesis at the 1% significance level

In order to test for the robustness of the regression results and in particular of the slope of the regression line, we have tested each regression result for heteroscedasticity (that is for a relationship between the variance in the disturbance term and the magnitude of the explanatory variable). This is important since evidence of heteroscedasticity could indicate a mis-specification in the regression model. The regression results presented in this report do not show such evidence at a significant level.

Although we have carried out detailed work to seek to ensure that the costs used in the regression analysis have been allocated to activities on a consistent basis across all GDNs, we recognise that that some different allocations may remain and that the use of regression to determine benchmark costs could potentially lead to an inadequate level of total Capex/Repex for a particular GDN. We have addressed this possibility by selecting the upper quartile value, rather than the lowest value as the benchmark cost, with any remaining effects mitigated by the gap closure process.

2.5.4.2 Two or more workload drivers

In all cases activity costs are driven by a number of different workload types. We have therefore constructed a composite scale variable (CSV) which includes the different drivers scaled by the proportion of costs attributable to each type of workload.

Logarithmic linear regression has been used to determine the relationship between costs and the CSV in this report.

2.5.4.3 Regression Values

Further details of the regression calculations and numbers are given in Appendix 8.

2.5.5 WORKLOAD PROJECTIONS

The above approach has allowed the analysis to fully reflect the workload forecast by the GDNs, adjusted as deemed appropriate by our consultants. It has also minimised any inconsistent allocation of costs between activities, which is suspected in a number of areas.

The PB Power workload projections for the activity are determined for the period 2005/06 to 2012/13 from the activity analysis.

2.5.6 COST PROJECTIONS

This benchmark performance applied to our workload projections has then been used as the target which all under performing GDNs should move towards.

The following shows the performance measures used in assessing the Capex/Repex proposals.

Performance Measures Used in Determining The Opex Proposals	
Benchmark Performance	The Upper Quartile performance as determined from the regression analysis tracked forward from the base year to 2012/13 taking account of PB Power's expected productivity improvements. When showing this trend in the charts, along side our proposals, it is also adjusted for PB Power's assumptions for real price effects.
Baseline Performance	The GDNs BPQ reported performance in the base year tracked forward to 2012/13 taking account of PB Power's expected productivity improvements. When showing this trend in the charts, along side our proposals, it is also adjusted for PB Power's assumptions for real price effects.

Table 2-1

The benchmark costs against workload are shown in pink on the graphs. This is the target which all under performing GDNs should move towards

In the logarithmic linear regressions the pink line is parallel to the regression line.

In our approach annual productivity improvements are applied to total costs. This gives the end (2012/13) target cost line, shown in yellow on the graphs. This represents the expected position of the benchmark 2012/13 costs after allowing for the productivity improvements we expect to apply to a frontier efficient company.

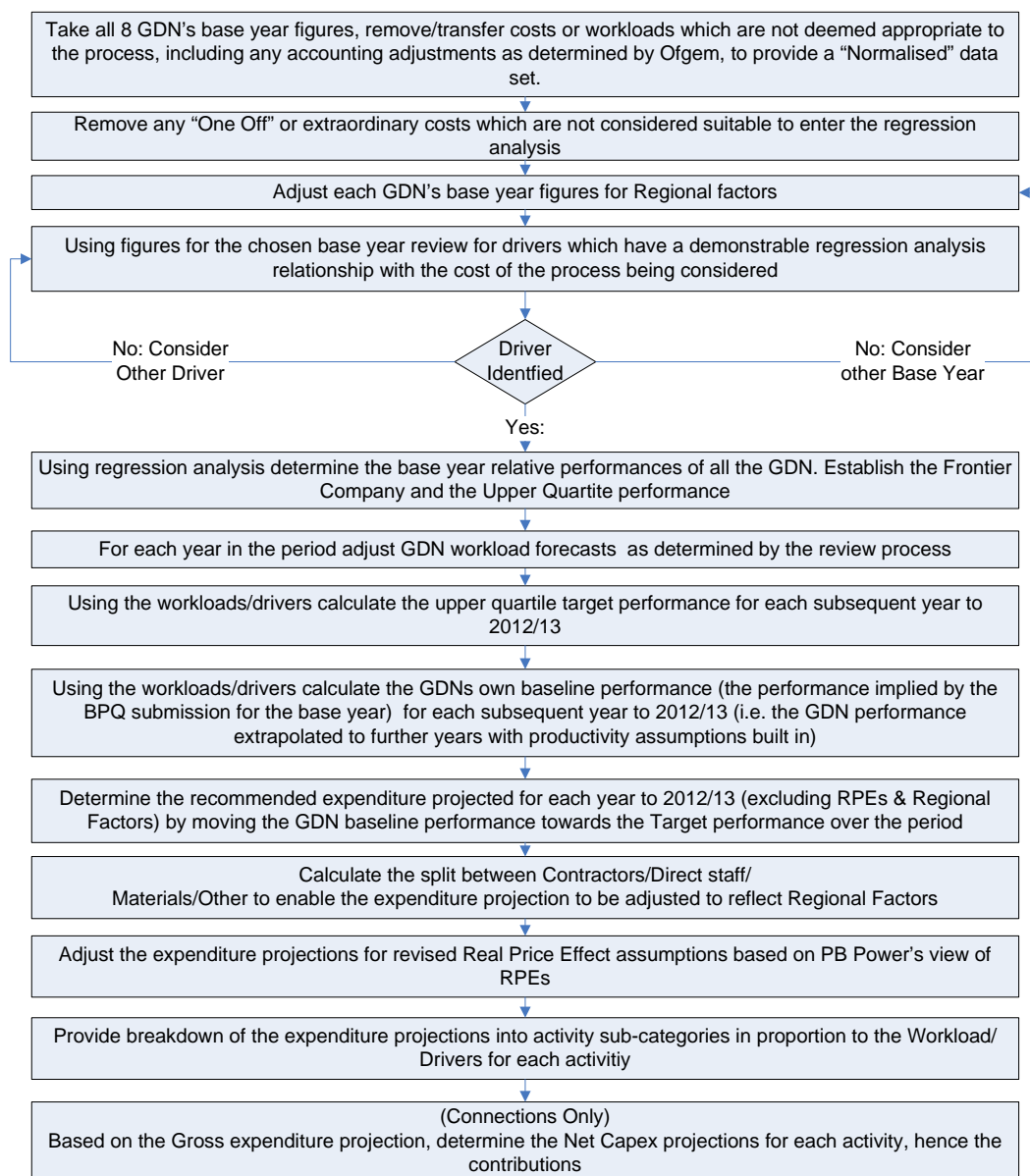
2.5.7 GAP ADJUSTMENT

In order to form a view of the speed at which the GDNs should be expected to move towards this target performance, extrapolation of the base year performance has also been carried out for the whole period using our standard assumptions for any price rises which are expected to be in excess of the Retail Prices Index (RPI). Section 2.7 provides more details on real price effects.

A gap adjustment has been included where appropriate to provide a smooth transition from the BPQ level of costs at the PB Power workload levels to the benchmark performance by 2012/13. The gap adjustment will allow the GDN a period to review and amend their work arrangements to achieve the proposed benchmark efficient cost levels.

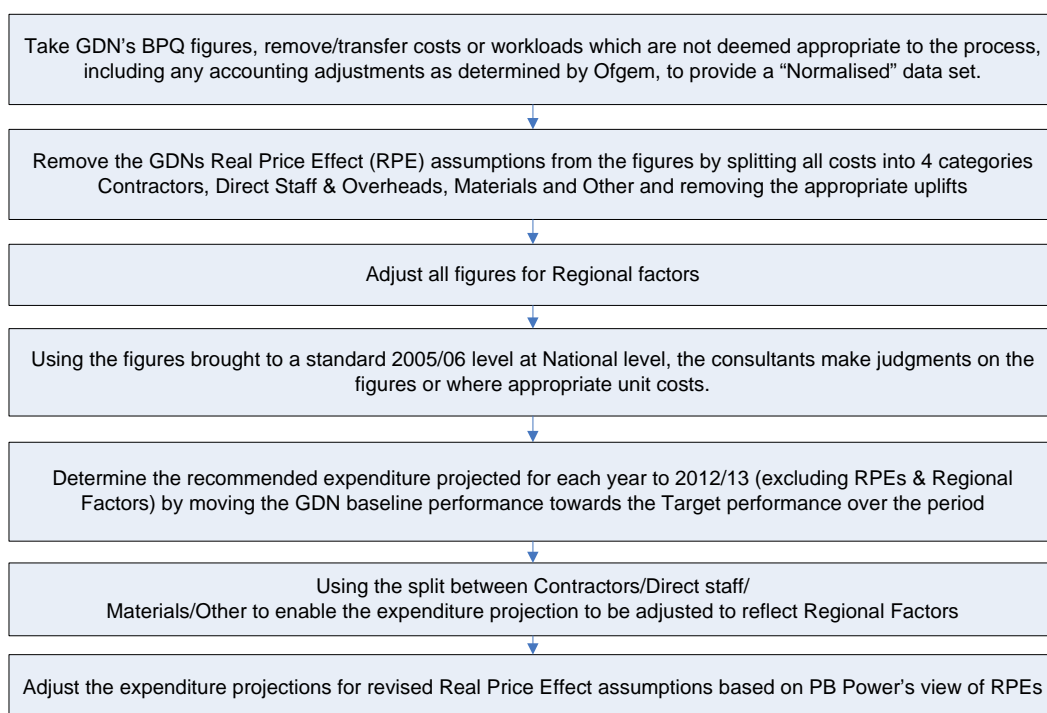
2.5.8 SUMMARY CHART

The overall process for deriving our recommended expenditure projections is shown in the flow chart below.

**Figure 2-2**

2.5.9 CONSULTANT ANALYSIS

Where analysis has shown that the workload is small, irregular or unit costs are volatile the regression techniques are not considered robust. For these activities a process has been used whereby the BPQ costs have been "Normalised" as outlined in section 2.5.1 above, and have then been restated taking account of regional factors and removing real price assumptions which have been declared by the GDN. This provides our consultants with an objective presentation of the costs and workloads for them to review and make appropriate recommendations regarding adjustments. The process is outlined in Figure 2-3

**Figure 2-3**

Once the adjustments have been assessed the process then reapplies the regional factors and our standard assumptions for RPEs, thus delivering our recommended projections for the activity.

2.6 COSTS

All costs in the report are in 2005/06 prices unless otherwise stated.

The table below shows the factors which have been used to convert pre 2005/06 costs to 2005/06. These factors have been used throughout the analysis.

		Convert from						
Convert to		2000	2001	Q1 2002	2002/03	2003/04	2004/05	2005/06
	Index	170.25	173.35	173.87	177.52	182.48	188.15	193.11
	2000	1.00	0.98	0.98	0.96	0.93	0.90	0.88
	2001	1.02	1.00	1.00	0.98	0.95	0.92	0.90
	Q1 2002	1.02	1.00	1.00	0.98	0.95	0.92	0.90
	2002/03	1.04	1.02	1.02	1.00	0.97	0.94	0.92
	2003/04	1.07	1.05	1.05	1.03	1.00	0.97	0.94
	2004/05	1.11	1.09	1.08	1.06	1.03	1.00	0.97
	2005/06	1.13	1.11	1.11	1.09	1.06	1.03	1.00

Table 2-2

2.7 REAL PRICE EFFECTS

The submissions have been made on the basis of 2005/06 prices and RPEs have also been identified. In addition to the increases from the Retail Prices Index (RPI) assumed at an annual rate of 2.5%, other costs have been assessed as potentially rising faster than this rate. These additional increases used in this report have been summarised in Table 2-3 and are discussed further in the sections below. The assumptions used by SGN for RPEs are given in Appendix 8.

We have made adjustments to the submissions for all areas of the BPQ excluding Non-Operational Capex as we consider most of this expenditure is project based which will have been made on the basis of the best available planned processes at the time of the submissions. We consider it more appropriate to consider adjustments to this type of expenditure on a case by case basis.

Real Price Effects		2005/06	2006/07	2007/08	2008/09	2009/10	2010/11	2011/12	2012/13
Contractor Rates Year on Year	2.25%	100.0	102.3	104.6	106.9	109.3	111.8	114.3	116.9
Materials year on Year	1.00%	100.0	101.0	102.0	103.0	104.1	105.1	106.2	107.2
Direct Labour	1.00%	100.0	101.0	102.0	103.0	104.1	105.1	106.2	107.2

Table 2-3

2.7.1 CONTRACTOR PRICES

Contractor prices have a major impact on the costs of the GDN operations particularly in the areas of connections, mains replacement works and LTS projects. All GDNs have forecast that contractor prices will increase at a greater rate than the RPI. They have quoted particularly the Price Adjustment Formulae for Construction Contracts Indices published by the DTI (commonly known as the Baxter Indices) as evidence of the historical rate of real price inflation for these contracts. These trends have been set out in Figure 2-4 below.

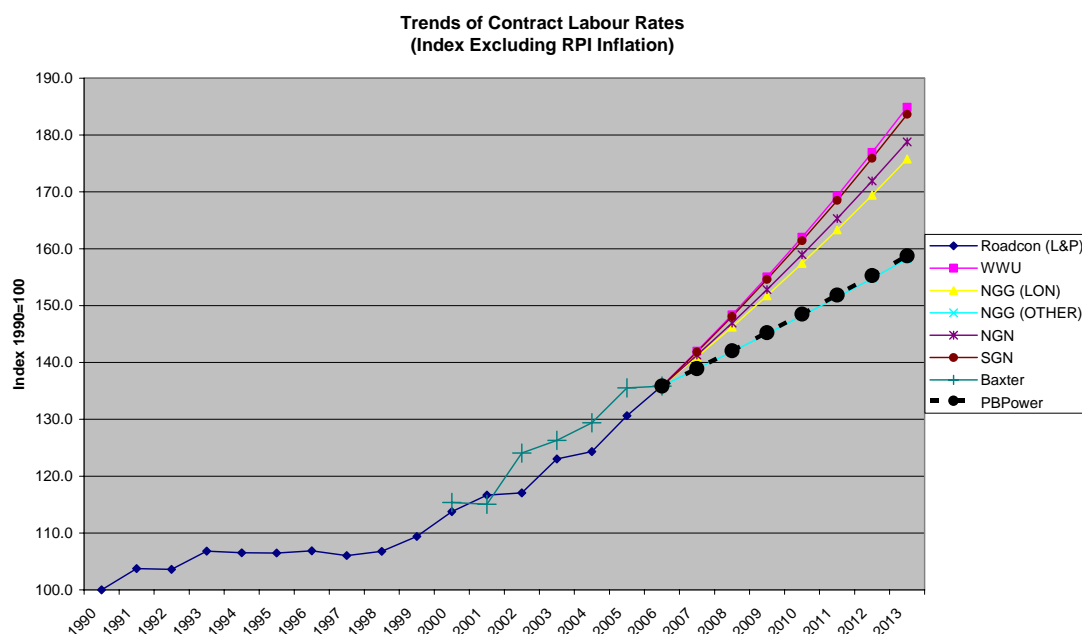


Figure 2-4

We have investigated these trends looking for comparisons for the gas distribution costs. These indices do not uniformly increase month by month as there tend to be step changes each year as contracts are re-negotiated. Examination of the most recent trends suggests that the high increases experienced a year ago have flattened out.

We have also compared the data with the Public Sector Construction Works Indices (Road Construction) published by the DTI. Whilst this sector is not directly reflective of gas distribution activities it is useful as a comparator to the Baxter Indices. As can be seen from Figure 2-4, whilst the two indices show small differences year on year the trends demonstrate very similar increase.

Having considered all of the previous trend information we have concluded that a projection of 2.25% is appropriate which is also shown in Figure 2-4.

Our analysis assumes a single rate of Contractor price increases across all GDNs with no differences between regions of the UK for the rate of increase.

2.7.2 DIRECT LABOUR COSTS

All GDNs have submitted the view that direct labour costs will continue to increase at a greater rate than the RPI.

Forecasting future wage and salary trends in relation to inflation is a matter of speculating on the outcome of future negotiations and many complex factors. Government's concern is with the control of inflation and as such encourages settlements at or below inflation.

The best evidence for future trends comes from recent experience. The DTI Employment Relations Research Series document No 56 dated March 2006 indicates that in the past decade, UK employees have enjoyed strong real (inflation adjusted) wages growth of 2.75% per year in the private sector. Public sector employees saw a slightly lower annual growth rate of around 2.25% to 2.5% in real earnings. This period spanned the introduction of the minimum wage and it appears that more recent real growth has slowed. The most recent Annual Survey of Hours and Earnings (ASHE) in April 2006 indicated that median gross weekly earnings were 4.1% in 2005. During this period inflation averaged 3%. Continuing this trend, the Ernst & Young ITEM Club indicated recently that average earnings increased annually by 4.1% in the year to November, despite a tightening labour market.

Based on recent evidence, a real price effect forecast of 1% for direct staff costs has been used in our analysis.

2.7.3 MATERIAL COSTS

All GDNs have submitted the view that material costs will continue to increase at a greater rate than the RPI. Having reviewed these rates we believe a reasonable rate of increase above RPI will be 1%. We conclude that this figure should be taken together with the productivity savings assumed which balance the effect of these increases.

2.7.4 OTHER COSTS

No specific evidence has been provided on real price rises for other costs and therefore our analysis has assumed no increases above RPI.

2.8 REGIONAL FACTORS

2.8.1 CONTRACTOR PRICES

We have based our initial views on the Quarterly Review of Building Prices as published by the Building Construction Information Service (BCIS) of the Royal Institution of Chartered Surveyors (RICS). This document provides a complete regional index of construction costs for the UK. For the purposes of our analysis we have rebased the October 2006 indices with Northern Ireland, Jersey and the Scottish Highlands excluded.

We have estimated the percentage for each county falling into each GDN, thus being able to derive an index of construction costs for each GDN. The table below sets out the values used for the analysis, the same factors have been used for each year. Details of the assumptions used to determine these factors are given in Appendix 7.

Regional Factors	WW	No	Sc	So	EoE	Lon	NW	WM
Regional Factors (Contractor Prices)	0.96	1.01	0.99	1.06	1.00	1.11	0.93	0.94

Table 2-4

2.8.2 DIRECT LABOUR COSTS

The Annual Survey of Hours and Earnings (ASHE) published by the DTI shows that there is a substantial London effect on average earnings. This shows that London wages are on average 30% higher than the national average.

Using this figure for London only, an assessment has been made as to how this impacts the GDNs. We concluded that only Southern and London GDNs are affected and that they are not fully exposed to the 30% uplift as the whole of the GDN is not within London and many activities are carried out away from the London location.

Our conclusions are set out in Table 2-5.

Regional Factors	WW	No	Sc	So	EoE	Lon	NW	WM
Regional Factors (Direct Labour)	0.98	0.98	0.98	1.03	0.98	1.10	0.98	0.98

Table 2-5

2.8.3 MATERIAL COSTS

No specific evidence has been provided of a regional impact on material prices and therefore our analysis has used any regional factors for material costs.

2.8.4 OTHER COSTS

No specific evidence has been provided of a regional impact on material prices and therefore our analysis has used any regional factors for other costs.

2.9 PRODUCTIVITY

Although we have not undertaken a full study of past productivity we have examined published information to determine an assumed base annual increase in productivity. We understand other consultants are undertaking broader economic studies of the operation of the GDN businesses.

Looking at the productivity information published by National Statistics on output per worker the average annual increase over the last 10-40 years is in the range 1.7% - 2.0%. In addition a report on the OFWAT web site compiled by Stone & Webster Consultants Limited in 2004 concluded "Broadly, the average rate of Opex productivity growth for [Water and Sewage Companies] has been in the range 1.7-1.9% per annum over the [period 1992-93 to 2002/03]". In the light of these figures we have made a conservative assumption of 1% base annual increase. We have then used our engineering experience and judgement when reviewing the business plans of the companies to determine where we believe there is scope for additional productivity above this base rate.

The table below lists the areas in which our analysis has used an assumption for productivity to automatically generate our proposals over the period. The table also shows where we believe there is scope for productivity improvements, higher scope being identified by more ticks.

In other areas of analysis we have used the GDN's own forecasts modified as appropriate for specific issues.

Activities	Rate	Potential Opportunities (Above base Productivity)					
		New Techniques	Labour Productivity	Clerical Support Costs	Process Improvements	Contractual Reductions	IS Improvements
Opex – Work Management	1%						√√√
Opex – Remaining	1%						
Capex - Connections	3%	√	√√	√√√	√√√	√√	√√
Capex – Mains Reinforcement	2%	√√	√	√	√	√√√	√
Repex - All	1.75%	√	√	√	√	√√	√

Table 2-6

Our productivity assumptions are extrapolated to subsequent years based on the regression carried out on the information provided in the regression base year. We recommend that following the update of 2006/07 outturn figures, our assumptions are reviewed in the light of potential performance improvements already achieved during the 2006/07 financial year.

2.10 OUTER MET AREA

A geographical area on the boundary of the East of England Network and the London Network, the Outer Met Area, is for regulatory and income accounting purposes part of the East of England Network. However, the area is managed by NGG as part of the London Network.

In the review of Capex all comparative analysis has been carried out on the basis that the costs and work for the Outer Met Area have been included within the London figures. The BPQ has been completed by NGG on this basis

In the review of Repex all comparative analysis has been carried out on the basis that the costs and work for the Outer Met Area have been included within the East of England figures. The BPQ has been completed by NGG on this basis

The operating costs, assets and liabilities are deemed to be 9% of the transportation business operating costs, assets and liabilities of the London Network. We recommend that future returns and analysis is carried out on the basis that all aspects of the Outer Met Area is reported and analysed as being part of East of England Network.

3 LTS AND STORAGE CAPEX

3.1 SUMMARY

Net Capex £m (2005/06 prices)	2008/09	2009/10	2010/11	2011/12	2012/13	Total
BPQ Submission						
Pipelines	5.9	5.2	18.3	2.5	6.6	38.5
NTS Offtakes	9.7	1.8	6.4	0.0	0.0	17.9
PRs	5.6	4.1	3.1	5.5	3.7	22.0
Other storage	0.0	0.0	0.0	0.0	0.0	0.0
Total	21.2	11.1	27.8	8.0	10.3	78.4
Normalisation Adjustments						
Total	0.0	0.0	0.0	0.0	0.0	0.0
Normalised BPQ						
Pipelines	5.9	5.2	18.3	2.5	6.6	38.5
NTS Offtakes	9.7	1.8	6.4	0.0	0.0	17.9
PRs	5.6	4.1	3.1	5.5	3.7	22.0
Other storage	0.0	0.0	0.0	0.0	0.0	0.0
Total	21.2	11.1	27.8	8.0	10.3	78.4
Adjustments						
Pipelines	-2.9	-1.0	-7.8	0.7	-0.8	-11.9
NTS Offtakes	-3.1	-0.3	-1.0	0.0	0.0	-4.4
PRs	-0.8	-0.8	-0.5	-1.3	-0.9	-4.3
Other storage	0.0	0.0	0.0	0.0	0.0	0.0
Total	-6.8	-2.2	-9.2	-0.7	-1.7	-20.6
Proposed						
Pipelines	3.0	4.2	10.5	3.2	5.8	26.7
NTS Offtakes	6.6	1.4	5.5	0.0	0.0	13.4
PRs	4.8	3.3	2.6	4.2	2.8	17.8
Other storage	0.0	0.0	0.0	0.0	0.0	0.0
Total	14.4	8.9	18.6	7.4	8.6	57.9

Table 3-1

3.2 POLICIES & PROCEDURES

3.2.1 INTRODUCTION

This section reviews the various statements made by Scotlandotland in support of their planning and decision making processes which drive and deliver LTS and Storage Capex.

LTS and Storage Capex is determined by gathering forecast supply and demand data and using network simulation models to determine the optimum plant necessary to meet the capacity requirements. We have reached the conclusion, based on our limited review, that the planning work for development of the Scotland Network and in particular that of the local transmission and storage system has been carried out in a competent manner.

Appendix 1 reviews the financial and technical framework under which Scotland operates, the structure it utilises to manage their assets effectively and the key policies it adopts to ensure it meets its statutory and licence obligations and other regulatory requirements.

3.2.2 SCOPE OF POLICIES AND PROCEDURES

LTS Network analysis is carried out using the Graphical Falcon program, built to the requirements of policy T/PL/NP-4 Above 7 Bar Network Analysis. Network validation of LTS models is carried out in accordance with SGN procedure T/PM/NP-2 Management Procedure For Validation Of High Pressure Distribution Network Analysis Models.

SGN company policies and procedures require that all network models are validated on a regular cycle (normally a three year cycle). A description was given of the process used to develop and match the network models to the actual network, including the network validation process. Scotland's network planning arrangements are reviewed in Appendix 2.

SGN utilises Graphics Based Network Analysis tool (GBNA) to model the <7bar gas supply network and Graphical Falcon for steady state and transient analysis of the Local Transmission System (LTS), and has described how demands are derived for each. This indicates an appropriate level of coordination and consistency between the analysis sections dealing with different pressure tiers. The GBNA analysis tool will be replaced by SynerGEE during the final quarter of 2006.

An important feature of network modelling is the determination of the diurnal storage volumes needed under 1 in 20 network conditions. Scotland uses the Storage Simulation Model (SSM). SSM uses demand data, diurnal swing information and forecast performance data taken from system operation as core inputs. This information is run through a statistical model with demand and weather forecasting data to simulate the network's storage requirements. Scotland runs the SSM on an annual basis and an analysis of previous results is carried out to assess whether the results indicate a need to adjust the current storage percentage used. The storage requirements for each LDZ are determined in accordance with the Storage management procedure T/PM/NP-27 and Determination of Storage Availability procedure T/PM/NP-28.

In terms of financial controls, all capital projects are approved and monitored by the SGN Investment Committee. This is chaired by Network Director, and includes the Chief Operating Officer, Chief Finance Officer and other Exec members. All capital projects in excess of £100,000 are directly approved by the Investment Committee. SGN has described the selection of projects based on least NPC or highest NPV according to the type of project.

3.2.3 REVIEW AND UPDATE PROCESS

SGN's responses indicate that their process for regular review of network capacity ensures that their plans deliver appropriate and timely solutions whilst remaining flexible to accommodate supply or demand changes.

SGN intends to progress towards full certification with PAS55 over the next 18 months. The PAS55 procedures will prioritise actions to ensure that the appropriate type and quality of data is available to support key business decisions in investment management. SGN indicates that, overall, the principles of asset management are strongly adhered to in the existing organisation, processes and systems used by the network.

SGN has described the process for updating the key parameters of the SSM model on an annual basis. The current version of the model was introduced in 2003, and no revisions have been made since DN sales. SGN report that it has no immediate plans to undertake further significant revisions.

3.2.4 EFFICIENCY AND PRODUCTIVITY

SGN report that virtually all LTS work is undertaken by specialist contractors following a competitive tendering process which ensures that the cost of the work is market tested.

SGN reports that the Investment Committee monitors progress on major projects with the Project Manager providing management information on all projects above £100,000. This

is supplemented on a periodic basis by updates from the relevant Project Manager for the larger schemes. A project completion report is prepared for all projects and submitted for approval by management in line with delegations of authority as set out in the Investment procedures. SGN says that the level of detail contained within the project completion report tends to be determined by the value of the project and whether the project is outside tolerance. For the larger LTS schemes a more thorough review is undertaken and the report is presented to the Investment Committee as detailed in the Investment Procedures.

3.3 HISTORICAL PERFORMANCE

3.3.1 INTRODUCTION

Scotland's historical expenditure was reviewed in detail as part of the 1 year review.

This section summarises Scotland's expenditure on the LTS in the period 2002/03 to 2005/06.

3.3.2 DEFINITION OF ACTIVITY

The Local Transmission System (LTS) operates at pressures > 7barg and transports gas from NTS offtakes to distribution systems and directly to some large users. The LTS is the primary source of additional diurnal storage related to demand growth, and is also required to transmit diurnal storage where this is procured from the NTS. Expenditure to reinforce the LTS is driven by increases in demand, but investment in reinforcement pipelines is generally more economic where a project provides capacity to meet more than one year's growth in demand. Therefore expenditure on LTS projects tends to be lumpy.

3.3.3 ESTABLISH UNDERLYING COSTS

Scotland's capital expenditure on LTS & Storage over the period 2002/03 to 2005/06 is shown in the figure below. The figure shows actual expenditure in 2005/06 prices.

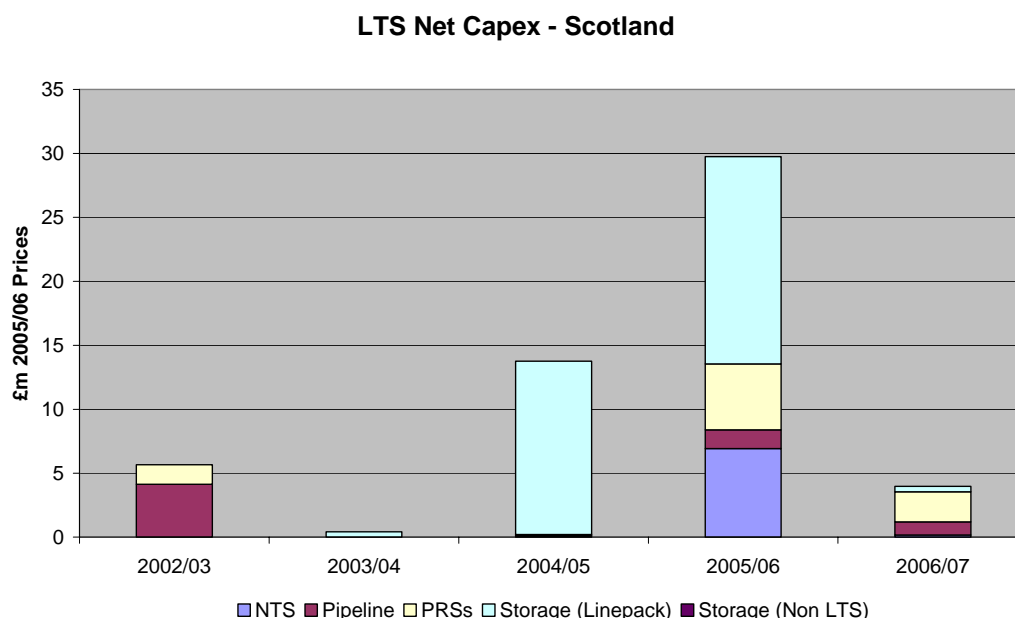


Figure 3-1

Following this expenditure, a programme of small reinforcement and storage projects is proposed over the period to 2012/13 with the next major pipeline project planned for 2010/11.

3.3.4 EFFICIENT LEVEL OF COSTS

Over the period 2002/03 to 2005/06, Scotland's expenditure on LTS capital projects was £50.2m (2005/06 prices).

The expenditure included costs for one major project, the Bathgate to Newarthill 19km 1200mm (commissioned 2005/06, £29.8m outturn costs). The above project was reviewed in detail in the 1-year reports. This project has been included in the unit cost assessment described in Appendix 6.

3.4 FORECAST

3.4.1 INTRODUCTION

The efficiency of forecasting LTS and storage capital expenditure requirements depends on the performance of the GDN in network planning and design and on the effectiveness of their business planning processes. The network planning and design performance was reviewed as part of the 1 year review, with specific questions asked in this review regarding diurnal storage planning and the control of expenditure. The policies and procedures applied by Scotland, including their business planning processes were reviewed in section 3.2. No issues have been identified in relation to Scotland's performance in these areas, although specific project assumptions are challenged below.

LTS & storage expenditure requirements are driven in the main by the projected growth in the 1 in 20 peak day over the period.

SGN are predicting an increase in demand over the 4 year period 2005/06 to 2008/09 of 4%, whereas National Grid's Transportation's Ten Year Statement 2006 is predicting that 2008/09 demand in Scotland's area will be similar to that in 2005/06. For comparison, over the 4 years from 2001/02 to 2005/06 peak demand in Scotland's area fell by 1%.

SGN has provided information on demand forecasting performance over the period since 2000. It shows that its Networks have consistently over-forecast demand.

Overall Scotland is forecasting a rise in peak demand of 5 GWh/day per year over the period from 2006/07 to 2012/13 whereas National Grid are forecasting little change in peak demand from 2005/06 levels up to 2008/09 but then peak demand rising at 9 GWh/day per year up to 2012/13, an average increase in demand of 7GWh/day per year.

The following table shows SGN's forecasts of demand over the period to 2012/13 and the rate of increase in the forecast demand.

Peak demands Scotland LDZ	SGN forecasts GWh/day	% annual increase in peak demand from 2006/07
2006/07	350	N/A
2008/09	361	1.5%
2012/13	380	1.4%

Table 3-2

If SGN had used the National Grid peak demand forecasts, its LTS investment plans would have shown different phasing of investments to those shown in the BPQ submission.

Demand forecasts accuracy was raised with SGN including the uncertainties surrounding current trends in usage, and they considered they were using the most appropriate forecasts for planning purposes. Given the historical trend for LDZ demand to be over-forecast by the Network, there is a risk that some of the projects proposed by SGN to provide additional LTS capacity will not be needed in the period up to 2012/13. However, against this, National Grid is forecasting higher demand growth than SGN's forecasts in the later years of the plan.

Our work has not included an analysis of demand forecasts in sufficient depth to make a judgement on the most appropriate forecasts to use for capital expenditure planning. In this report we have carried out a cost analysis, assuming the GDN proposed demand forecasts.

The level of LTS & Storage future investment is also driven by the level and pattern of historical investment, since individual investments can provide capacity for a number of future years.

3.4.2 COMPANY PROPOSALS

The figure below shows the company projections of capital expenditure on LTS & storage projects.

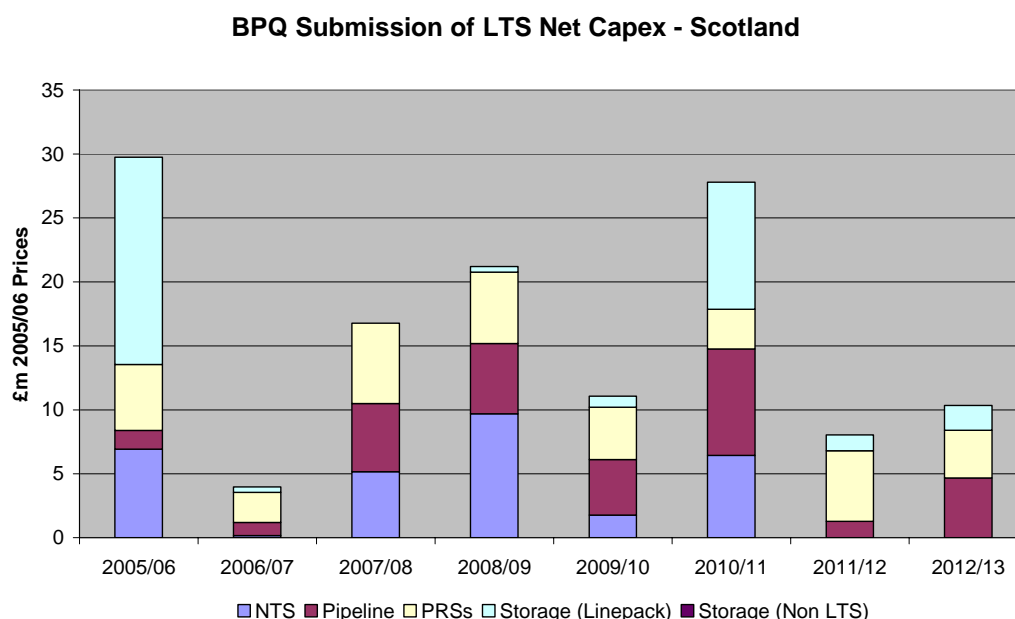


Figure 3-2

Scotland has proposed 18 pipeline projects proposed for completion between 2007/08 and 2012/13. These are either part of a phased scheme (e.g. Broxburn to Granton Ph 1-3, Girvan Ph 2-4, Central Scotland Ph 2-4), or discrete projects in their own right. Scotland states that each project is a reinforcement of a particular part of the high pressure network and is designed to be the optimum length of pipe that needs to be installed between suitable points on its system to meet peak day conditions and giving the best overall project net present cost.

Scotland says that as regards construction, projects will be packaged together by geographic location and/or year of construction and offered for tender in order to maximise savings for the project services and construction contract costs. Similarly, orders for materials will be aggregated in order to attract the highest volume discounts. Furthermore, Scotland says that where phased projects are planned over near-successive years a full economic assessment will be carried out taking into account such things as set-up and connection costs, to determine the most cost-efficient phasing solution to meet the forecast demand conditions.

We believe that adopting a phased approach has the benefit of tailoring both the timing and length of reinforcements to demand growth. However, with this approach higher construction costs will generally be incurred in aggregate across individual projects and we have seen no evidence that the phasing benefits more than offset the additional costs incurred.

The following schemes have been reviewed:

Central Scotland Reinforcement Phase 2 [Bathgate to Armadale] 4km x 1200mm pipeline

- Project costs: £11.5m
- Project commissioning date: 2010/11
- Scotland indicates that the project is designed primarily to provide an additional 0.581mscm of storage involves the extension to an existing storage pipeline. Scotland is assuming a very high potential pressure cycle range of 81bar. Nevertheless we believe this estimate of releasable storage could be somewhat high (we estimate a value of around 0.4 mcm).
- The Central Scotland 19Bar Transmission system has an extremity in West Lothian which feeds Armadale and Bathgate PRSs. A project is included to install an additional outlet at Armadale NTS Offtake to provide a feed into the Central 19Bar for 2007/08. Scotland state that the Bathgate to Armadale pipeline project increases the resilience of the Central 19bar LTS in West Lothian, whereby if Armadale Offtake were to fail, the 19bar system would be maintained providing security of supply to 50,000 customers. Whilst we believe this to be true, given the construction of the Armadale NTS Offtake in 2007/08 we have not seen evidence that this benefit would be significant in terms of project justification.
- Scotland state that the project provides storage at a unit cost of £19.8m/mcm and that it is thus designed to reduce the network's dependence on NTS storage. Scotland state that the project is included as a sensitivity dependent on the capacity of National Grid to provide NTS diurnal storage under the Enduring Exit arrangements.
- The project timing is not considered consistent with the diurnal storage requirements of the LDZ. However, the decision to proceed will depend on the long term arrangements with NTS.
- Project adjustments are discussed in section 3.4.4.

Stirling Ph3 [Gallamuir - Cowie] 3.5km 200mm pipeline

- Project costs: £2.3m
- Project commissioning date: 2008/09
- Scotland indicates that this pipeline provides reinforcement to the Stirling area as well as continuing to provide the desired high pressure for the large customer.
- Scotland state that this project is under review and is dependent on load growth and an associated PRS relocation project. We believe that the PRS project could defer the need for this pipeline project.
- Project adjustments are discussed in section 3.4.4.

Glenmavis and Aberdeen NTS Offtake rebuilds

- Project costs: £13.5m
- Project commissioning date: 2008/09
- Scotland state that both Glenmavis and Aberdeen Offtakes are strategic sites within the Scotland Network and supply approximately 1 million and 167,000 customers respectively.
- Following two incidents at the Glenmavis site, which is adjacent to the National Grid LNG facility and is dependent on that site for some main services, a risk assessment has identified a system resilience issue. Aberdeen offtake is also adjacent to a different National Grid gas facility, a compressor station facility, and SGN consider that similar resilience issues apply to Aberdeen offtake.

- The Scotland proposal includes costs for the resiting of the offtakes to remove the risks from the currently adjacent gas facilities and also to provide independently sourced main services.
- Scotland states that both sites need to be upgraded to provide additional capacity for 2008/09 and also to address reliability and obsolescence issues. The following table shows the cost of upgrading excluding resiting costs and also the additional costs of the resiting works:

BPQ submission	Cost of capacity upgrading	Cost of re-siting	Total costs
Glenmavis	£5.4m	£4.2m	£9.7m
Aberdeen	£1.7m	£2.0m	£3.7m
Total	£7.1m	£6.3m	£13.5m

Table 3-3

- SGN state that following the initial risk assessment, they plan to carry out more detailed feasibility studies, environmental studies and risk workshops to determine the best and most efficient location for both offtakes.
- Scotland indicate that the proposed Glenmavis offtake is being designed to provide sufficient capacity to maintain supplies in the event of a failure at Drum offtake. Similarly the proposed new Aberdeen offtake is being sized to provide sufficient capacity to maintain supplies in the event of a failure at the proposed new Moss-side NTS offtake (planned for 2010/11).
- SGN describe proposed work at Drum offtake to rectify an operational problem with the regulators and to allow operation down to lower pressures to release more linepack (proposed cost £1.0m). Scotland state that should Glenmavis Offtake fail, Drum's increased capacity would allow either all or at least a substantially larger part of the Glenmavis supply area to be supported than at present.
- We accept that security of supply is an important issue but we have seen no evidence that the overall package of measures proposed by Scotland is economical. For example, security of supply is an important consideration in the design of an offtake itself (and will affect costs) and needs to be considered alongside the ability to deliver alternative supplies for adjacent offtakes. We also consider secure main services to be important but there are alternative means of providing these and of providing back-up arrangements.
- We note that SGN state that following the initial risk assessment, they plan to carry out more detailed feasibility studies, environmental studies and risk workshops to determine the best and most efficient location for both offtakes.
- We do not believe that when the full risk assessment has been carried out the full amount of addition expenditure proposed (£6.3m) will be economically justified. However we are not in a position to carry out such an assessment to the level of detail necessary to determine an appropriate level of risk based expenditure. We therefore propose a notional allowance of approximately 50% of the £6.3m, that is £3.1m.
- We believe that the risk assessment studies SGN have described should be carried out in conjunction with National Grid and other GDNs to establish the risks, consequences and the methodology to use to determine the least cost solutions for all GDN networks. This expenditure (£3.1m) should be subject to review following such a study being carried out.

3.4.3 PROPOSED PROJECTIONS

Our proposed projections are derived from a review of the specific projects costs plus a review of the overall expenditure required to meet load growth (called the capacity adjustment). Our proposed costs are discussed in section 3.4.4.

The need for diurnal storage capacity is an important indicator of load growth and driver for investment, alongside the 1 in 20 peak demand.

The figure below shows the diurnal storage capacity installed within the GDN and to be procured from the NTS over the period to 2012/13.

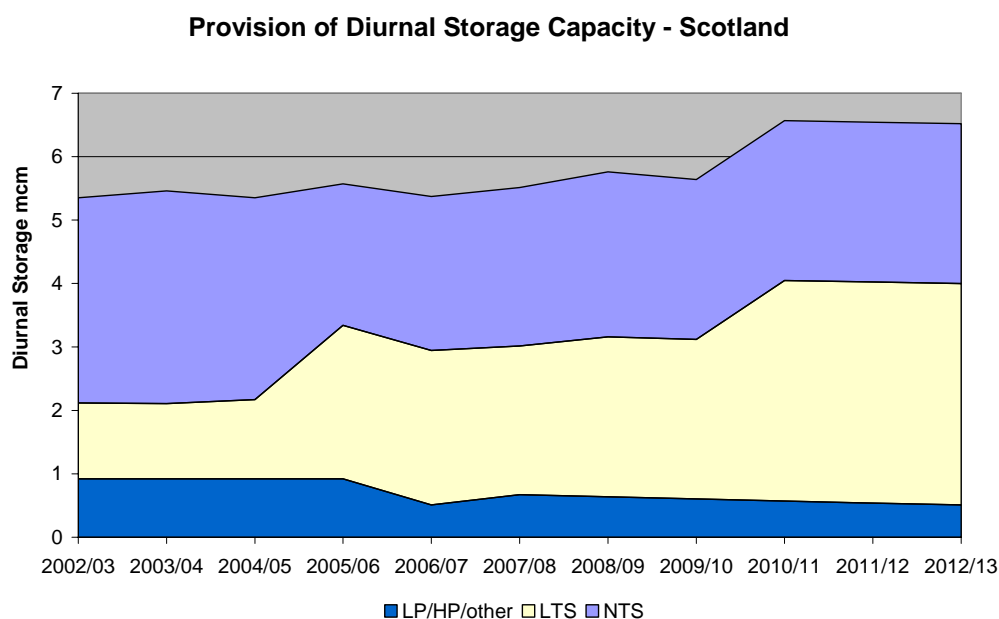


Figure 3-3

This graph shows that Scotland has taken generally reducing amounts of diurnal storage from the NTS since 2002/03, replacing NTS storage by LTS linepack.

In 2006/07, 45% of diurnal storage is procured from the NTS. In 2009/10, the last year of the current offtake arrangements, 43% of diurnal storage is planned to be taken from the NTS

3.4.4 SPECIFIC COST AREAS

This section describes the specific costs reviewed by PB Power and how the separate capacity adjustment is calculated and applied.

Pipelines

We have carried out an analysis of a range of LTS pipeline construction projects (see Appendix 6). Our view is that the following unit costs are appropriate to LTS pipelines, reflecting the average lengths and conditions of construction.

LTS pipeline diameter	Unit cost (2005/06 prices)
200 mm	£0.35m per km
1200mm	£1.2m per km

Table 3-4

Although we would expect GDNs to capture ongoing efficiency improvements in both procurement and in construction methods throughout the plan period, we have not included any adjustments to the unit costs for such effects.

Applying these costs to the pipeline project described in Section 3.4.2, the following cost is proposed:

Central Scotland Reinforcement Phase 2 [Bathgate to Armadale] 4km x 1200mm pipeline

- Scotland cost estimates less RPEs = £9.6m
- PB Power estimate excluding RPEs = £4.8m
- Variance from Scotland proposal = -£4.8m (excluding RPE effects)
- A diurnal storage analysis shows that without the project diurnal storage will need to be taken from the NTS up until to 2012/13 in quantities similar to those taken from the NTS in 2006/07. Our proposals assume that this level of storage will continue to be available to Scotland from the NTS. We also note that the diurnal storage provided by the project makes use of NTS pipelines and offtakes to transmit the storage to the point of demand.
- Adjustments are made to defer the completion date until 2013/14.

Stirling Ph3 [Gallamuir - Cowie] 3.5km 200mm pipeline

- Scotland cost estimates less RPEs = £1.9m
- PB Power estimate excluding RPEs = £1.3m
- Variance from Scotland proposal = -£0.6m (excluding RPE effects)
- Scotland advise that reinforcement of the network would need to be undertaken in 2011/12 to deliver sufficient capacity to ensure security of supply. This project has therefore been rephased for completion in 2011/12.

NTS offtakes

As discussed above it is proposed that the expenditure allowed for Glenmavis and Aberdeen offtake upgrades/rebuilds should be reduced by £3.1m (BPQ submission). A review following more detailed studies is proposed. We have also included funds for the capacity uprating of NTS offtakes.

Capacity adjustment

We have reviewed above the major projects proposed by the Network. In addition, the Network has proposed a number of smaller projects which have not been reviewed.

We consider that the analysis used in this section provides supporting evidence to the specific project analysis carried out above and that where a GDN has made provision for a number of projects at various locations through their network, it provides a means of assessing the overall level of expenditure that gives the GDN flexibility to select the appropriate mix of small projects to remedy local constraints.

In order to assess whether the overall level of expenditure on capacity related projects is consistent with forecast increases in demand, this capacity related expenditure has been assessed against the stated requirements for incremental diurnal storage. Since diurnal storage is calculated as a percentage of peak demand, incremental diurnal storage is a good measure of incremental capacity requirements.

The GDN diurnal storage requirement is determined from the SSM model, with projected volumes determined by a number of factors, including demand forecasts and the capability of the LTS to profile its gas take from the NTS (and the ability of the NTS to deliver such volumes).

Diurnal Storage Projections	2006/07	2007/08	2008/09	2009/10	2010/11	2011/12	2012/13
Scotland							
Peak demand GWh/d	350	357	361	365	369	374	380
Stated storage required mcm	5.309	5.412	5.470	5.524	5.601	5.666	5.759

Table 3-5

The above table shows Scotland's projected demands and diurnal storage requirements over the review period.

The following table shows the final storage requirements for 2006/07, showing that 45% of diurnal storage was supplied from the NTS.

Diurnal Storage Balance 2006/07	Storage Volume (mcm)
Final Storage Requirement	5.31
Storage availability	
- within GDN	2.92
- from NTS	2.39
Total Available	5.31

Table 3-6

GDNs have described the issues surrounding the availability of NTS linepack after the current arrangements end in 2009/10. We have estimated a notional cost of NTS linepack (if it were available) of £50m per mcm (see Appendix 5); we have called this our reference cost. Unit linepack costs in the LTS are driven by both the pressure range and the pipe diameter, and GDN plans show that large diameter pipelines are being installed to provide diurnal storage.

We recognise that LTS expenditure is lumpy in nature, but in this review period, the average length of proposed pipelines across all GDNs is 12km. We have estimated that a pipeline of this length produces up to 0.1mcm of diurnal storage (depending on pressure range and diameter), and typically around 0.05mcm. In other words, LTS projects can be matched fairly closely to increased requirements for diurnal storage. It is also noted that new or modified PRSs can generate linepack at lower costs than new pipelines, and in some cases can provide diurnal storage increments in smaller steps to match requirements more precisely.

We therefore consider that GDNs should be able to meet their incremental diurnal storage associated with load growth at costs approaching our reference costs. We also recognise that linepack storage volumes reduce as demands increase and so the cost of meeting the total diurnal storage requirement (transmission capacity and storage considered together) will generally be higher than the cost of meeting the growth in diurnal storage alone. We have assumed a factor of 2 times applied to the reference cost is appropriate to allow for this effect.

Therefore where we consider that a GDN has a requirement to invest in diurnal storage over the period from 2006/07 to 2012/13 the efficient cost of constructing that capacity is assessed against 2 times the reference cost and an adjustment made where the costs exceed this threshold.

The following table shows the adjusted LTS Capex proposals, and the deduction of the non-capacity Capex to give the net adjusted Capex (capacity related). The table also shows this expenditure expressed on a cumulative basis from 2006/07 to 2012/13.

The table further shows the cumulative diurnal storage increment proposed by the GDN and the associated reference expenditure, also expressed on a cumulative basis.

	2006/07	2007/08	2008/09	2009/10	2010/11	2011/12	2012/13
Adjusted LTS Capex £m	3.9	15.3	14.6	10.2	20.0	8.7	10.0
Non-capacity Capex £m	0.5	2.1	4.1	0.2	0.1	0.0	0.0
Net adjusted Capex (capacity related) £m	3.4	13.2	10.5	10.1	19.9	8.7	10.0
Cumulative net Capex £m	3.4	16.6	27.2	37.2	57.1	65.9	75.8
Cumulative diurnal storage increment mcm		0.1	0.2	0.2	0.3	0.4	0.5
Reference expenditure £m	0.0	5.3	8.4	11.3	15.5	19.2	24.5
Capacity adjustment £m	0.0	-4.5	-4.5	-4.5	-4.5	-4.5	-4.5

Table 3-7

If the cumulative net Capex is more than 2 times the cumulative reference expenditure, consideration is given to a capacity expenditure adjustment. The above table indicates that a capacity adjustment of £4.5m pa could apply to Scotland. However, analysis of the source of this adjustment indicates that £3.1m pa arises from the GDN providing capacity to take additional rates from the NTS to meet peak hour demands, and that £1.4m pa arises from other factors including the high unit cost for a number of short length pipeline projects. We have therefore applied the capacity adjustment to Scotland in the sum of £1.4m pa.

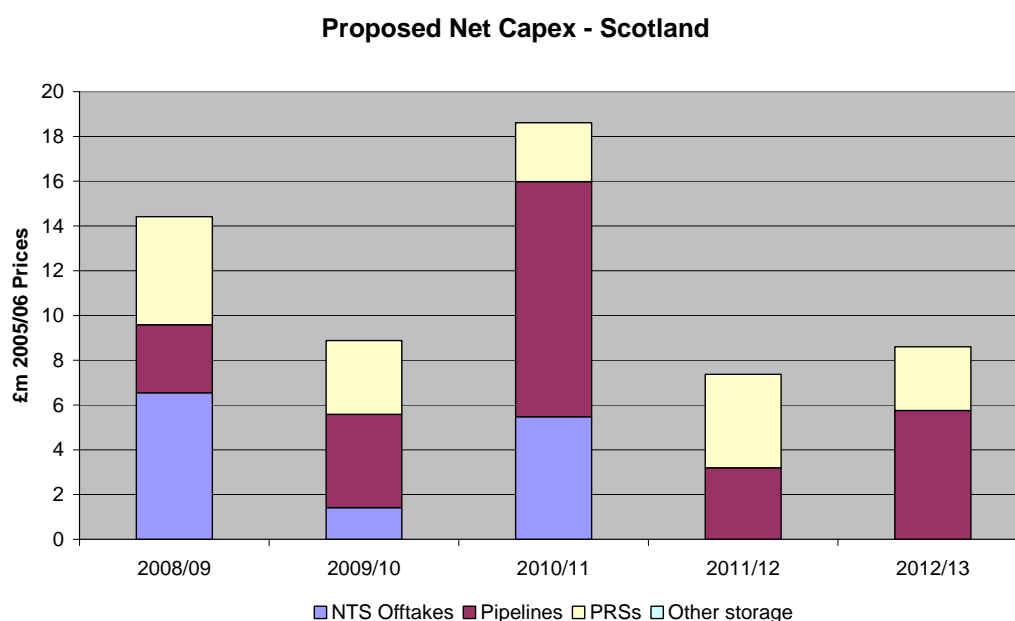
3.4.5 REAL PRICE INCREASES

Section 2.7 sets out the real price effects assumed by SGN in their BPQ proposals and also the real price effects proposed by PB Power.

In addition to any efficiency adjustments, the Network costs have been normalised by adjustments to remove the GDN real price effects and the PB Power real price effect assumptions have subsequently been added in deriving the proposed allowances.

3.4.6 RECOMMENDATIONS

The following figure summarises our capital expenditure proposals for the price control period (2008/09 to 2012/13) for LTS & storage. The build-up of these proposals is given in section 3.1.

**Figure 3-4**

4 CONNECTIONS CAPEX

4.1 SUMMARY

Net Capex £m (2005/06 prices)	2008/09	2009/10	2010/11	2011/12	2012/13	Total
BPQ Submission						
New Housing	1.1	1.1	1.1	1.1	1.1	5.4
Existing Housing	9.4	9.3	9.3	9.2	9.1	46.3
Modernisations	0.0	0.0	0.0	0.0	0.0	0.0
Non-Domestic	0.2	0.2	0.2	0.2	0.2	1.1
Total	10.7	10.7	10.6	10.5	10.4	52.8
Normalisation Adjustments						
New Housing	0.0	0.0	0.0	0.0	0.0	0.0
Existing Housing	0.0	0.0	0.0	0.0	0.0	0.0
Modernisations	0.0	0.0	0.0	0.0	0.0	0.0
Non-Domestic	0.0	0.0	0.0	0.0	0.0	0.0
Total	0.0	0.0	0.0	0.0	0.0	0.0
Normalised BPQ						
New Housing	1.1	1.1	1.1	1.1	1.1	5.4
Existing Housing	9.4	9.3	9.3	9.2	9.1	46.3
Modernisations	0.0	0.0	0.0	0.0	0.0	0.0
Non-Domestic	0.2	0.2	0.2	0.2	0.2	1.1
Total	10.7	10.7	10.6	10.5	10.4	52.8
Adjustments						
New Housing	-0.6	-0.6	-0.7	-0.7	-0.7	-3.3
Existing Housing	-1.1	-1.2	-1.4	-1.5	-1.6	-6.8
Modernisations	0.0	0.0	0.0	0.0	0.0	0.0
Non-Domestic	0.0	-0.1	-0.1	-0.1	-0.1	-0.3
Total	-1.8	-1.9	-2.1	-2.2	-2.4	-10.5
Proposed						
New Housing	0.5	0.5	0.4	0.4	0.4	2.1
Existing Housing	8.3	8.1	7.9	7.7	7.5	39.4
Modernisations	0.0	0.0	0.0	0.0	0.0	0.0
Non-Domestic	0.2	0.2	0.1	0.1	0.1	0.7
Total	9.0	8.7	8.5	8.2	8.0	42.3

Table 4-1

4.2 POLICIES & PROCEDURES

SGN Policies and Procedures associated with connections activities have been reviewed as detailed in Appendix 1. The various levels of engineering and safety documents together with the governance arrangements have been reviewed and no issues found.

The key policies covering the connection of new assets constructed by others to the Scotland network are:-

- Connections Policy Manual

The suite of documents forming the SGN Connections Policy Manual sets out the principles and policies applicable to all activities associated with connections to the Network and those activities relating to the point at which gas is supplied to customers. The activities include new connections, increases in demand,

alteration, disconnection and taking ownership of pipes laid by others. Each is contained in a separate Policy Statement.

- Management Procedure for the design of 3rd Party System Extensions and Connections to SGN Networks

SGN/PM/NP14 is for use in the design of all new mains, services and risers, to be connected to a parent main which is operating at a pressure not exceeding 7bar. It also includes the procedure for evaluation of alterations to existing services subject to increased demands. Its purpose is to provide a consistent and defensible approach to the sizing of services, stub connections and approach mains and the quotation of design pressures.

We are of the opinion that these documents provide a comprehensive commercial and technical methodology for the management of new connections to the Network.

4.3 HISTORICAL PERFORMANCE

4.3.1 INTRODUCTION

Connections Capex includes all expenditure associated with the provision of new customer connections to the below 7 bar distribution network. The workload volume is driven by customer requests for gas connections.

4.3.2 DEFINITION OF ACTIVITY

4.3.2.1 Gross Capex

Connections expenditure is allocated to the following customer categories:

- Connections to New housing
- Connections to Existing housing
- Connections to Non-domestic

The BPQ information details the mains and services expenditure against these categories. Expenditure on governors associated with new connections is also included and is allocated to district or service governor categories.

Mains activities also include specific reinforcement necessitated by individual requests for a new connection to the network. Specific reinforcement is subject to an economic test to determine the associated customer contribution.

4.3.2.2 Net Capex

Connections Net Capex consists of the expenditure which is not re-charged to the customer including the Domestic Load Connection Allowance (DLCA)¹, the Final Connection Allowance² and the cost of Employer Ordered Works (EOW). EOW is work that is essential to complete the connection to the distribution system but is not foreseen when the quotation to the customer is given, e.g. additional work resulting from inaccurate mains records.

4.3.3 ESTABLISH UNDERLYING COSTS

¹ The Domestic Load Connection Allowance (DLCA) comprises the mains connection and up to the first 10m of service pipe in the public highway. Qualifying premises must be situated within 23m of a relevant main (Gas Act Section 10 para 2(a)).

² Final connection allowances are applicable to non-domestic loads up to 2,196,000kWh situated within 23m of a relevant main. Since 2005 the majority of GDNs have withdrawn this allowance.

Figure 4-1 shows the trends in total mains and total services gross expenditure for the period 2002/03 to 2006/07.

The significant increase in the total number of connections in 2005/06 and 2006/07, compared to 2004/05, is due a large scale Local Authority existing housing modernisation workload which is treated separately in our analysis process.

The services expenditure increase in 2005/06 is coincident with a 52% increase in total connections workload, substantially associated with the existing housing category, and a 20% reduction in unit cost per connection compared to 2004/05. Over the same period, mains workload and expenditure increased by 37% and 55% respectively.

It has not been possible to analyse these expenditure movements further due to inconsistencies in the disaggregation of connections data to mains and services level for this period (see Section 4.3.4.1 - Data Accuracy)

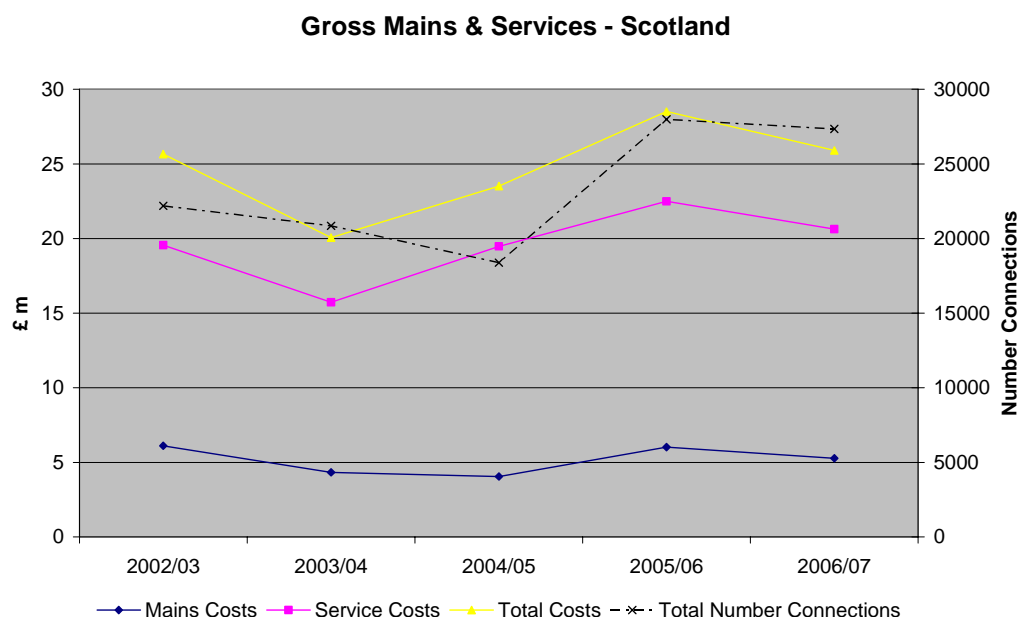


Figure 4-1

The trend in total cost per connection for the period 2002/03 to 2006/07 is included in the chart in Section 4.4.3.1 for the period to 2012/13.

4.3.4 PROPOSED EFFICIENT LEVEL OF COSTS

4.3.4.1 Data Accuracy

Connections activities are separated into three main categories: New Housing connections, Existing Housing connections and Non-Domestic connections. The BPQ returns have been made by the GDNs against these categories, together with the costs associated with feeder mains, specific reinforcement and governors.

We have examined the 2005/06 and 2006/07 BPQ data returned by the GDNs to determine the degree of consistency in the allocation of expenditure to the mains and services activity categories.

Generally, the GDNs have stated that their management information systems do not generate information in the format and degree of disaggregation required. Therefore, information has been synthesised and accuracy cannot be assured, particularly the expenditure allocations between mains and services activities. It is evident that there is a significant degree of inconsistency between the GDNs in terms of the BPQ information returned, including wide variations in mains and services unit costs.

In addition to our concerns regarding the reliability of the reported split of costs between the three categories of connection, the costs associated with feeder mains, specific reinforcement and governors must be allocated between these categories. Following feedback from the GDNs these costs are allocated between the Non-Domestic and New Housing categories only, as we have been advised that there is limited or no expenditure on these activities associated with Existing Housing connections.

Given the concerns outlined above we have investigated methods of minimising the impact of the allocation of costs between categories by carrying out benchmarking analysis on both a separate and total connections basis.

4.3.4.2 Analysis Process

We have developed expenditure projections for the efficient level of expenditure required by Scotland to carry out its connections activities through benchmarking across GDNs, analysis of their workload assumptions, and review of their forecasts. The analysis process is described in detail in Section 2.

No normalisation adjustments have been identified for this activity.

We have applied the following adjustments to the existing housing modernisation workload volumes (see Section 4.4.2.2):

- 2008/09 -1000
- 2009/10 -2000
- 2010/11 to 2012/13 -3000 per year
- Total adjustment 2008/09 to 2012/13 -12000 connections

We have carried out analysis using both 2005/06 and 2006/07 data. Having examined both years we concluded that 2006/07 data provided the most robust analysis for the projections. In addition, we have carried out the analysis both at the total connections level and also at the level of separate analysis in each of the three connections activity categories.

The regression carried out for Existing Housing separately provided robust results. However, the regressions for the Non-Domestic and New Housing categories were less conclusive. We believe this is due in part to uncertainty of the correct allocation of costs between the connections categories and in part to the lack of precise allocation of specific reinforcement, feeder mains and governor installations costs.

We concluded that analysis of the total costs would deliver the most representative review of the effectiveness of the Connections operation. However, we have tested this conclusion by comparing the outcomes of both the total and separate analyses. By using each analysis we have derived the total expenditure which is considered appropriate for the number of connections proposed. We therefore generated a comparison for each year of the control period, for each GDN, giving a total of 40 comparisons.

Figure 4-2 below shows the number of these samples for each percentage variation. It can be seen that in almost 80% of the samples, the difference in outcome between the total and separate analysis was less than 4%. These results confirmed our view that the analysis at the total connections level was the most appropriate basis for our proposals.

The total connections analysis resulted in higher costs in 37 of the 40 sample comparisons.

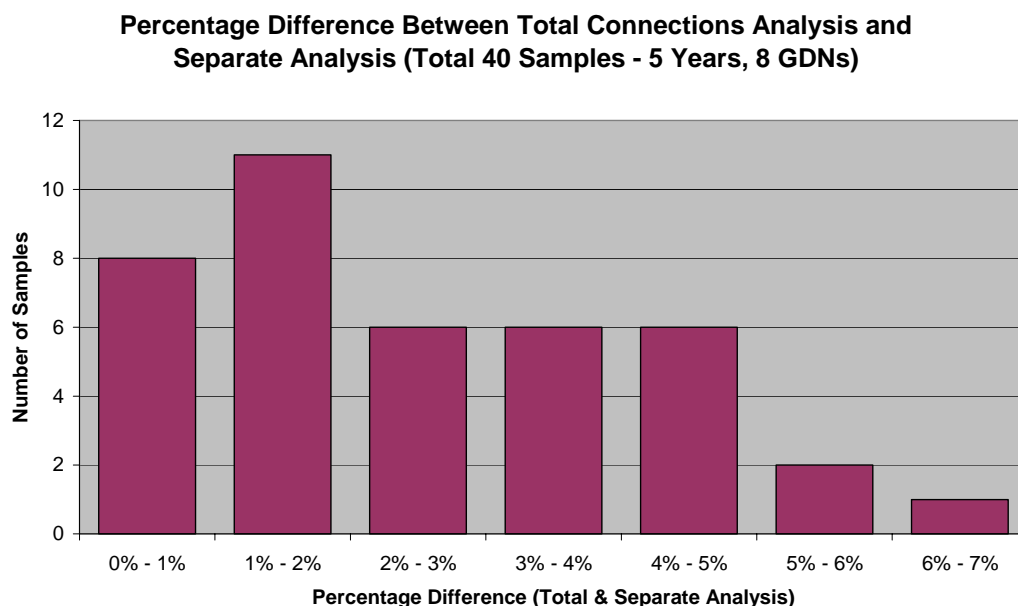


Figure 4-2

SGN has made significant organisational changes during 2005/06 to deliver efficiency improvements in the management and execution of all connections processes and activities. SGN has not quantified precisely the level of improvement expected but we are of the view that efficiency savings within the range 5% in 2007/08 reducing to 2% in 2012/13 are appropriate. This range has been smoothed in the analysis process to 3% year on year over the forecast period, in addition to any catch up to the benchmark performance level by underperforming GDNs.

In order to derive our projections for efficient expenditure we have assumed that where a GDN is underperforming the benchmark, the gap with the benchmark will be reduced over the forecast period to 30% at 2012/13. Where a GDN is outperforming the benchmark the projection will be reduced year on year to match the GDN's out performance in 2012/13.

Finally, the projections are adjusted to incorporate Regional Factors and our Standard Real Price Effect assumptions, as specified in Section 2.7.

4.3.4.3 Benchmarking Analysis

A number of regression options have been explored, however, for most activities we have concluded that the most suitable regression is achieved by analysis of the logarithmic values of normalised costs and the chosen driver. A "basket of work" approach has been used to produce a driver based on a weighted average of a number of different work elements (pipe sizes). The driver is calculated by multiplying the work volume by a nominal unit cost for the activity. The approach is not sensitive to the actual level of these nominal unit costs, but works on the relative costs between work types.

This approach allows the analysis to fully reflect the workload forecast by the GDNs, adjusted for the period 2008/09 to 2012/13 as deemed appropriate by our consultants.

The starting point for setting the target benchmark is an Ordinary Least Squares (OLS) regression on the eight data points, one for each GDN, applicable in the base year (2006/07). The regression line is shown in black on the graphs. The R^2 value indicates how well the variation in costs is explained by the variation in the workload driver.

The OLS regression calculation takes into account all the data points in determining the relationship between the costs and the workload driver. This relationship could be used to determine the frontier costs for each network, but these costs are unlikely to be efficient since generally only some networks will be operating at the efficiency frontier.

We therefore propose to obtain the benchmark cost relationship by adjusting the OLS regression line so that it reflects efficient network performance rather than average performance.

This relationship could be constructed by shifting down the regression line until all the data points are above the line except for one data point which is on the line. This is the Corrected Ordinary Least Squares (COLS) regression line.

However, we consider that there are differences between GDNs which may not be fully explained by the regression analysis and that it is reasonable to set the frontier relationship by shifting the regression line down to the upper quartile. This is the upper quartile COLS regression line and is shown in pink on the charts. This is the target which all under performing GDNs should move towards.

Where the regression uses log-linear analysis, the effect of rejecting the OLS regression line as the frontier relationship in favour of the upper quartile COLS regression line is to reduce the target costs of each network by the same percentage.

With this approach, 75% of networks will be performing at or below the frontier in the base year and these networks will be expected to continue to improve their performance over the period to 2012/13, and our proposed ongoing productivity improvements are set out in Section 4.4.4.1. The resulting target costs for 2012/13 are shown in yellow on the charts.

Total Connections

Figure 4-3 shows the benchmarking analysis of 2006/07 connection costs for the total connections category.

Workload and costs associated with large scale Local Authority modernisation schemes in Scotland have been excluded from the regression analysis as this is a low unit cost activity which is unrepresentative of the general level of costs associated with connections to existing housing.

Scotland's performance ranks 2nd after allowing for regional factors.

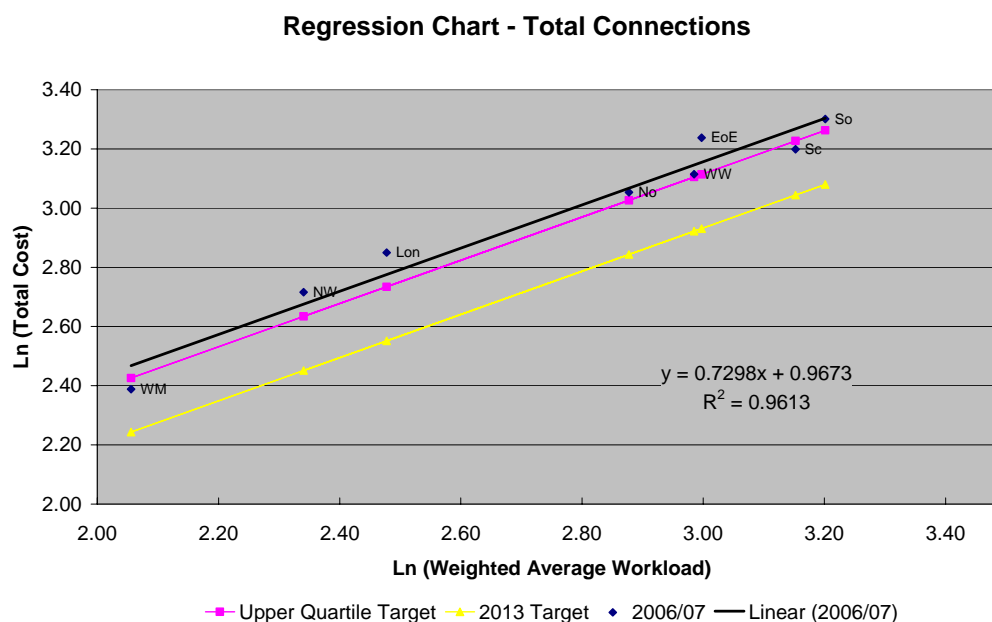


Figure 4-3

New Housing Connections

Figure 4-4 shows the benchmarking analysis of 2006/07 connection costs for the new housing activity category.

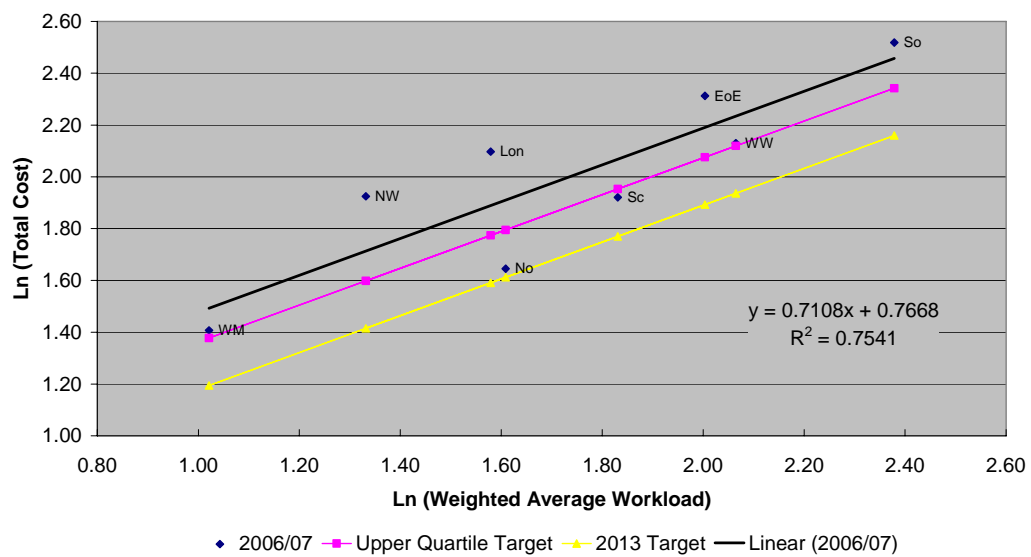
Regression Chart - New Housing**Figure 4-4****Existing Housing Connections**

Figure 4-5 shows the benchmarking analysis of 2006/07 connection costs for the existing housing activity category.

Workload and costs associated with large scale Local Authority modernisation schemes in Scotland have been excluded from the regression analysis as this is a low unit cost activity which is unrepresentative of the general level of costs associated with connections to existing housing.

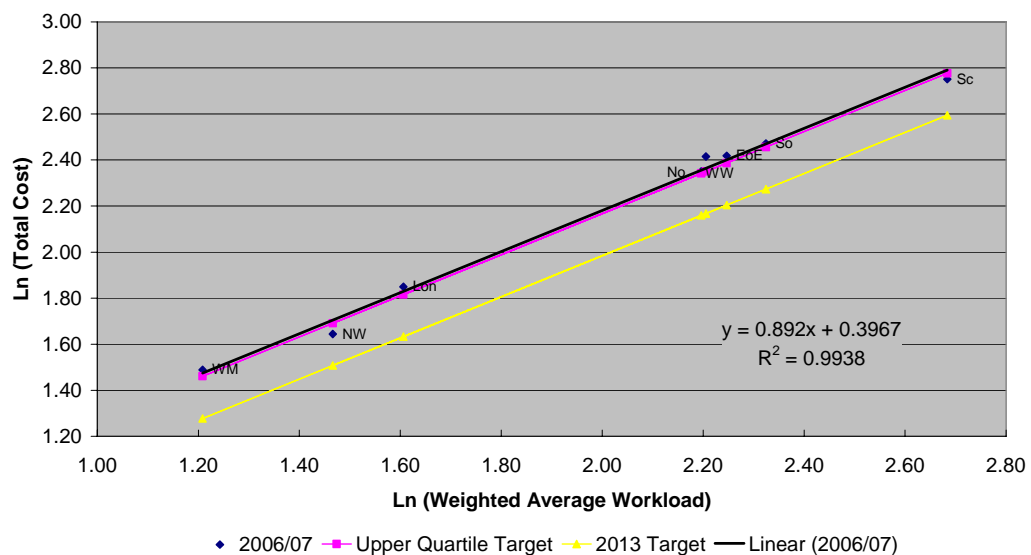
Regression Chart - Existing Housing**Figure 4-5****Non-domestic Connections**

Figure 4-6 shows the benchmarking analysis of 2006/07 connection costs for the non domestic activity category.

Regression Chart - Non Domestic

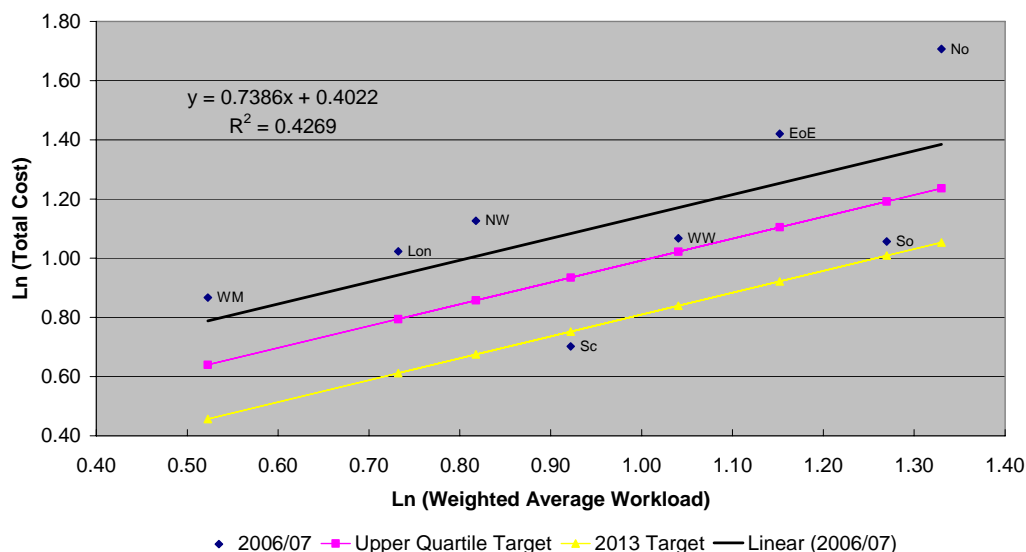


Figure 4-6

4.4 FORECAST

4.4.1 INTRODUCTION

During the period 2002/03 to July 2005, Fulcrum Connections (FC) undertook all connections activities on behalf of Scotland and the other GDNs. The Service Provider Contract (SPC) formed the basis for the contractual relationship between Scotland and FC. NGG coordinated the interface between FC and the GDNs.

Following acquisition of the network SGN declared the intention to in-source all connections activities and served notice to terminate the contract with Fulcrum Connections with effect from April 2006. At that date the Fulcrum Connections employees transferred to SGN subsidiary organisations. Staff employees transferred to SGN connections and industrial staff, including EPC contractor employees assisting FC direct labour team leaders, transferred to SGN contracting. SGN intends to review the terms and conditions of employment for these employees over the next two years, and has also stated that additional recruitment into SGN contracting will be considered in order to further reduce dependency on EPC resources.

The primary concerns that led to that decision to in-source were regarding FC's ability to achieve standards of service, as required by the licence, and the perceived need to take control of the connections business.

In assessing the Network's expenditure projections for connections activities we have reviewed the annual workload volumes proposed together with the forecasting assumptions applied.

4.4.2 COMPANY PROPOSALS

4.4.2.1 Key Assumptions

In addition to the generic assumptions for Scotland, detailed in Section 2.7, SGN has stated that their connections expenditure forecasts also take into account the following assumptions and issues:

Gross expenditure

- Workload volumes are based on historical trends, market forecasts and SGN's view of retained market share as follows:
 - New housing market share range 2008/09 to 2012/13 - 31% to 29%
 - Existing housing market share range 2008/09 to 2012/13 - 93% to 92%
 - Non domestic market share range 2008/09 to 2012/13 - 82% to 80%
- No real price increases from 2005/06, i.e. costs will be contained at 2005/06 levels plus RPI.

Net expenditure

- The unit cost of DLCA is estimated at £462
- The DLCA will apply to 98% of services to existing housing.
- The DLCA will apply to 2% of services to new housing.
- Nil cost associated with 'time lag'³
- Costs associated with unaccepted quotations are included in the overhead element of gross expenditure.
- The non domestic Final Connection Allowance is withdrawn.

Based on the Net Capex assumptions specified, we have examined the BPQ data for a sample forecast year and have assessed the expenditure associated with EOW at approximately 6% of the total mains and services gross expenditure.

4.4.2.2 Workload Forecasts

Figures 4-7 and 4-8 show Scotland's connections mains and services workload forecasts.

Scotland's workload forecasts for the period 2008/09 to 2012/13 have been reviewed taking into account historical trend levels and SGN's assumptions.

Scotland's total connections workload over the forecast period is extremely high compared to all other GDNs. This is substantially due to the existing housing category which is 290% higher than the GDN national average excluding Scotland.

Connections to existing housing activity increased to 21,292 in 2005/06 and this high level has been carried forward across the forecast period to 2012/13. SGN has stated that the increase and ongoing high workload is due to Local Authority sponsored housing modernisation schemes which generate 7000 connections per year. However, it is questionable whether the existing housing workload volumes will be sustained at the 2005/06 level throughout the forecast period, particularly in the longer term as confidence in the forecast accuracy decreases. Total connections were of the order of 20,000 per annum between 2002/03 and 2004/05 compared to the forecasts at 26,544 in 2008/09 reducing to 24,871 in 2012/13. We are of the view, therefore, that the existing housing modernisation workloads should be adjusted down by the following levels:

- 2008/09 - 1000
- 2009/10 - 2000
- 2010/11 to 2012/13 - 3000 per year
- Total adjustment 2008/09 to 2012/13 - 12000 connections

The national average total mains length per connection is 3.03m for the period 2008/09 to 2012/13. Scotland is below the national average at 2.30m but this calculation is significantly influenced by the Local Authority existing housing activity which is associated

³ Historically, a significant proportion of Net Capex resulted from work in progress, i.e. work that was quoted before a price increase but executed after the price change. Connection charges were based on current costs at the time of quotation and, therefore, when costs were increasing under recovery occurred.

with multiple occupancy buildings and the associated mains workload is very low. Excluding the Local Authority housing connections, Scotland's mains length per connection is 3.18m which is consistent with the national average and, therefore, no adjustment is made to the forecast mains workload on this basis.

We recommend that the BPQ mains workload forecasts are accepted.

Number of Connections - Scotland

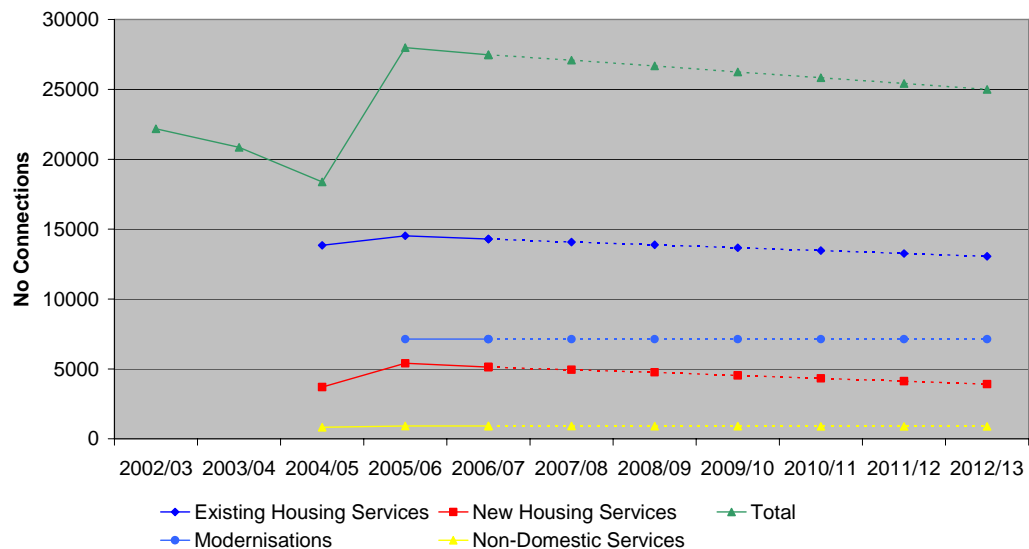


Figure 4-7

Length of Mains - Scotland

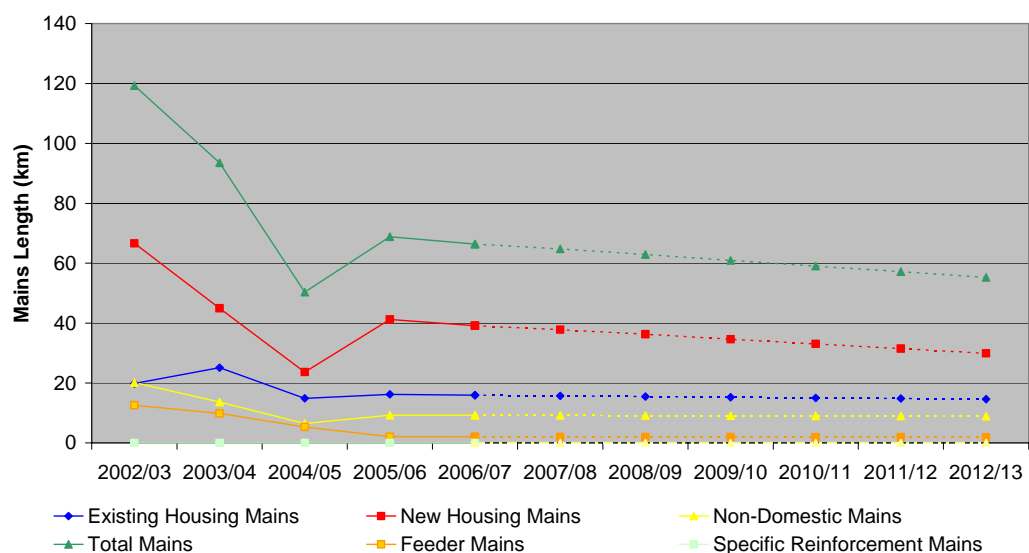


Figure 4-8

4.4.3 PB POWER PROPOSALS

The regression analysis is used to determine the total Gross Capex which is appropriate for the proposed workload. The regression workload drivers are then used to apportion this total expenditure between all work activities based on the proposed workloads for each activity. The costs for feeder mains, specific reinforcement and governors have been split between New Housing and Non-Domestic Connections in proportion to the number of connections in each category.

4.4.3.1 Total Connections

Figure 4-9 shows Scotland's gross expenditure projections for the total connections category over the forecast period 2008/09 to 2012/13.

Scotland's baseline performance out performs the benchmark target over the period of the forecast. Therefore, our expenditure projection is reduced to be in line with baseline performance in 2012/13.

**Chart showing Scotland's Proposed Connection Gross Capex
(Excluding Modernisations)**

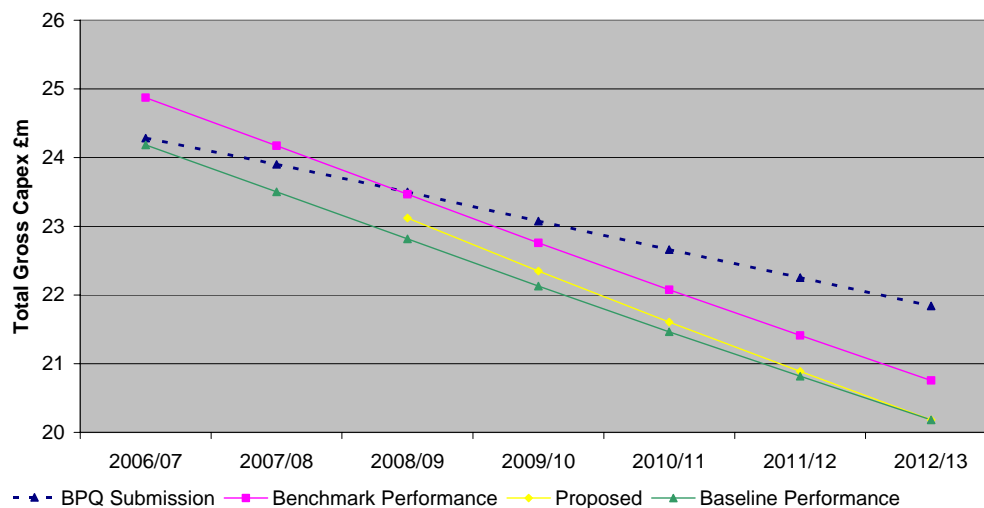


Figure 4-9

Figure 4-10 shows Scotland's cost per connection projections for total connections over the forecast period 2008/09 to 2012/13.

Cost per Connection - All Types (Excluding Modernisations)

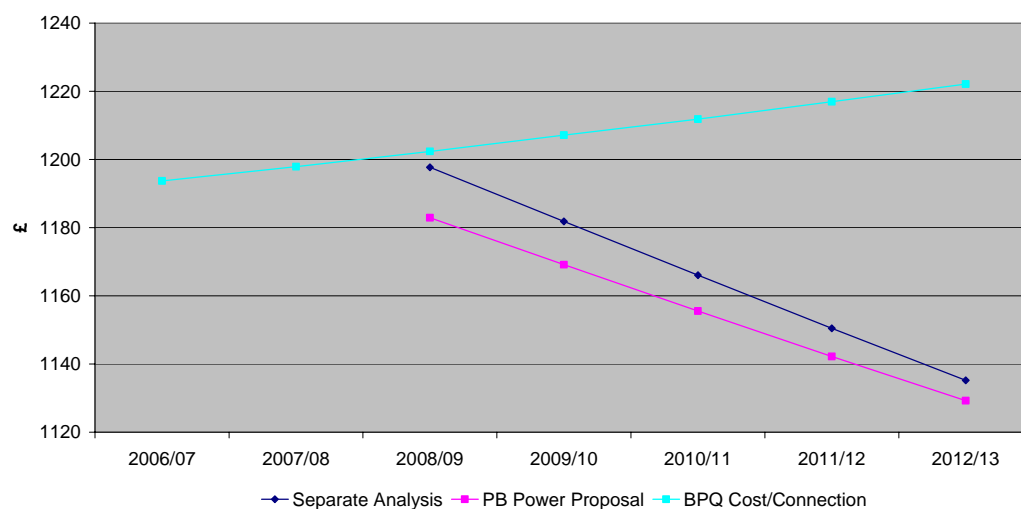


Figure 4-10

Gross expenditure for total connections, including gross expenditure associated with existing housing modernisations (see Table 4.6), is summarised in Table 4-2 below.

Total Connections Gross Capex All figures £m 2005/06 prices	2008/09	2009/10	2010/11	2011/12	2012/13	Total
BPQ Gross Submission	25.1	24.7	24.3	23.9	23.5	121.6
Normalisation Adjustment	0.0	0.0	0.0	0.0	0.0	0.0
Normalised Gross BPQ	25.1	24.7	24.3	23.9	23.5	121.6
Workload Adjustment	-0.2	-0.5	-0.7	-0.7	-0.7	-2.8
Efficiency Adjustment	-0.4	-0.7	-1.1	-1.4	-1.7	-5.2
Total Adjustments	-0.6	-1.2	-1.8	-2.1	-2.4	-8.0
Projected Gross	24.5	23.5	22.5	21.8	21.1	113.5

Table 4-2

4.4.3.2 New Housing Connections

Figure 4-11 shows Scotland's cost per connection projections for the new housing connections category over the forecast period 2008/09 to 2012/13.

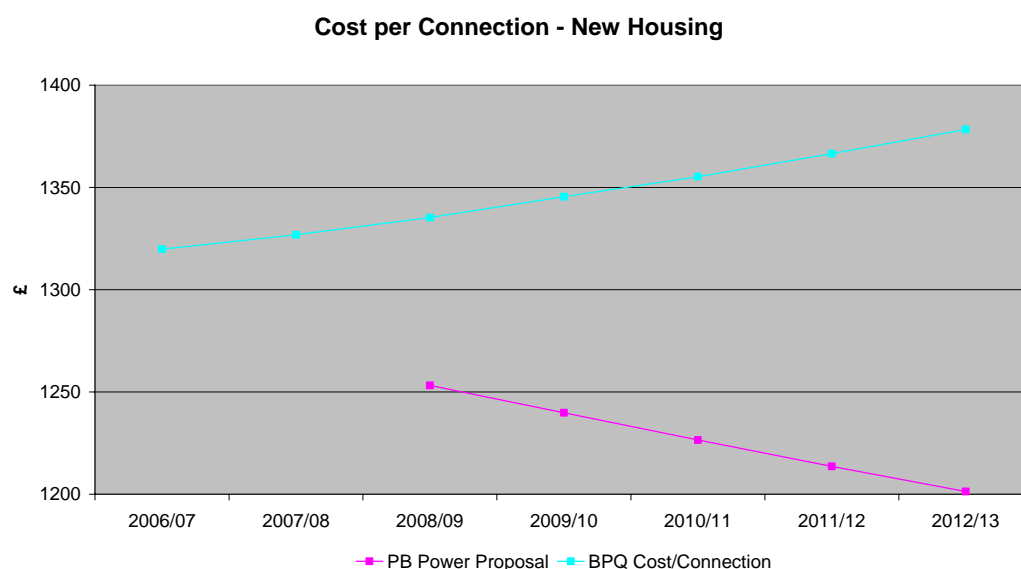


Figure 4-11

Gross expenditure for new housing connections is summarised in Table 4-3 below.

New Housing Gross Capex All figures £m 2005/06 prices	2008/09	2009/10	2010/11	2011/12	2012/13	Total
BPQ Gross Submission	6.3	6.1	5.9	5.6	5.4	29.4
Normalisation Adjustment	0.0	0.0	0.0	0.0	0.0	0.0
Normalised Gross BPQ	6.3	6.1	5.9	5.6	5.4	29.4
Workload Adjustment	0.0	0.0	0.0	0.0	0.0	0.0
Efficiency Adjustment	-0.4	-0.5	-0.6	-0.6	-0.7	-2.8
Total Adjustments	-0.4	-0.5	-0.6	-0.6	-0.7	-2.8
Projected Gross	6.0	5.6	5.3	5.0	4.7	26.6

Table 4-3

4.4.3.3 Existing Housing Connections

Figure 4-12 shows Scotland's cost per connection projections for the existing housing connections category over the forecast period 2008/09 to 2012/13.

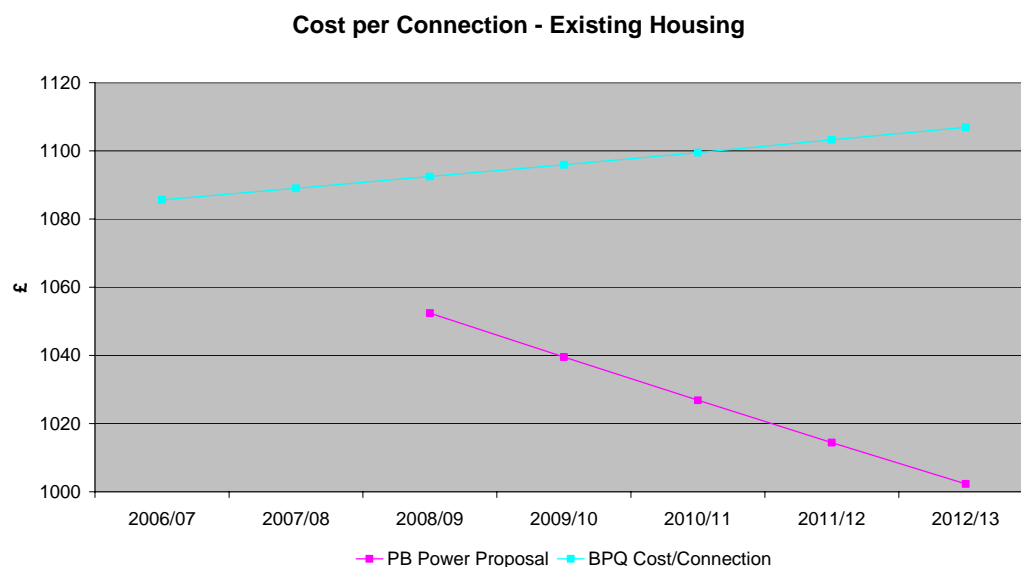


Figure 4-12

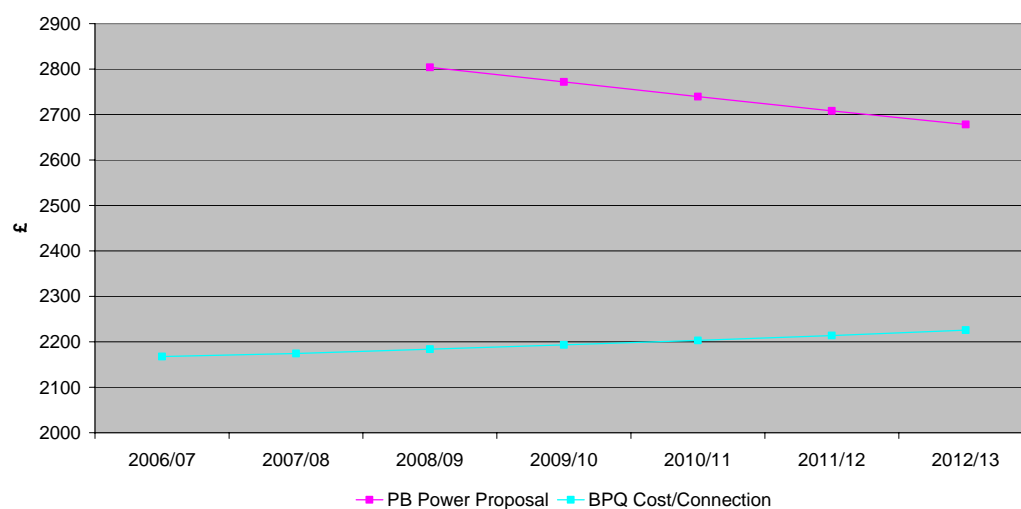
Gross expenditure for existing housing connections is summarised in Table 4-4 below.

Existing Housing Gross Capex All figures £m 2005/06 prices	2008/09	2009/10	2010/11	2011/12	2012/13	Total
BPQ Gross Submission	15.2	15.0	14.8	14.6	14.5	74.1
Normalisation Adjustment	0.0	0.0	0.0	0.0	0.0	0.0
Normalised Gross BPQ	15.2	15.0	14.8	14.6	14.5	74.1
Workload Adjustment	0.0	0.0	0.0	0.0	0.0	0.0
Efficiency Adjustment	-0.6	-0.8	-1.0	-1.2	-1.4	-4.9
Total Adjustments	-0.6	-0.8	-1.0	-1.2	-1.4	-4.9
Projected Gross	14.6	14.2	13.8	13.5	13.1	69.2

Table 4-4

4.4.3.4 Non-domestic Connections

Figure 4-13 shows Scotland's cost per connection projections for the non domestic connections category over the forecast period 2008/09 to 2012/13.

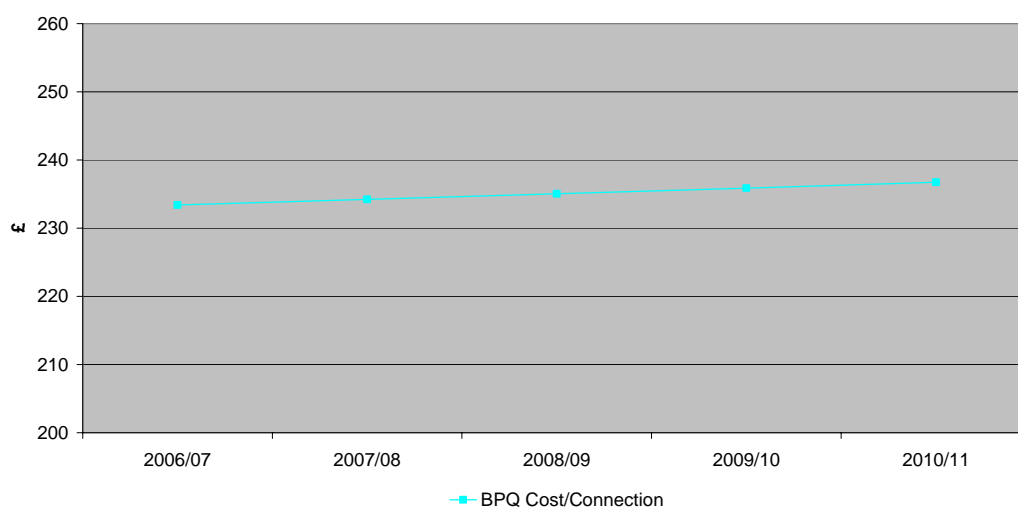
Cost per Connection - Non-Domestic**Figure 4-13**

Gross expenditure for non domestic connections is summarised in Table 4-5 below.

Non-Domestic Gross Capex All figures £m 2005/06 prices	2008/09	2009/10	2010/11	2011/12	2012/13	Total
BPQ Gross Submission	2.0	2.0	2.0	2.0	2.0	9.9
Normalisation Adjustment	0.0	0.0	0.0	0.0	0.0	0.0
Normalised Gross BPQ	2.0	2.0	2.0	2.0	2.0	9.9
Workload Adjustment	0.0	0.0	0.0	0.0	0.0	0.0
Efficiency Adjustment	0.6	0.5	0.5	0.4	0.4	2.4
Total Adjustments	0.6	0.5	0.5	0.4	0.4	2.4
Projected Gross	2.6	2.5	2.5	2.4	2.4	12.3

Table 4-5**4.4.3.5 Existing Housing Modernisations**

Figure 4-14 shows Scotland's cost per connection projections for the modernisation connections category over the forecast period 2008/09 to 2012/13.

Cost per Connection - Modernisations**Figure 4-14**

Gross expenditure for existing housing modernisation connections is summarised in Table 4-6 below.

Modernisations Gross Capex All figures £m 2005/06 prices	2008/09	2009/10	2010/11	2011/12	2012/13	Total
BPQ Gross Submission	1.6	1.6	1.6	1.7	1.7	8.2
Normalisation Adjustment	0.0	0.0	0.0	0.0	0.0	0.0
Normalised Gross BPQ	1.6	1.6	1.6	1.7	1.7	8.2
Workload Adjustment	-0.2	-0.5	-0.7	-0.7	-0.7	-2.8
Efficiency Adjustment	0.0	0.0	0.0	0.0	0.0	0.0
Total Adjustments	-0.2	-0.5	-0.7	-0.7	-0.7	-2.8
Projected Gross	1.4	1.2	0.9	0.9	0.9	5.4

Table 4-6**4.4.3.6 Connections Net Capex**

Our recommended connections Net Capex projections are based on the benchmarking analysis Gross Capex projections and incorporate the following assumptions:

- DLCA cost - Determined at 58% of existing housing services and 5% of new housing services gross Capex, based on the weighted average of the GDN DLCA assumptions for the base year 2006/07.
- DLCA cost associated with existing housing modernisations - nil.
- EOW cost - Assessed at 6% of combined mains and services gross expenditure for all connections categories, which is the lowest level assumed by the majority of the GDNs.
- Final Connection Allowance (non-domestic) - nil
- Costs associated with time lag & unaccepted quotations - nil

Our recommended Net Capex projections are detailed in Section 4.4.6 - Recommendations.

4.4.4 SPECIFIC COST AREAS

4.4.4.1 Efficiency Improvements

SGN has made significant organisational changes during 2005/06 to deliver efficiency improvements in the management and execution of all connections processes and activities. SGN has not quantified precisely the level of improvement expected but has stated that their forecasts assume no real price increases from 2005/06, i.e. costs will be contained at 2005/06 levels plus RPI.

We are of the view that efficiency savings within the range 5% in 2007/08 reducing to 2% in 2012/13 are appropriate. This range has been smoothed in the analysis process to 3% year on year over the forecast period.

4.4.4.2 Waste Management Regulations

The EU Landfill Directive is setting tighter standards on wastes that can go to landfill. Following recent changes in Regulations (July 2005) to bring England and Wales in line with the Directive, it is expected that more waste will be classified as “non-hazardous” rather than “inert” as at present. The standard Landfill Tax charge is currently £21/tonne for non-hazardous waste, with a lower rate of £2/tonne charged for inert waste. The Government has stated that the standard rate for non-hazardous waste will increase by at least £3 annually to a rate of £35 in 2010.

We acknowledge that the changes to the Regulations will generate additional costs but we judge that GDNs are able to mitigate these by improving the management and scope of operational practices such as minimisation of excavation, re-use of materials, recycling, conditioning and materials testing to establish inert status.

The effect of the increased tax charge has been assessed and we have concluded that the resulting additional expenditure associated with Capex operations is minimal and, therefore, no adjustment has been made to our expenditure projections. However, we recognise that there is uncertainty regarding the cost implications of these Regulations and recommend that the GDN be required to model the costs, based on our workload projections, for further consideration.

4.4.5 REAL PRICE INCREASES

The recommended cost projections presented in Section 4.4.6 incorporate our real price inflation assumptions, as detailed in Section 2.7.

4.4.6 RECOMMENDATIONS

4.4.6.1 Workload

We recommend that our projections for Scotland’s workload volumes are accepted, as detailed in Table 4-9 below.

BPQ Workload Volumes	2008/09	2009/10	2010/11	2011/12	2012/13
District Governors	5.0	5.0	5.0	5.0	5.0
Existing Housing Mains <=180mm	14.9	14.7	14.4	14.2	14.0
Existing Housing Mains>180mm	0.6	0.6	0.6	0.6	0.6
Existing Housing Services	13879	13674	13470	13266	13064
Feeder Mains <=180mm	1.5	1.5	1.4	1.4	1.4
Feeder Mains >180mm	0.5	0.5	0.5	0.5	0.5
New Housing Mains <=180mm	34.8	33.2	31.7	30.2	28.7
New Housing Mains >180mm	1.5	1.4	1.3	1.3	1.2
New Housing Services	11754	11537	11329	11126	10919
Non-Domestic Mains <=180mm	7.3	7.3	7.2	7.2	7.1
Non-Domestic Mains >180mm	1.8	1.8	1.8	1.8	1.8
Non-Domestic Services	911	906	900	894	889
Service Governors	0	0	0	0	0
Specific Reinforcement Mains <=180mm	0.0	0.0	0.0	0.0	0.0
Specific Reinforcement Mains >180mm	0.0	0.0	0.0	0.0	0.0
Modernisations	7000	7000	7000	7000	7000

Table 4-7

Workload Adjusted Volumes	2008/09	2009/10	2010/11	2011/12	2012/13
District Governors	0.0	0.0	0.0	0.0	0.0
Existing Housing Mains <=180mm	0.0	0.0	0.0	0.0	0.0
Existing Housing Mains>180mm	0.0	0.0	0.0	0.0	0.0
Existing Housing Services	0	0	0	0	0
Feeder Mains <=180mm	0.0	0.0	0.0	0.0	0.0
Feeder Mains >180mm	0.0	0.0	0.0	0.0	0.0
New Housing Mains <=180mm	0.0	0.0	0.0	0.0	0.0
New Housing Mains >180mm	0.0	0.0	0.0	0.0	0.0
New Housing Services	0	0	0	0	0
Non-Domestic Mains <=180mm	0.0	0.0	0.0	0.0	0.0
Non-Domestic Mains >180mm	0.0	0.0	0.0	0.0	0.0
Non-Domestic Services	0	0	0	0	0
Service Governors	0	0	0	0	0
Specific Reinforcement Mains <=180mm	0.0	0.0	0.0	0.0	0.0
Specific Reinforcement Mains >180mm	0.0	0.0	0.0	0.0	0.0
Modernisations	-1000	-2000	-3000	-3000	-3000

Table 4-8

Workload Projections Volumes	2008/09	2009/10	2010/11	2011/12	2012/13
District Governors	5.0	5.0	5.0	5.0	5.0
Existing Housing Mains <=180mm	14.9	14.7	14.4	14.2	14.0
Existing Housing Mains >180mm	0.6	0.6	0.6	0.6	0.6
Existing Housing Services	13879	13674	13470	13266	13064
Feeder Mains <=180mm	1.5	1.5	1.4	1.4	1.4
Feeder Mains >180mm	0.5	0.5	0.5	0.5	0.5
New Housing Mains <=180mm	34.8	33.2	31.7	30.2	28.7
New Housing Mains >180mm	1.5	1.4	1.3	1.3	1.2
New Housing Services	4754	4537	4329	4126	3919
Non-Domestic Mains <=180mm	7.3	7.3	7.2	7.2	7.1
Non-Domestic Mains >180mm	1.8	1.8	1.8	1.8	1.8
Non-Domestic Services	911	906	900	894	889
Service Governors	0	0	0	0	0
Specific Reinforcement Mains <=180mm	0.0	0.0	0.0	0.0	0.0
Specific Reinforcement Mains >180mm	0.0	0.0	0.0	0.0	0.0
Modernisations	6000	5000	4000	4000	4000

Table 4-9

4.4.6.2 Expenditure

Our recommended Net Capex projections are detailed in Tables 4-10, 4-11 and 4-12 below.

New Housing Net Capex All figures £m 2005/06 prices	2008/09	2009/10	2010/11	2011/12	2012/13	Total
BPQ Net Submission	1.1	1.1	1.1	1.1	1.1	5.4
Normalisation Adjustment	0.0	0.0	0.0	0.0	0.0	0.0
Normalised Net BPQ	1.1	1.1	1.1	1.1	1.1	5.4
Workload Adjustment	0.0	0.0	0.0	0.0	0.0	0.0
Efficiency Adjustment	-0.6	-0.6	-0.7	-0.7	-0.7	-3.3
Total Adjustments	-0.6	-0.6	-0.7	-0.7	-0.7	-3.3
Projected Net	0.5	0.5	0.4	0.4	0.4	2.1

Table 4-10

Existing Housing Net Capex All figures £m 2005/06 prices	2008/09	2009/10	2010/11	2011/12	2012/13	Total
BPQ Net Submission	9.4	9.3	9.3	9.2	9.1	46.3
Normalisation Adjustment	0.0	0.0	0.0	0.0	0.0	0.0
Normalised Net BPQ	9.4	9.3	9.3	9.2	9.1	46.3
Workload Adjustment	0.0	0.0	0.0	0.0	0.0	0.0
Efficiency Adjustment	-1.1	-1.2	-1.4	-1.5	-1.6	-6.8
Total Adjustments	-1.1	-1.2	-1.4	-1.5	-1.6	-6.8
Projected Net	8.3	8.1	7.9	7.7	7.5	39.4

Table 4-11

Non-Domestic Net Capex All figures £m 2005/06 prices	2008/09	2009/10	2010/11	2011/12	2012/13	Total
BPQ Net Submission	0.2	0.2	0.2	0.2	0.2	1.1
Normalisation Adjustment	0.0	0.0	0.0	0.0	0.0	0.0
Normalised Net BPQ	0.2	0.2	0.2	0.2	0.2	1.1
Workload Adjustment	0.0	0.0	0.0	0.0	0.0	0.0
Efficiency Adjustment	0.0	-0.1	-0.1	-0.1	-0.1	-0.3
Total Adjustments	0.0	-0.1	-0.1	-0.1	-0.1	-0.3
Projected Net	0.2	0.2	0.1	0.1	0.1	0.7

Table 4-12

5 MAINS AND GOVERNOR CAPEX

5.1 SUMMARY

Net Capex £m (2005/06 prices)	2008/09	2009/10	2010/11	2011/12	2012/13	Total
BPQ Submission						
Reinforcement Mains	9.0	8.5	7.9	7.4	9.1	42.0
District Governors	4.0	3.9	3.7	3.6	3.7	18.8
Service Governors	0.0	0.0	0.0	0.0	0.0	0.2
Total	13.0	12.4	11.6	11.0	12.8	60.9
Normalisation Adjustments						
Reinforcement Mains	-1.1	-0.8	-0.4	-0.5	-0.9	-3.7
Total	-1.1	-0.8	-0.4	-0.5	-0.9	-3.7
Normalised BPQ						
Reinforcement Mains	7.9	7.7	7.5	7.0	8.2	38.3
District Governors	4.0	3.9	3.7	3.6	3.7	18.8
Service Governors	0.0	0.0	0.0	0.0	0.0	0.2
Total	11.9	11.6	11.2	10.6	11.9	57.2
Adjustments						
Reinforcement Mains	-1.0	-1.3	-2.0	-1.8	-2.5	-8.6
District Governors	-1.0	-0.1	-0.2	-0.2	-0.3	-1.9
Service Governors	0.0	0.0	0.0	0.0	0.0	0.0
Total	-2.0	-1.4	-2.2	-2.1	-2.8	-10.5
Proposed						
Reinforcement Mains	6.9	6.4	5.4	5.2	5.7	29.6
District Governors	3.0	3.7	3.5	3.3	3.4	16.9
Service Governors	0.0	0.0	0.0	0.0	0.0	0.2
Total	9.9	10.2	8.9	8.5	9.1	46.7

Table 5-1

5.2 POLICIES & PROCEDURES

SGN Policies and Procedures associated with reinforcement mains and governors activities have been reviewed as detailed in Appendix 1. The various levels of engineering and safety documents together with the governance arrangements have been reviewed and no issues found.

5.3 HISTORICAL PERFORMANCE

5.3.1 INTRODUCTION

Mains and Governor Capex includes all expenditure associated with reinforcement of the below 7bar distribution network to ensure that transportation capacity is adequate to meet the forecast peak demand. Network reinforcement is substantially driven by general demand growth and the objective of the activity is to ensure that the minimum pressure required at customers' meters is maintained throughout the network. The workload volume is generated from periodic network analysis supported by validation to ensure consistency between modelled and actual pressures.

Governor Capex also includes expenditure associated with governor replacement activities.

5.3.2 DEFINITION OF ACTIVITY

5.3.2.1 Reinforcement Mains

General reinforcement mains activity and expenditure is driven by the following:

- The requirement to ensure that the transportation capacity of the distribution network is adequate to meet the forecast 1:20 peak demand to a 5 year horizon without constraint.
- GDN policy regarding the maximum operating pressure (MOP) of the distribution network and the necessity to ensure that the minimum pressure requirement at customer's meters is maintained throughout the network.
- Up sizing of risk policy replacement mains to compensate for the effects of mains abandonment and replacement of transportation capacity.
- Non-contiguous reinforcement activity associated with customer connection requests.
- General demand growth.

5.3.2.2 Governors

Governor activity and expenditure is driven by the following:

- New district governor installations associated with distribution network reinforcement necessitated by general demand growth.
- Replacement of district governor installations to increase capacity due to demand growth.
- Replacement of district and service governor installations due to obsolescence.
- Failure of district and service governor installations, and the economics of repair versus replacement.
- Replacement of district and service governor installations to ensure compliance with risk mitigation policy requirements and design standards.

5.3.3 ESTABLISH UNDERLYING COSTS

5.3.3.1 Reinforcement mains

Figure 5-1 shows reinforcement mains expenditure levels for the period 2002/03 to 2006/07.

The reinforcement mains workload in 2002/03 and 2003/04 included three major projects (>£0.5m) and substantially resulted from a Transco initiated validation programme in 1999/2000 to validate all low and medium pressure networks.

The reinforcement mains workload for 2006/07 is 30 km which is a significant increase compared to historical levels, and incorporates the growth, network constraints and replacement mains upsizing activities described in Section 5.4.1.1.

- General reinforcement - Growth - 11.4 km
- General reinforcement - Network Constraints - 10.1 km
- Replacement mains upsizing - 8.4 km

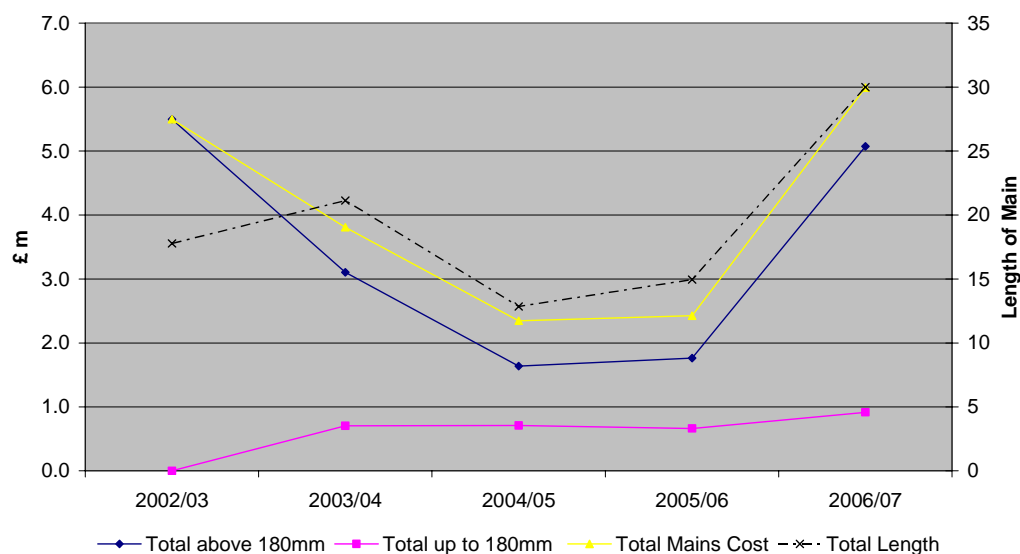
Reinforcement Mains Net Capex - Scotland**Figure 5-1****Governors - Renewal and Growth**

Figure 5-2 shows renewal and growth governor expenditure levels for the period 2002/03 to 2006/07.

Expenditure increased in 2006/07 as a consequence of a high governor renewal workload volume driven by condition, obsolescence and serviceability issues.

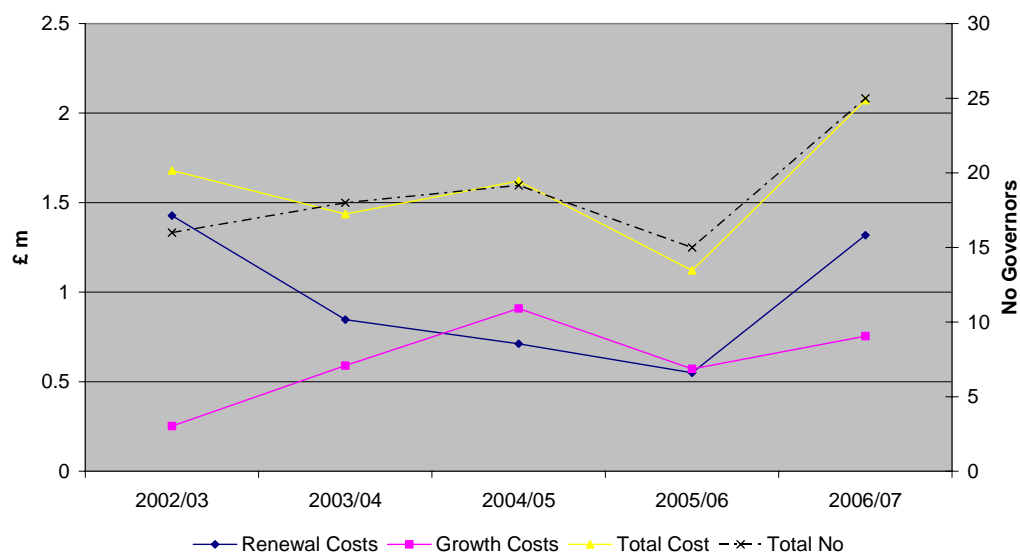
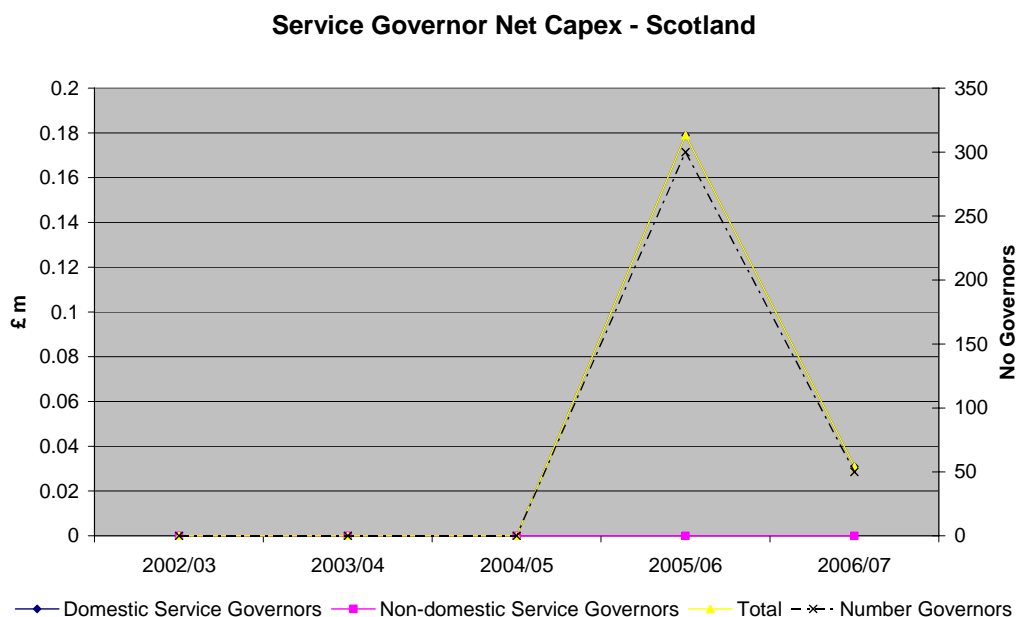
District Governor Net Capex - Scotland**Figure 5-2****5.3.3.2 Governors - Service**

Figure 5-3 shows domestic and non-domestic service governor expenditure levels for the period 2002/03 to 2006/07.

**Figure 5-3**

5.3.4 PROPOSED EFFICIENT LEVEL OF COSTS

5.3.4.1 Analysis Process

We have developed projections for the efficient level of expenditure required by Scotland to carry out its reinforcement and governors activities through benchmarking across GDNs, analysis of their workload assumptions, and review of their forecasts.

Normalisation adjustments have been applied to reinforcement mains workload forecasts associated with replacement mains upsizing. The forecasts have been reduced by 50% for all years and the workload adjustment has been transferred to Repex (see Section 5.4.2.1).

No workload adjustments have been identified.

Reinforcement mains activities are separated into two main categories, below and above 180mm pipe size bands. Using 2005/06 as a base year, we have carried out regression analysis for the separate categories and also for total reinforcement mains. The analyses for the separate categories are adversely affected by outlying values and having examined the results we concluded that total reinforcement mains data provided the most robust regression and analysis for the projections. The analysis process is described in detail in Section 2.

SGN has not quantified a level of efficiency improvement for this activity. However, we are of the opinion that there is scope for improvements driven by optimised management of operations and review of period contract arrangements. It is considered that 2% year on year performance improvement is appropriate for this activity, in addition to any progression to the benchmark performance level by underperforming GDNs.

In order to derive our projections for efficient expenditure we have assumed that where a GDN is underperforming the benchmark, the gap with the benchmark will be reduced over the forecast period to 30% by 2012/13. Where a GDN is outperforming the benchmark the projection will be reduced year on year to match the GDN's out performance in 2012/13.

The expenditure projections are adjusted to incorporate Regional Factors and our Standard Real Price Effect assumptions, as specified in Section 2.7.

5.3.4.2 Reinforcement Mains Benchmarking Analysis

A number of regression options have been explored, however, for most activities we have concluded that the most suitable regression is achieved by analysis of the logarithmic values of normalised costs and the chosen driver. A “basket of work” approach has been used to produce a weighted average of a number of different work elements (pipe sizes). The driver is calculated by multiplying the work volume by a nominal unit cost for the activity. The approach is not sensitive to the actual level of these nominal unit costs, but works on the relative costs between work types.

This approach allows the analysis to fully reflect the workload forecast by the GDNs, adjusted for the period 2008/09 to 2012/13 as deemed appropriate by our consultants.

The starting point for setting the target benchmark is an Ordinary Least Squares (OLS) regression on the eight data points, one for each GDN, applicable in the base year (2005/06). The regression line is shown in black on the graphs. The R^2 value indicates how well the variation in costs is explained by the variation in the workload driver.

The OLS regression calculation takes into account all the data points in determining the relationship between the costs and the workload driver. This relationship could be used to determine the frontier costs for each network, but these costs are unlikely to be efficient since generally only some networks will be operating at the efficiency frontier.

We therefore propose to obtain the benchmark cost relationship by adjusting the OLS regression line so that it reflects efficient network performance rather than average performance.

This relationship could be constructed by shifting down the regression line until all the data points are above the line except for one data point which is on the line. This is the Corrected Ordinary Least Squares (COLS) regression line.

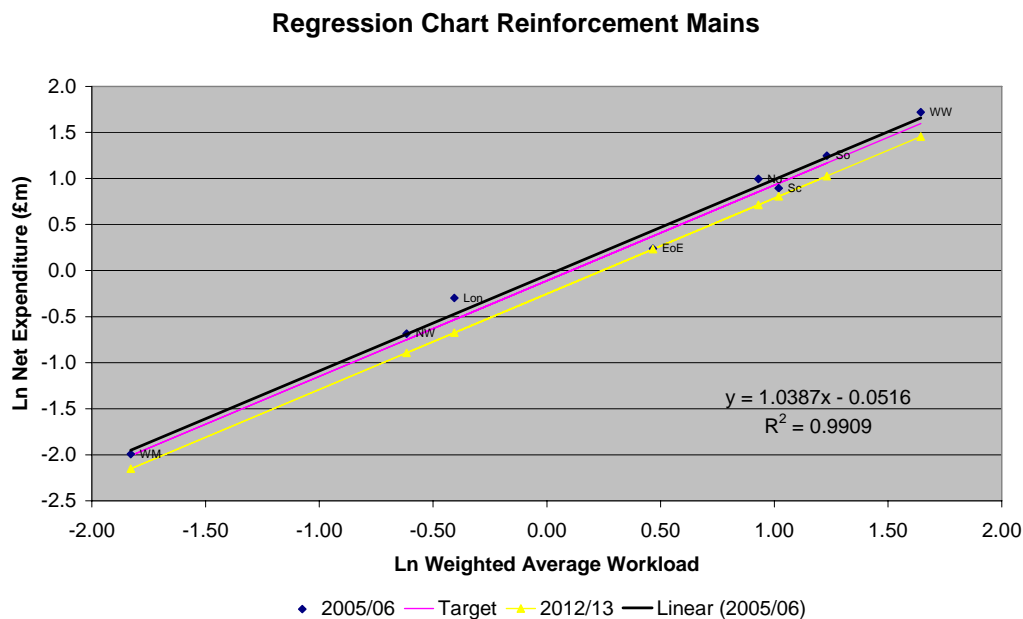
However, we consider that there are differences between GDNs which may not be fully explained by the regression analysis and that it is reasonable to set the frontier relationship by shifting the regression line down to the upper quartile. This is the upper quartile COLS regression line and is shown in pink on the charts. This is the target which all under performing GDNs should move towards.

Where the regression uses log-linear analysis, the effect of rejecting the OLS regression line as the frontier relationship in favour of the upper quartile COLS regression line is to reduce the target costs of each network by the same percentage.

With this approach, 75% of networks will be performing at or below the frontier in the base year and these networks will be expected to continue to improve their performance over the period to 2012/13, and our proposed ongoing productivity improvements are set out in Section 5.4.4.1. The resulting target costs for 2012/13 are shown in yellow on the charts.

Figure 5-4 shows the output from benchmarking analysis of 2005/06 cost performance for total reinforcement mains and indicates a very good fit for this activity. The values of cost and synthetic drivers being less than one, lead to the logarithmic values being negative at these values.

Scotland's performance ranks 2nd best after allowing for regional factors.

**Figure 5-4**

5.3.4.3 Governors Analysis

We have examined the BPQ information returned by the GDNs and wide variations in unit costs are evident across all activity categories. Unit cost performance for governor activity categories is significantly influenced by workload volumes, design pressure and capacity, complexity of site installation and cost allocation issues, e.g. costs associated with inlet/outlet mains connections, site security, telemetry, pressure optimisation equipment. We have asked for further information on cost allocations from the GDNs but the responses did not reveal any significant reasons for the unit cost variations.

Governor activities are separated into three main categories, i.e. renewal, growth and service. We have carried out regression analysis for the separate categories and also for total governors. Due to data inconsistencies, the results did not provide a robust basis for our expenditure projections over the forecast period. Therefore, our analysis is based on review of BPQ workload and unit cost projections for the renewal, growth and service governor activity categories taking into account historical and forecast trends, and SGN's assumptions.

Recommended expenditure projections incorporate any adjustments made in the review process, Regional Factors and our Standard Real Price Effect assumptions.

We are of the opinion that governors' operational activities do not provide the opportunity for significant improvements in efficiency. We have therefore applied no efficiency adjustments.

5.4 FORECAST

5.4.1 INTRODUCTION

5.4.1.1 Reinforcement Mains

Scotland's forecasts for reinforcement mains incorporate the following activities:

- General reinforcement - Growth

This activity is driven by the requirement to ensure that the transportation capacity of the distribution network is adequate to meet the forecast 1:20 peak demand to a 5 year horizon taking into account growth in demand.

- **General reinforcement - Network Constraints**

SGN has indicated that this component of reinforcement workload is driven by the necessity to ensure that network capacity is adequate to meet peak demand as a consequence of specific existing firm contract load connections. It has become apparent that such connections were established in the past and that in some cases reinforcement to meet the maximum contractual demand was either not completed or was deferred when the connection was originally established. Network transportation capacity is now sensitive to this situation, or is expected to become so during the forecast period.

When questioned, SGN could not confirm that these connections were originally subject to the economic test to determine the customer contribution or whether deferral of reinforcement was a conscious decision based on a declared rate of load growth.

It is to be expected that reinforcement planning takes into account sites where a transportation capacity issue is anticipated and that associated expenditure will only be incurred when necessary.

- **Replacement mains upsizing**

A proportion of the reinforcement workload results from upsizing of mains replacement to compensate for the loss of transportation capacity caused by inserting smaller mains. The accounting convention generally operated is such that if a replacement main is greater than 2" larger in diameter, the expenditure is allocated to reinforcement. The replacement mains upsizing workload is driven by the requirement to contain maximum operating pressures and ensure adequate transportation capacity in the distribution system to meet forecast demand. SGN has indicated that the workload has increased in line with the ramp up rate of mains decommissioning.

5.4.1.2 Governors

In assessing the Network's expenditure forecasts for governors we have reviewed the annual workload volumes and unit costs proposed, together with the forecasting processes applied.

SGN's expenditure forecasts for the period 2008/09 to 2012/13 include £13.9m to replace 120 district governor installations due to condition, obsolescence and serviceability.

We are satisfied that the expenditure forecasts for service governors are reasonable and propose no adjustments.

The following adjustments have been made to renewal and growth unit costs to align with the overall trend:

- Renewal unit cost for 2008/09 reduced to £89.5k
- Growth unit cost for 2008/09 reduced to £70k

5.4.2 COMPANY PROPOSALS

5.4.2.1 Reinforcement mains

Key Assumptions

In addition to the generic assumptions for Scotland, detailed in Section 2.7, SGN has stated that their reinforcement mains expenditure forecasts also take into account the following assumptions and issues:

- Total load growth on the network (not just SGN's market share) is directly proportional to requirements for general reinforcement. Based on this assumption, the historical relationship between total load growth and

reinforcement main laid has been extrapolated forward to develop planned workload.

- Network analysis and known pressure constraints will inform requirements for network reinforcement. This activity will also be driven by known load growth beyond the capacity of the existing network either in general terms or as a result of a new load requiring specific reinforcement that is subsequently enhanced to meet a five year planning horizon.
- Using historical data from previous mains replacement projects, an assumption has been made of the percentage of the mains replacement programme that becomes upsizing (as opposed to replacement on a like-for-like or downsized basis). This analysis has been developed for each diameter band and each diameter band percentage has been extrapolated forward to develop an upsizing workload.
- Expenditure forecasts are based on 2005/06 unit costs with addition of real price increases.

During discussions SGN also stated that reinforcement activity takes into account retention of existing source pressures, i.e network maximum operating pressures will not be increased.

Workload Forecasts

Figure 5-5 shows the reinforcement mains workload forecasts for Scotland.

The lead time for planning for distribution system reinforcement projects is generally 2 to 3 years and is based on network validation exercises. Therefore the workload projections for the period 2008/09 to 2012/13 are, substantially, estimates based on the key assumptions and historical levels.

SGN has indicated that all reinforcement proposals are subject to cost benefit analysis taking into account the additional Opex that would result from increasing network pressures. However, we have examined sample project documents and did not find evidence to substantiate this. The options considered in the business case submissions did not include evaluation of the consequences of pressure elevation. Scotland's LP average system pressures are forecast to remain flat at 28.25 mbar from 2006/07 to 2012/13.

It is SGN's policy to maintain maximum operating pressures (MOP) in the distribution system LP networks at historical levels. In densely populated areas, such as Edinburgh and Glasgow, the LP network MOP is limited to 34 mbar due to concerns regarding the effects of increased pressures on leakage. This pressure level is low compared to the majority of LP networks, in Scotland and GDNs generally, that include metallic mains and generally operate at a maximum pressure of 50mbar. The Edinburgh and Glasgow networks comprise 30% of Scotland's LP system and this policy, which we understand has not been subject to in depth review for some time, has significant implications in terms of Scotland's reinforcement workload forecasts.

Scotland's reinforcement mains activity categorisations include pressure management but the forecasts are zero in this respect. We presume, therefore, that expenditure in the growth and replacement mains upsizing categories takes into account the policy to contain MOP.

We recommend that SGN commissions an independent expert review to consider the implications of increasing the MOP for the affected networks in terms of risk, Opex (leakage, repair activity, PREs etc.) and reinforcement Capex. The outcome of such a review will provide a credible basis for future policy regarding MOP and the reinforcement planning process. It is difficult to anticipate the effect on forecast workloads with any accuracy and, therefore, we also recommend that SGN's BPQ workload forecasts are accepted at this stage but are re-considered in due course.

Scotland's reinforcement mains workload forecasts associated with replacement mains upsizing range from 9.5km in 2008/09 to 9.9km in 2012/13 and are excessive compared to the levels reported by other GDNs which are of the order of 2km to 6km. We have not

identified any justification for this high level of activity and have, therefore, reduced the forecast workload by 50% for all years. This workload adjustment has been transferred to Repex.

Length of Reinforcement Mains - Scotland

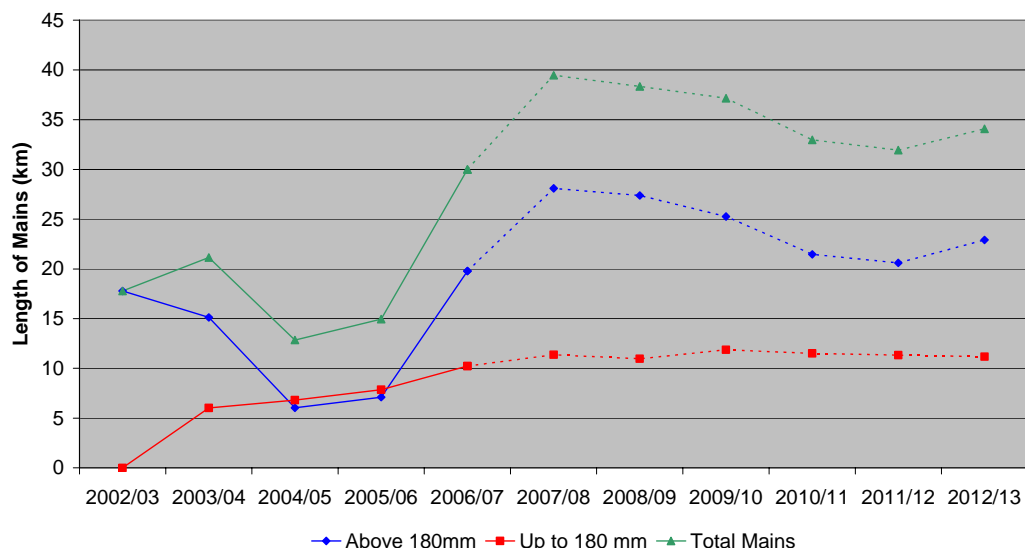


Figure 5-5

5.4.2.2 Governors

Key Assumptions

In addition to the generic assumptions for Scotland, detailed in Section 2.7, SGN has stated that their governors expenditure forecasts also take into account the following assumptions and issues:

- Growth workload forecasts are driven by reinforcement activity.
- Renewal workload forecasts are driven by condition, security, obsolescence, serviceability and upgrade to meet increased demand in the downstream
- Expenditure forecasts are based on 2005/06 unit costs with addition of real price increases.

Workload Forecasts

Figures 5-6 and 5.7 show the governor workload forecasts for Scotland.

The governors workload forecasts have been considered taking into account historical trends and SGN's assumptions.

We have considered whether to reduce the forecast renewal workload volumes and have concluded that no adjustment should be made.

We recommend that the workload forecasts are accepted.

District Governor Numbers Capex - Scotland

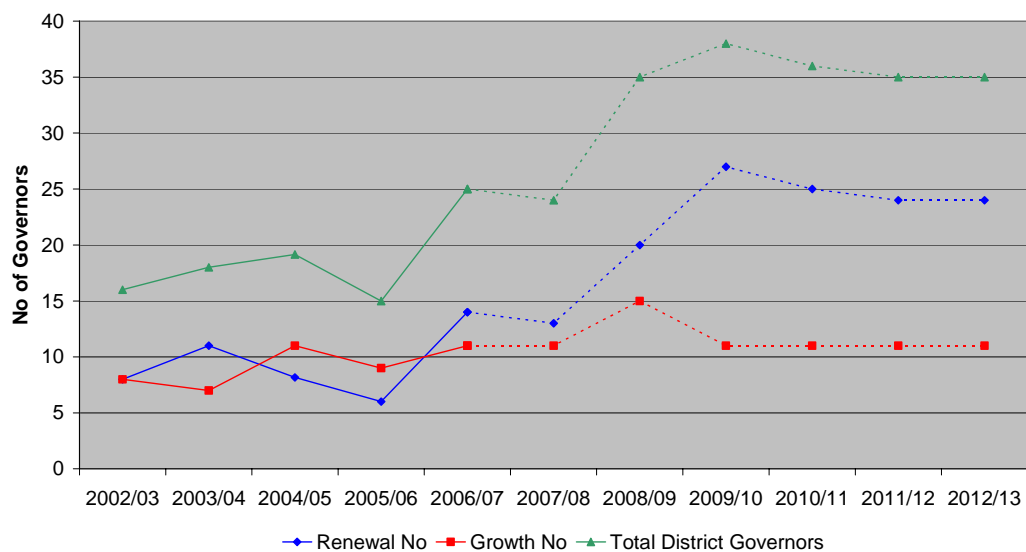


Figure 5-6

Service Governor Numbers - Scotland

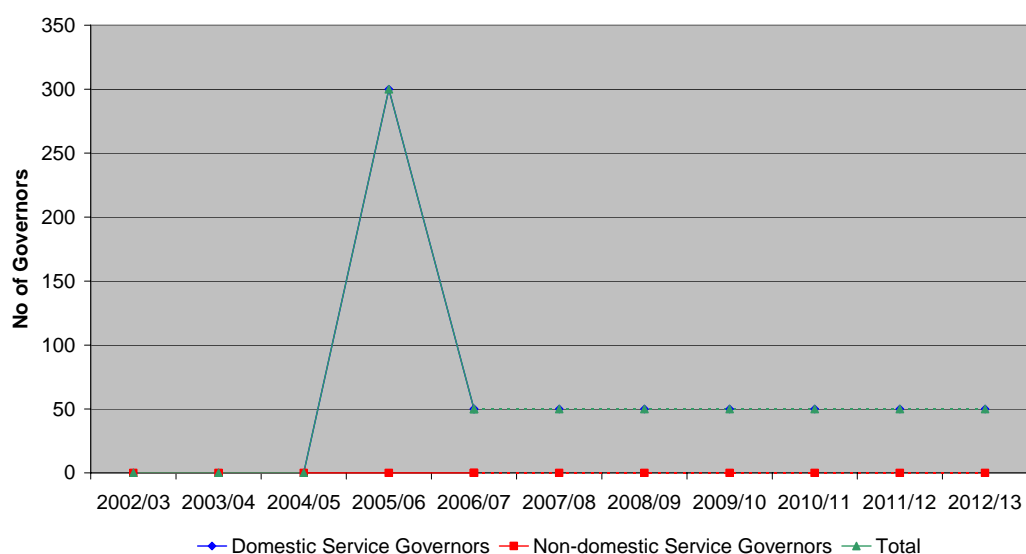


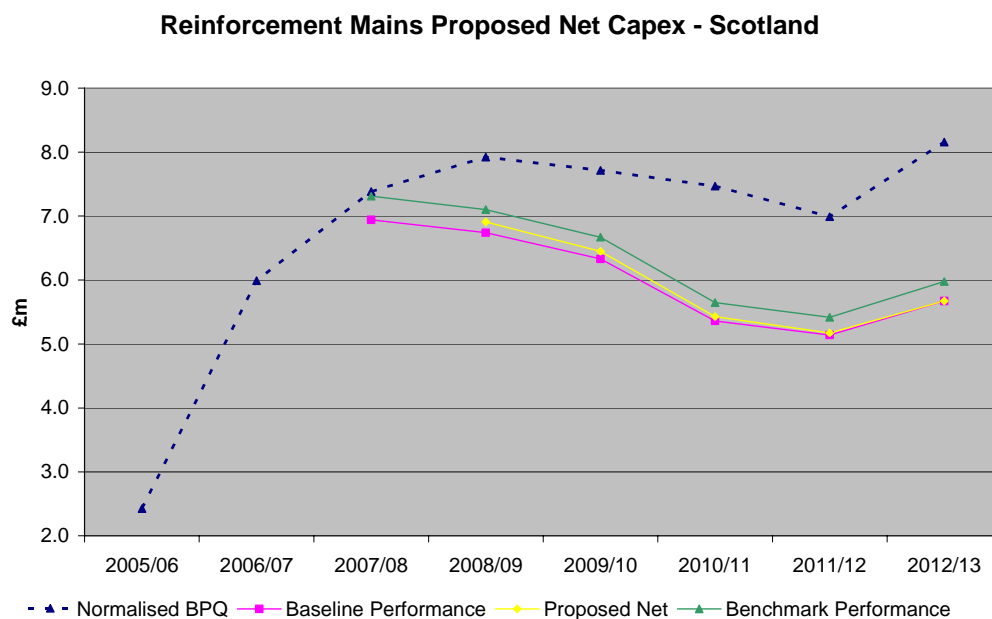
Figure 5-7

5.4.3 PB POWER PROPOSALS

5.4.3.1 Reinforcement mains

Figure 5-8 shows Scotland's expenditure projections for the total reinforcement mains activity over the period 2005/06 to 2012/13.

Scotland's baseline performance outperforms the benchmark target over the period of the forecast. Therefore, our expenditure projection is reduced to be in line with baseline performance in 2012/13.

**Figure 5-8**

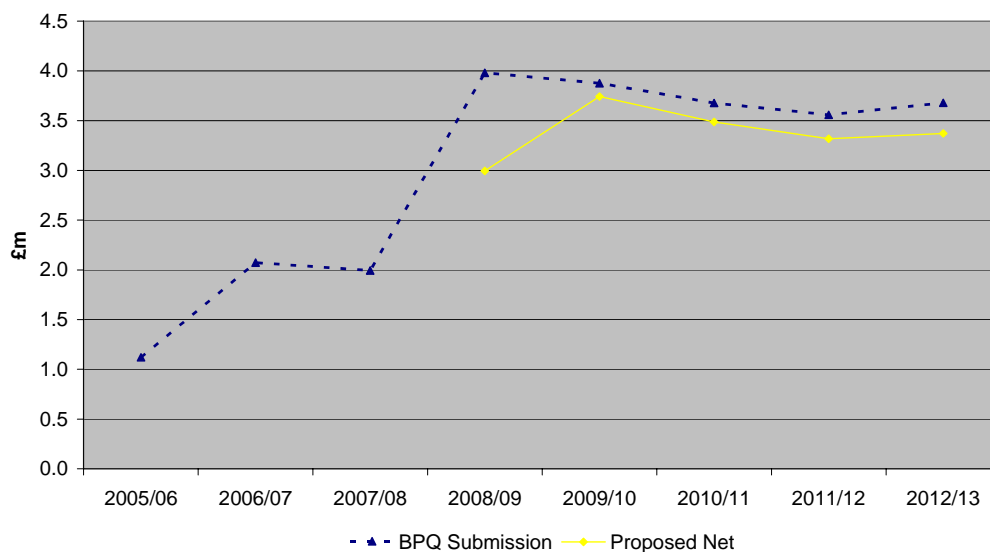
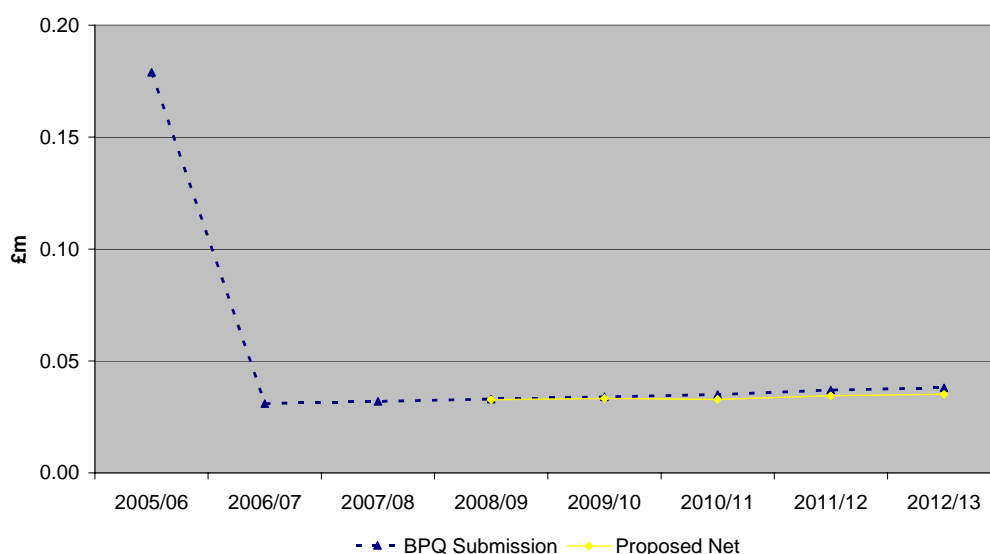
5.4.3.2 Governors

The governors cost projections for the forecast period have been assessed by review of BPQ workload and unit cost forecasts for the renewal, growth and service governor activity categories taking into account historical trends and SGN's assumptions. Our recommended expenditure projections take into account any adjustments made.

No adjustments have been made to Scotland's workload forecasts but expenditure projections incorporate the unit cost adjustments specified in Section 5.4.1.2.

- Renewal unit cost for 2008/09 - reduced to £89.5k
- Growth unit cost for 2008/09 - reduced to £70k

Figures 5-9 and 5-10 show the expenditure projections for governor activities over the period 2005/06 to 2012/13.

District Governor Net Capex - Scotland**Figure 5-9****Service Governor Net Capex - Scotland****Figure 5-10****5.4.4 SPECIFIC COST AREAS****5.4.4.1 Efficiency Improvements**

SGN has not quantified a level of efficiency improvement for reinforcement mains. However, we are of the opinion that there is scope for improvement driven by optimised management of operations and review of period contract arrangements. It is considered that 2% year on year performance improvement is appropriate for this activity.

5.4.4.2 Waste Management Regulations

The EU Landfill Directive is setting tighter standards on wastes that can go to landfill. Following recent changes in Regulations (July 2005) to bring England and Wales in line

with the Directive, it is expected that more waste will be classified as “non-hazardous” rather than “inert” as at present. The standard Landfill Tax charge is currently £21/tonne for non-hazardous waste, with a lower rate of £2/tonne charged for inert waste. The Government has stated that the standard rate for non-hazardous waste will increase by at least £3 annually to a rate of £35 in 2010.

We acknowledge that the changes to the Regulations will generate additional costs but we judge that GDNs are able to mitigate these by improving the management and scope of operational practices such as minimisation of excavation, re-use of materials, recycling, conditioning and materials testing to establish inert status.

The effect of the increased tax charge has been assessed and we have concluded that the resulting additional expenditure associated with Capex operations is minimal and, therefore, no adjustment has been made to our expenditure projections. However, we recognise that there is uncertainty regarding the cost implications of these Regulations and recommend that the GDN be required to model the costs, based on our workload projections, for further consideration.

5.4.5 **REAL PRICE INCREASES**

The recommended cost projections presented in Section 5.3.6 incorporate our real price effect assumptions, as detailed in Section 2.7.

5.4.6 **RECOMMENDATIONS**

5.4.6.1 **Workload**

We recommend that the Scotland BPQ workload forecasts for reinforcement mains and governors activities are accepted, as summarised in Tables 5-2, 5-3 and 5-4.

Reinforcement Mains Length (km)	2008/09	2009/10	2010/11	2011/12	2012/13
BPQ					
<180mm	11.0	11.9	11.5	11.3	11.2
>180mm	27.4	25.3	21.5	20.6	22.9
	38.3	37.2	33.0	31.9	34.1
Normalisation Adjustments					
<180mm	-2.4	-2.4	-2.5	-2.5	-2.5
>180mm	-2.4	-2.4	-2.5	-2.5	-2.5
	-4.8	-4.9	-5.0	-5.0	-5.0
BPQ					
<180mm	8.6	9.5	9.0	8.9	8.7
>180mm	25.0	22.9	19.0	18.1	20.4
Total	33.6	32.3	28.0	27.0	29.1
Work Load Adjustments					
<180mm	0.0	0.0	0.0	0.0	0.0
>180mm	0.0	0.0	0.0	0.0	0.0
Total	0.0	0.0	0.0	0.0	0.0
Projected					
<180mm	8.6	9.5	9.0	8.9	8.7
>180mm	25.0	22.9	19.0	18.1	20.4
Total	33.6	32.3	28.0	27.0	29.1

Table 5-2

Number District Governors	2008/09	2009/10	2010/11	2011/12	2012/13
PBQ Workload					
Growth	15.0	11.0	11.0	11.0	11.0
Renewal	20.0	27.0	25.0	24.0	24.0
Total	35.0	38.0	36.0	35.0	35.0
Work Load Adjustments					
Growth	0.0	0.0	0.0	0.0	0.0
Renewal	0.0	0.0	0.0	0.0	0.0
Total	0.0	0.0	0.0	0.0	0.0
Projected Workload					
Growth	15.0	11.0	11.0	11.0	11.0
Renewal	20.0	27.0	25.0	24.0	24.0
Total	35.0	38.0	36.0	35.0	35.0

Table 5-3

Number Service Governors	2008/09	2009/10	2010/11	2011/12	2012/13
BPQ Workload					
Domestic	50.0	50.0	50.0	50.0	50.0
Non-Domestic	0.0	0.0	0.0	0.0	0.0
Total	50.0	50.0	50.0	50.0	50.0
Work Load Adjustments					
Domestic	0.0	0.0	0.0	0.0	0.0
Non-Domestic	0.0	0.0	0.0	0.0	0.0
Total	0.0	0.0	0.0	0.0	0.0
Projected Workload					
Domestic	50.0	50.0	50.0	50.0	50.0
Non-Domestic	0.0	0.0	0.0	0.0	0.0
Total	50.0	50.0	50.0	50.0	50.0

Table 5-4

5.4.6.2 Expenditure

Tables 5-5, 5-6 and 5-7 summarise our net expenditure projections.

Reinforcement Mains Net Capex All figures £m 2005/06 prices	2008/09	2009/10	2010/11	2011/12	2012/13	Total
BPQ Net Submission	9.0	8.5	7.9	7.4	9.1	42.0
Normalisation Adjustment	-1.1	-0.8	-0.4	-0.5	-0.9	-3.7
Normalised Net BPQ	7.9	7.7	7.5	7.0	8.2	38.3
Total up to 180mm	0.5	0.9	1.0	1.0	0.8	4.2
Total above 180mm	7.4	6.9	6.5	6.0	7.3	34.1
Total Adjustments	-1.0	-1.3	-2.0	-1.8	-2.5	-8.6
Workload Adjustment	0.0	0.0	0.0	0.0	0.0	0.0
Efficiency Adjustment	-1.0	-1.3	-2.0	-1.8	-2.5	-8.6
Proposed Net	6.9	6.4	5.4	5.2	5.7	29.6
Total up to 180mm	1.0	1.1	1.0	1.0	1.0	5.1
Total above 180mm	5.9	5.4	4.4	4.2	4.7	24.6

Table 5-5

District Governor Net Capex All figures £m 2005/06 prices	2008/09	2009/10	2010/11	2011/12	2012/13	Total
BPQ Net Submission	4.0	3.9	3.7	3.6	3.7	18.8
Normalisation Adjustment	0.0	0.0	0.0	0.0	0.0	0.0
Normalised Net BPQ	4.0	3.9	3.7	3.6	3.7	18.8
Growth	1.4	0.8	0.9	0.9	0.9	4.9
Renewal	2.6	3.0	2.8	2.7	2.8	13.9
Total Adjustments	-1.0	-0.1	-0.2	-0.2	-0.3	-1.9
Workload Adjustment	0.0	0.0	0.0	0.0	0.0	0.0
Efficiency Adjustment	-1.0	-0.1	-0.2	-0.2	-0.3	-1.9
Disallowed Costs	0.0	0.0	0.0	0.0	0.0	0.0
Proposed Net	3.0	3.7	3.5	3.3	3.4	16.9
Growth	1.1	0.8	0.8	0.8	0.8	4.4
Renewal	1.9	2.9	2.7	2.5	2.5	12.5

Table 5-6

Service Governor Net Capex All figures £m 2005/06 prices	2008/09	2009/10	2010/11	2011/12	2012/13	Total
BPQ	0.0	0.0	0.0	0.0	0.0	0.2
Domestic	0.0	0.0	0.0	0.0	0.0	0.2
Non-Domestic	0.0	0.0	0.0	0.0	0.0	0.0
Total Adjustments	0.0	0.0	0.0	0.0	0.0	0.0
Proposed Net	0.0	0.0	0.0	0.0	0.0	0.2
Domestic	0.0	0.0	0.0	0.0	0.0	0.2
Non-Domestic	0.0	0.0	0.0	0.0	0.0	0.0

Table 5-7

6 OTHER OPERATIONAL CAPEX

6.1 SUMMARY

Net Capex £m (2005/06 prices)	2008/09	2009/10	2010/11	2011/12	2012/13	Total
BPQ Submission						
Plant & Equipment	5.1	5.1	4.0	3.6	3.2	21.0
Land & Buildings	0.9	0.0	4.6	0.0	0.0	5.5
Total	6.0	5.1	8.6	3.6	3.2	26.5
Normalisation Adjustments						
Total	0.0	0.0	0.0	0.0	0.0	0.0
Normalised BPQ						
Plant & Equipment	5.1	5.1	4.0	3.6	3.2	21.0
Land & Buildings	0.9	0.0	4.6	0.0	0.0	5.5
Total	6.0	5.1	8.6	3.6	3.2	26.5
Adjustments						
Plant & Equipment	-0.3	-0.4	-0.3	-0.4	-0.4	-1.7
Land & Buildings	0.0	0.0	-3.9	0.0	0.0	-3.9
Total	-0.3	-0.4	-4.2	-0.4	-0.4	-5.6
Proposed						
Plant & Equipment	4.8	4.8	3.7	3.2	2.9	19.4
Land & Buildings	0.9	0.0	0.7	0.0	0.0	1.5
Total	5.7	4.8	4.3	3.2	2.9	20.9

Table 6-1

6.2 POLICIES & PROCEDURES

6.2.1 INTRODUCTION

6.2.1.1 Land and Buildings

There are no indicated specific policies or procedures relating to this area. SGN holds the freeholds for its operational sites which are not covered by easements or wayleaves. The Network's other sites such as offices, depots, and stores are a mix of leased and owned, but there is a stated intention to move away from the current position.

6.2.1.2 Plant and Equipment

SGN has not offered any specific company policy in relation to the procurement of Plant and Equipment. However, it has listed all its proposals under the banner of 'Asset Integrity' and has quoted the relevant company standards which it applies to that area of work.

6.2.2 EFFICIENCY AND PRODUCTIVITY

6.2.2.1 Land and Buildings

Procurement of operational sites will normally be included in the appropriate Capex project authorisation process. Rates paid for such sites may often have a 'ransom' element which is unavoidable except by following a compulsory purchase order which takes too long and would add other delay costs to the projects. The optimum project solution would only be changed if this element becomes material.

Procurement of other sites is normally on an open market basis and therefore optimum solutions can usually be attained.

6.2.2.2 Plant and Equipment

Investment in new plant and equipment has a direct bearing on the productivity and efficiency of the work areas for which it is provided. Therefore a reasonable and sustained level of investment is to be expected to support continued productivity and improvements in these activities.

6.3 HISTORICAL PERFORMANCE

6.3.1 DEFINITION OF ACTIVITY

6.3.1.1 Land and Buildings

This activity covers the procurement of freeholds for office and depot sites, which the Network is proposing, and capitalized upgrades to leased premises which are not funded by the landlord (e.g. adding air conditioning, building a security fence etc.).

6.3.1.2 Plant and Equipment

This activity includes the procurement of pressure management equipment, valve remediation work, cathodic protection work on pipelines and some mechanical and electrical works at storage and PRI sites.

In Scotland there are a number of independent gas supply areas fed with Liquefied Natural Gas (LNG). These are known as the Scottish Independent Undertakings (SIUs). The costs for these have been included here.

6.3.2 ESTABLISH UNDERLYING COSTS

6.3.2.1 Land and Buildings

Net Capex £m All figures in 2005/06 Prices	2002/03	2003/04	2004/05	2005/06	2006/07
Land & Buildings	0.0	0.0	0.4	0.7	2.0

Table 6-2

These costs represent one-off periodic expenditure only, indicating that there is a general upward trend and this continues into the proposals for the review period.

6.3.2.2 Plant and Equipment

Net Capex £m All figures in 2005/06 Prices	2002/03	2003/04	2004/05	2005/06	2006/07
Plant & Equipment	1.3	0.5	0.6	0.9	3.3

Table 6-3

This demonstrates a fluctuating spend up to the time of the GDN sale. Expenditure has significantly increased since sale and this trend continues into the GDN's proposals for the review period.

6.4 FORECAST

6.4.1 COMPANY PROPOSALS

6.4.1.1 Land and Buildings

The Network proposes an expenditure of £5.5m for the period. This is dominated by £4.6m in 2010/11 for the purchase of freeholds of currently leased buildings.

Net Capex £m All figures in 2005/06 Prices	2008/09	2009/10	2010/11	2011/12	2012/13	Total
Land & Buildings	0.9	0.0	4.6	0.0	0.0	5.5

Table 6-4

Land & Building Net Capex

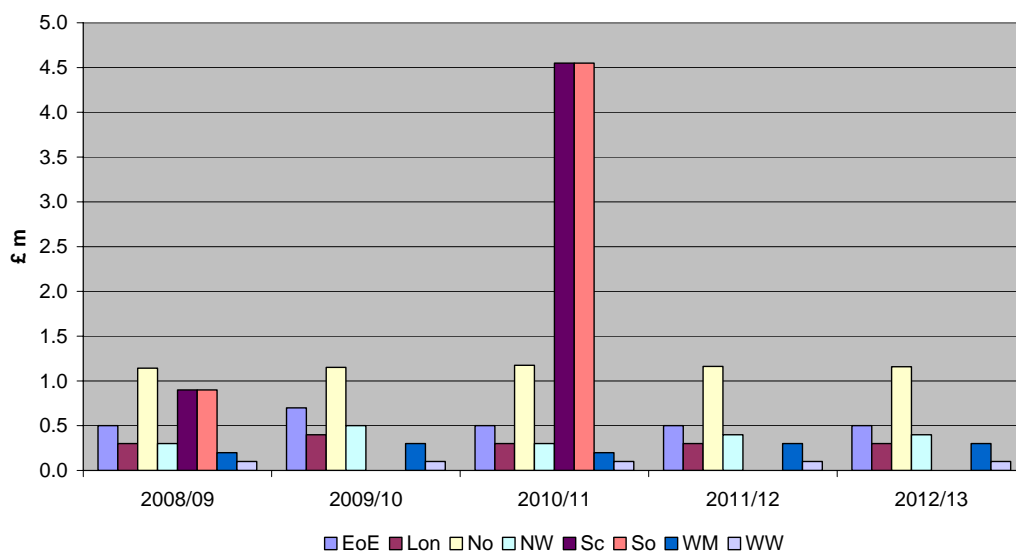


Figure 6-1

6.4.1.2 Plant and Equipment

The Network is proposing an annual spend of over £4m which is five times the pre-sale level. However, the expenditure is listed against specific work categories.

Net Capex £m All figures in 2005/06 Prices	2008/09	2009/10	2010/11	2011/12	2012/13	Total
Plant & Equipment	5.1	5.1	4.0	3.6	3.2	21.0

Table 6-5

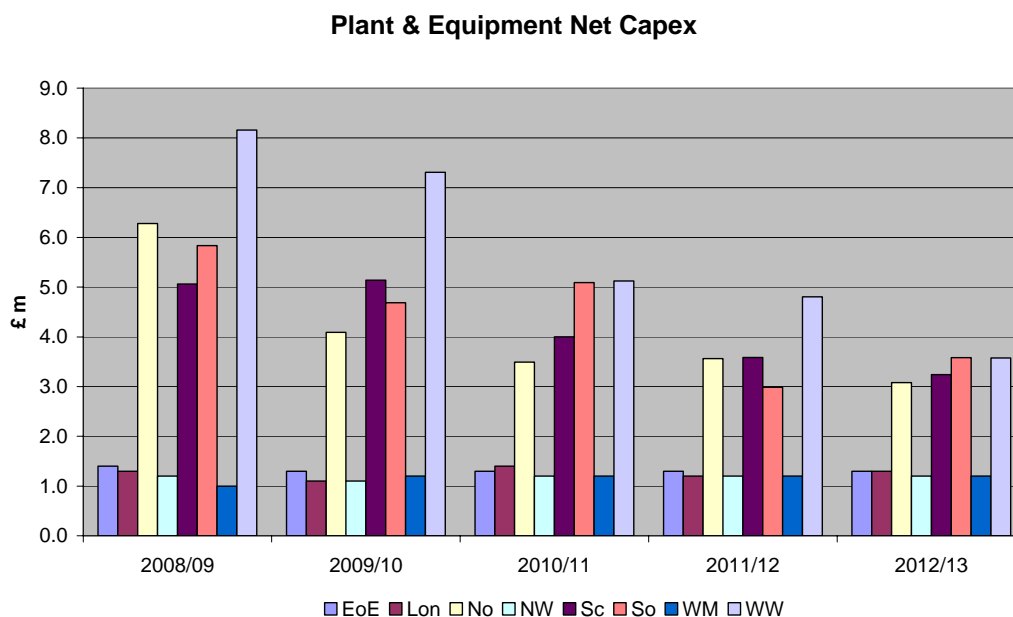


Figure 6-2

6.4.2 SPECIFIC COST AREAS

6.4.2.1 Land and Buildings

Scotland is proposing to spend £4.6m in 2010/11 purchasing the freeholds of its currently leased operational offices and depots (or substitute buildings). This accounts for the peak in that year. SGN have not offered any substantive reason why they are proposing this.

They state that under NGG ownership the Network enjoyed the security of leasing from a subsidiary property company. We do not agree that this drives a decision to procure freeholds. Leases between NGG's property company and NGG (operations) were market based (i.e. rents were commercial, not subsidised) and the terms (lease length, who pays for what, etc) were normal open market terms.

We do not agree that freeholds per se give security to a business; when they do, it will be at a significant cost. Many businesses will value the flexibility that leases (especially shorter leases) will give them. These allow the business to restructure and walk away at no cost from a building they no longer require (wrong size, wrong location), whereas freeholds have to be disposed of and this can be slow and expensive. It is also usually quicker to gain occupation of a leasehold building than of a freehold.

Moreover, SGN have offered no linked Opex saving to offset this proposed capital expenditure.

6.4.2.2 Plant and Equipment

The proposed rate of expenditure has increased very significantly since the GDN sale and the proposals for the five year period represent a further increase to five times the pre-sale rate. However, it is recognised that a new owner will need to reassess plant and equipment condition and produce a programme to update and replace time expired assets.

Also, within these proposals, the costs associated with the SIUs are unique to Scotland. Again there is a high level of proposed expenditure at £11.2m over the five year period. The supporting information states that this is to maintain engineering and safety standards and to cater for load growth.

6.4.3 RECOMMENDATIONS

6.4.3.1 Land and Buildings

We do not propose allowing the full cost of purchasing freeholds for the reasons that we have explained above.

In our view a decision to move from leasehold to freehold should at least be cost neutral. We propose, after real price effect adjustments, reducing this by £3.2m: the remaining allowance thereby funding relocations if and when leases expire or building refurbishment which a landlord will not fund, should Scotland elect to renew leases at the same premises.

It is also noted that Scotland was allowed £7.2m in 2007/08 to make a start on this process for its depots although it is not clear whether this will (all) be spent and what the commensurate Opex savings will be.

In considering the appropriate level to set the target maximum level of expenditure, we have discounted the GDN with the lowest proposed spend over the period as this in our view is not sustainable for the other GDNs.

We have therefore in this case taken the upper quartile performance of the remaining 7 GDNs and this gives a target maximum spend over the period of £1.5m.

6.4.3.2 Plant and Equipment

The Plant and Equipment section comprises of a wide set of activities and not all GDNs have requested monies against all activities.

Although Scotland's proposals are high in absolute terms, their programme is well detailed and includes for considerable upgrade works to the SIUs. After examination it is deemed that these works are necessary.

It is therefore proposed that after adjustments for real price effects, the requested expenditure is allowed in full.

7 NON-OPERATIONAL CAPEX

7.1 SUMMARY

GDN Capital Expenditure £m (2005/06 prices)	2008/09	2009/10	2010/11	2011/12	2012/13	5 Yr Total
System Operations	0.8	0.0	0.0	0.0	0.0	0.8
IS Infrastructure	6.8	3.7	0.5	1.1	0.5	12.7
IS Systems	0.0	0.0	0.0	0.0	0.0	0.0
xoserve Capex	0.0	0.0	0.0	0.0	0.0	0.0
Vehicles	1.4	1.7	0.1	0.1	6.9	10.2
Telecoms, Office	0.9	0.9	0.9	0.9	0.9	4.3
Security	0.0	0.0	0.0	0.0	0.0	0.0
Furniture and fittings	0.0	0.0	0.0	0.0	0.0	0.0
Tools & Equipment	1.0	0.8	0.8	0.8	0.8	4.2
Other	0.0	0.0	0.0	0.0	0.0	0.0
Total	10.8	7.0	2.3	2.9	9.1	32.0
Normalisation Adjustments						
IS Infrastructure	-5.6	-2.4	0.0	0.0	0.0	-8.0
IS Systems	5.6	2.4	0.0	0.0	0.0	8.0
xoserve Capex	1.3	0.1	1.3	1.0	0.1	3.8
Net Total	1.3	0.1	1.3	1.0	0.1	3.8
Normalised Capex						
System Operations	0.8	0.0	0.0	0.0	0.0	0.8
IS Infrastructure	1.2	1.3	0.5	1.1	0.5	4.7
IS Systems	5.6	2.4	0.0	0.0	0.0	8.0
xoserve Capex	1.3	0.1	1.3	1.0	0.1	3.8
Vehicles	1.4	1.7	0.1	0.1	6.9	10.2
Telecoms, Office	0.9	0.9	0.9	0.9	0.9	4.3
Security	0.0	0.0	0.0	0.0	0.0	0.0
Furniture and fittings	0.0	0.0	0.0	0.0	0.0	0.0
Tools & Equipment	1.0	0.8	0.8	0.8	0.8	4.2
Other	0.0	0.0	0.0	0.0	0.0	0.0
Total	12.0	7.1	3.6	3.9	9.2	35.9
Efficiency Adjustments						
System Operations	-0.5	0.0	0.6	0.6	0.0	0.7
Net Total	-0.5	0.0	0.6	0.6	0.0	0.7
Proposed Net Capex						
System Operations	0.3	0.0	0.6	0.6	0.0	1.5
IS Infrastructure	1.2	1.3	0.5	1.1	0.5	4.7
IS Systems	5.6	2.4	0.0	0.0	0.0	8.0
xoserve Capex	1.3	0.1	1.3	1.0	0.1	3.8
Vehicles	1.4	1.7	0.1	0.1	6.9	10.2
Telecoms, Office	0.9	0.9	0.9	0.9	0.9	4.3
Security	0.0	0.0	0.0	0.0	0.0	0.0
Furniture and fittings	0.0	0.0	0.0	0.0	0.0	0.0
Tools & Equipment	1.0	0.8	0.8	0.8	0.8	4.2
Other	0.0	0.0	0.0	0.0	0.0	0.0
Total	11.5	7.1	4.3	4.5	9.2	36.6

Table 7-1

Non-Operational Capex includes various assorted activities. These are discussed under each of the headings shown below, as appropriate, in this section.

- System Operations
- IS Costs, which includes IS Systems and IS Infrastructure Costs
- xoserve
- Vehicles costs
- Other, which comprises the remaining Non-Operational Capex items (Telecoms & Office, Security, Furniture and fittings, Tools & Equipment and Other)

Scotland's total Non-Operational Capex Spend is lowest of all the GDN's as shown below in Figure 7-1

Total Non-Op Capex for each GDN 2008/2009-2012/2013

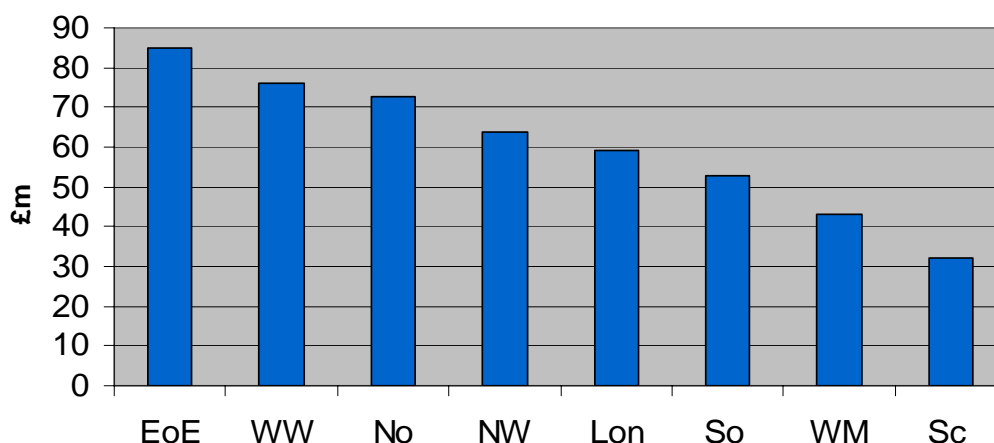


Figure 7-1

7.2 BACKGROUND

7.2.1 INTRODUCTION

This section reviews the relevant background to the operations covered under Non-Operational Capex.

7.2.1.1 **System Operation**

7.2.1.2 **The DNCS programme**

The Gas Transportation Management System (GTMS) is the Supervisory Control & Data Acquisition (SCADA) System effecting operational control over all UK Distribution Networks. All GDNs are currently operated, by National Grid Gas (NGG) at Hinckley, under the System Operation Managed Service Agreement (SOMSA).

GTMS is old technology and has been enhanced by NGG since its inception in the mid 1980s; it has been in its current form since 1996. NGG completed an assessment of the system establishing its longevity at no later than 2009; the major issues are spares and an unsupported operating System.

With this in mind NGG embarked upon a course of action to replace the system and to keep it effective until the decommissioning date; respectively known as the Distribution

National Control System (DNCS) and Prolonged Active Life (PAL) projects. The decision to replace GTMS was taken in autumn 2005 with support from all GDNs to collaboratively undertake the job. The GDNs supported the reasoning that this was the most appropriate technical option for the industry, cost effective and would allow a phased exit from SOMSA, once delivered to NGG, within a timeframe to suit all 4 GDNs. Specification work was undertaken and a contract awarded to a consortium led by Serck controls.

NGG has entered into a formal collaboration agreement with NGN, SGN and WWU to jointly replace the existing GTMS control system with this new Serck control system and for it to be deployed into NGG's Control Centre at Hinckley. The new control system is being designed to have the same operating functionality as the GTMS, although its architecture will be developed such that its operating structure is aligned to individual GDNs to facilitate transfer and so ease SOMSA exit. It is planned to complete GTMS replacement and deploy the new system into NGG in summer 2008. This constitutes Phase 1 of the project. The costs for Phase 1 have been agreed with Serck and a sharing arrangement for these costs has been agreed between the GDNs.

Phase 2 of the project is the implementation (essentially, a replication) of the system into the GDNs to enable them to exit SOMSA and take over operational control for themselves. Each GDN is responsible for its own costs in delivering the systems into its own business and is contracting separately with Serck for this part of the project.

Ofgem granted Scotland a 'Relinquishment of Operational Control' for a finite period; SOMSA expires 31st March 2008 with any extensions needing regulatory agreement. However, the nature of the collaboration project (DNCS) is such that exit of SOMSA by any Network during the construction phase would not be possible due to the demands on NGG staff, Management and contractors engaged in the construction. Presently Scotland has outline timeline for transfer of responsibilities from NGG. With plans in place for exit from SOMSA as late summer 2008, there are no detailed transfer plans in place with NGG at the time of writing. SGN, jointly with NGG, WWU and NGN are working to identify and understand the exact extent of the activities that would have to be completed by NGG and Scotland to allow transfer of operations to proceed smoothly.

PB Power believes that the collaborative project to replace the GTMS is the most efficient solution for the industry. There are several reasons for this

1. The collaborative project reduces the time in which a system can be constructed; 4 individual systems for 3 exiting GDNS would call on the same NGG control and IS staff for assistance resulting in a pinch point in any program. These staff would also be working on the NGG variant of the System.
2. The sorting of the System into the correct components for exit whilst constructing a new system is viewed as cost effective. Serck only need to construct one system & slice it appropriately instead of up to potentially 4 contractors constructing 4 different Systems. The GDNs then benefit from an initially aligned system capable of future individual development.
3. Collaboration allows for a phased agreed exit from SOMSA.

7.2.1.3 IS Capex

IS Costs include IS Systems and IS Infrastructure (essentially software and hardware respectively). PB Power has reviewed the IS Capex expenditure with a view to confirming that the planned projects are appropriate and categorising which projects might be expected to yield productivity (Opex) savings over the longer term. Further work is being carried out on whether levels of expenditure are appropriate for IS projects. As a result no adjustments have currently been made in this report.

7.2.1.4 xoserve

xoserve is a separate business which started trading on 1 May 2005 as a wholly owned subsidiary of National Grid Group. On 1 June 2005 it became multi-owned by the GDNs

and National Grid UK Transmission. The shareholding is split amongst National Grid NTS (11%) and all the GDN's in proportion to the number of supply points in March 2005.

xoserve provides transactional services primarily through UK LINK, as well as IS Support and Change Management to the GDN's under an Agency Services Agreement (ASA).

xoserve is planning a series of significant capital development projects in the next period, including a rewrite of UK-LINK.

PB Power understands that xoserve is now proposing to recover the cost of capital expenditure from the GDNs in the year in which it is incurred. To date the GDNs have treated xoserve charges as Opex – although some (NG and WWU) have submitted elements of Capex in their forecast costs. PB Power are therefore reviewing and, where necessary, adjusting the Opex/Capex split for each GDN.

Scotland has submitted a significant level of xoserve Opex, with zero Capex.

xoserve cost forecasts and the scope of development work they will undertake in the next period are the subject of an ongoing industry discussion workgroup.

xoserve is jointly owned by the GDNs, although National Grid is not able to exercise voting power proportionate to its total shareholding. The work programme is determined through industry consultation and in response to customer requirements.

xoserve states in its BPQ submission that it plans to deliver 3% annual savings on direct operating costs (salaries, pensions, agency staff costs, travel and subsistence) offset by real earnings growth of 2% for directly employed staff.

xoserve procures significant levels of bought-in services, including IS Support services, from National Grid. As a result many of its costs have been subject to competitive purchase through National Grid's procurement processes.

However, xoserve makes regular full value-for-money reviews of all of its bought-in services to ensure that its provision continues to be cost effective and efficient in the market place. In general, xoserve benefits significantly from National Grid's purchasing power.

7.2.1.5 Vehicles

With regard to Vehicles, Scotland's policy is to own their commercial vehicles, which will have been inherited from NGT on finance leases. Consequently there are no Opex costs other than day-to-day running costs e.g. fuel maintenance and licensing. Company cars are obtained on finance leases, since they have short asset lives and high depreciation, and because the volatility of the residual asset value makes them a riskier investment.

SGN has a fleet of heavy and light commercial vehicles which is stated at 1,205 in their submission Q5.33. In their response to SGN111, this figure is revised to 1,410 vehicles currently. In addition SGN intend to purchase 64 vehicles to replace those currently hired, taking the total fleet level to 1474 going forwards.

The Opex split provided between Scotland and Southern implies that Scotland's fleet level is 32.9% of the total, ie: 485 vehicles.

SGN are moving from a policy of finance leasing to outright ownership of vans, LGVs and HGVs. Currently, there is a framework agreement with Ford and Vauxhall, which was put in place based on a tender exercise and award based on lowest overall lifetime costs. This will be revised to take account of the proposed increase in volume in the next three years. SGN also use individual contracts for specialised HGV vehicles, also with an emphasis on lowest overall lifetime costs, but influenced by operational needs.

SGN budget for replacement based on 5 years / 100,000m useful lifetime, but this is used as a guide and each vehicle assessed on its own merit before replacement. This includes consideration of past maintenance costs and reliability.

In addition, SGN may extend the life of younger but relatively high mileage vehicles if the maintenance history indicates that this could make savings possible. SGN also state that

they apply a rigorous approval process for repairs and would replace a van if it is near the end of its useful life but facing a high repair cost.

7.2.1.6 Other

Other costs in the Non-Operational Capex category include Telecoms & Office, Security, Furniture and fittings, Tools & Equipment and Other. PB Power has made inter-GDN comparisons of these costs.

7.3 HISTORICAL PERFORMANCE

7.3.1 INTRODUCTION

The following table shows Scotland's performance in Non-Operational Capex in the previous period (NB: 5 years to end 2006/07), and compares the total historic with the total forecast costs in the BPQ submission for the next review period (NB: 5 years), as a high level indication of the general trends in each cost item. The forecast for 2007/08 is shown for completeness but is not included in the totals.

GDN Reported Net Capex (£m 2005/06 prices)	2002/03	2003/04	2004/05	2005/06	2006/07	Total Historic Period	2007/08	Next Period Total	Change
System Operations	0.8	1.0	0.8	0.1	0.1	2.8	4.0	0.8	-2.0
IS Infrastructure	0.8	1.1	1.0	0.4	0.3	3.6	1.3	4.7	1.2
IS Systems	1.0	1.9	1.6	0.0	0.0	4.5	5.2	8.0	3.5
xoserve Capex	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Vehicles	0.9	0.0	0.1	0.1	0.0	1.0	6.9	10.2	9.2
Telecoms, Office	0.0	0.0	0.0	0.0	0.4	0.4	0.9	4.3	3.8
Security	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Furniture and fittings	0.0	0.0	0.0	0.1	0.0	0.1	0.0	0.0	-0.1
Tools & Equipment	0.3	0.2	0.5	0.0	0.2	1.3	1.0	4.2	2.9
Other	0.0	1.6	1.0	0.0	0.0	2.5	0.0	0.0	-2.5
Total	3.8	5.7	4.9	0.7	1.0	16.1	19.2	32.0	15.9

Table 7-2

7.3.1.1 System Operation

GDN network control is currently carried out by NGG on behalf of the networks, as part of the SOMSA agreements. It is therefore not meaningful to compare historic performance of the GDN's in relation to System Operation costs. This section therefore only briefly presents the historic figures for these cost lines which have been submitted by the GDNs.

7.3.1.2 IS Capex

Scotland are forecasting modest increases in their IS Capex expenditure relative to their historical costs

7.3.1.3 xoserve

xoserve has only existed as a standalone business since 2005. The historical costs above are shown in blue because they reflect a normalisation adjustment. Scotland did not submit any Non-Operational Capex for xoserve for any period. However in reviewing the forecast costs (see 7.4.3.3) we have allocated costs to from Opex to Capex in line with their shareholding. Since some of the relevant Capex falls within the historical period

(from 2006/07) we have made a corresponding adjustment here to the historical Capex costs. The calculation is explained in 7.4.3.3 and the net historical Capex is shown in the table below:

GDN Net Capex after xoserve adjustment (£m 2005/06 prices)	2002/03	2003/04	2004/05	2005/06	2006/07	Total Historic Period	2007/08	Next Period Total	Change
System Operations	0.8	1.0	0.8	0.1	0.1	2.8	4.0	0.8	-2.0
IS Infrastructure	0.8	1.1	1.0	0.4	0.3	3.6	1.3	4.7	1.2
IS Systems	1.0	1.9	1.6	0.0	0.0	4.5	5.2	8.0	3.5
xoserve Capex	0.0	0.0	0.0	0.0	0.1	0.1	0.4	3.8	3.8
Vehicles	0.9	0.0	0.1	0.1	0.0	1.0	6.9	10.2	9.2
Telecoms, Office	0.0	0.0	0.0	0.0	0.4	0.4	0.9	4.3	3.8
Security	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Furniture and fittings	0.0	0.0	0.0	0.1	0.0	0.1	0.0	0.0	-0.1
Tools & Equipment	0.3	0.2	0.5	0.0	0.2	1.3	1.0	4.2	2.9
Other	0.0	1.6	1.0	0.0	0.0	2.5	0.0	0.0	-2.5
Total	3.8	5.7	4.9	0.7	1.1	16.2	19.6	35.9	19.7

Table 7-3

7.3.1.4 Vehicles

The forecast costs for vehicles Capex are significantly increased on the historical period, reflecting the replacement programme which is planned.

7.3.1.5 Other

Scotland are forecasting an increase of £3.8m for Telecoms & Office costs, and £2.9m for Tools & Equipment, but a reduction of £2.5m other 'Other' Non-operational Capex, relative to their historical costs.

7.4 FORECAST

7.4.1 INTRODUCTION

The table below shows the overall forecast position for Scotland, as submitted in their BPQ

GDN Capital Expenditure £m (05/06 prices)	2008/09	2009/10	2010/11	2011/12	2012/13	5 Yr Total
System Operations	0.8	0.0	0.0	0.0	0.0	0.8
IS Infrastructure	6.8	3.7	0.5	1.1	0.5	12.7
IS Systems	0.0	0.0	0.0	0.0	0.0	0.0
xoserve Capex	0.0	0.0	0.0	0.0	0.0	0.0
Vehicles	1.4	1.7	0.1	0.1	6.9	10.2
Telecoms, Office	0.9	0.9	0.9	0.9	0.9	4.3
Security	0.0	0.0	0.0	0.0	0.0	0.0
Furniture and fittings	0.0	0.0	0.0	0.0	0.0	0.0
Tools & Equipment	1.0	0.8	0.8	0.8	0.8	4.2
Other	0.0	0.0	0.0	0.0	0.0	0.0
Total	10.8	7.0	2.3	2.9	9.1	32.0

Table 7-4

7.4.2 COMPANY PROPOSALS

7.4.2.1 **System Operation**

Scotland has only forecast a low level of System Operation Capex. These costs fall only in the first year of the period. We assume that SGN are anticipating (correctly) that any other expenditure would not be allowed.

7.4.2.2 **IS Capex**

In their submission, Scotland allocated all their IS Capex to IS Infrastructure, and this lead us to ask a supplementary question, SGN180, for clarification. SGN has since provided a revised set of figures which reallocate £8m in total of the expenditure into IS Systems from IS Infrastructure. We have dealt with this as a normalisation adjustment in our proposals.

7.4.2.3 **xoserve**

The following table shows how Scotland has submitted its total xoserve costs, split between Opex and Capex, alongside the equivalent figures which xoserve has submitted for its anticipated turnover from Scotland.

Scotland (£m 2005/06 prices)	2005/06	2006/07	2007/08	2008/09	2009/10	2010/11	2011/12	2012/13	2013/14	Total shown	5year total
Opex	2.02	2.50	2.60	3.40	2.30	3.50	3.20	2.20	0.00	21.72	14.60
Capex	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total	2.02	2.50	2.60	3.40	2.30	3.50	3.20	2.20	0.00	21.72	14.60
xoserve turnover	1.99	2.53	2.62	3.44	2.27	3.50	3.20	2.26	2.96	24.77	14.68
Difference	-0.03	0.03	0.02	0.04	-0.03	0.00	0.00	0.06	2.96	3.06	0.08

Table 7-5

For all GDNs, the amount they anticipate being charged is the same (within rounding errors) as the turnover x serve expects to receive.

However, we believe that Scotland should be allocating some of their expenditure to Capex. We explain our proposed adjustment in section 7.3.3.4 below.

7.4.2.4 Vehicles

During the next period, Scotland state they intend to replace their ageing vehicles at a cost of £10.15m. This is the third lowest spend of all the GDNs.

7.4.2.5 Other

Scotland are forecasting an increase of £4.25m for Telecoms & Office costs, and £4.15 for Tools & Equipment, but no other 'Other' Non-op Capex. These items are reviewed in 7.3.3.5 below.

7.4.3 SPECIFIC COST AREAS

7.4.3.1 System Operation

System Ops Capex for each GDN 2008/2009-2012/2013

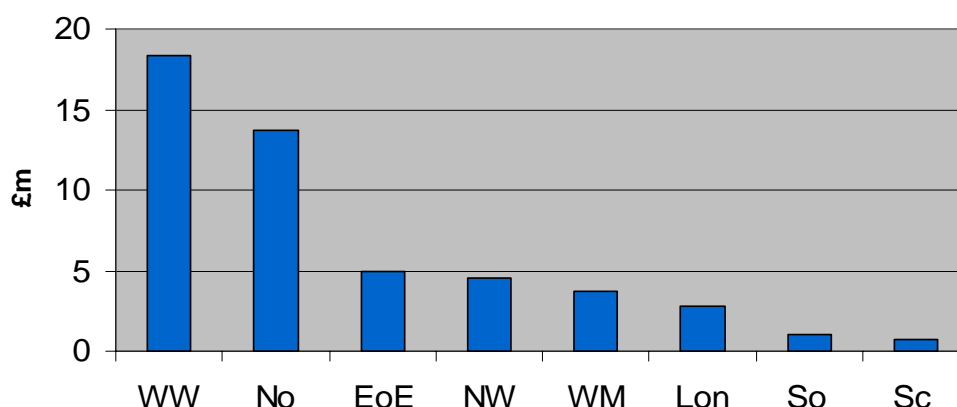


Figure 7-2

Scotland's proposed spend on System Operations Capex appears low in comparison with the other GDNs, as illustrated above.

It was clear at the point of network sales that costs associated with SOMSA exit would not be allowed, and Ofgem set out the following principles in its consultation document⁴ regarding the allowable costs for GTMS replacement:-

- Ofgem must be satisfied that GTMS is obsolete before any replacement costs are allowed.
- Only efficient costs of GTMS replacement would be allowed. Any additional costs intended to facilitate SOMSA exit would not be allowed, nor any costs associated with bringing forward the replacement to facilitate SOMSA exit.

⁴ Third Consultation, section 3.28, p23

We are satisfied that the GTMS is effectively obsolete, as from 2009 spares will no longer be readily available and the operating system will no longer be supported by the suppliers.

We believe that the collaborative programme of replacement is the most efficient solution, and therefore that the agreed allocation of the costs of Phase 1 (implementation of DNCS into NGG) constitute allowable costs, according to Ofgem's principles above. In addition, we are aware that NGG propose to charge the GDNs an additional amount to cover NGG's costs in managing the replacement programme. We therefore believe the iGDNs should also be allowed an amount to cover this additional cost. On the information we have been given through the BPQ and SQ's, we believe that any other System Operation Capex expenditure during the forthcoming period will be associated with SOMSA exit and is therefore not allowable.

The cost allocation agreed through the collaborative project are shown below, along with a 50% uplift for the iGDNs which we estimate should reflect what they are likely to be charged by NGG for programme management:-

Phase 1 Costs - Established Position					
Cost Sharing £m agreed between the Parties	NGG	NGN	WWU	SGN	Total
Without Uplift	9.70	1.17	1.06	2.11	14.04
After Uplift	9.70	1.80	1.59	3.16	16.25
Date of SOMSA exit	-	Apr-09	Sep-09	Sep-08	

Table 7-6

SGN's Phase 1 GTMS replacement costs of £2.11m have been allocated to each of SGN's GDNs and we estimate Scotland's share at 40% (£1.26m including the uplift). Table 7-6 below shows how we have phased and split the allowed costs between SGN's GDNs.

SGN Assumed Split of Allowed GTMS Costs	06/07	07/08	08/09	09/10	10/11	11/12	12/13	5 Yr Total
Allowed GTMS share of Costs	0.95	1.58	0.63	0.00	0.00	0.00	0.00	0.63
Scotland	0.38	0.63	0.25	0.00	0.00	0.00	0.00	0.25
Southern	0.57	0.95	0.38	0.00	0.00	0.00	0.00	0.38

Table 7-7

We have examined the BPQ submission, and note that declared GTMS expenditure is phased from 2006/07 to 2008/09, and this corresponds with our understanding of the duration of the project, so we have phased the allowable costs correspondingly across that period.

We have made a further allowance for Non-SCADA systems. NGG has estimated the costs of replacement of SC2004 and other non-SCADA systems as £7.8m in total for all its networks. It has also estimated a cost of £4.6m which it expects to be paid for by the iGDNs for 'Analysis and Delivery' of Non-SCADA systems.

SC2004 is in need of rationalisation and upgrade as it is an assortment of various disparate systems, including forecasting and interruption management systems. Rather than being technically obsolete or unsupported, the functionality is in part made obsolete as a result of SOMSA exit, but the systems would in any case be due for improvements during the next review period.

We believe that in practice the most effective means of development of SC2004 is still under consideration by NGG and the other GDNs and that it is likely to be most efficient if the GDN's collaborated to provide replacements for the Non-SCADA elements of their required System Control functionality. We also believe that NGG is likely to benefit from

the 'Analysis and Delivery', the costs of which it has currently allocated exclusively to the other GDNs.

NGG and the other GDNs may yet choose to adopt a collaborative approach to non-SCADA systems provision, or may choose to develop these systems separately.

We believe it is appropriate that some allowance should be made for all the GDNs for these systems, since they are essential operationally and without them (or access to them) the GDNs will not be able to operate independently.

However, following Ofgem's line in relation to SOMSA exit and GTMS costs, we believe that only efficient costs should be allowed and it would therefore be inappropriate to allow the full costs of new Non-SCADA systems provision to each of the GDNs.

Therefore, we have calculated an allowance for each GDN for Non-SCADA systems based on National Grids' estimate of these two elements of cost associated with Non-SCADA systems. We have allocated a total of £12.4m across all the GDN's on a 4:2:1:1 split (following the basic rationale for the split of GTMS costs).

Table 7-6 below shows the declared System Operation costs from the BPQ submission, followed by our assessment of the allowable costs, our total deduction, and the remaining 'proposed' System Operation Capex costs.

Scotland (£m 2005/06 prices)	06/07	07/08	08/09	09/10	10/11	11/12	12/13	5 Yr Total
System Operation Costs as submitted	0.13	4.00	0.75	0.00	0.00	0.00	0.00	0.75
Allowed Phase 1 GTMS share of Costs	0.38	0.63	0.25	0.00	0.00	0.00	0.00	0.25
Allowed SC2004/Bus Apps Costs	0.00	0.00	0.00	0.00	0.62	0.62	0.00	1.24
Total 'Allowed' costs			0.25	0.00	0.62	0.62	0.00	1.49
Total 'Efficiency Adjustment'	-	-	-0.50	0.00	0.62	0.62	0.00	0.74
Proposed System Operation Costs	-	-	0.25	0.00	0.62	0.62	0.00	1.49

Table 7-8

Note that the phasing of the GTMS costs (which corresponds proportionately to the declared SOMSA exit costs in the BPQ) illustrates how the costs fall mostly in the previous period. We are making adjustments for the 2008/09-2012/13 period only in this report.

7.4.3.2 IS Capex

IS Infrastructure Capex for each GDN 2008/2009-2012/2013

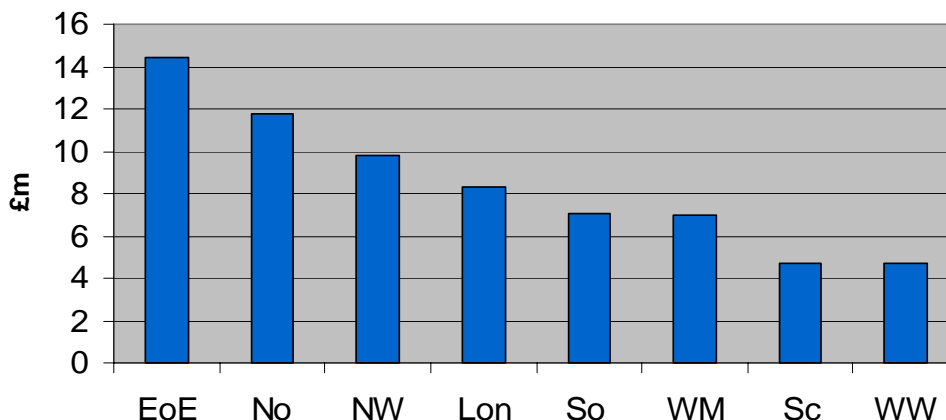


Figure 7-3

IS Systems Capex for each GDN 2008/2009-2012/2013

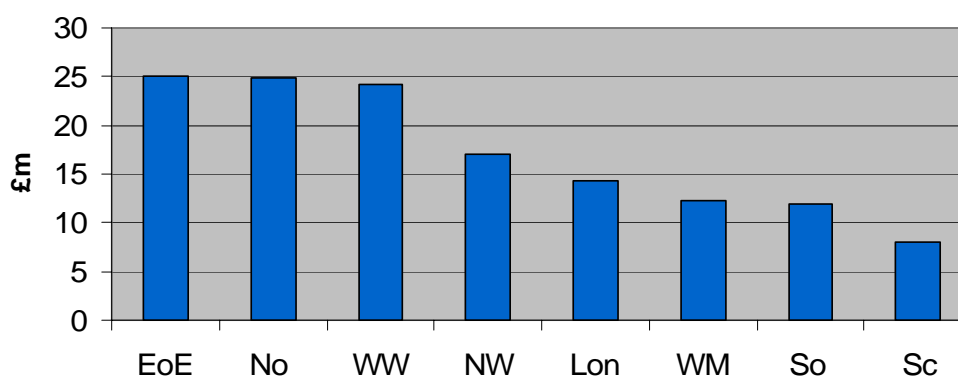


Figure 7-4

Scotland originally submitted all its IS Capex as IS Infrastructure Capex. Figures 7-3 and 7-4 show the relative expenditure of the other GDNs and Scotland's proposed expenditure appears reasonable in this context.

Scotland's figures were revised by their answer to SGN180 which allocates their expenditure between front and back office enhancements and IS Infrastructure renewal.

We estimate that 20% of Scotland's forecast IS Capex expenditure of £12.7m would be expected to lead to productivity gains.

Scotland (£m 2005/06 prices)	2005/06	2006/07	2007/08	2008/09	2009/10	2010/11	2011/12	2012/13	5 year total
Total IS Infrastructure	0.4	0.3	1.3	1.2	1.3	0.5	1.1	0.5	4.7
Total IS Systems	0.0	0.0	5.2	5.6	2.4	0.0	0.0	0.0	8.0
Total IS Capex	0.4	0.3	6.5	6.8	3.7	0.5	1.1	0.5	12.7
Assumed Productivity 20% Total	0.1	0.1	1.3	1.4	0.7	0.1	0.2	0.1	2.5

Table 7-9

7.4.3.3 xoserve

Xoserve Capex for each GDN 2008/2009-2012/2013

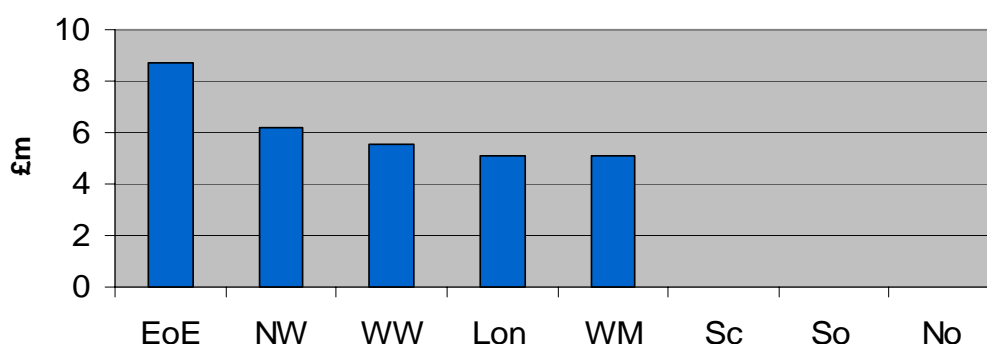


Figure 7-5

Although the total amount of expenditure submitted by all the GDNs equals the turnover that xoserve has set out as expected, three GDNs including Scotland have not submitted any of their share as Capex. Since the costs relate to capital projects which xoserve intend to charge in the year in which they are incurred, we believe it is appropriate that an element of each GDN's total xoserve costs should be allocated as Capex.

In the case of WWU and NGG's GDNs we have verified that the Opex/Capex split is such that the Capex allocation reflects their proportionate shareholding in xoserve and hence their appropriate share of the costs allocated to them. We have used this approach to estimate appropriate Capex allocations for those GDNs who have not charged some of their xoserve costs to Capex.

This calculation is set out for Scotland below:-

Shareholding Allocations	%	%
National Grid	56.57	45.57
South	16.05	16.05
Scotland	6.97	6.97
Northern	10.38	10.38
Wales & West	10.03	10.03
NTS	-	11.00
Total	100	100

Table 7-10

Scotland's shareholding in xoserve is 6.97%.

Ratio Calculation	2005/06	2006/07	2007/08	2008/09	2009/10	2010/11	2011/12	2012/13
NG Capex	0.00	0.60	2.90	8.30	0.60	8.70	6.90	0.60
WW Capex	0.00	0.13	0.61	1.82	0.15	1.93	1.50	0.15
NG Ratio	0.00	0.013	0.064	0.182	0.013	0.191	0.151	0.013
WW Ratio	0.00	0.013	0.061	0.181	0.015	0.192	0.149	0.015
Average	0.00	0.01	0.06	0.18	0.01	0.19	0.15	0.01

Table 7-11

Applying the average ratio from Table 7-10 to the Scotland Shareholding allocation gives the following:

Scotland (£m 2005/06 prices)	2005/06	2006/07	2007/08	2008/09	2009/10	2010/11	2011/12	2012/13	5year total
Submitted Opex	2.02	2.50	2.60	3.40	2.30	3.50	3.20	2.20	14.60
Submitted Capex	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total	2.02	2.50	2.60	3.40	2.30	3.50	3.20	2.20	14.60
Calculated Capex	0.00	0.09	0.43	1.27	0.10	1.33	1.05	0.10	3.85
Calculated Opex	2.02	2.41	2.17	2.13	2.20	2.17	2.15	2.10	10.75
Adjustment	0.00	0.09	0.43	1.27	0.10	1.33	1.05	0.10	3.85

Table 7-12

We therefore propose a normalisation adjustment of £3.85m for the period should be added to Scotland's Non-Operational Capex, and a corresponding amount to be taken from their xoserve Opex (ref Opex report section 9). Please note that this table also shows the calculation of the same adjustment for the years 2006/07 and 2007/08, totalling £0.52m to be transferred to Capex from Opex. This is shown in Table 7-2 in the historical performance section.

7.4.3.4 Vehicles

Comparing vehicles to numbers of employees, we have performed a regression of this data and it is clear that there is a broadly consistent approach, demonstrating the dependency of vehicles on the number of employees.

Scotland's vehicles Capex appears to be phased such that most of the expenditure is made during the early years of the next review period, reflecting the age of their fleet and the intention to replace vehicles which are currently hired with outright purchases.

7.4.3.5 Other

Other Costs in the Non-Operational Capex category comprise Telecoms & Office, Security, Furniture and fittings, Tools & Equipment and 'Other'. Scotland has not submitted any 'Other' Capex. SGN has submitted comparatively high values for Telecoms/Office Capex, but these still do not appear unreasonable.

Telecoms/Office Capex for each GDN 2008/2009-2012/2013

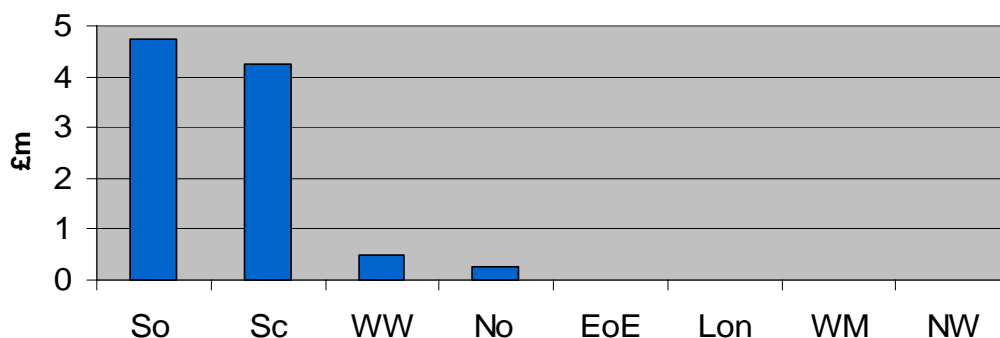


Figure 7-6

Scotland's proposed Capex for Tools/equipment seems reasonable compared to the other GDNs

Tools/Equipment Capex for each GDN 2008/2009-2012/2013

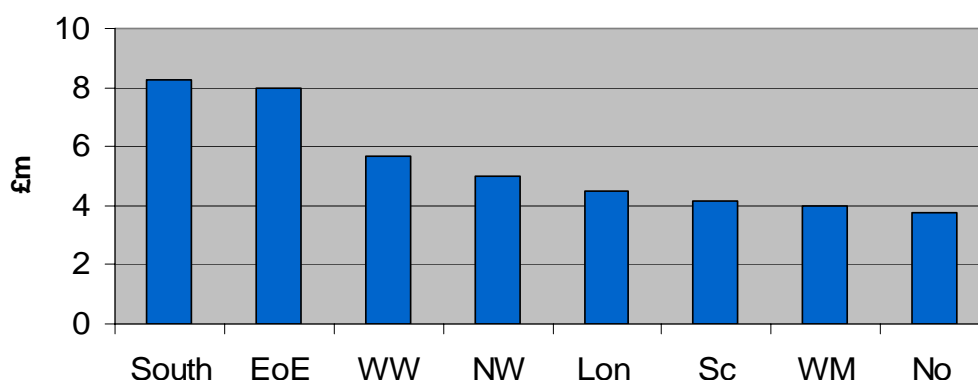


Figure 7-7

7.4.4 RECOMMENDATIONS

7.4.4.1 System Operation

PB Power believes that the allowable costs of GTMS replacement, according to Ofgem's principles set out in the Consultation document, are the costs associated with the delivery of Phase 1 of the collaborative project to replace the existing system. We believe the collaborative project is the most efficient means of delivering GTMS replacement. The costs of Phase 1 have been allocated between the parties to the collaboration agreement and SGN's agreed share overall is £ 2.105m. We calculate this gives Scotland an expenditure of £1.26m for the project, which is due to be spent mostly during 2006/07 and 2007/08. We have phased this allowable cost in line with the declared spend on GTMS, resulting in an allowable cost for 2008/09 of £0.25m.

We have calculated a further allowance for Non-SCADA systems upgrades based on an overall view of efficient costs of replacement for all the GDN's combined. We have split this allowance (a total of £3.1m for SGN) between the GDN's on a 4:2:1:1 basis, and split (60:40) and phased it for both SGN's GDNs.

7.4.4.2 IS Capex

PB Power is not proposing any adjustments to IS Capex Spend at this time. It is recommended that further work carried out in the review of the 2006/07 figures to determine whether levels of expenditure are appropriate for IS projects.

7.4.4.3 xoserve

We have validated that the costs submitted by Scotland in relation to xoserve accurately reflects what they will be charged by xoserve, and we have estimated how this should be split between Opex and Capex to reflect Scotland's share of the Capex project costs. These adjustments are shown in Table 7-11.

7.4.4.4 Vehicles

Since there is consistency in the ratio of numbers of vehicles to number of employees, and Scotland's approach to purchase and replacement seems appropriate, no adjustment to the company's proposed costs is necessary.

7.4.4.5 Other

Scotland's remaining Non-Operational Capex costs all appear reasonable relative to the other GDNs and therefore no adjustments are necessary.

7.4.4.6 Recommendations Summary

The following summarises our recommendations in respect of Non-Operational Capex:-

The summary table at the start of this chapter shows a net increase of £0.7m for System Operation Capex costs (resulting from the deduction of non-allowed phase 1 costs, net against the reallocation of non-SCADA systems costs across all the GDN's) and a reallocation of £3.85m from Opex into Capex in relation to xoserve project costs. There is also a reallocation of £8m from IS Infrastructure into IS Systems, following an amendment to the BPQ submission by SGN.

8 MAINS AND SERVICES REPEX

8.1 SUMMARY

Tables for Forecast section for each area of spend £m (05/06)		2008/09	2009/10	2010/11	2011/12	2012/13	Total
BPQ Submission							
Mains	HSE Enforcement Policy	32.6	32.8	34.5	35.9	37.1	172.9
	MP Ductile iron	0.0	0.0	0.0	0.0	0.0	0.0
	Non-Rechargeable Diversions	0.4	0.4	0.4	0.4	0.4	2.0
	Other Policy & Condition	7.4	7.7	8.1	8.4	8.7	40.3
	Rechargeable Diversions (Net)	0.1	0.1	0.1	0.1	0.1	0.5
Services	Non-Domestic Services	0.5	0.5	0.5	0.5	0.5	2.6
	Domestic Services	23.0	23.6	24.2	24.9	25.6	121.3
	Multi-occupancy Buildings	3.5	3.6	3.7	3.8	4.0	18.6
Total		67.5	68.8	71.6	74.1	76.4	358.3
Normalisation Adjustments							
Mains	HSE Enforcement Policy	1.1	0.8	0.5	0.5	0.9	3.7
Services	Domestic Services	-1.2	-1.2	-1.1	-1.1	-1.0	-5.6
Total		-0.1	-0.4	-0.7	-0.6	-0.1	-1.9
Normalised							
Mains	HSE Enforcement Policy	33.7	33.6	35.0	36.3	38.0	176.6
	MP Ductile iron	0.0	0.0	0.0	0.0	0.0	0.0
	Non-Rechargeable Diversions	0.4	0.4	0.4	0.4	0.4	2.0
	Other Policy & Condition	7.4	7.7	8.1	8.4	8.7	40.3
	Rechargeable Diversions (Net)	0.1	0.1	0.1	0.1	0.1	0.5
Services	Non-Domestic Services	0.5	0.5	0.5	0.5	0.5	2.6
	Domestic Services	21.8	22.4	23.1	23.8	24.6	115.7
	Multi-occupancy Buildings	3.5	3.6	3.7	3.8	4.0	18.6
Total		67.4	68.4	70.9	73.4	76.3	356.4
Adjustments							
Mains	HSE Enforcement Policy	-4.8	-5.5	-6.6	-8.1	-10.0	-35.0
	MP Ductile iron	0.0	0.0	0.0	0.0	0.0	0.0
	Non-Rechargeable Diversions	-0.1	-0.1	-0.1	-0.1	-0.1	-0.6
	Other Policy & Condition	-3.8	-4.1	-4.5	-4.8	-5.2	-22.4
	Rechargeable Diversions (Net)	0.0	0.0	0.0	0.0	0.0	-0.1
Services	Non-Domestic Services	0.0	0.0	0.0	0.0	0.0	0.0
	Domestic Services	-5.9	-6.7	-7.6	-8.5	-9.5	-38.2
	Multi-occupancy Buildings	-3.0	-3.1	-3.2	-3.3	-3.4	-15.8
Total		-17.5	-19.5	-22.0	-24.8	-28.2	-112.1
Proposed							
Mains	HSE Enforcement Policy	28.9	28.1	28.3	28.3	28.0	141.6
	MP Ductile iron	0.0	0.0	0.0	0.0	0.0	0.0
	Non-Rechargeable Diversions	0.3	0.3	0.3	0.3	0.3	1.4
	Other Policy & Condition	3.6	3.6	3.6	3.6	3.5	18.0
	Rechargeable Diversions (Net)	0.1	0.1	0.1	0.1	0.1	0.4
Services	Non-Domestic Services	0.6	0.5	0.5	0.5	0.5	2.7
	Domestic Services	15.9	15.7	15.5	15.3	15.1	77.5
	Multi-occupancy Buildings	0.5	0.5	0.6	0.6	0.6	2.8
Total		49.9	48.9	48.9	48.6	48.0	244.3

Table 8-1

8.2 POLICIES & PROCEDURES

T/PL/REP1 and T/PL/REP2 are the key documents requiring the monitoring and removal of risk arising from the distribution system. The mains and services replacement requirements are defined in a policy document (T/PL/REP1) and the procedure in T/PL/REP2. These documents form part of a suite of policies and procedures with comprehensive coverage of the Network's operations. Appendix 1 describes the framework in which the policies and procedures sit and the arrangements for governance, monitoring and review.

The current documents describe the requirements and processes for the replacement of all distribution pipes from identifying those pipes to be replaced, prioritising for replacement and developing projects. The design and optimisation of the replacement system relies on other policies and procedures. The documents have been reviewed and updated on a number of occasions in recent years and a further change is being actively considered.

We found no evidence that the policy and procedure were not properly implemented.

8.3 HISTORICAL PERFORMANCE

8.3.1 INTRODUCTION

Replacement mains

The replacement of iron mains and associated services is an essential part of the Network's strategy for controlling the risk arising from the network. The rate of replacement and the procedures associated with the selection of pipes and development of projects are regulated by the HSE using the Gas Safety (Management) Regulations and the Pipelines Safety Regulations to enforce its policy. Ofgem's role is to ensure that the Network can fund the programme on an efficient basis.

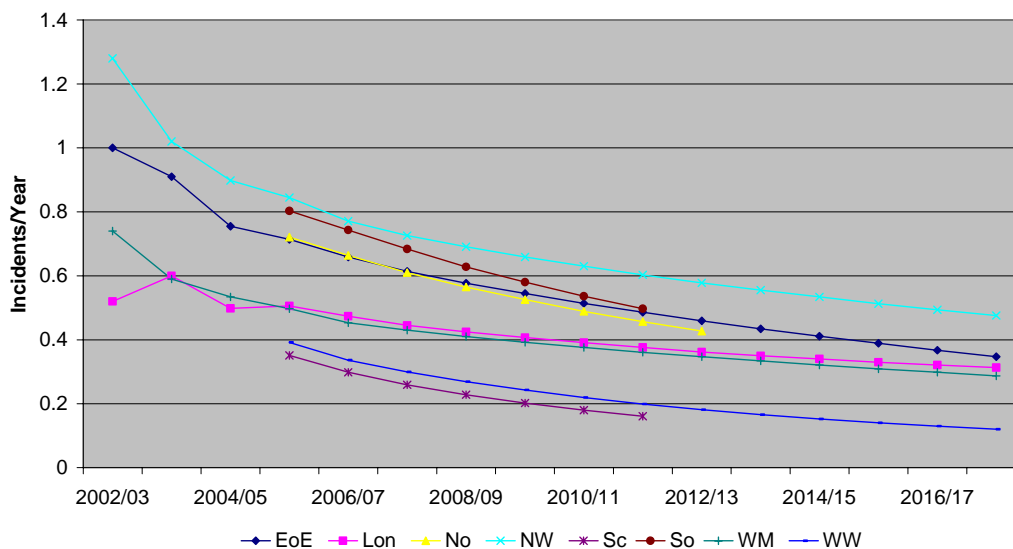
It is appropriate to re-state here the recent history of the replacement programme that has been running in various forms since the 1970s. HSE requirements and policies and procedures have changed, and the key events are listed below.

Time Line

2000	HSE issues an Improvement Notice in September 2000 requiring 2360 km of MP DI main within 30m of premises to be de-commissioned by 31.12.2002.
2001	HSE publishes its Enforcement Policy for the replacement of iron gas mains. 91,000km of cast and ductile mains believed to be within 30m of premises. Note that the policy does not include steel mains or service pipes. Ofgem increases mains and services Repex allowances to accommodate the HSE requirement.
2002	Transco introduces T/PR/REP1 & 2 policy and procedure for replacement. REP2 requires steel services to be replaced irrespective of condition (previously PE clad steel services could be transferred if in satisfactory condition) and unprotected steel $\leq 2"$ to be replaced in the course of routine replacement work. $>2"$ steel subject to risk assessment. Previously these pipes replaced on a condition basis. Initial (20/70/10) policy introduced (supported by "Smallworld")
2003	Pipeline Safety Regulations amended to require Networks to submit a replacement programme for approval. Transco submit an amended 20/70/10 policy (supported by MRDST) to HSE for approval. Agreed providing an equivalent amount of risk is removed from the system each year, and requiring an additional 10% of mains to be de-commissioned. Physical survey reveals that actual population of iron mains was 101,000km at 01.04.02 requiring a 10% increase in production to complete the programme within 30 years. HSE requires a minimum national rate of 3,500km/yr de-commissioned mains (an increase from 3,240km) from 06/07 to meet the 30 yr programme.
2004	Steel pipe included in the risk model.

Table 8-2

The HSE Enforcement policy has been successful in reducing the risk arising from the iron portion of the distribution system. The chart below shows how risk (as predicted from a mathematical model) has fallen steeply in each Network in response to targeted replacement over the last five years.

Total Predicted Risk**Figure 8-1**

However, this has been achieved at increasing expense as Networks have been "ramping-up" their replacement activity to meet the HSE's required national replacement rate of 3,500km/yr by 2007/08.

The replacement of mains also generates a services workload as service pipes must be replaced or re-connected to the replacement main.

8.3.2 DEFINITION OF ACTIVITY

This section of the report deals with:

Replacement mains – costs and volumes reported in section C8 of the Network BPQ workbook (but excluding LTS Repex, see section 9 below)

Replacement services - costs and volumes reported in section C9 of the Network BPQ workbook and including non-domestic services and risers & lateral connections to multiple occupancy buildings.

8.3.3 UNDERLYING COSTS

The table below shows Network reported workload and costs over the first five years of the programme (2006/07 is a forecast)

Distribution Repex Total Cost Trends 2002/03 - 2006/07 £m All Prices 2005/06	2002/03	2003/04	2004/05	2005/06	2006/07
Replacement mains (excluding re-chargeable Diversions)	20.6	19.8	26.2	28.3	35.5
Replacement Services (Domestic)	8.5	12.0	15.7	17.3	21.6
Replacement Services (Non-domestic)	0.1	0.2	0.1	0.3	0.5
Multiple Occupancy Buildings	0.0	0.0	0.0	0.0	1.5
Total Distribution Repex	29.2	32.0	41.9	45.9	59.1
Mains De-commissioned (km)	263.1	245.2	269.6	309.8	312.5

Table 8-3

2002/03 costs include the final year of the medium pressure ductile iron programme and are thus not representative of the current 30 year programme.

For the period up to 2005/06, costs associated with multiple occupancy buildings have not been separately identified but are included (where they are incurred) within the total. Re-chargeable mains diversions (normally a small negative cost after contributions) are excluded from the table for clarity.

Key Unit Costs for Mains Replacement - Scotland

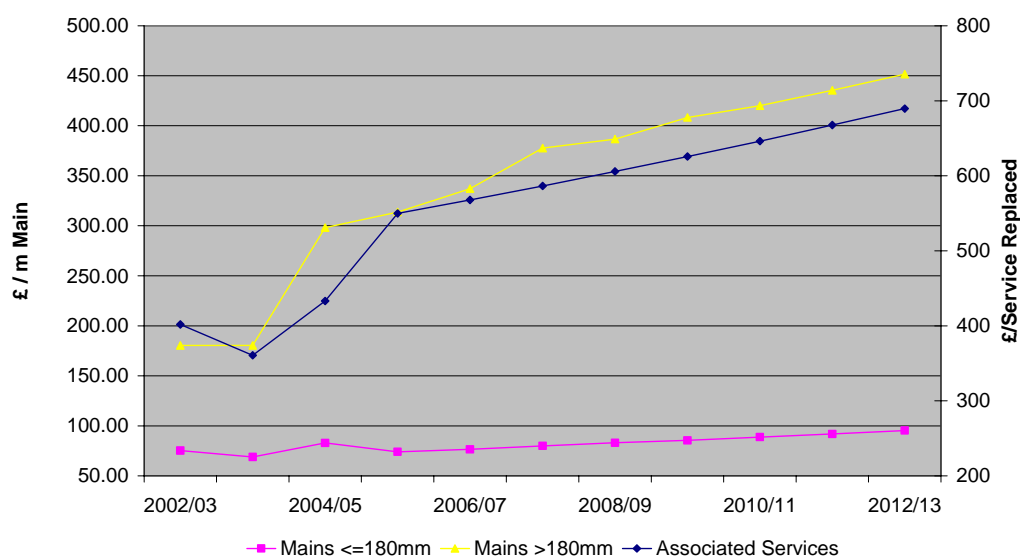


Figure 8-2

Following the completion of the medium pressure ductile iron programme in 2003 mains unit costs ($\leq 180\text{mm}$ diameter) have been successfully contained.

Unit costs for mains $>180\text{mm}$ are sensitive to diameter and thus variable in historical years. Unit costs are forecast to rise in line with the Network's assumptions of real price effects. (See 8.4.2 below)

Services unit costs (right hand scale) have risen steeply in contrast to $\leq 180\text{mm}$ mains where the Network has been more successful in controlling its costs.

Total Distribution Repex (Excluding Rechargeable Diversions)

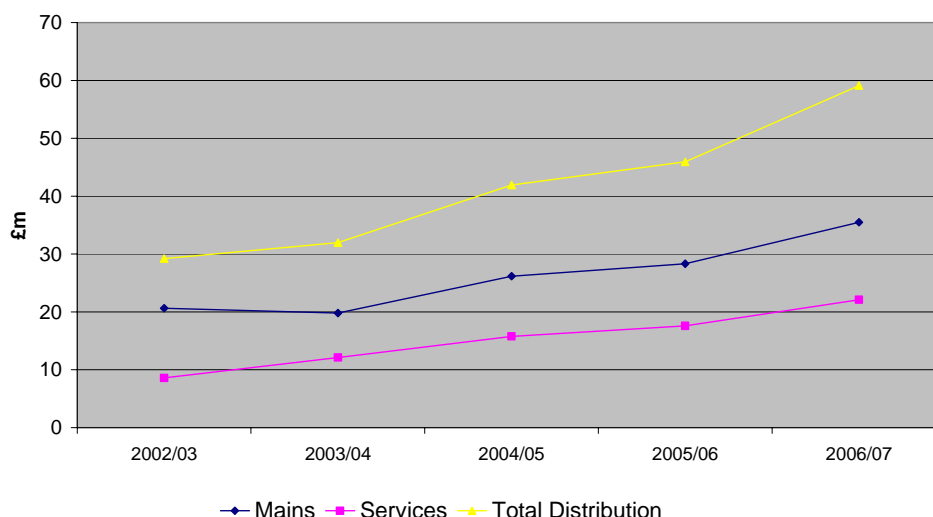


Figure 8-3

After completion of the medium pressure ductile iron programme in 2003, costs have risen as the Network “ramps-up” de-commissioning of iron and other mains to a forecast total of 314km/yr (2007/08).

8.3.4 APPROACH TO THE ASSESSMENT OF EFFICIENCY

Inter-Network Comparison

In assessing the efficiency of investment (2005/06 onwards) we have examined the Network's 2005/06 costs and compared these with the seven other Networks taking into account, as far as is possible, differences such as mains and services workload, the proportions of direct and contract labour, and regional cost differences as derived from indices published by BCIS (The Building Cost Information Service a subsidiary of the Royal Institution of Chartered Surveyors) and DTI – Annual Survey of Hours and Earnings (ASHE).

We have chosen a regression approach as it avoids the direct comparison of unit costs for different disaggregated cost categories, which we regard as unreliable given differences in cost allocation at a disaggregated level, and enables us to compare the Networks' costs and efficiency on a consistent basis

A number of regression options have been explored, and we have concluded that the most suitable regression is achieved by analysis of the logarithmic values of normalised costs and the chosen driver. A “basket of work” approach has been used to produce a weighted average of a number of different work elements (installed mains pipe sizes and services by job type). The driver is calculated by multiplying the work volume by a nominal unit cost for the activity. The approach is not sensitive to the actual level of these nominal unit costs, but works on the relative costs between work types.

This approach allows the analysis to fully reflect the workload forecast by the Networks, adjusted as deemed appropriate by our consultants.

The starting point for setting the target benchmark is an Ordinary Least Squares (OLS) regression on the eight data points, one for each GDN, applicable in the base year (2005/06). The regression line is shown in black on the graphs. The R^2 value indicates how well the variation in costs is explained by the variation in the workload driver.

The OLS regression calculation takes into account all the data points in determining the relationship between the costs and the workload driver. This relationship could be used to determine the frontier costs for each network, but these costs are unlikely to be efficient since generally only some networks will be operating at the efficiency frontier.

We therefore propose to obtain the frontier cost relationship by adjusting the OLS regression line so that it reflects efficient network performance rather than average performance.

This relationship could be constructed by shifting down the regression line until all the data points are above the line except for one data point which is on the line. This is the Corrected Ordinary Least Squares (COLS) regression line.

However, we consider that there are differences between GDNs which may not be fully explained by the regression analysis and that it is reasonable to set the frontier relationship by shifting the regression line down to the upper quartile. This is the upper quartile COLS regression line and is shown in pink on the charts. This is the target which all under performing GDNs should move towards.

Where the regression uses log-linear analysis, the effect of rejecting the OLS regression line as the frontier relationship in favour of the upper quartile COLS regression line is to reduce the target costs of each network by the same percentage.

With this approach, 75% of networks will be performing at or below the frontier in the base year and these networks will be expected to continue to improve their performance over the period to 2012/13. The resulting target costs for 2012/13 are shown in yellow on the charts.

There is a further description of the analysis techniques employed in section 2 of this report.

Figure 8-4 shows the output from benchmarking analysis of 2005/06 cost performance for replacement mains and services.

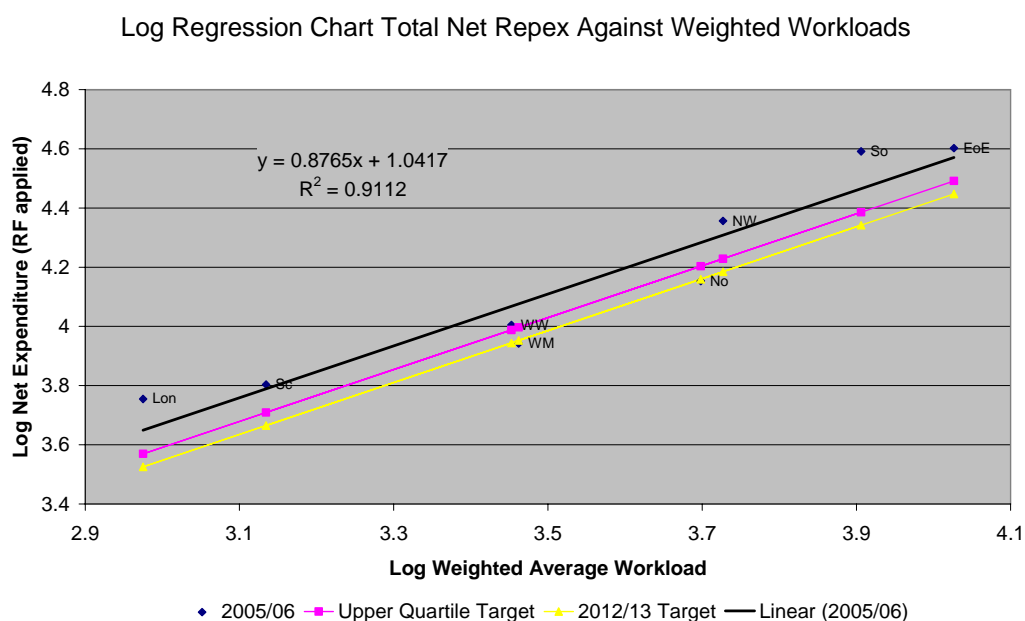


Figure 8-4

In the chart above (2005/06) Scotland is just behind the upper quartile and is the fifth most efficient Network

Comparison with Other Utilities' Costs

Ofwat Comparison

We have compared the cost of the Network's activities with data for water supply companies published by Ofwat⁵.

Gas and water mains installation activities are similar to the extent that the companies work in comparable conditions using similar technologies based around PE pipe systems. There are many minor differences which we have not evaluated and one major difference: the gas supply network has few valves, and flow-stopping equipment is needed for every dis-connection and re-connection required by the replacement process, whereas in water supply flow-stopping is achieved by operating existing valves. These "live gas" connections account for a significant element of mains replacement costs.

The replacement of gas and water services differs in that a water company's ownership ends at the footpath stop valve whereas the gas network extends to the meter control valve. In addition GDNs are required to undertake soundness and appliance safety checks prior to restoring the supply.

As part of its review process Ofwat compiles a series of "standard cost estimates" provided by the water companies. These cost estimates are prepared in accordance with assumptions provided by Ofwat to exclude atypical costs and normalise certain other costs. Because of this the Ofwat costs are lower than those that would normally be achieved within the business.

We have compared the standard costs estimates with the unit costs within the companies' BPQ submissions. These unit costs include all costs for the activity and therefore allowance must be made for the difference between the Network unit costs and standard cost estimates. The principal differences are:

The additional cost of gas connections.

Disposal of excavated material beyond the assumed 1km.

Replacement of the entire gas service and gas safety obligations

For comparison purposes an adjustment has been made to reported costs to allow for the above and this shows that gas and water costs are generally of the same order.

⁵ Water and sewerage service unit costs and relative efficiency 2003-04 report - Ofwat

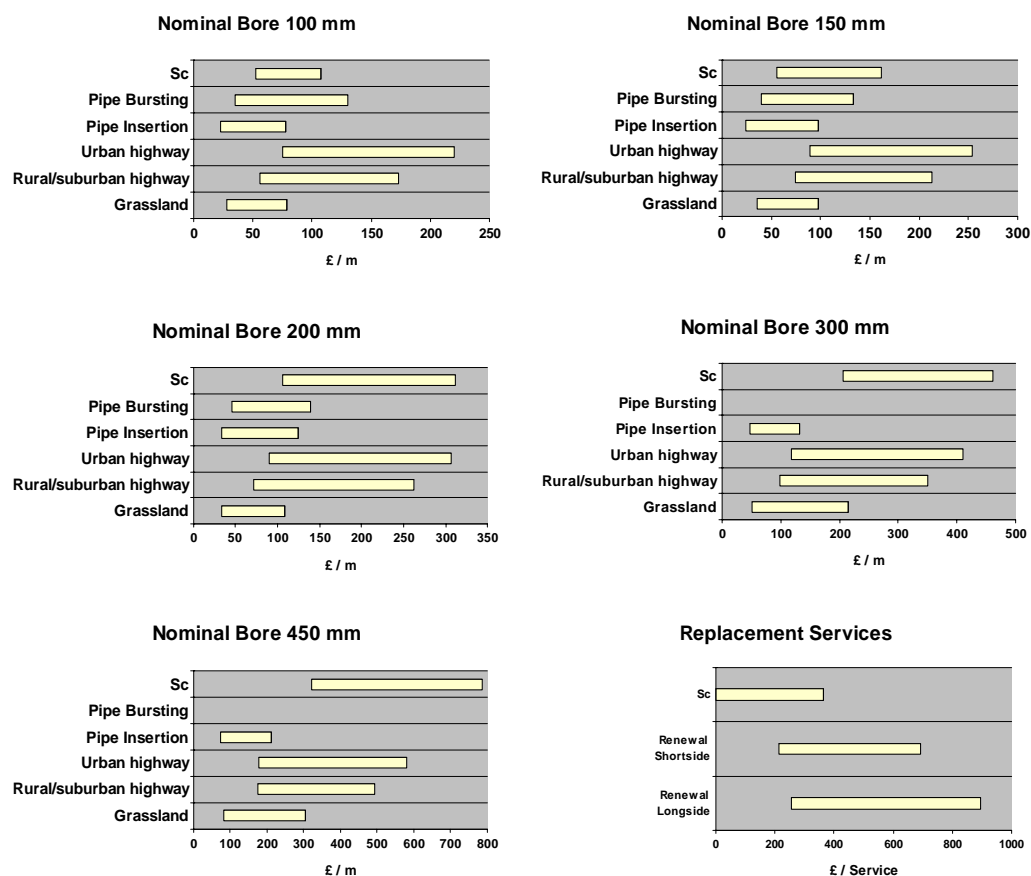


Figure 8-5

Base Year (2005/06) Assumptions and Adjustments

We have carefully examined the base year volumes and costs since it is this year that establishes the relative position of the Network and the potential efficiency savings available.

Installed Mains Base Year (2005/06) Assumptions and Adjustments (Excluding Re-Chargeable Diversions)	Volume (km)	Gross (Including Overheads) £m
BPQ Submission		
HSE Enforcement Policy	224.7	24.5
MPDI Programme	0.0	0.0
Other Policy & Condition Mains	35.1	3.5
Non-rechargeable Diversions	2.2	0.3
Total Repex Mains	262.0	28.3
Normalised BPQ		
HSE Enforcement Policy	224.7	24.5
MPDI Programme	0.0	0.0
Other Policy & Condition Mains	35.1	3.5
Non-rechargeable Diversions	2.2	0.3
Total Repex Mains	262.0	28.3

Table 8-4

We have made no adjustment to 2005/06 mains costs and volumes.

Replacement Services-domestic Base Year (2005/06) Assumptions and Adjustments	Volume	Gross (Including Overheads) £m
BPQ Submission		
Domestic Services		
Relaid services associated with mains replacement	9957	8.0
Relaid services not associated with mains replacement (bulk relays)	168	0.1
Services relaid after escape	2736	3.0
Service test & transfer to new or other main	12936	4.6
Reposition domestic meter - service relays	1001	1.1
Purge & relight after domestic service work	26630	0.5
Service relay domestic meterwork	230	0.0
Other domestic services	0	0.0
Total domestic services		17.3
Non-domestic Services	235	0.3
Multiple Occupancy Buildings		
Renew risers	0	0.0
Renew service connections	0	0.0
Total - Multiple Occupancy Buildings		0.0
Total Services		17.6
Normalised BPQ		
Domestic Services		
Relaid services associated with mains replacement	9957	8.0
Relaid services not associated with mains replacement (bulk relays)	168	0.1
Services relaid after escape	2736	1.7
Service test & transfer to new or other main	12936	4.6
Reposition domestic meter - service relays	1001	1.1
Purge & relight after domestic service work	26630	0.5
Service relay domestic meterwork	230	0.0
Other domestic services	0	0.0
Total domestic services		15.9
Non-domestic Services	235	0.3
Multiple Occupancy Buildings		
Renew risers	0	0.0
Renew service connections	0	0.0
Total - Multiple Occupancy Buildings	0	0.0
Total Services		16.2

Table 8-5

Review of Reported Costs

We have undertaken a comparison of unit costs and contract rates as a “bottom-up” exercise to validate the declared costs. After allowing for the cost of materials we found significant unexplained costs in two areas:

Relaid services associated with mains replacement - £130/service (£1.29m)

Despite raising questions with the Network we have been unable to satisfactorily establish the reason for the difference, however we have not disallowed these costs, preferring at the present time to allow the benchmarking process to adjust them by comparison with other Networks over the period to 2013.

Relaid services after escape – £685/service (£1.87m)

We have normalised £1.37m of this cost to Opex (Emergency), believing that it represents escape monitoring costs rather than Repex, although this is disputed by the Network.

We recommended further work to clarify these areas.

Multiple Occupancy Buildings

Historically, the cost of the replacement of that part of the distribution system within apartment blocks has been allocated to mains and services. Typically the cost of replacement risers (the vertical pipes within the block) was allocated to mains and the cost of the lateral connections to services. Work of this type was relatively unusual, and the allocation of costs and volumes was absorbed without overly distorting unit costs.

More recently, Networks have needed to replace these systems more frequently, often by constructing a new system on the face of the building which requires temporary access by scaffolding. The cost of these replacements is high and Networks requested that these costs were separately identified within the BPQ.

We believe that within the current period the cost of replacement risers, as well as laterals, may have been allocated to services and that, if this is so, services costs may be inflated. This would ultimately be to the advantage of the Networks should a separate allowance for multiple occupancy buildings be made within the next control.

8.4 **FORECAST**

8.4.1 **INTRODUCTION**

The Network forecast is generated in seven work categories:

HSE's Enforcement Policy for the Replacement of Iron Gas Mains.

The Repex forecast is aimed principally at delivering the requirements of the HSE as defined in its 2001 Enforcement Policy⁶. This requires iron mains within 30m of premises to be de-commissioned over the period to March 2031. The Network follows a programme, accepted annually by HSE, to achieve this.

Medium Pressure Ductile Iron Programme

This deals with any instances of medium pressure ductile iron mains within 30m of premises. These mains were de-commissioned in a major programme ending in 2003 but any encroachment, e.g. through new development, will trigger a replacement project.

The Network has opted to include this small workload in the category above.

Other Policy and Condition Mains

Small diameter steel mains are replaced if they are associated with Enforcement Policy work; other mains of any material may be replaced on the basis of condition.

The Network has declared a policy to de-commission all unprotected steel mains within a 50 year period from April 2007 and thus forecasts a large overall workload in this sector of approximately 41km/yr

⁶ THE HEALTH AND SAFETY EXECUTIVE'S ENFORCEMENT POLICY FOR THE REPLACEMENT OF IRON GAS MAINS – September 2001

Non-rechargeable diversions

The Network will occasionally be required to divert mains at its own expense and forecasts a small workload of 2.5km/year

Re-chargeable diversions

The Network is required to divert mains on a rechargeable basis, usually in conjunction with highway alterations. The Network is forecasting a workload of approximately 13km/year and minor expenditure after income caused by a national agreement (in respect of work promoted by Highway Authorities) to fund 18% of the cost in exchange for payment in advance.

Replacement Services

Services replaced or transferred in association with mains replacement or relaid after escape, plus a range of other minor services activities.

Multiple Occupancy Buildings

Replacement of risers (> 20m) and laterals supplying multiple occupancy buildings.

The Network has forecast a high workload of 1600 connections per year.

Forecasting Process

Our review of the forecast has focussed on the major cost areas; the HSE's Enforcement Policy programme, Other Policy and Condition mains, and Replacement Services.

Mains

We have reviewed the process used by the Network to generate its forecast. We found that the Network reasonably takes into consideration relevant factors that influence the forecast; the length and diameter mix of mains to be de-commissioned and installed, the likely ratio of installed to de-commissioned mains, the likely method of construction, the combined impact of upsizing and downsizing and the requirement for associated reinforcement of the system. Historical data is used to inform the forecast and this is modified where appropriate. The Network considers the impact of average system pressure increases, in compensation for downsizing, and the associated incremental change in the (Opex) cost of emissions, shrinkage and escapes.

Costs are generated from current costs and take into account work delivery (the proportion of the programme to be delivered by its contractors and SGN Contracting) and forecast real price effects arising from own and contract labour, materials etc.

Services

Services workload forecasts are similarly generated using historical ratios modified in the light of expected changes to the make-up of the mains workload.

Outputs

Within the forecasting process outputs are also considered. The Network forecasts annually the reduction in risk arising from the distribution system that can be attributed to its replacement programme and the impact of the programme on network capacity is considered on a project by project basis.

Overall we found the Network's forecasts to be conservative, generating higher volumes and costs than necessary in some sectors, and we have made some adjustments which are detailed in section 8.4.2 below.

GDN Volumes (as presented) (Excluding Re-Chargeable Diversions)	2006/07	2007/08	2008/09	2009/10	2010/11	2011/12	2012/13
Installed Mains (km)							
HSE Programme	236.4	237.7	238.2	239.2	240.3	241.6	241.1
MPDI Programme	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Non-rechargeable Diversions	2.5	2.5	2.5	2.5	2.5	2.5	2.5
Other Policy & Condition Mains	34.8	37.2	40.8	41.1	41.4	41.7	41.7
Total Installed Mains (km)	273.7	277.4	281.5	282.8	284.2	285.8	285.4
Replacement Services - domestic							
Relaid services associated with mains replacement	14189	14094	14272	14225	14178	14131	14108
Relaid services not associated with mains replacement (bulk relays)	0	0	0	0	0	0	0
Services relaid after escape	2604	2510	2417	2324	2233	2143	2055
Service test & transfer to new or other main	17127	17618	18264	18627	18981	19330	19705
Reposition domestic meter - service relays	1001	948	898	849	803	758	716
Purge & relight after domestic service work	34921	35170	35851	36025	36195	36362	36584
Service relay domestic meterwork	231	229	228	226	225	224	222
Other domestic services	0	0	0	0	0	0	0
Total Domestic Services	70073	70569	71930	72276	72615	72948	73390
Replacement Services - Non-domestic	327	327	329	326	324	321	319
Multiple Occupancy Buildings							
Renew service connections	738	1600	1600	1600	1600	1600	1600
Total riser renewals (m)	2271	4919	4919	4919	4919	4919	4919

Table 8-6

GDN Costs as presented (Normalised) £m 2005/06 Prices (Excluding Re-Chargeable Diversions)	2006/07	2007/08	2008/09	2009/10	2010/11	2011/12	2012/13
Installed Mains							
HSE Programme	30.0	31.3	32.6	32.8	34.5	35.9	37.1
MPDI Programme	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Non-rechargeable Diversions	0.4	0.4	0.4	0.4	0.4	0.4	0.4
Other Policy & Condition Mains	5.1	6.8	7.4	7.7	8.1	8.4	8.7
Total Installed Mains	35.5	38.4	40.4	41.0	43.0	44.7	46.2
Replacement Services - Domestic							
Relaid services associated with mains replacement	10.6	10.8	11.2	11.4	11.7	12.0	12.3
Relaid services not associated with mains replacement (bulk relays)	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Services relaid after escape	1.6	1.6	1.6	1.6	1.6	1.6	1.6
Service test & transfer to new or other main	6.3	6.7	7.2	7.6	8.0	8.4	8.9
Reposition domestic meter - service relays	1.1	1.1	1.0	1.0	1.0	1.0	1.0
Purge & relight after domestic service work	0.7	0.7	0.7	0.8	0.8	0.8	0.9
Service relay domestic meterwork	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other domestic services	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Total Domestic Services	20.3	20.9	21.8	22.4	23.1	23.8	24.6
Replacement Services - Non-domestic	0.5	0.5	0.5	0.5	0.5	0.5	0.5
Multiple Occupancy Buildings							
Renew service connections	0.4	0.8	0.9	0.9	0.9	1.0	1.0
Total riser renewals (m)	1.1	2.5	2.6	2.7	2.8	2.9	3.0
Total	1.5	3.4	3.5	3.6	3.7	3.8	4.0
Total Repex	57.8	63.2	66.2	67.5	70.3	72.9	75.3

Table 8-7

8.4.2 PBPOWER PROJECTIONS

Proposed Workloads

Replacement Mains

In assessing the Network's forecast for mains replacement we have reviewed the annual volume and diameter mix of the proposed workload.

HSE Enforcement Policy

Our starting point was the principal requirement of the HSE's Enforcement Policy – that iron mains within 30m of premises be de-commissioned by March 2032. We have assessed the workload on that basis, taking the remaining population of iron pipes to be de-commissioned (2006) and dividing by 26, the number of remaining years in the programme. The Network has opted not to include a “ramp-down” period at the end of the programme and thus we set the appropriate rate of abandonment at 260 km/yr – some 10 km/yr less than that proposed. We recognise that the target population is not static, but we think it adequate to plan on this basis as no account has been made of the contribution to de-commissioned mains (within the target population) from other replacement activities such as condition replacement and mains diversions.

Diameter Mix of Installed Mains

In addition to the overall length of installed mains the diameter mix is a significant cost factor. We compared the diameter mix with that of the target population to ensure a reasonable match taking into account that mains insertion (the most economic method of replacement) would create a bias towards the smaller diameters of installed mains.

Proposed Diameter Mix for Replacement

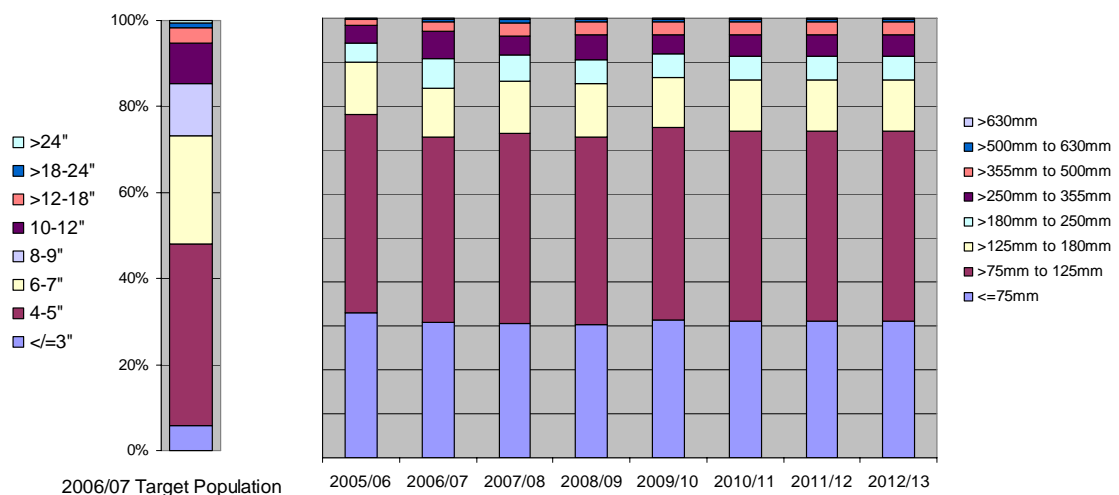


Figure 8-6

We also compared the Network's forecast with that of others and came to the overall conclusion that the forecast diameter mix is correct.

Diameter Mix of De-commissioned Mains

We have reviewed the Network's proposal for de-commissioned mains comparing it with the target population. Whilst the Network will give priority to replacing the higher risk mains (mostly smaller diameters) it should also be proportionately addressing the larger diameters. Overall we found reasonable proportionality between the target population and the Network's proposals for these larger diameters.

2006/07 Target Population		1/25th Illustration	Network's Forecast - Abandoned Mains (HSE Programme)							
			2005/06	2006/07	2007/08	2008/09	2009/10	2010/11	2011/12	2012/13
381	<=3"	15	48	39	26	34	32	25	25	25
2750	4-5"	110	113	129	141	131	139	143	143	143
1621	6-7"	65	51	50	56	59	56	55	55	55
788	8-9"	32	20	26	25	21	22	21	21	21
624	10-12"	25	12	17	11	15	11	13	13	13
229	>12-18"	9	9	8	10	9	9	9	9	9
76	>18-24"	3	0	2	2	2	2	2	2	2
30	>24"	1	0	0	1	0	0	1	1	1
6498		260	253	272	272	272	271	270	269	269

Table 8-8

Ratio of installed to de-commissioned mains

We have examined the ratio of installed to de-commissioned mains within the proposal and compared this with others. After taking into account up-sizing (see below) the Network is forecasting an abandoned/installed ratio of 1.09 falling to 1.07 at the end of the period which we regard as satisfactory.

Overall Mains Replacement Ratio Networks' Proposals

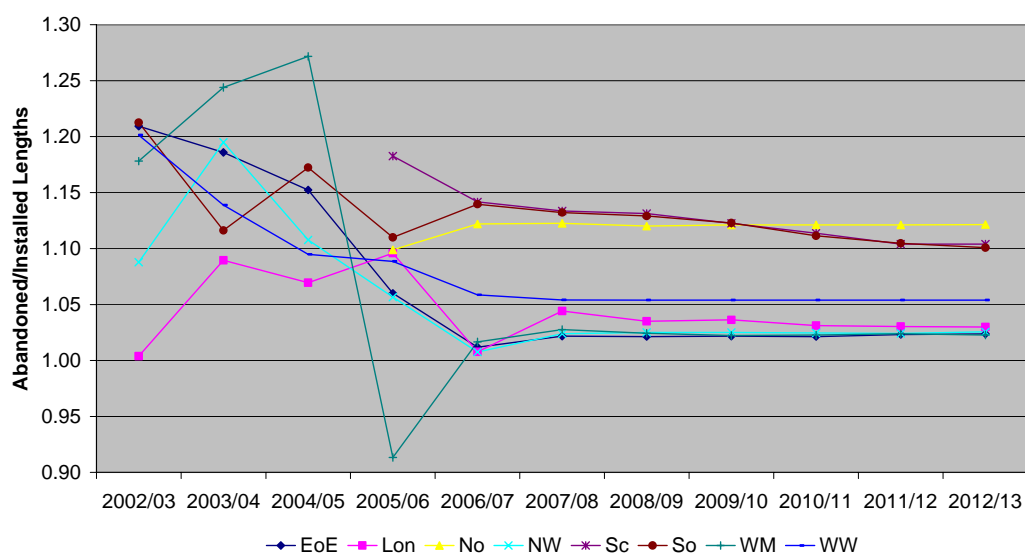


Figure 8-7

Reinforcement and Up-sizing

The Network operates an accounting rule such that (together with other conditions) if a replacement main is greater than 2" larger in diameter (up-sized) it is charged to reinforcement and Capex. Reinforcement and up-sizing can compensate for the loss of capacity caused by inserting smaller diameter mains and where reinforcement or up-sizing is required, total project costs should be optimised.

We have reviewed the Network's proposals and found that the volume of reinforcement and upsizing is out of proportion to the Network size, this issue is discussed in more detail in section 5.

We have discussed this matter with the Network and find that although there are local factors to consider, the principal difference is that the Network's cost/benefit analyses often favour the maintenance of existing pressure levels (and thus falling emissions and shrinkage as the replacement programme progresses) whereas other Networks find that moderate pressure increases and the maintenance of existing levels of emissions and shrinkage are often the optimum solution.

Average System Pressure

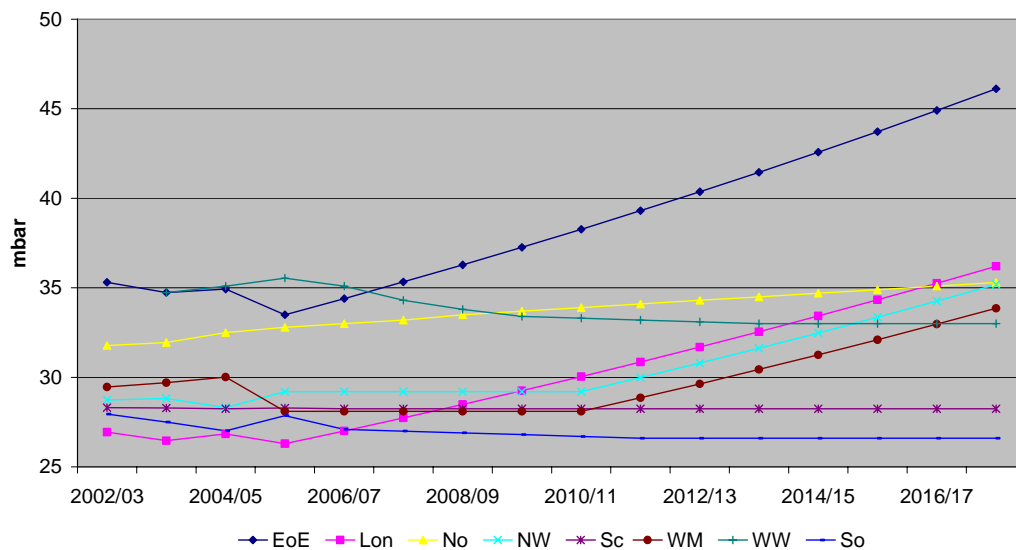


Figure 8-8

Emissions

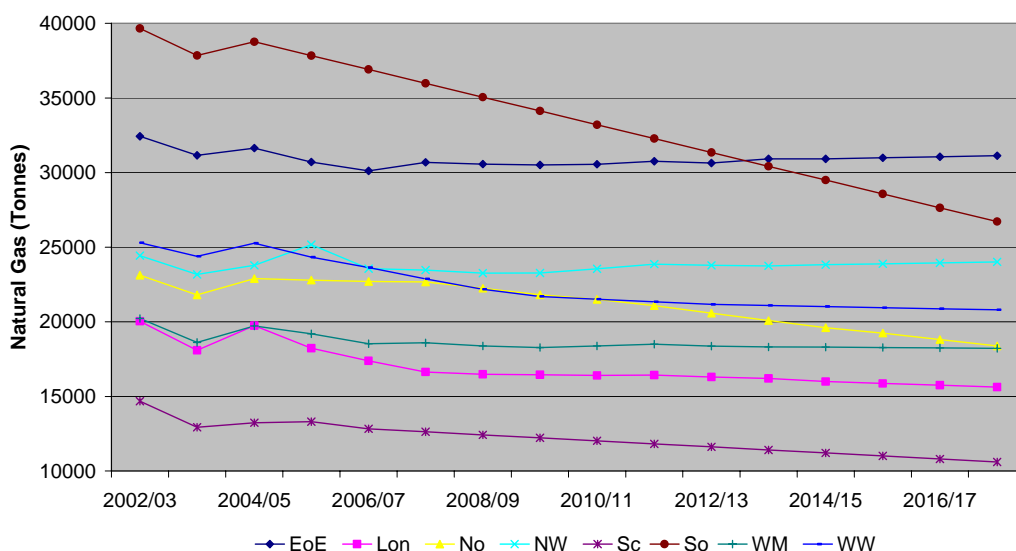


Figure 8-9

We believe this to be due to the assumptions made by the Network regarding the number of additional escapes resulting from pressure raising, but we have no reason to believe that its networks behave differently from others and thus one half of the up-sizing workload and cost in each year has been returned to Repex.

Other Policy and Condition Mains

Iron and Steel Mains

We have reviewed the Network's forecast workload relating to Other Policy and Condition Mains and compared it to others. We found the volumes to be out of proportion to the HSE Enforcement Policy workload, principally because of the Network's policy to replace unprotected steel mains over the next 50 years. Other Networks rely on condition and risk assessment when considering larger diameter steel mains for replacement and we regard this a more appropriate approach. We have scaled-back the proposed workload by approximately 25% to restore proportionality.

Replacement Services

We have reviewed the Network's forecast for domestic services workload and compared this with historical data to establish the number of services jobs/km of mains abandoned. We have also compared the forecast with others, on a pro-rata basis to mains de-commissioned. We concluded that, having scaled-back abandoned and installed mains, it was appropriate to scale-back the number of mains related services jobs proportionately.

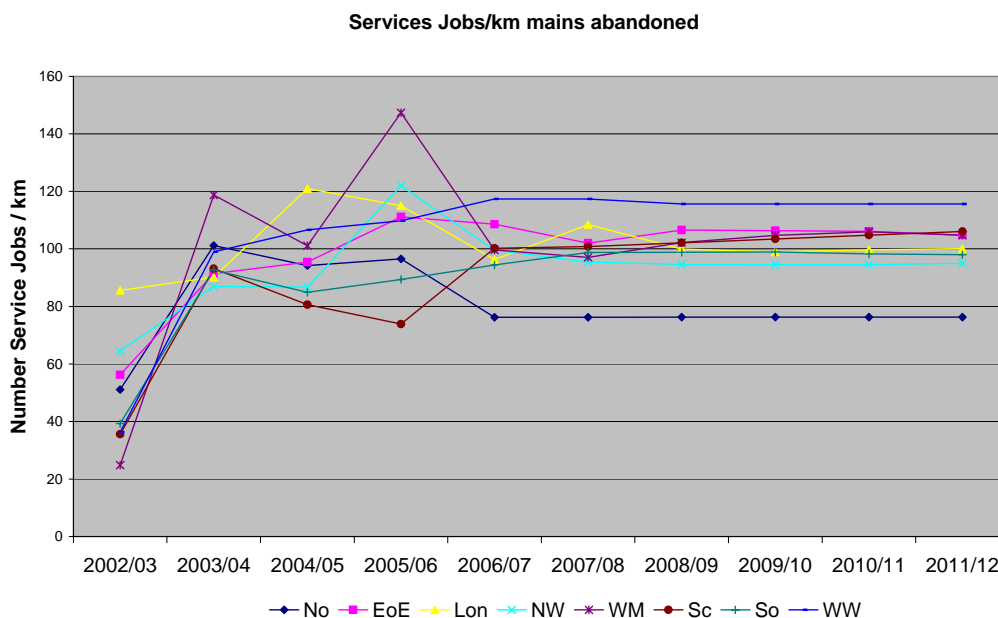
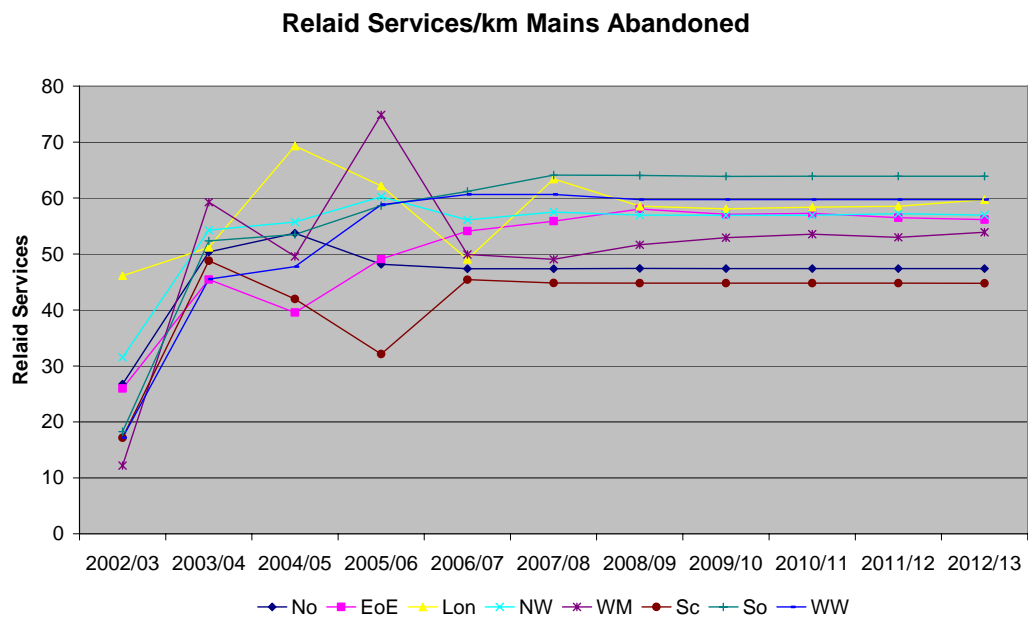
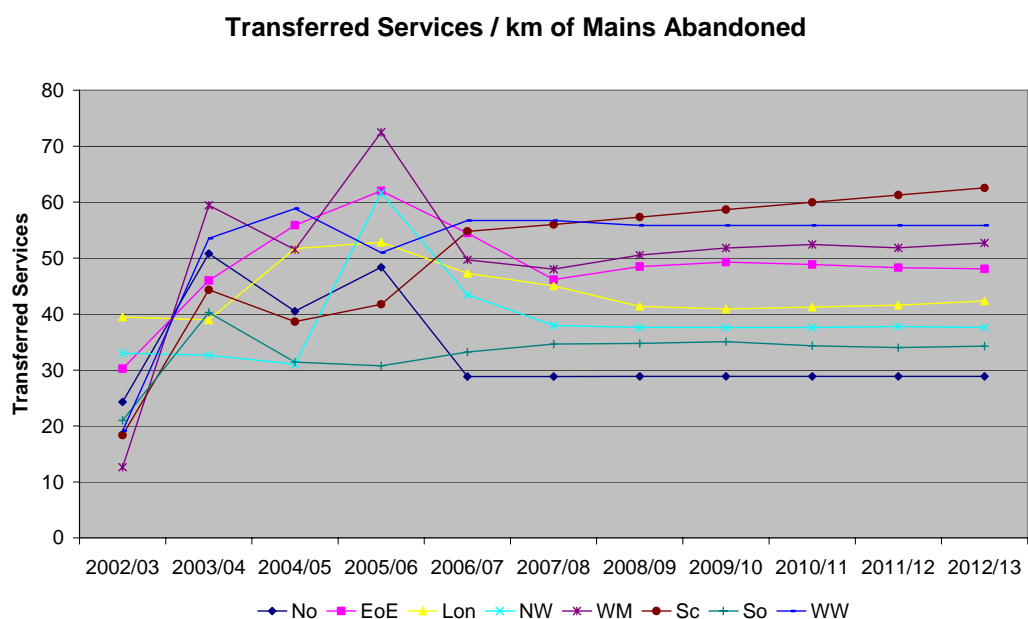


Figure 8-10

Transferred Services

In addition to the overall numbers of services jobs, the mix of relayed and transferred services is a significant cost factor. We compared the proposed proportions with historical data (together with that of other networks) and concluded that the Network had been accurate in the proportion of transferred services forecast.

**Figure 8-11****Figure 8-12**

Non-domestic Services

We have accepted the forecast volumes as being in reasonable proportion to the domestic services workload and propose no adjustment.

Multiple Occupancy Buildings

The Network has forecast expenditure of approx £3.5m/year for the replacement of risers & laterals in high-rise blocks.

The Network has a survey (T/PM/LC21; 54% complete although not all relevant buildings have yet been identified) in progress aimed at establishing the population of risers and laterals and their condition. We note however that this survey does not record the number of customers connected nor the use of gas (i.e. cooking, heating etc.) and we recommend that these factors are incorporated so that the consequences of isolation, in

the event of an escape that cannot be located or repaired, can be included in prioritising the work.

Ofgem, in its GDPCR Third Consultation Document, has invited views on the issues associated with the replacement of these connections and there may be developments which would enable the Network to follow a process leading to an alternative to replacement in some instances, although it is recognised that there are inevitably costs associated with this option.

We acknowledge that it is appropriate that the Network incorporates multiple occupancy buildings within its replacement programme, however we feel that at present too little is known about the population, its condition, and the consequences of isolation, to prioritise the work or assess the appropriate rate of replacement.

We have therefore recommended expenditure sufficient to deal with risers and laterals on a replace on failure basis and/or to start some selective replacement. If the Network can provide better data on the population, its condition and the consequences of isolation, it may be reasonable for Ofgem to review the allowance to accommodate a programme of prioritised replacement⁷.

⁷ We have asked all the Networks to provide an update of their survey information and a revised forecast as part of the 2006/07 BPQ update.

GDN Volumes (Adjusted)	2006/07	2007/08	2008/09	2009/10	2010/11	2011/12	2012/13
Installed Mains (km)							
HSE Programme	240.6	242.6	231.9	233.8	235.7	237.8	237.8
MPDI Programme	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Non-rechargeable Diversions	2.5	2.5	2.5	2.5	2.5	2.5	2.5
Other Policy & Condition Mains	34.8	37.2	30.1	30.4	30.6	30.8	30.8
Total Installed Mains (km)	277.9	282.3	264.5	266.6	268.8	271.2	271.2
Replacement Services - domestic							
Relaid services associated with mains replacement	14189	14094	13224	13234	13243	13252	13250
Relaid services not associated with mains replacement (bulk relays)	0	0	0	0	0	0	0
Services relaid after escape	2604	2510	2417	2324	2233	2143	2055
Service test & transfer to new or other main	17127	17618	16923	17329	17729	18129	18508
Reposition domestic meter - service relays	1001	948	898	849	803	758	716
Purge & relight after domestic service work	34921	35170	33218	33515	33807	34102	34361
Service relay domestic meterwork	231	229	228	226	225	224	222
Other domestic services	0	0	0	0	0	0	0
Total Domestic Services	70073	70569	66908	67477	68040	68608	69112
Replacement Services - Non-domestic	327	327	329	326	324	321	319
Multiple Occupancy Buildings							
Renew service connections	738	1600	240	240	240	240	240
Total riser renewals (m)	2271	4919	738	738	738	738	738

Table 8-9

Proposed Costs

In section 8.2.4 above we explained how we established the relative position of each Network, the upper quartile and the Network with the lowest unit costs overall.

We expect Networks behind the upper quartile to improve and close the gap and we have set the Network the target of closing 70% of the cost gap to the upper quartile over the five years to 2012/13.

Networks that are in front of the upper quartile (frontier Networks) are also expected to improve by closing the gap with our projection of their costs over the period to 2012/13. Our projection is based on the assumptions at 8.4.5 below and includes a 1.75% per annum productivity improvement. Thus as these Networks improve each year, the upper quartile moves forward, stretching the gap to be closed by those Networks behind.

On-going efficiency improvements

As part of our review we have considered how these efficiencies may be achieved.

Work Delivery

Work delivery is primarily via two EPC contractors and SGN Contracting; both the Network and SGN Contracting are owned by Scotia Gas Networks. SGN Contracting lessens the Network's dependence on contractors and gives it more control over issues such as delivery, recruitment and training.

Whilst the EPC contracts were competitively let, SGN Contracting (formed in April 2006 with the transfer of some 40 EPC crews and other contract employees) currently undertakes work at equivalent daywork rates. We question whether these rates are appropriate for this use and are concerned at the apparent absence of appropriate efficiency incentives. We recommend that this is addressed urgently.

The two EPC contracts expire in October 2007 and the network is therefore in a position to review these arrangements and draw on the experience of other Networks with target cost, alliance and partnership contracts, to enter the next price control period with the optimum work delivery package.

Project Scale

We have noted from a list of 2005/06 projects provided by the Network that the average project size was only 1.3km with the largest project 5.25km. A move to larger projects would enable detailed planning and management of the project to improve efficiency. Other advantages of this approach are better management of customer issues (notification, disconnection time, reconnection, internal reinstatement etc.) and traffic and highway occupation times. Large projects also make techniques such as aggregate recycling, and the re-use of excavated material through conditioning more achievable, as well as providing the critical mass for further innovation.

Zonal Replacement

The move to larger projects may be inhibited by the current 20/70/10 approach to project selection and assembly, and the HSE's past insistence that any change in policy should deliver at least as much risk removal.

HSE stated at its 2005 Review " After the first few years of the 30 year programme, the very high scoring mains should have been removed and the order in which the remainder are replaced may not be as significant. HSE see potential safety benefits for increased efficiency to allow higher annual decommissioning targets and improve the effectiveness of the 30 year programme."

Whilst the HSE's primary interest is in risk reduction, in the above statement it also recognises the importance of completing the work efficiently. Whilst HSE also seeks higher annual decommissioning targets, its Enforcement Policy and its selection of the 30 year programme recognise the difficulties associated with faster de-commissioning. In its 2005 Review it recognised (Table 3) that the overall de-commissioning rate was likely to continue at 3,500km/year.

If the Network found that its 20/70/10 approach was inhibiting efficiency, and since a significant quantity of risk has now been removed from the network, the Network could approach HSE with a strategy that removes risk by zone (rather than mains unit) prioritisation (supplemented by the removal of individual high risk pipes as necessary) and at the decommissioning rates required to achieve the programme over the full 30 years.

We note that HSE must approve a programme that is suitable and sufficient and in our view this could reasonably be taken to mean HSE acceptance of methods of prioritisation that are consistent with the high rates of production required to deliver the thirty year programme.

Specific cost areas

Multiple Occupancy Buildings

The cost of replacement risers and lateral connections to apartments within multiple occupancy buildings is influenced by a number of factors. We have reviewed the Network's proposals and compared them with data from other Networks including some examples of completed projects.

The recommended investment is our view of the reasonable cost of a "replace on failure" approach and is based on limited data provided by the Network on its population of these buildings and likely costs.

Changes in the Regulation of the Disposal of Waste

The Network has made no specific reference in its submission to the EU Landfill Directive and the Regulations in force in Scotland to deliver its requirements. Our enquiries show that the Regulations are similar in effect to those introduced in England and Wales with an identical tax regime.

The Network will be exposed to cost increases arising directly from the Landfill Regulations and Landfill Taxes. It will also incur other costs to optimise overall expenditure in this area and minimise waste to landfill.

Improved waste segregation will be required to prevent more of its waste being classified under the Landfill Regulations as "non-hazardous" rather than "inert" as at present. The shift from inert to non-hazardous status is primarily driven by the volume of bituminous materials to be disposed of, either directly, or where inert material has become contaminated with bituminous material making the whole of the contaminated waste non-hazardous and subject to higher disposal charges. In addition, the Environment Agency is becoming more active in enforcing the Landfill Regulations and Landfill Operators are becoming more cautious in accepting material as "inert", causing it to be disposed of as "non-hazardous" at higher cost.

As well as disposal charges, the Landfill Tax charge is currently levied at £2/tonne for inert/inactive waste, with a standard rate of £21/tonne charged for all other waste. The Government has stated that the standard rate for non-hazardous waste will increase by at least £3⁸ annually to a rate of £35 in 2010.

The Network has included these higher tax costs within its forecast together with associated costs related to the improved segregation of materials and increases in tipping charges and estimates the effect to be about £1m/annum.

There is considerable uncertainty around the likely change in disposal and tax charges going forward. Variables are:

The volume of waste and the proportion of inert and non-hazardous (and possibly small volumes of hazardous) material for disposal.

The marginal costs of waste segregation and the level, and cost, of recycling achieved.

The cost of testing to establish the status of waste for disposal.

The rate of Landfill Tax due on the waste for disposal.

The Landfill Tax charge in our base year was £18/tonne (Standard Rate) and our analysis has made no allowance for the proposed increases in subsequent years. Nor has any allowance been made for possible changes in the enforcement of the Landfill Regulations.

We therefore recommend that this is treated as an uncertain cost and that an adjustment is made following further assessment.

⁸ Revised to £8 each year to 2011 in the recent Budget statement.

Real Price effects

We agree with the Network's view on the likely trend in labour and material costs but take a more optimistic view of RPI +2.25% (contractors) and RPI + 1% (direct labour & materials) each year. Our view has to be considered in conjunction with our overall efficiency assumption of a 1.75% year on year gain making it more optimistic overall.

8.4.3 RECOMMENDATIONS

GDN Projected Costs	2006/07	2007/08	2008/09	2009/10	2010/11	2011/12	2012/13
Installed Mains							
HSE Programme	30.3	30.0	28.9	28.1	28.3	28.3	28.0
MPDI Programme	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Non-rechargeable Diversions	0.3	0.3	0.3	0.3	0.3	0.3	0.3
Other Policy & Condition Mains	4.5	5.3	3.6	3.6	3.6	3.6	3.5
Rechargeable Diversions	0.1	0.1	0.1	0.1	0.1	0.1	0.1
Total Installed Mains	35.2	35.8	32.9	32.1	32.3	32.2	31.8
Replacement Services - domestic							
Relaid services associated with mains replacement	7.9	7.8	7.3	7.2	7.1	7.1	7.0
Relaid services not associated with mains replacement (bulk relays)	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Services relaid after escape	1.5	1.4	1.3	1.3	1.2	1.1	1.1
Service test & transfer to new or other main	4.8	4.8	4.6	4.7	4.8	4.8	4.9
Reposition domestic meter - service relays	2.2	2.1	2.0	1.9	1.7	1.6	1.5
Purge & relight after domestic service work	0.7	0.7	0.6	0.6	0.6	0.6	0.6
Service relay domestic meterwork	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other domestic services	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Total Domestic Services	17.1	16.8	15.9	15.7	15.5	15.3	15.1
Replacement Services - Non-domestic	0.6	0.5	0.6	0.5	0.5	0.5	0.5
Multiple Occupancy Buildings							
Renew service connections	0.4	0.8	0.1	0.1	0.1	0.1	0.1
Total riser renewals (m)	1.1	2.5	0.4	0.4	0.4	0.4	0.4
Total	1.5	3.4	0.5	0.5	0.6	0.6	0.6
Total Repex	54.3	56.5	49.9	48.9	48.9	48.6	48.0

Table 8-10

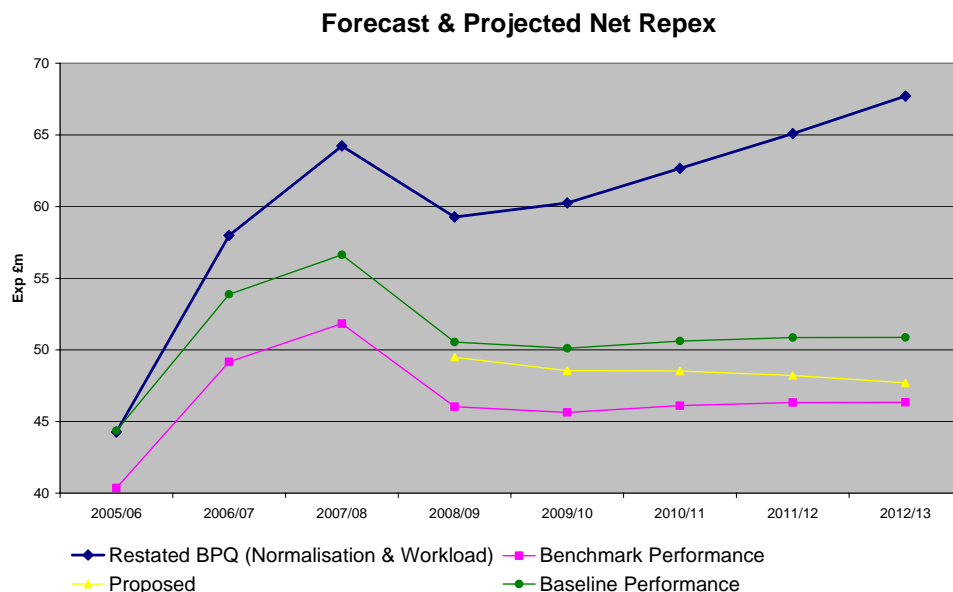


Figure 8-13

8.4.3.1 Supplementary Incentive Mechanism

The Supplementary Incentive Mechanism was introduced within the 2001 Price Control Review to address the “diameter effect” where a workload of smaller (than forecast) diameter mains could produce savings for the Network. The current incentive applies only to mains abandoned and rewards the Network if mains replacement costs are less than the “value” of the mains abandoned. This is calculated annually by multiplying the length abandoned in each diameter band by the appropriate matrix value. Thus the incentive acts to minimise the cost of replacement mains and maximise the mains abandoned.

Operation of the current incentive has raised the following issues:

Rather than simply minimising the cost of replacement mains, the incentive should reflect the need to optimise whole project costs and consider:

- i) The cost of replacing the associated services (Repex)
- ii) The requirement for system reinforcement (Capex)
- iii) The effect on the operating pressure of the network, the level of public reported escapes and emissions/shrinkage (Opex)

We are satisfied that the Network does take these factors into account but we do not think it appropriate that the incentive should continue in its current form as it can be conceived as an incentive to transfer costs to these other areas and as a potential impediment to best practice in network management.

We understand that Ofgem intends to address these issues by including services within the Repex incentive and by equalizing incentives across replacement and other Capex.

We have therefore expressed the recommended expenditure in terms of mains decommissioned. In doing so we have made judgements on the overall ratio of mains installed to mains de-commissioned, and the likely diameters of installed mains (and the relative proportions) that contribute to the cost of de-commissioning by diameter band.

We have drawn on data made available to us during this review to allocate proportions of smaller, equivalent and larger diameters of installed pipe to each diameter band of de-commissioned mains. We thus developed a set of standard unit costs which set the relationship of each diameter band. These unit costs were then applied to the projected volumes to give a total notional cost and a scaling factor when compared to our

recommended efficient costs. Standard unit costs were then adjusted and applied to the projected volumes to total to the recommended efficient cost for each year as shown below.

Re-chargeable diversions are excluded as in the current version of the supplementary incentive mechanism

De-commissioned Mains	2008/09			2009/10		
£m (05/06)	Volume (km)	Unit Cost (£/m)	Total £m	Volume (km)	Unit Cost (£/m)	Total £m
</=3"	50.75	65.31	3.31	49.18	65.40	3.22
4-5"	127.79	71.30	9.11	136.11	71.40	9.72
6-7"	61.10	100.32	6.13	58.54	100.46	5.88
8-9"	23.54	185.58	4.37	23.82	185.84	4.43
10-12"	18.73	259.27	4.86	14.49	259.64	3.76
>12-18"	9.30	375.97	3.50	9.38	376.51	3.53
>18-24"	2.31	525.48	1.22	2.33	526.23	1.23
>24"	0.50	648.48	0.32	0.42	649.40	0.28
294.02			32.81	294.28		32.04
2010/11			2011/12			
£m (05/06)	Volume (km)	Unit Cost (£/m)	Total £m	Volume (km)	Unit Cost (£/m)	Total £m
</=3"	43.28	64.77	2.80	43.36	64.60	2.80
4-5"	140.59	70.72	9.94	140.65	70.53	9.92
6-7"	58.59	99.50	5.83	58.64	99.23	5.82
8-9"	23.27	184.06	4.28	23.33	183.56	4.28
10-12"	16.65	257.15	4.28	16.65	256.45	4.27
>12-18"	9.09	372.90	3.39	9.26	371.89	3.44
>18-24"	2.26	521.18	1.18	2.30	519.77	1.20
>24"	0.81	643.17	0.52	0.61	641.43	0.39
294.53			32.23	294.80		32.12
2012/13						
£m (05/06)	Volume (km)	Unit Cost (£/m)	Total £m			
</=3"	43.39	63.85	2.77			
4-5"	140.62	69.70	9.80			
6-7"	58.64	98.07	5.75			
8-9"	23.33	181.42	4.23			
10-12"	16.65	253.46	4.22			
>12-18"	9.16	367.55	3.37			
>18-24"	2.28	513.71	1.17			
>24"	0.74	633.95	0.47			
294.80			31.78			

Table 8-11

9 LTS REPEX

9.1 SUMMARY

Repex £m (05/06 prices)	2008/09	2009/10	2010/11	2011/12	2012/13	Total
BPQ Submission						
LTS	0.3	0.0	0.0	0.0	0.0	0.3
Total	0.3	0.0	0.0	0.0	0.0	0.3
Normalisation Adjustments						
Total	0.0	0.0	0.0	0.0	0.0	0.0
Normalised BPQ						
LTS	0.3	0.0	0.0	0.0	0.0	0.3
Total	0.3	0.0	0.0	0.0	0.0	0.3
Adjustments						
LTS	0.0	0.0	0.0	0.0	0.0	0.0
Total	0.0	0.0	0.0	0.0	0.0	0.0
Proposed Repex						
LTS	0.3	0.0	0.0	0.0	0.0	0.3
Total	0.3	0.0	0.0	0.0	0.0	0.3

Table 9-1

9.2 POLICIES & PROCEDURES

9.2.1 INTRODUCTION

LTS Repex work falls into two categories. Firstly rechargeable works which are instigated by and paid for by the requesting authority (Local Authority, Highways Agency etc). SGN's policy here is to recover fully uplifted costs. Secondly, non-rechargeable works which result from legal requirements to relocate (lift and shift) pipelines under the terms of the easements (e.g. private land, railway bridges), or for 'asset condition' reasons such as corrosion or unstable land conditions (e.g. mining subsidence or river bed erosion). Once the work has been identified and categorised the design, procurement, monitoring and control processes are the same as for LTS Capex projects.

9.2.2 SCOPE OF POLICIES AND PROCEDURES

As stated above, the planning and procurement of the actual works will be treated as per LTS Capex projects plus a further financial process for ensuring recovery of costs from third parties for rechargeable work.

9.2.3 REVIEW AND UPDATE PROCESS

There is no specific reference in the submission to review processes for LTS Repex projects, but again the processes for LTS Capex controls will apply here. However, third parties dictate a large part of the programme and this often has to override any 'internal' planning process.

9.2.4 EFFICIENCY AND PRODUCTIVITY

All major works identified under LTS Repex will be open market tendered except for small and operationally complex work which may be undertaken by a period contractor on tendered rates.

Usually a replacement project will be more operationally complex than an equivalent capital project as it may need to be undertaken in stages and be linked with requirements to maintain continuous gas supplies. Hence unit costs or other such comparators are usually meaningless here.

As with LTS Capex projects, the key to efficient execution is good planning. Scotland's listing of LTS Repex work indicates that it is nearly all rechargeable in the review period.

9.3 HISTORICAL PERFORMANCE

9.3.1 ESTABLISH UNDERLYING COSTS

LTS Net Repex All figures £m 2005/06 prices	2002/03	2003/04	2004/05	2005/06	2006/07
BPQ Gross Submission	1.0	3.8	1.2	0.0	0.0
BPQ Capitalised Overheads	0.0	0.0	0.0	0.0	0.0
BPQ Contributions	-0.1	-0.1	0.4	0.0	0.0
BPQ Net Submission	0.0	0.5	0.3	0.0	0.0

Table 9-2

LTS Repex work is largely dictated by third parties. Therefore the historical trend cannot be taken as an indication of historical performance or efficiency. Work is tendered to ensure that the lowest cost is procured.

9.4 FORECAST

9.4.1 COMPANY PROPOSALS

The programme of LTS Repex work for 2008/09 to 2012/13 is costed in the submission and comprises five rechargeable projects.

LTS Net Repex All figures £m 2005/06 prices	2008/09	2009/10	2010/11	2011/12	2012/13
BPQ Gross Submission	11.1	5.0	1.0	1.0	1.0
BPQ Capitalised Overheads	0.0	0.0	0.0	0.0	0.0
BPQ Contributions	10.8	5.0	1.0	1.0	1.0
BPQ Net Submission	0.3	0.0	0.0	0.0	0.0

Table 9-3

9.4.2 SPECIFIC COST AREAS

Although the year on year expenditure can be variable, this is because it comprises a series of one-off projects which occur when they are needed. There will be no meaningful trend.

For Scotland Network in the five year period, all the proposed work is rechargeable, except for what appears to be a small amount of 'betterment' on the Edinburgh Tramways project.

9.4.3 RECOMMENDATIONS

The programme is detailed as five named projects above £0.5m and other small works below £0.5m. These are mostly rechargeable. We propose that the Repex requested is allowed in full.

APPENDIX 1 FINANCIAL & TECHNICAL POLICIES

A1.1 INTRODUCTION

This section reviews the financial and Technical framework under which Scotia Gas Networks (SGN) operate, the structure it utilises to effectively manage their assets and the key policies it adopts to ensure it meets its Statutory Licence obligations and other legislative requirements.

A1.2 APPROACH

The key policies used by the Network have been reviewed and where appropriate comments are made on our findings.

Our analysis has been to consider key policies under the following headings:

Purpose -- context of the Policy, how it fits with legal requirements and its financial impact

Appropriateness -- does it deliver the required outcomes, are financial and/or technical risks adequately managed and does it fit with the Statutory and legal requirements of the Network owner/operator

Safety and Environment – are the safety and environmental risks appropriately managed, and are they clearly understood and documented

Omissions and Improvements – have any improvements or omissions been identified preventing achievement of the declared objectives

Implementation – have any issues relating to clarity of understanding and consistency of implementation been identified

This review of Financial and Technical Policies and Procedures does not comprise a full and comprehensive approval process designed to ensure compliance with all policy requirements and statutes which could only be achieved with a properly conducted and structured audit programme. The objective is to consider whether the high level objectives of the policy are met and that the content is appropriate for the purpose intended.

A1.3 FINANCIAL AND TECHNICAL FRAMEWORK

Scotia Gas Networks plc (SGN) took ownership of Southern Gas Networks and Scotland Gas Networks on 1 June 2005. Prior to this the networks were owned by National Grid Transco (NG).

The present structure in place within SGN is substantively the same as that developed over a number of years by Transco / National Grid. The Network policy going forward is to keep the operational structure under continuous review as it seeks further efficiencies. A geographical depot structure is being implemented during 2006/07.

For Asset Management activities and Asset driven work (for example Network Design and Replacement Planning), SGN has adopted a centralised organisation sharing resources and processes across its two operating Networks. (Scotland and Southern)

The Chief Operating Officer is responsible for the safety and security of supply of the gas in the Distribution Network, which includes emergency response, repair and replacement, meter work, connections and maintenance activities. The Network Director and the Director of Operations (x3) report to the COO Scotia Gas Networks.

Whilst SGN have indicated that their structures are under review no details or timescales are provided to when this review would be completed or implemented.

The Licence held by SGN under the Gas Act requires them to;

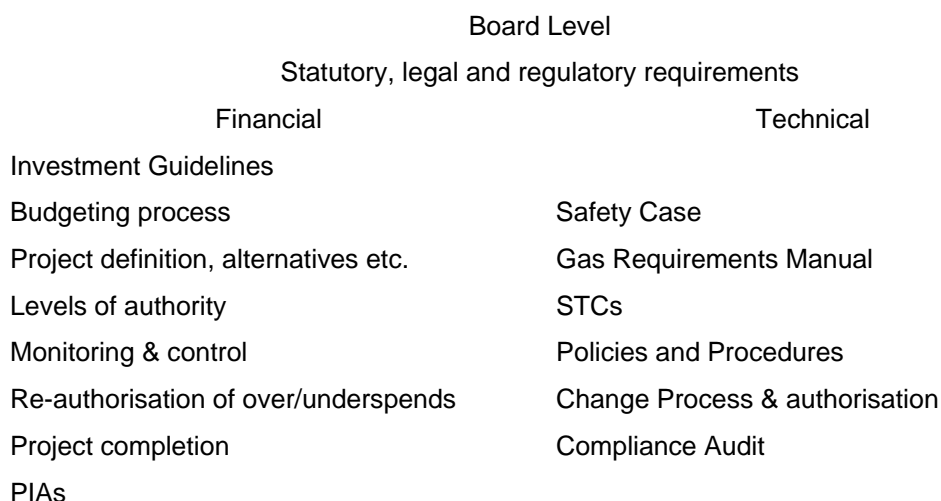
- have a network code which sets out the transportation arrangements between NGG, the NTS, other GDN's and gas shippers for connection to and use of its pipeline system; and
- maintain security standards for system development. This standard stipulates that the pipeline system must be capable of meeting peak aggregate daily demand that is only likely to be exceeded (whether on one or more days) in 1 year out of 20 years

Scotia gas Networks have a statutory duty to maintain the existing gas supply network in a safe and efficient manner, ensuring that the network is managed efficiently by following a programme of risk reduction through effective emergency response arrangements, the mains replacement programme, providing for security of supply and ensuring future growth in demand can be met.

The Gas Safety (Management) Regulations 1996 require SGN to have in place a safety case which has been accepted by the Health and Safety Executive. Compliance with their current safety case is mandatory and the SGN Gas Requirements Manual (GRM) is a depository of the policies and procedures they use to ensure that the Networks fulfils safety obligations, complies with their Transporter Licence and delivers the arrangements necessary to comply with the current Safety Case.

An overview of the technical and financial framework within Network is shown in the diagram below.

A1.3.1 TECHNICAL AND FINANCIAL FRAMEWORK



The key requirement of this framework is for the Board of SGN to structure and operate the business such that they comply with the statutory, legal and regulatory obligations placed upon them.

A1.3.2 TECHNICAL POLICY FRAMEWORK

The Gas Requirements Manual (SGN/PL/GR/1) is the only significant Policy to be issued by SGN to date. It has been re-written to reflect changes in structures and arrangements, but SGN have stated that the actual requirements do not differ from the Transco version. SGN expect to reissue all other Policies in due course but no date is given for this. Again, they do not expect the actual requirements to differ greatly from the Transco legacy documents at this time.

The Gas Requirements Manual (GRM) defines the policies used for the engineering of Network assets, the protection of the public, the well being of their workforce and contractors and the protection of the environment. The GRM is the central policy document that governs all other SHE and Engineering documents. It summarises the

high-level arrangements for key gas activities and provides links to other documents for full details in specific subject areas.

It is put forward as the key document referenced by managers and staff involved in gas engineering activities. The GRM along with the Safety Case describes what they do and how they operate to achieve a safe and reliable gas transportation network.

The GRM covers the following areas:

- | | |
|--|--|
| 1. Legislative Compliance | 12. Gas Quality |
| 2. Risk Management | 13. Metering |
| 3. Control of Documents | 14. Incident Reporting and Investigation |
| 4. Change Management | 15. Network Planning Analysis |
| 5. Technical Authority Levels: Competence and Behaviour | 16. Records Data Management |
| 6. Safe Working Practices and Safe Control of Operations | 17. Network Asset Integrity |
| 7. Environment | 18. Distribution Pipe Replacement |
| 8. Occupational Health | 19. LNG |
| 9. Use of Contractors | 20. Audit |
| 10. Gas Escapes | 21. Security |
| 11. Gas Supply Emergencies | 22. Telemetry |

A1.4 POLICY DEVELOPMENT AND CONTROL

The Network Director has overall responsibility for engineering policy and procedures, which ensures the Distribution Network, satisfies its gas safety obligations for the gas transportation system. All Management Procedures and subsidiary documents are developed in accordance with GRM and associated policies. All changes to engineering policy are approved by the Distribution Engineering & Safety Committee (DESC), The Board or The Executive dependent on the nature or impact of the proposed changes.

The SHE Director has overall responsibility for safety, health and environmental Policy and Procedures. The Board approves all changes to SHE policy.

Within SGN, engineering and SHE documents are developed and approved within a governance framework which is headed by the DESC. The detailed arrangements for the control of engineering and SH&E documents are contained in T/PM/GR/2: Management Procedure for the Control of SHE and Engineering Documents

The Head of Engineering Policy, who reports to the Network Director, leads the engineering

Policy unit and is responsible for development, review and approval of engineering policy and procedure. The authorities for approving new policy and procedures, or changing or withdrawing existing policy and procedures are set out in SGN/PM/GR/7 Management Procedure for Technical Authority Levels.

The Head of Engineering Policy is responsible for ensuring arrangements are in place to achieve

effective implementation of engineering policies and procedures. This includes dissemination and

auditing of compliance with engineering policies and procedures.

SGN has not yet formally adopted PAS55. However the Network has indicated its intention to progress towards full certification with PAS55 over the next 18 months.

Systems are in place for the maintaining asset data, and for recording and monitoring the risk and condition Network assets.

A1.5 FINANCIAL POLICY FRAMEWORK

The policies governing Capital and Revenue expenditure within SGN are detailed in SGN-PO-FIN002 and SG-PO-FIN003 respectively. These documents show briefly the budget process and governance arrangements for expenditure in these categories.

Delegated Authority levels are given in SGN-PR-FIN002 and SGN-PR-FIN003. The SGN procedures allow no delegation of expenditure approval below those specified in the procedures.

The SGN Investment Committee is referred to in the BPQ returns but no terms of reference for this committee have been made available for review. However copies of sample investment committee reports are supplied at Appendix 6.154 of the BPQ returns from where it can be seen that the SGN monitors Re[ex projects > £0.5M and all Capex/Opex projects > £100,000.

A1.6 FINDINGS

A1.6.1 ENGINEERING AND SAFETY POLICY DOCUMENTS

The various levels of engineering and safety documents together with the associated governance arrangements have been reviewed and no issues found.

A1.6.2 TECHNICAL FRAMEWORK

There is evidence within the BPQ returns of a formal and documented Technical governance process within SGN. Directors and Senior Managers are involved in the major governance groups reviewing and authorising safety, health, environmental and engineering policies. Arrangements are in place to review the impact of changes to legislative requirements and, importantly, to learn lessons from incidents or near misses should they occur.

SGN have stated that they have not embarked on a review of the Policy and Procedure documents that came across from National Grid at the time of sale. The strategy for this is currently under review. The BPQ returns state that the Gas Requirements Manual is the only major document reviewed and re-issued by the Network to date. A number of other documents have been re-badged but this has not involved a material review of the policy or procedure in question.

A1.6.3 FINANCIAL FRAMEWORK

The documents reviewed show a process for budget formulation and approval, financial control and monitoring of investment expenditure although these are not as detailed and comprehensive as those reviewed for other Gas Distribution Networks. However authority levels are in place for all expenditure types with clear evidence of a monitoring process for major projects.

APPENDIX 2 NETWORK PLANNING

A2.1 INTRODUCTION

LTS Network analysis is carried out using the Graphical Falcon program, built to the requirements of policy T/PL/NP-4 Above 7 Bar Network Analysis. Network validation of LTS models is carried out in accordance with SGN procedure T/PM/NP-2 Management Procedure For Validation Of High Pressure Distribution Network Analysis Models.

A2.2 POLICIES AND PROCEDURES

SGN company Policies and Procedures require all network models are validated on a regular cycle (normally a three year cycle). A description was given of the process used to develop and match the network models to the actual network, including the network validation process.

The 1 year review investigated the SGN network planning processes and procedures and concluded that the planning work for development of the network and in particular that of the local transmission and storage system has been carried out in a competent manner.

The 1 year review investigated the SGN network planning processes and procedures and concluded that the planning work for development of the network and in particular that of the local transmission and storage system has been carried out in a competent manner.

A2.2.1 DIURNAL STORAGE

In this review demand and diurnal storage planning were reviewed in particular.

- i) We asked about the demand experience in the years 2004/05 and 2005/06 and the impact on forecasts.

SGN stated that their forecasts were based on the published 2006 LTDS

SGN said that the 2006 demand forecasts for Scotia were produced by xoserve, supported by the National Grid consultation process – Transporting Britain's Energy (TBE) which amongst other things elicits Shippers and end users forecast of large user consumption. This has been supplemented with commercially available data and local large user knowledge to produce a view of the current economic situation within the Networks.

The 2004/05 & 2005/06 annual demands experienced were lower than expected. However, annual demand does not drive SGN's investment strategy but rather, it is the magnitude of the peak day.

Current view from National Grid Transmission is that although we have experienced warming of the average temperatures this should be assessed independently of the peak demand. For example, Scotland Network experienced 1 in 20 weather conditions within the last ten years and the coldest year experienced in the last 77 years was only 18 years ago.

SGN said that it believed that during periods of prolonged cold weather conditions, domestic customers will continue to operate their heating systems up to 24hours a day in order to keep their houses warm. They said that whilst several significant loads have been lost, the vast majority of these have been SNI's (Shipper Nominated Interruptibles), and as such, these loads had no influence on the capital reinforcement requirements. SGN said that by contrast, there has been, and continues to be steady load growth, including new housing in Scotland, and that the additional peak day load added is estimated to well outweigh any load reduction that heat retention housing upgrade schemes such as loft and cavity wall insulation bring about.

We believe this approach to be satisfactory.

- ii) We asked SGN about their post investment appraisal processes and in particular lessons learnt in relation to LTS projects and how these are reported and disseminated.

SGN said that the Scotia Gas Networks - Investment Committee (SGN IC) requests Post Investment Appraisals - PIA's (and Project Completion Reviews - PCR's). This committee is chaired by the Network Director and involves committee members including the COO and CFO and Operations Directors.

For projects >£1m a PIA is requested, (as a PIA is more in depth) where as for projects <£1m a PCR is requested. In some cases a PIA may also be requested for a project <£1.0m where it is believed that this would offer added value to the business. The PIA & PCR requests are against projects selected by the Committee (it is expected to complete 24 PIA's / PCR's per financial year for the 2 Networks) as per a policy requirement set by the committee. After acceptance and approval of the PIA's / PCR's by the Committee, a Lessons Learnt document is completed, approved by the Committee and sent to all relevant parties in the Network, to take on board these lessons.

SGN provided examples from 2005/06 and 2006/07 listing the lessons learnt.

SGN said that application of lessons learnt on large Projects between the Networks will be maximised as Scotia's Network structure ensures the Capacity Manager has responsibility to identify and detail projects as well as secure approval for both Networks. Also Scotia's Construction Manager has responsibility for the conceptual/detailed design, contract management/tendering and delivery of Projects >2 bar in both Networks. SGN said that these arrangements will ensure that lessons learnt are fed back into the Business and built into future Project Plans.

We believe this approach to be satisfactory.

- iii) SGN provided an overview of the process of calculating diurnal storage volumes and details of the maximum volume of diurnal storage required and express this as a % of the 1 in 20 peak day demand in each year.

SGN said that at the end of each winter the network operator provides SGN with updated data files containing the key parameters. The values are checked for integrity and added to the SSM database and the new plan analysis runs undertaken. If a significant change to storage requirement is observed then further analysis and assessment of the input data is carried out.

SGN said that the SSM for the Scotland LDZ indicated an average storage requirement that was not consistent with its historical use and the volume difference is equivalent to the loss of the largest holder site or 9% of the storage required in the LDZ. Therefore a decision was made to remain with the existing storage requirement with a view to reassessment with new data in 2007.

The following table shows the differences storage values, expressed as a percentage of peak demands.

Diurnal storage (% of peak demand)	
	Period 2008/09 to 2012/13
SSM value	15.52%
Final value	17.00%

We recognise that the output from the SSM model can vary from year to year, reflecting changes in the input data which can lead to different constraints becoming active, and that there is merit in a degree of consistency from year to year in the diurnal storage % value, where the active constraints applied within the model have been investigated and understood.

We believe this approach to be satisfactory.

APPENDIX 3 PROCUREMENT & LOGISTICS

A3.1 INTRODUCTION

Following on from the one year review a further review and assessment of the procurement and logistics operation within Scotia Gas Networks has been completed to ascertain whether or not the strategic approach and process is robust and effective in managing costs whilst maintaining security of supply.

Since the sell off of the Networks by National Grid, the new networks including NGG have a different market place in which to procure goods, services and works to support their business. There is no longer the advantage of large volume and single buyer status, so it is therefore crucial for the Network Companies to look for ways through procurement and logistics to obtain the best market solution possible for their particular needs and minimize costs.

A3.2 SOURCING STRATEGY

Scottish and Southern Energy provide a managed service to SGN for procurement and logistics. For the one year review they failed to provide a sourcing strategy and still have not done so.

A3.3 STRATEGIC PURCHASES

A3.3.1 MAINS AND SERVICE LAYING

SGN plan to go out to the market place and re-tender for mains and service laying in 2007 for contracts to start in 2008. If the right strategy is used for this procurement activity and the contract is designed to incentivise cost reduction and continuous improvement, it will be a good opportunity to make savings against existing costs in this area. The market place for contractors has now changed. As a result of other Networks awarding to larger and fewer contractors, the opportunity to win this type of work has decreased and therefore competition to win work in the last of the GDNs to tender should be high.

A3.3.2 CONNECTIONS

SGN has in sourced all of its connections activities from Fulcrum Connections in April 2006. To date they are unable to report financially on the effects of their in sourcing. Their main objective for making this change was to improve customer service.

SGN are currently absorbing any increased labour, contractor and material charges. Once their new structure is in place and the cost base is fully understood it will be reflected in a revised pricing statement. This needs to be established asap to avoid unnecessary costs in the business that may be resulting from under recovery from customers.

A3.3.3 BULK PURCHASES

Specific information was requested with regard to the purchase of vehicles, Telecoms, Office Security, Furniture and Tools & Equipment. SGN have arrangements in place to cover these purchases. They are either using migrated arrangements (that have not yet expired) or have tendered for their own agreements. These areas appear to have been put through a robust process and therefore should be being purchased at the most competitive prices for SGN.

Contract Management of all contracted and non-contracted spend will play a key role in minimising costs for the business so this needs to have robust processes and a structure that has sufficient resources to manage contracts effectively. The initial evidence provided in this area did not demonstrate that procurement have an active role in contract management. However, subsequent evidence provided by Scotia does demonstrate that

SGN have followed a procurement process that has achieved savings. Although Procurement do not contract manage, the contracts are managed operationally. As long as communication is good this can be successful and support Procurement for the next procurement event.

A3.3.4 SECURITY OF SUPPLY

SGN hold stocks with their suppliers and look for alternative suppliers.

A3.4 LABOUR SHORTAGES

SGN have not provided any evidence of how they are or intend to address skilled labour shortages in the industry. Without the appropriate and sufficient skilled labour resources there will be inevitable cost increases. To avoid these resources demanding premium rates the industry needs to provide the necessary processes to increase skilled labour.

A3.5 SUMMARY

SGN have not demonstrated that they have a business strategy for Procurement. Although they have a procurement process they have not described any actual processes for specific purchases or provided information on the strategies used for such purchases, they only refer to the procedures and say that that is what has been followed. They have not provided any innovative ways of purchasing that could give SGN a purchasing advantage.

In my opinion, concluded from the evidence provided, SGN through more effective procurement and contract management should be able to make savings and minimise cost increases going forward.

They have opportunities to do so in key areas such as Mains and Service Laying due to be re-tendered in 2007 and also in Connections which needs to be assessed and their pricing reviewed.

Contract Management is another opportunity to ensure continuous improvement and minimise cost increases.

APPENDIX 4 GTMS/SOMSA EXIT PLANS

A4.1 INTRODUCTION

In February 2003, NG announced a 2-year program of Gas Distribution Control centralisation from 4 centres into a single UK control centre at Hinckley. The activity was to be carried out as part of the Control Centre Development Project (CCDP) an encompassing program that moved the gas national control centre to a new purpose built facility in Warwick.

The Distribution National Control Centre (DNCC) was opened in summer 2005 with full UK gas distribution control undertaken from Hinckley.

The Gas Transportation Management System (GTMS) is the Supervisory Control & Data Acquisition (SCADA) System that Controls the combined UK Distribution Networks. Originally, the System was to be replaced as a part of the roll out of the Transmission Control System; the iGMS project. However, a new iGMS for Distribution Control was removed from the program. The logic of the curtailment was entirely due to a change in focus of the NG business. Originally seen as a fully integrated system involving UK gas control, the company faced business separation issues as a result of Network sales, which rendered iGMS, for distribution, as an unfeasible option.

Given the backdrop of the issues of business separation the decision was then taken to alter the business ownership of DNCC moving management responsibility to Distribution, Network Strategy. The function of Distribution control is performed from Hinckley, which is wholly owned and operated by National Grid, with an agreement to operationally service all independent networks under a contract. That contract, known as SOMSA – System Operation Managed Service Agreement – is for all Operating services required for any given network.

A4.2 GMTS REPLACEMENT

GTMS is old technology based upon a Logica system dating from the mid 1980's. The System has been enhanced in house by NG over the years since its inception and has been used in its current form since 1996. However, one of the drivers for iGMS was the age of the GTMS product. GTMS spares availability is limited and there are issues of unsupported software by the manufacturer. NG undertook and completed work to establish the viability of continued running & support; the outcome was that it was considered unsustainable beyond 2009 and that a new System must be sought as a matter of some urgency. Investigation was undertaken into the possibility of moving the system to new computer hardware. Unfortunately, GTMS programmes are also embedded into the Operating System; a system that is not supported by the manufacturer.

A project was therefore established to keep GTMS functioning until 2009, the Prolonged Active Life (PAL) and a second project to replace GTMS was given approval in autumn 2005. Work was undertaken to provide a replacement specification on a modern platform, put the specification to market and engage a suitable contractor. After some 10 months of work SERCK controls was chosen from a shortlist of 4 companies.

The Distribution National Control System (DNCS) Project aims to replace GTMS with a like for like System but on a modern and sustainable platform and at the least possible cost to the industry as a whole.

A4.3 NETWORK SALES

The sale of distribution networks had a profound effect on gas distribution control for all parties, Distribution Networks and Control staff.

It was clear at the outset that given the safety elements associated with gas control and the difficulties to unpick control operations that handling distribution control for the newly

formed businesses would be extremely difficult. An agreement (contract) was developed, referred to earlier as SOMSA. A team was established at Hinckley who constructed, trained staff on and issued industry standard procedures for use by Network and control staff alike. The agreements were established between NGG and all other network owners. However, the SOMSA has always had a finite lifespan and a clear condition of the sale was that control should pass to the new owners. The costs associated with this transfer being factored into the sales process. To allow for the planning of the transfer post sales, Ofgem allowed a relinquishment of operational control for an initial period until March 2008, with the possibility of an extension beyond this stage subject to clear exit planning.

The agreement includes the provision of data and access to Systems to facilitate the transfer of control; however, it specifically excludes the provision of a SCADA System.

A4.4 AGREEMENT TO WORK TOGETHER

Following sales all owners reviewed the options for the provision of a new SCADA system to enable control to be passed back to the new owners. The owners all came to the conclusion that a collaborative approach to replacing the GTMS was the best way forward. Having considered the options available we would support this approach, although risk management is essential to ensure such a collaborative approach does not have difficulties in management and decision-making. It can be stated that we feel some of the risk factors are mitigated by a like for like arrangement in that the specification will be clear.

The approach was to replace the system, initially at Hinckley, and once proved robust further phases would establish the same system at the new owner locations and transfer from Hinckley would then be made.

A governance process has been adopted with an overarching program board to cover all activities associated with SOMSA exit of which GTMS replacement was one of several activities and has it's own project board and governance.

It is clear from the governance structure that SOMSA Exit is the goal with GTMS replacement as an enabler.

Network Owners need to provide their own project management delivery organisation to dovetail into the collaborative project.

Each owner has expressed a wish to exit. Early indications are a timetable as follows:

- Summer 2008 SGN
- Spring 2009 NGN
- Autumn 2009 WWU

However, there are no detailed transfer plans in place with NG for the transfer of operation. The owners continue to jointly work together to identify and understand the exact extent of the activities that would have to be completed by all participants.

APPENDIX 5 REFERENCE UNIT COST OF DIURNAL STORAGE

This appendix sets out the basis for the reference unit cost of diurnal storage used in the PB Power cost assessment.

Based on the unit pipeline costs set out in Appendix 6, the following graph shows the typical unit cost of linepack storage over a notional pressure range of 20 bar. The actual pressure range for a diurnal storage project can be higher or lower than 20 bar depending on the particular circumstances and location.

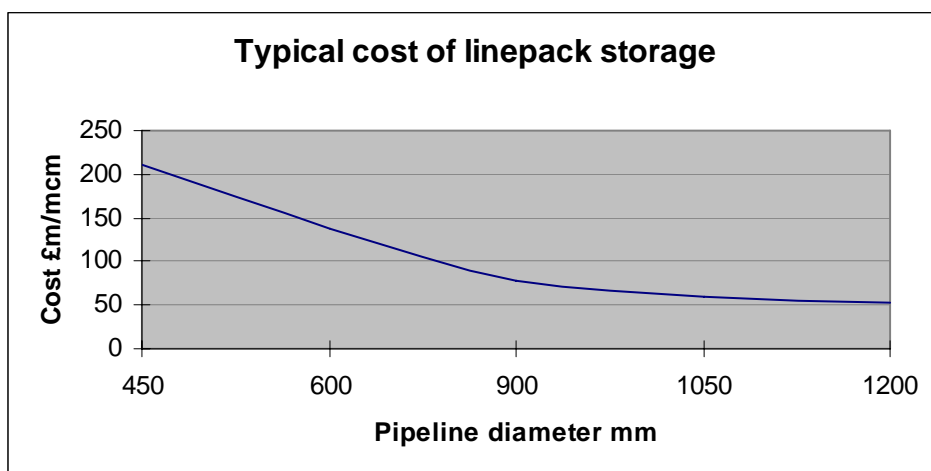


Figure A5- 1

The graph shows that the unit cost of diurnal storage reduces with pipeline diameter. The NTS uses larger diameter pipelines almost exclusively and so the cost of diurnal storage from the NTS will be around the £50m per mcm shown for a 1200mm diameter pipeline.

The GDN plans also show a movement towards larger diameter pipelines and so there will tend to be some convergence between the unit costs of storage from the LTS and from the NTS. However, the unit cost of pipeline construction for NTS project may be less than for LTS projects because of economies of scale, and so units cost of NTS storage may well be below the £50m/mcm in some cases.

Also in some cases the pressure cycling range of LTS (or NTS) projects can be substantially in excess of the 20 bar assumed here in which case the unit cost of LTS (or NTS) storage can be well below the £50m/mcm level.

We believe that a reference unit cost of £50m/mcm is reasonable for the assessment of GDN diurnal storage projects.

Economic storage

Based on the above analysis we have classified diurnal storage projects as follows:

- **Economic:** Projects with a unit cost of £50m/mcm or less. (The classification of a project as economic does not mean that there is necessarily a need for the project)
- **Marginally economic:** Projects with a unit cost of between £50m/mcm and £100m/mcm.
- **Not economic:** Generally, projects with a unit cost of over £100m/mcm. However, there may be exceptional local transmission constraints which might justify including projects in this category in the plan if evidence of such circumstances is provided.

APPENDIX 6 LTS PIPELINE UNIT COSTS

We have reviewed the costs of LTS pipeline projects over the period 2002/03 to 20012/13 which were reported in the BPQ submissions by the GDNs to establish unit costs of different diameter pipeline projects for cost projection purposes.

The following graph shows the data points derived from the BPQ submissions and used in the analysis. It also shows the PB Power unit costs assumptions.

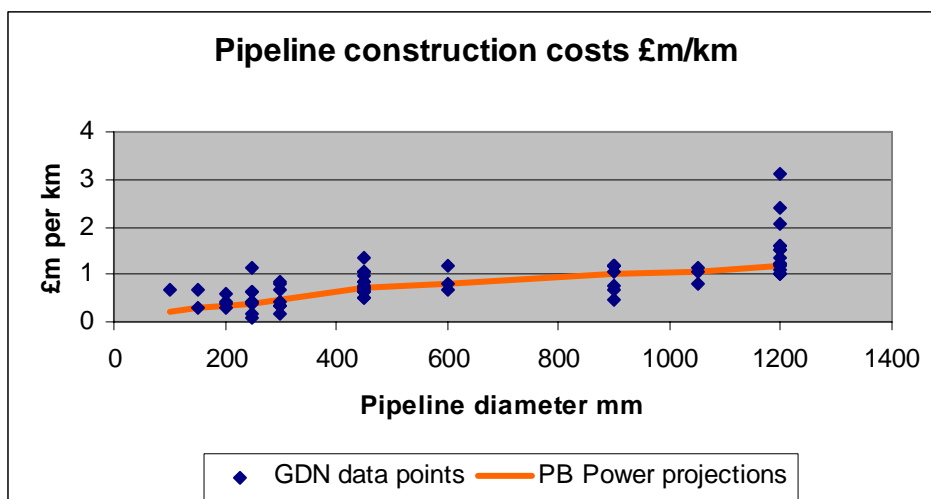


Figure A6 - 1

All the data points have been adjusted to 2005/06 price levels and RPEs assumptions have been removed from future project costs.

In selecting our proposed unit costs, we have taken the median values at each pipe diameter and made adjustments to give an increasing trend in unit costs consistent with the step changes in diameter. For the largest pipe diameter (1200mm) we have taken the lower quartile value since the data set included projects with particular route difficulties where individual adjustments for such factors would be appropriate.

We recognise that individual project costs will reflect specific features of the route such as road, rail and river crossings. We also recognise that some project costs have included additional plant such as PRSs. We have removed costs in certain cases but the analysis has not been detailed enough to ensure full consistency. The PB Power projections may therefore represent pipelines with route features giving project cost above average.

The following table shows the PB Power unit costs by pipe diameter used for cost projection purposes.

Pipeline diameter (mm)	PB Power projection (£m/km)
200	0.35
300	0.45
450	0.70
600	0.80
900	1.00
1050	1.05
1200	1.20

Table 6A - 1

The cost are at 2005/06 prices and exclude the PB Power RPE effects which are added separately in the expenditure assessment.

APPENDIX 7 REGIONAL FACTORS

A7.1 BCIS REGIONAL & COUNTY FACTORS

The Regional and County Factors is published by BCIS, a trading Division of the Royal Institute of Chartered Surveyors (RICS). The figures published in October 2006 have been adapted in order to generate a suitable regional factor index for each GDN for comparison purposes for the review.

The county indices have been modified to remove Orkney Islands Area, Shetland Islands, Northern Ireland and the Channel Islands from the figures. Counties have been allocated to GDNs and where they fall between two GDNs and estimate of the split between the GDNs has been made.

The table below lists the Counties which have been split between GDNs and the allocation which has been assumed for each GDN.

COUNTY	WW	No	So	EoE	Lon	NW	WM
Cumbria		70%				30%	
South Yorkshire		50%		50%			
Essex				70%	30%		
Hertfordshire				90%	10%		
Berkshire			75%		25%		
Buckinghamshire			75%		25%		
London Postal Districts			50%		50%		
Outer London			35%	30%	35%		
Hereford and Worcester	20%						80%
Cheshire						80%	20%

Table A7- 1

The regional factor for the GDN is calculated as a weighted average of the total county factors based on the sample sizes. The BCIS data includes a sample size for each county together with the factor for that county. Where the Counties are considered to fall into one or more GDN footprint we have estimated the proportion of the County sample which should be allocated to each GDN. (For example the sample size for London Postal Districts in the BCIS data is 528, we have estimate that this County should be split 50% to each of London and Southern GDNs, therefore sample sizes of 264 have been allocated to each GDN)

For each GDN a weighted average factor is then calculated. The resulting tables used to produce the GDN indices are given below.

Wales & West	Network/ County Factor	Sample Size
Avon	1.02	92.0
Cornwall	0.99	103.0
Devon	0.99	163.0
Gloucestershire	1.02	73.0
Somerset	0.99	74.0
Hereford and Worcester	0.94	23.8
Clwyd	0.87	50.0
Dyfed	0.94	36.0
Gwent	0.92	52.0
Gwynedd	0.89	23.0
Mid Glamorgan	0.91	54.0
POWYS	0.90	23.0
South Glamorgan	0.93	46.0
West Glamorgan	0.89	31.0
Network Value	0.96	843.8

Table A7- 2

Northern	Network/ County Factor	Sample Size
Cleveland	1.02	62.0
Cumbria	1.05	44.1
Durham	1.01	113.0
Northumberland	1.04	46.0
Tyne Wear	1.01	172.0
Humberside	1.00	104.0
North Yorkshire	1.03	92.0
South Yorkshire	1.01	63.5
West Yorkshire	1.00	212.0
Network Value	1.01	908.6

Table A7- 3

Scotland	Network/ County Factor	Sample Size
Borders Scotland	0.99	18.0
Central Scotland	0.98	32.0
Dumfries & Galloway	0.93	23.0
Fife	0.96	62.0
Crampian	0.90	134.0
Highland	0.93	42.0
Lothian	1.02	131.0
Strathclyde	1.03	363.0
Tayside	0.98	85.0
Network Value	0.99	890.0

Table A7- 4

Southern	Network/ County Factor	Sample Size
Kent	1.05	215.0
Surrey	1.10	151.0
East Sussex	1.05	119.0
West Sussex	1.04	118.0
Berkshire	1.04	100.5
Buckinghamshire	1.03	135.8
Hampshire	1.01	293.0
Isle of Wight	1.00	18.0
Oxfordshire	0.99	104.0
London Postal Districts	1.18	264.0
Outer London	1.10	112.0
Dorset	1.02	96.0
Wiltshire	1.01	94.0
Network Value	1.06	1820.3

Table A7- 5

East of England	Network/ County Factor	Sample Size
South Yorkshire	1.01	63.5
Derbyshire	0.94	120.0
Leicestershire	0.94	92.0
Lincolnshire	0.94	81.0
Northamptonshire	1.00	123.0
Nottinghamshire	0.93	135.0
Cambridgeshire	1.04	185.0
Norfolk	0.98	102.0
Suffolk	1.01	109.0
Bedfordshire	1.02	71.0
Essex	1.02	152.6
Hertfordshire	1.06	117.0
Outer London	1.10	96.0
Network Value	1.00	1447.1

Table A7- 6

London	Network/ County Factor	Sample Size
Essex	1.02	65.4
Hertfordshire	1.06	13.0
Berkshire	1.04	33.5
Buckinghamshire	1.03	45.3
London Postal Districts	1.18	264.0
Outer London	1.10	112.0
Network Value	1.11	533.2

Table A7- 7

North West	Network/ County Factor	Sample Size
Cumbria	1.05	18.9
Cheshire	0.92	127.2
Greater Manchester	0.93	297.0
Lancashire	0.93	167.0
Merseyside	0.94	175.0
Network Value	0.93	785.1

Table A7- 8

West Midlands	Network/ County Factor	Sample Size
Hereford and Worcester	0.94	95.2
Shropshire	0.93	79.0
Staffordshire	0.91	133.0
Warwickshire	0.96	96.0
West Midlands	0.94	318.0
Cheshire	0.92	31.8
Network Value	0.94	753.0

Table A7- 9

APPENDIX 8 DATA TABLES & REGRESSION

A8.1 INTRODUCTION

Much of the data entered into the BPQs submitted in October 2006 has been transferred to a database format within Microsoft Excel.

The format allows the data to be manipulated in a number of ways to enable PB Power to determine the appropriate analysis mechanism for each activity.

The sections below give explanations and worked examples of the data calculations use on our analysis. All of the Worked examples are for Scotland network.

A8.1.1 ANALYSIS USED

There are three principal forms of analysis which have been carried out to make the projections for our proposals.

The first uses regression analysis to carry out comparisons between the costs and workloads of each GDN. The projection is based on a base year of either 2005/06 or 2006/07 using workloads to project our proposals for the full control period. The GDN's own proposals are used as a test against our own projections.

The second method makes use of the GDN's own proposals across the whole period. In order to use the GDN's proposals we first remove the GDN's own assumptions for RPEs. We then form a view on the workloads and costs applying adjustments we consider appropriate. Finally PB Power's assumptions for RPE are then applied to create the final proposal.

Finally PB Power has also made use of bottom-up analysis where regression was not appropriate or to support the use of regressions.

A8.1.2 REGIONAL FACTORS

Regional factors have been considered to impact the costs of activities carried out in the network, unless specifically stated otherwise. Costs are disaggregated into the four categories of Contractors, Direct Staff/Overheads, Materials and Other. Regional factors have been applied to Contractor and Direct Staff costs. No regional factors have been applied to materials or other expenditure.

A8.1.3 RPE ADJUSTMENTS

SGN's assumptions for RPEs used in the analysis are shown in the table below. In order to arrive at this table we have assumed 60% of material expenditure is on PE pipe, 15% steel pipe and 25% other materials.

Activity	Contractors	Direct Staff	Materials	Other
LTS	4.45%	2.34%	2.47%	0.00%
Other			2.50%	

Table 8A - 1

PB Power assumptions for RPEs used in the analysis are shown in the table below

Contractors	Direct Staff	Materials	Other
2.25%	1.00%	1.00%	0.00%

Table 8A - 2

A8.2 WORKED EXAMPLE

A worked example is given below for the Connections work activity. Many of the principles of the data calculations are similar for other work activities, where different techniques are used these are detailed under the appropriate activity heading.

A8.2.1 EXPLANATION OF THE COSTS AND VOLUME INPUTS TO THE REGRESSION ANALYSIS.

For Connections the regression analysis has been carried out on the 2006/07 data although for other activities 2005/06 has been used as the base year. Full details of the reasoning behind the choice of base year are given in the main report under each activity.

Steps for tracking the data – example Connections

From the BPQ the Connections costs submitted have been taken as below

Gross + Overheads

£m	Gross	Overheads	Total
District Governors	0.13	0.00	0.13
Existing Housing Mains >180mm	0.08	0.00	0.08
Existing Housing Services	14.37	0.00	14.37
Feeder Mains >180mm	0.06	0.00	0.06
New Housing Mains >180mm	0.13	0.00	0.13
New Housing Services	3.49	0.00	3.49
Non-Domestic Mains >180mm	0.19	0.00	0.19
Non-Domestic Services	1.15	0.00	1.15
Service Governors	0.00	0.00	0.00
Specific Reinforcement Mains >180mm	1.15	0.00	1.15
New Housing Mains <=180mm	1.92	0.00	1.92
Existing Housing Mains <=180mm	1.07	0.00	1.07
Non-Domestic Mains <=180mm	0.44	0.00	0.44
Feeder Mains <=180mm	0.11	0.00	0.11
Specific Reinforcement Mains <=180mm	0.00	0.00	0.00

Table 8A - 3

Using both the appropriate regional factors (RF) and the expenditure analysis the figures have been disaggregated into expenditure for Contractors, Direct + Overheads, Materials and Other

GDN Regional Factor	Contractor	Direct
Scotland	0.99	0.98

Table 8A - 4

Direct	Contract	Materials	Other
2%	78%	20%	0%

Table 8A - 5

$$\text{e.g. } 14.37 \times 0.78 / 0.99 = 11.33$$

£m	RF Contractor	RF Direct/ Overheads	RF Materials	RF Other	RF Total
District Governors	0.10	0.00	0.03	0.00	0.13
Existing Housing Mains>180mm	0.06	0.00	0.02	0.00	0.08
Existing Housing Services	11.33	0.29	2.87	0.00	14.50
Feeder Mains >180mm	0.05	0.00	0.01	0.00	0.06
New Housing Mains >180mm	0.11	0.00	0.03	0.00	0.14
New Housing Services	2.75	0.07	0.70	0.00	3.52
Non-Domestic Mains >180mm	0.15	0.00	0.04	0.00	0.19
Non-Domestic Services	0.91	0.02	0.23	0.00	1.16
Service Governors	0.00	0.00	0.00	0.00	0.00
Specific Reinforcement Mains >180mm	0.90	0.02	0.23	0.00	1.16
New Housing Mains <=180mm	1.51	0.04	0.38	0.00	1.94
Existing Housing Mains <=180mm	0.85	0.02	0.22	0.00	1.08
Non-Domestic Mains <=180mm	0.35	0.01	0.09	0.00	0.45
Feeder Mains <=180mm	0.09	0.00	0.02	0.00	0.11
Specific Reinforcement Mains <=180mm	0.00	0.00	0.00	0.00	0.00
					24.50

Table 8A - 6

Natural Log of this $\ln(24.50) = 3.20$

This cost figure is used in the regression analysis along with the equivalent values for other GDNs (See table 8A-10).

A8.2.2 WORK DRIVER

The workload is weighted by a standard monetary unit value for each activity :

Activity	Unit Value	Units
Existing Housing Mains >180mm	0.14	£ 000s/m
Existing Housing Mains <=180mm	0.11	£ 000s/m
Feeder Mains >180mm	0.16	£ 000s/m
Feeder Mains <=180mm	0.12	£ 000s/m
District Governors	0.02	£ m/Governor
Service Governors	0.002	£ m/Governor
New Housing Mains >180mm	0.11	£ 000s/m
New Housing Mains <=180mm	0.085	£ 000s/m
Non-Domestic Mains >180mm	0.14	£ 000s/m
Non-Domestic Mains <=180mm	0.11	£ 000s/m
Specific Reinforcement Mains >180mm	0.25	£ 000s/m
Specific Reinforcement Mains <=180mm	0.15	£ 000s/m
Existing Housing Services	0.0009	£ m/Service
New Housing Services	0.0005	£ m/Service
Non-Domestic Services	0.0015	£ m/Service

Table 8A - 7

Multiply by workload volumes

e.g. New Housing Services $5128 \times 0.0005 = 2.56$

The workload volume for each activity is multiplied by the unit cost listed above and summed. For Connections gives a total weighted workload driver of 23.39

Natural Log of this $\ln(23.39) = 3.15$

Again this figure has been used in the regression analysis.

A8.2.3 REGRESSION TABLE

The complete Connections regression table is given below:

GDN	2006/07	
	Volume	Cost
EoE	3.00	3.24
Lon	2.48	2.85
No	2.88	3.05
NW	2.34	2.72
Sc	3.15	3.20
So	3.20	3.30
WM	2.06	2.39
WW	2.99	3.11

Table 8A - 8

On all regression charts the volume driver is plotted along the x-axis and cost against the y-axis.

From this regression table the regression line is obtained and an upper quartile benchmark calculated as the target.

The regression formula takes the form **Slope** x **ln(Volume)** + **Intercept** = **ln(Cost)**

Regression Formula **0.729785 x ln(Volume) + 0.967332 = ln(Cost)**

Benchmark Formula **0.729785 x ln(Volume) + 0.926086 = ln(Cost)**

A8.2.4 COST PROJECTIONS

Having calculated the benchmark regression formula for the base year, the intercept of this formula is reduced each year by the PB Power assumptions for productivity improvements.

Year	Intercept
2005/06	0.93
2006/07	0.93
2007/08	0.90
2008/09	0.87
2009/10	0.83
2010/11	0.80
2011/12	0.77
2012/13	0.74

Table 8A - 9

The formula is then used each year, with the work driver, to calculate the regionally adjusted cost for the total workload. This total is broken back into the individual activities in proportion to the weighted workload driver for each activity.

	2006/07	2007/08	2008/09	2009/10	2010/11	2011/12	2012/13
Weighted Workload	23.393	22.958	22.500	22.019	21.551	21.089	20.623
Benchmark	25.196	24.108	23.043	22.002	21.010	20.060	19.144
Baseline	24.498	23.440	22.405	21.393	20.428	19.504	18.613
Gap	-0.698	-0.668	-0.638	-0.609	-0.582	-0.556	-0.530
Line A	30%	42%	53%	65%	77%	88%	100%
Line B	100%	88%	77%	65%	53%	42%	30%
Convergence	-0.209	-0.278	-0.340	-0.396	-0.446	-0.491	-0.530
Proposed (Ex RPE & RF)	24.986	23.830	22.702	21.606	20.564	19.569	18.613

Table 8A - 10

In the example of Connections the 2006/07 calculation is performed as follows:

$$0.729785 \times \ln(23.39) + 0.926086 = \ln(25.20)$$

A similar calculation is performed for each year and also for the baseline performance.

The gap between the baseline performance and the benchmark performance is calculated and a convergence is calculated using the percentages in either Line A or Line B in table 8A-12. If the gap figure is negative line A percentages are used; if the gap figure is positive line B percentages are used. The convergence element is added to the benchmark figure to produce the proposed cost (prior to regional factors and RPE adjustments being applied).

In order to reapply regional factors and PB Power's assumptions for RPEs the average of 2nd and 3rd placed GDNs breakdown expenditure percentages for Contractors, Direct/Overheads, Materials and Other has been used.

A8.3 LTS CAPEX

A8.3.1 ANALYSIS USED

Regression analysis was not deemed appropriate for the LTS Capex expenditure analysis. Our proposed projections are derived from a review of the specific projects costs plus and a review of the overall expenditure required to meet load growth (called the capacity adjustment).

A8.3.2 DATA USED IN THE ANALYSIS

Regional factors have not been used in pipeline projects as we believe these projects are procured from nationally (rather than regionally) based contractors and hence are not expected to have a key regional pricing difference.

The expenditure analysis for LTS Capex has been used to split the Net Capex into the four components of Contractors, Direct/Overheads, Materials and Other.

Direct	Contract	Materials	Other
2%	63%	35%	0%

Table 8A - 11

From this breakdown adjustments have been made to remove the RPEs assumed by SGN.

For selected pipeline projects a standard unit cost for construction has been used to benchmark the costs (see appendix 6). These unit costs are shown below:

Pipeline diameter (mm)	PB Power projection (£m/km)
200.0	0.35
300.0	0.45
450.0	0.7
600.0	0.8
900.0	1.0
1050.0	1.05
1200.0	1.2

Table 8A - 12

At the end of the analysis process PB Power's assumptions for RPEs have then been applied to reach our final proposals.

A8.4 CONNECTIONS

A8.4.1 ANALYSIS USED

Analysis for Connections has been carried out for the total work activities. The base year for Connections was 2006/07.

A8.4.2 DATA USED IN THE ANALYSIS

Please refer to the worked example in section A1.1 for details of the Connections tables and values for the separate analysis.

A8.4.3 REGRESSION TABLE

The Total complete Connections regression table is given below:

GDN	2006/07	
	ln(Volume)	ln(Cost)
EoE	3.00	3.24
Lon	2.48	2.85
No	2.88	3.05
NW	2.34	2.72
Sc	3.15	3.20
So	3.20	3.30
WM	2.06	2.39
WW	2.99	3.11

Table 8A - 13

All of the analysis for Connections has been carried out on gross expenditure. Once the gross proposal has been calculated the amount of proposed income for the activities needs to be calculated. These percentages have been reached following an assessment of all of the returns made by the GDNs to reach a single assumption for all networks.

Domestic Load Connection Allowance (DLCA) Percentage of Gross Services Costs				Employer Ordered Works (EOW) Percentage of Gross Connections costs (Services, Mains & Governors)		
Existing Housing	New Housing	Non Domestic	Existing Housing MOB ⁹	Existing Housing	New Housing	Non Domestic
58%	5%	0%	0%	6%	6%	6%

Table 8A - 14

A8.5 REINFORCEMENT MAINS

A8.5.1 ANALYSIS USED

Regression analysis has been used for Reinforcement Mains. The regression has been carried out for all pipe sizes with workload volumes being adjusted into a weighted average based on standard unit costs. The base year for Reinforcement Mains is 2005/06.

A8.5.2 DATA USED IN THE ANALYSIS

The expenditure analysis for Reinforcement Mains Capex has been used to split the Net Capex into the four components of Contractors, Direct/Overheads, Materials and Other.

Direct	Contract	Materials	Other
0%	88%	12%	0%

Table 8A - 15

A8.5.3 WORK DRIVER

The workload is weighted by a standard monetary value for each activity. These unit costs have been derived from an average of the unit costs as supplied by all GDNs.

Activity	Unit Value	Units
Total above 180mm	254	£/m
Total up to 180mm	124	£/m

Table 8A - 16

⁹ MOB – Multiple Occupancy Buildings

A8.5.4 REGRESSION TABLE

The reinforcement regression table is given below:

GDN	2005/06	
	ln(Volume)	ln(Cost)
EoE	0.47	0.24
Lon	-0.41	-0.30
No	0.93	0.99
NW	-0.62	-0.69
Sc	1.02	0.90
So	1.23	1.25
WM	-1.83	-1.99
WW	1.64	1.72

Table 8A - 17

Due to the workload drivers and costs in £ million sometimes being less than one, the natural logs for these values are negative.

A8.6 GOVERNORS

A8.6.1 ANALYSIS USED

Regression analysis was not deemed appropriate for this activity. GDN proposals have been reviewed for RPEs, workload and unit costs.

A8.6.2 DATA USED IN THE ANALYSIS

The expenditure analysis for Governors Capex has been used to split the Net Capex into the four components of Contractors, Direct/Overheads, Materials and Other.

Direct	Contract	Materials	Other
12%	63%	25%	0%

Table 8A - 18

A8.7 OTHER OPERATIONAL CAPEX

A8.7.1 ANALYSIS USED

Regression analysis was not deemed appropriate for this activity. As this category contained a wide range of activities and not all these activities were used by every GDN, they were treated as a basket of costs which could be reprioritised by the GDN according to workload and operational needs.

9.4.4 DATA USED IN THE ANALYSIS

The expenditure analysis for Other Operational Capex has been used to split the Net Capex into the four components of Contractors, Direct/Overheads, Materials and Other. The split has been done for the purpose of calculation of RPE effects.

Direct	Contract	Materials	Other
12%	63%	25%	0%

Table 8A - 19

A8.8 NON OPERATIONAL CAPEX

A8.8.1 ANALYSIS USED

Regression analysis has not been used. Most of the analysis carried out has been carried out at Project level.

A8.8.2 DATA USED IN THE ANALYSIS

Extracts from the BPQ sheets have been repeated in the data extract tables. These have been linked through to PB Powers proposals.

A8.9 REPEX MAINS & SERVICES

A8.9.1 ANALYSIS USED

Regression analysis has been used for selected Repex mains and services activities. Activities associated with multiple occupancy buildings have been excluded from this regression analysis. The base year for the regression was 2005/06.

A8.9.2 DATA USED IN THE ANALYSIS

The expenditure analysis for Mains and Services Repex has been used to split the Net Repex into the four components of Contractors, Direct/Overheads, Materials and Other.

Scotland Pipe Size/Service	Direct	Contract	Materials	Other
<=75mm	23%	65%	12%	0%
>125mm to 180mm	23%	65%	12%	0%
>180mm to 250mm	23%	65%	12%	0%
>250mm to 355mm	23%	65%	12%	0%
>355mm to 500mm	23%	65%	12%	0%
>500mm to 630mm	23%	65%	12%	0%
>630mm	23%	65%	12%	0%
>75mm to 125mm	23%	65%	12%	0%
Non-domestic meterwork ass. replacement	23%	65%	12%	0%
Non-domestic service replacement	23%	65%	12%	0%
Other domestic services	23%	65%	12%	0%
Other non-domestic service work	23%	65%	12%	0%
Purge & relight after domestic service work	23%	65%	12%	0%
Relaid services associated with mains replacement	23%	65%	12%	0%
Relaid services not associated with mains replacement (bulk relays)	23%	65%	12%	0%
Renew risers (< 40m length) to multiple occupancy buildings	1%	92%	8%	0%
Renew risers (>40m length) to multiple occupancy buildings	1%	92%	8%	0%
Renew service connections - multiple occupancy buildings, including laterals (riser > 20m length)	1%	92%	8%	0%
Reposition domestic meter - service relays	23%	65%	12%	0%
Service relay domestic meterwork	23%	65%	12%	0%
Service test & transfer to new or other main	23%	65%	12%	0%
Services relaid after escape	23%	65%	12%	0%

Table 8A - 20

Southern Pipe Size/Service	Direct	Contract	Materials	Other
<=75mm	10%	78%	12%	0%
>125mm to 180mm	10%	78%	12%	0%
>180mm to 250mm	10%	78%	12%	0%
>250mm to 355mm	10%	78%	12%	0%
>355mm to 500mm	10%	78%	12%	0%
>500mm to 630mm	10%	78%	12%	0%
>630mm	10%	78%	12%	0%
>75mm to 125mm	10%	78%	12%	0%
Non-domestic meterwork ass. replacement	10%	78%	12%	0%
Non-domestic service replacement	10%	78%	12%	0%
Other domestic services	10%	78%	12%	0%
Other non-domestic service work	10%	78%	12%	0%
Purge & relight after domestic service work	10%	78%	12%	0%
Relaid services associated with mains replacement	10%	78%	12%	0%
Relaid services not associated with mains replacement (bulk relays)	10%	78%	12%	0%
Renew risers (< 40m length) to multiple occupancy buildings	1%	92%	8%	0%
Renew risers (>40m length) to multiple occupancy buildings	1%	92%	8%	0%
Renew service connections - multiple occupancy buildings, including laterals (riser > 20m length)	1%	92%	8%	0%
Reposition domestic meter - service relays	10%	78%	12%	0%
Service relay domestic meterwork	10%	78%	12%	0%
Service test & transfer to new or other main	10%	78%	12%	0%
Services relaid after escape	10%	78%	12%	0%

Table 8A - 21

The unit costs used to calculate the weighted average workload drivers in the Repex regression have been developed where possible from contract schedules. The costs used are listed below:

Activity	Unit Value	Units
<=75mm	43.36	£/m
>75mm to 125mm	50.00	£/m
>125mm to 180mm	75.17	£/m
>180mm to 250mm	120.10	£/m
>250mm to 355mm	147.60	£/m
>355mm to 500mm	211.20	£/m
>500mm to 630mm	254.35	£/m
>630mm	400.00	£/m
Purge & relight after domestic service work	0.010	£ 000s/Service
Service relay domestic meterwork	0.090	£ 000s/Service
Service test & transfer to new or other main	0.147	£ 000s/Service
Other domestic services	0.296	£ 000s/Service
Relaid services associated with mains replacement	0.296	£ 000s/Service
Relaid services not associated with mains replacement (bulk relays)	0.296	£ 000s/Service
Reposition domestic meter - service relays	1.185	£ 000s/Service
Services relaid after escape	0.296	£ 000s/Service
Non-domestic service replacement	0.900	£ 000s/Service

Table 8A - 22

A8.9.3 REGRESSION TABLE

The complete Repex regression table is given below:

GDN	2005/06	
	ln(Volume)	ln(Cost)
EoE	4.03	4.60
Lon	2.98	3.76
No	3.70	4.15
NW	3.73	4.36
Sc	3.13	3.80
So	3.91	4.59
WM	3.46	3.94
WW	3.45	4.00

Table 8A - 23

A8.10 LTS REPEX**A8.10.1 ANALYSIS USED**

Rechargeable LTS Repex was not subject to this analysis as actual verifiable costs will be recovered. Non rechargeable projects were treated as for LTS Capex - Pipelines.