

Winter Outlook 06/07
**“Preparing to respond to potential tight
supply conditions”**

24 May 2006

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E.ON's UK position

- One of UK's the largest gas consumers.
- The UK's largest non-nuclear power station operator.
- By volume second largest gas supplier serving domestic to large I&C customers.
- E.ON Ruhrgas has a major stakeholding in the UK-Continent Interconnector.

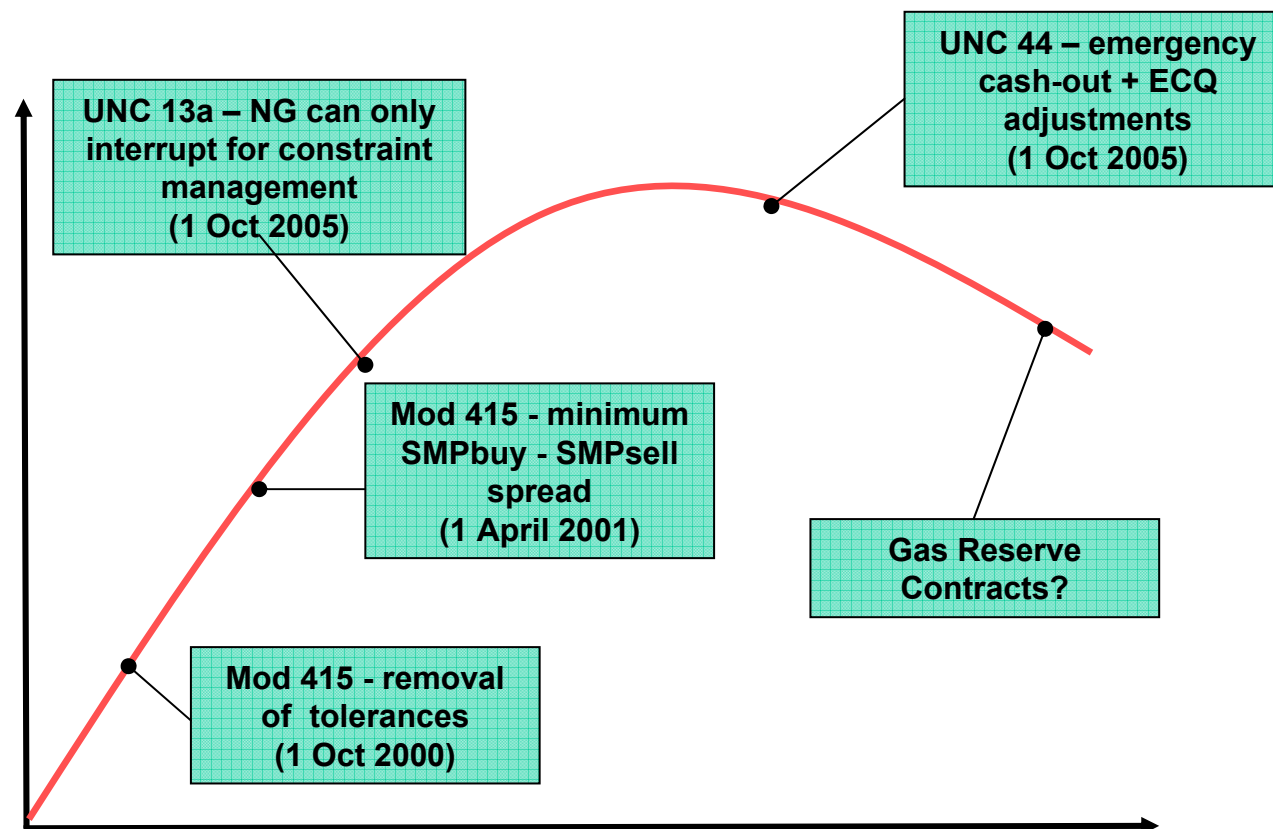
Committed to coordinate our efforts to assist Government/Regulatory Authorities in ensuring continuity of gas and electricity supplies

What to do or not to do for Winter 06/07?

- Incentives on market participants.
- Demand side response.
- Gas Reserve Contracts.
- Market Information.

Incentives on market participants

**Shipper
Incentives
to avoid an
Emergency**



Demand side contracts

- Commercial imperative to facilitate demand side contracts.
- Suppliers such as E.ON active in offering innovative commercial and emergency 'sell-back' products
- New contracts used during GBA on 13 March 2006.
- Limited take up during 2005 –need to create greater awareness of
 - risks customers face in the current market
 - value of these products in mitigating that risk
- E.ON is working with our B2B customers to gain greater insight and to see what arrangements will work best.

I &C demand side response

- Demand side contract represented a worthy but relatively small 5 to 7 mcm at the peak during winter 05/06.
- Only a limited number of large customers are interested in demand side products
 - Typically those with a back-up fuel alternative.
 - But majority unwilling to cease production for a payment.
- Sell back products with price and volume levels set by customer likely to be the most effective going forward.

**Non-generator demand side response is likely to be
a useful but limited source of gas flexibility
(More response could be achieved under extreme conditions)**

Customer dilemma



OR



**Shut down +
Cash now**

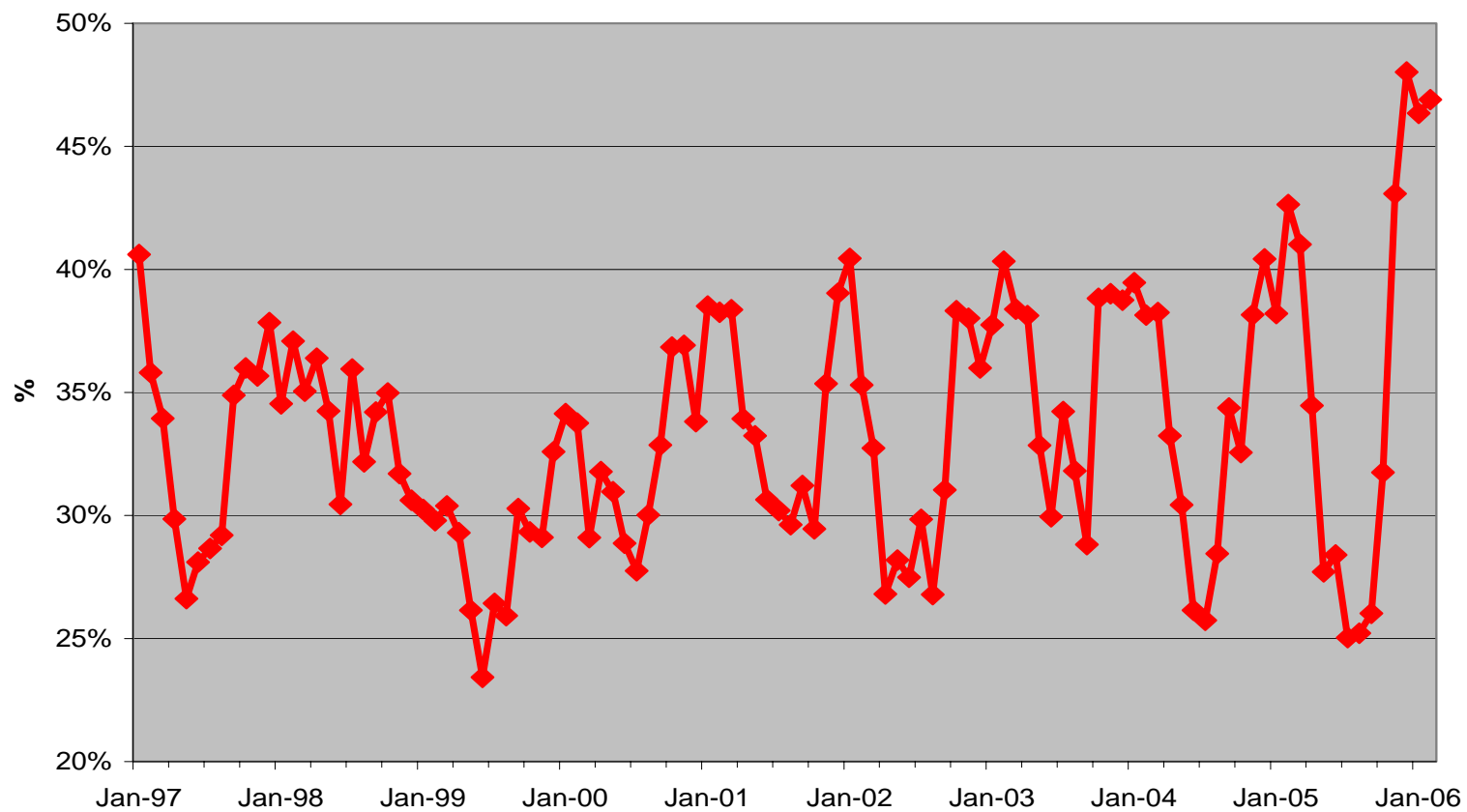
**Chance it, & get nothing
in an emergency**

Further generator demand side response

- Exceptional during 2005/06 yielding up to 40 mcm of gas during peak gas demand periods. Scope to increase this to 50 mcm?
- Potential during peak electricity demand day of 25 to 30 mcm but limited by fuel switching capability. Nuclear availability is key to creating more 'headroom'.
- Some 35 mcm may still be needed for gas generation on peak electricity demand day.
- More fuel switching throughout winter (Oct to Mar) could yield an extra 1 bcm of gas to help preserve storage stocks,
- Relaxation of environmental constraints could offer significantly more fuel switching opportunities – decisions required now to make any difference.

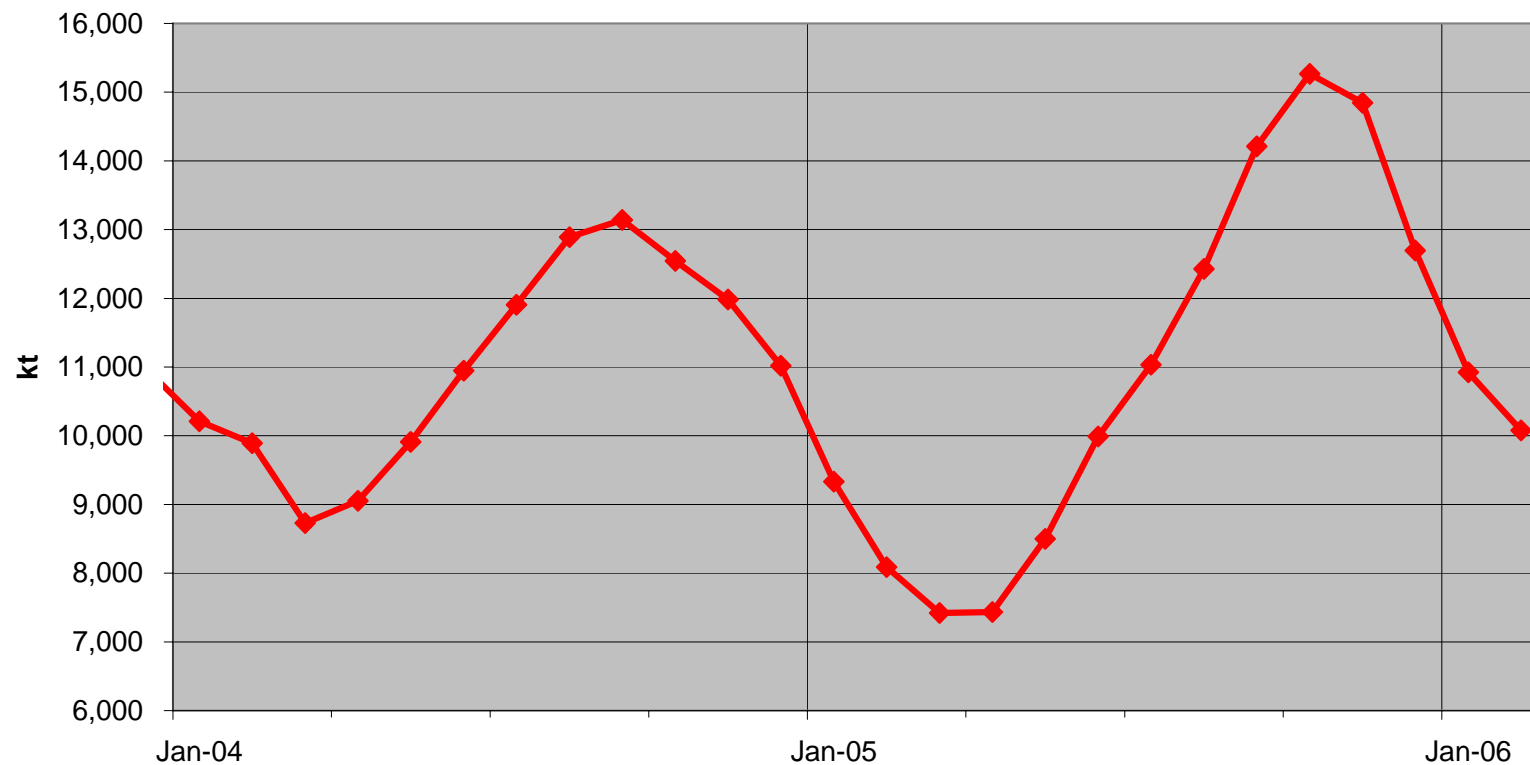
Coal stations met the challenge last winter

% of UK Generation From Coal

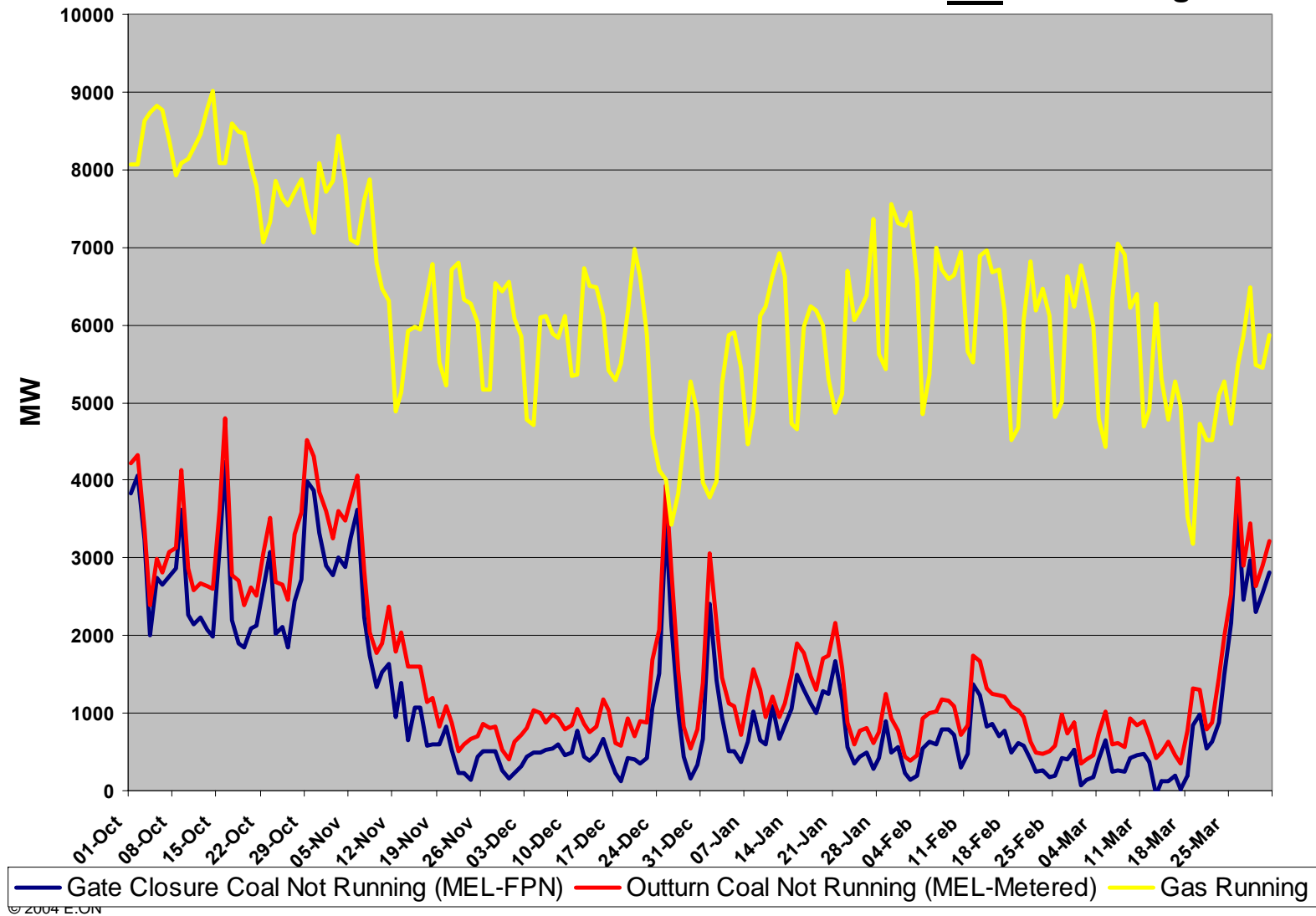


Preparing to meet the challenge for Winter 06/07?

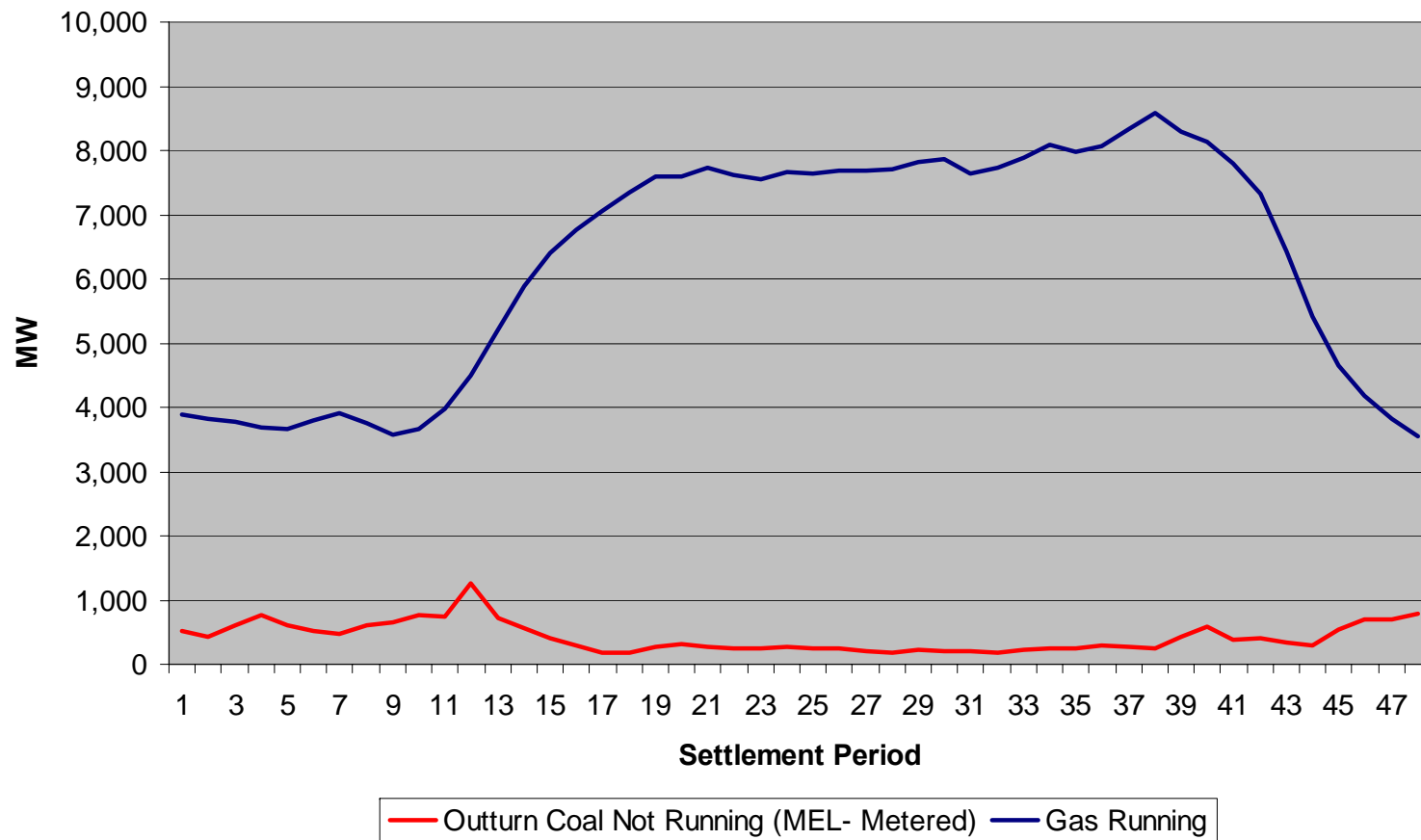
UK Power Station Coal Stocks



Ave Gas Generation and Available Coal Plant Not Generating



Gas Generation and Available Coal Plant Not Generating 13/03/06



Helping preserve storage stocks – potential fuel switching capability

Generation Type	Additional potential gas 'release'
Coal	0.7 bcm
Oil	0.3 bcm

More if nuclear performs well

Based on working within existing environment and operational constraints



**Potential additional
1 bcm demand
side response**



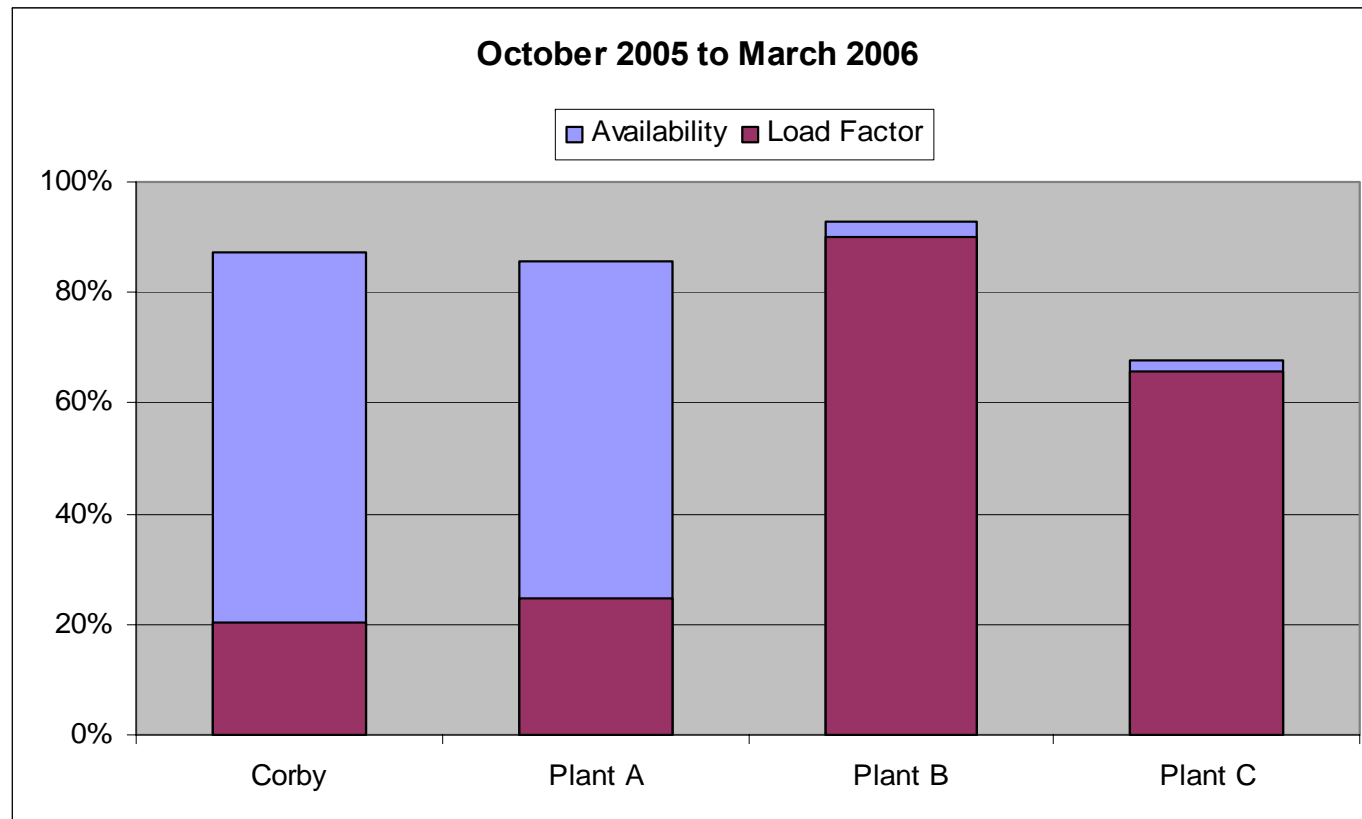
1/3 Rough Space

**(On top of the
2½ bcm already
provided by CCGTs)**

Factors limiting generators offering demand side response

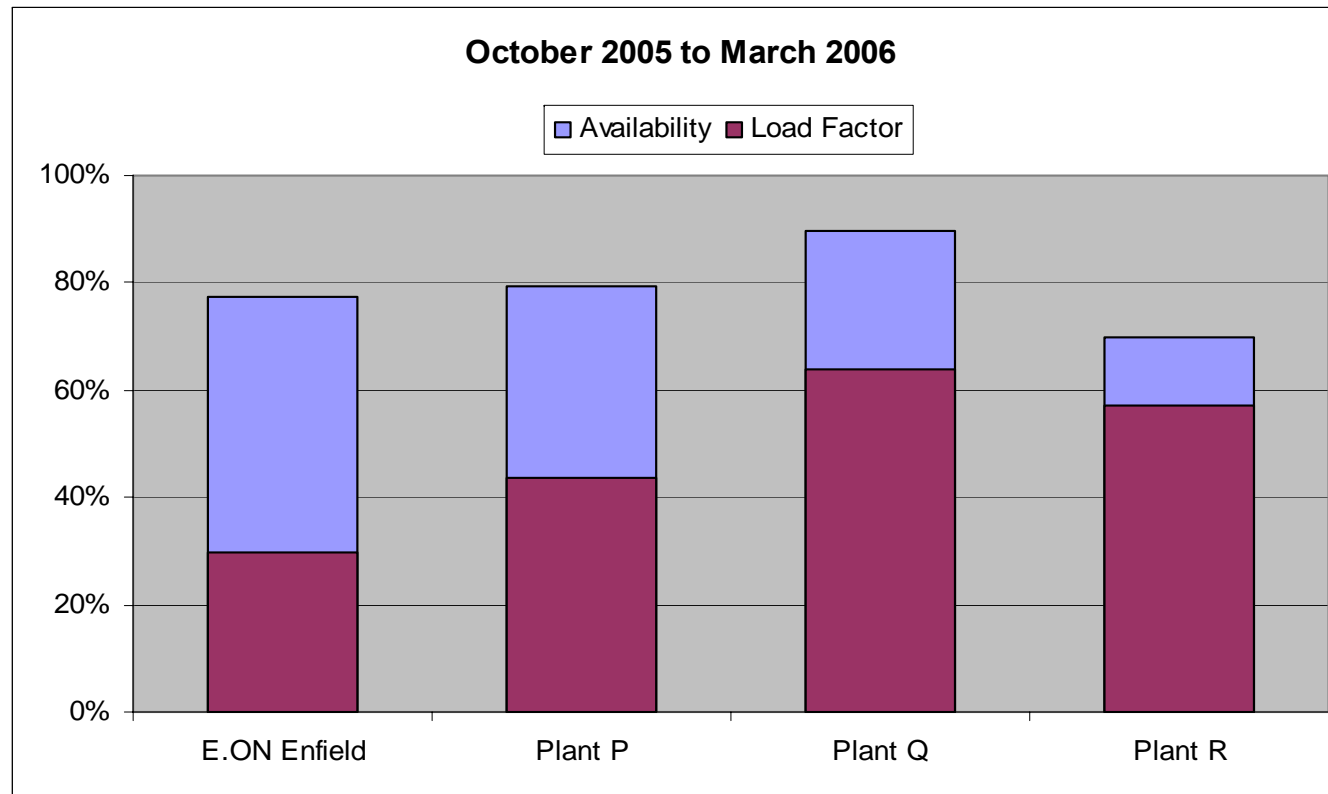
- Technical flexibility of plant
- Other technical constraints – e.g. non NTS spec. gas that cannot be diverted to NTS.
- Contractual constraints.
- Trading strategy – offering plant into BM rather than offering into the forward and spot markets.
- As a result of P194 risk adverse CCGT operators may be more likely to run through the night.

Example 1 – comparison of demand side response for similar plant. Winter 05/06



“Two similar units operating flexibly, two inflexibly”

Example 2 – comparison of demand side response for similar plant. Winter 05/06



“And again for another CCGT type”

Gas Reserve Contracts

- Dilutes shippers primary responsibility for energy balancing (NG should remain a residual player).
- As such it undermines shippers focus on demand side response.
- NG taking significant forward positions will distort the market. FSA implications for NG.
- 'Paper' contracts cannot guarantee to preserve stocks of gas in store.
- It will be prohibitively expensive – costs ultimately passed through to customers.
- Ultimately storage monitors protect safety of system.

Market Information – energywatch mod to disclosure ‘real time’ terminal delivery flow data

- Supported by E.ON UK
- Will ultimately help improve the efficiency of the market and ability of market participants to respond appropriately.
- Danger that initially participants could over-react to information on changes to flows.

Is October the best time to be implementing this proposal?

Actions/initiatives ahead of winter 2006/07

- Concentrate on generator demand side response and plant availability to maximise fuel switching 'headroom'.
- Consider relaxation of emission constraints.
- Focus efforts on offering demand side contracts to large users especially sell back products.
- Bring forward implementation of energywatch mod or delay to 1 April 2007
- NO to Gas Reserve Contracts.

Conclusions

The market should be allowed to work.

Avoid meddling with market rules

Existing market arrangements* offer the best means of maintaining continuity of supply during Winter 06/07

***Subject to scope of activities being limited by legal and operational Constraints.**