

# Report

# **Customers' satisfaction with their supplier - supplier level findings**

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This document presents data on two indicators of energy customer satisfaction for seven energy supplier groups. The data comes from the Energy Consumer Satisfaction Survey, which is a survey of domestic energy consumers in England, Scotland and Wales (Great Britain) commissioned by Ofgem and Citizen's Advice.

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## Introduction

As the independent energy regulator for England, Scotland and Wales (Great Britain) Ofgem's priority is to protect energy customers. In Ofgem's <u>Multi-year Strategy</u>, we committed to publishing more data to drive up standards in the market. By publishing more data, we aim to enable more informed consumer choice and incentivise better supplier performance.

This report presents the latest data on two key customer satisfaction indicators for seven energy supplier groups. These are the seven suppliers with a large enough sample size in the survey. These indicators are overall satisfaction with their supplier, and satisfaction with the customer service they have received from their supplier. The previous survey's results, including a supplier level report, can be found <u>here</u>.

The data comes from the Energy Consumer Satisfaction Survey, a survey of domestic energy consumers in Great Britain commissioned by Ofgem and Citizens Advice. We regularly publish the aggregate results of this survey.

The survey was designed to be nationally representative of the energy consumer population in Great Britain. It uses a quota-based approach to sampling and results were weighted overall by age, gender, region, Index of Multiple Deprivation (IMD), ethnicity and payment type. We used a mixed mode method of data collection which was largely online and included face to face interviewing targeted at digitally excluded respondents. The fieldwork was conducted between 6 January and 30 January 2025. 3,854 domestic energy consumers took part.

The data reported reflects customers' perceptions of their supplier and the service they receive. The survey asks which supplier the respondents are with and then asks questions about their experiences with that supplier. The results below are based on all respondents, regardless of whether they have been in contact with their supplier or not.

It is worth noting the seasonal difference between survey waves, with consumers being surveyed in winter (January 2025) for this wave and in summer (July 2024) in the last wave.

These results do not provide an independent assessment of suppliers' processes or practices. Energy suppliers are also required by Ofgem's rules to publish their performance in the Citizens Advice Star Rating. More details about the rating and its methodology are available <u>here</u>.

## Results

As outlined in the main report, at a whole market level, a higher proportion of consumers are satisfied with their supplier overall in January 2025 compared to the previous wave (July 2024), with overall satisfaction reaching the highest level recorded in this survey. A similar increase has also been seen in consumers' satisfaction with their supplier's customer service. Across the whole market, there was a statistically significant decrease in the proportion of consumers who said they were dissatisfied or very dissatisfied with their supplier overall, with this proportion reaching the lowest level recorded in this survey. There was also a statistically significant decrease in the proportion of consumers who said they were dissatisfied with the lowest level recorded in this survey. There was also a statistically significant decrease in the proportion of consumers reporting they were dissatisfied or very dissatisfied with the survey. There was also a statistically significant decrease in the proportion of consumers reporting they were dissatisfied or very dissatisfied with the customer service they receive from their supplier. While the overall increase in satisfaction levels is encouraging, the data shows that not all consumers have positive experiences with their energy suppliers.

Table 1 shows the proportion of domestic energy consumers who are satisfied or dissatisfied with their supplier overall in January 2025, split by supplier group. Table 2 shows the proportion of domestic energy consumers who are satisfied or dissatisfied with the customer service provided by their energy supplier in January 2025, split by supplier group. In both tables, subsidiary brands such as white label brands are included in the supplier group that is responsible for their customer service operations.

#### Table 1: Customers' reported satisfaction with their energy supplier overall

	GB Average	British Gas	EDF Energy	E.ON / E.ON Next	Octopus Energy	OVO Energy	Scottish Power	Utilita
Overall satisfaction: Satisfied or very satisfied	81%	80%	74% 🔻	76% 🔻	89% 🔺	75% 🔻	72% 🔻	84%
Neither satisfied nor dissatisfied	13%	14%	18% 🔺	17% 🔺	7% 🔻	17% 🔺	17%	11%
Dissatisfied or very dissatisfied	6%	6%	7%	7%	3% 🔻	6%	11% 🔺	5%
Unsure or Prefer not to say	0%	0%	0%	0%	0%	1%	0%	0%

Significant difference against market average in Great Britain for January 2025 at 95% confidence interval.

A note on interpreting statistically significant differences <u>here</u>.

A5: Overall, how satisfied or dissatisfied are you with [supplier] as your supplier of <FUEL TYPE>?

Satisfaction metrics are answered on a five point scale:

- very dissatisfied
- dissatisfied
- neither satisfied nor dissatisfied
- satisfied
- very satisfied

The results in this table show the total satisfied (very satisfied and satisfied), neither satisfied nor dissatisfied, total dissatisfied (very dissatisfied and dissatisfied), unsure or prefer not to say figures at a total market level (Great Britain average) and split by suppliers.

*Base: total market (Great Britain average) all respondents, January 2025 (3854), British Gas (1165), EDF Energy (357), E.ON / E.ON Next (including Sainsbury's Energy) (477), Octopus Energy (including Your Co-op Energy and London Power) (878), OVO Energy (including SSE) (365), Scottish Power (254), Utilita (105).* 

Table 2: Customers' reported satisfaction with the customer service provided by their energy supplier

	GB Average	British Gas	EDF Energy	E.ON / E.ON Next	Octopus Energy	OVO Energy	Scottish Power	Utilita
Satisfied or very satisfied	74%	75%	66% 🔻	71%	81%	67% 🔻	63% 🔻	74%
Neither satisfied nor dissatisfied	16%	14%	23% 🔺	18%	13% 🔻	20%	20%	10%
Dissatisfied or very dissatisfied	7%	7%	6%	7%	3% 🔻	9%	13% 🔺	9%
Unsure or Prefer not to say	4%	3%	5%	4%	3%	5%	4%	6%

A7: Overall, how satisfied or dissatisfied are you with the customer service you have received from [supplier]?

Satisfaction metrics are answered on a five point scale:

- very dissatisfied
- dissatisfied
- neither satisfied nor dissatisfied
- satisfied
- very satisfied

The results in this table show the total satisfied (very satisfied and satisfied), neither satisfied nor dissatisfied, total dissatisfied (very dissatisfied and dissatisfied), unsure or prefer not to say figures at a total market level (Great Britain average) and split by suppliers.

*Base: total market (Great Britain average) all respondents, January 2025 (3854), British Gas (1165), EDF Energy (357), E.ON / E.ON Next (including Sainsbury's Energy) (477), Octopus Energy (including Your Co-op Energy and London Power) (878), OVO Energy (including SSE) (365), Scottish Power (254), Utilita (105).* 

Below we draw comparisons between supplier groups and the average for January 2025, and identify the supplier groups who have seen an increase or decrease in their results since the previous survey wave (July 2024). Please note that only differences that are statistically significant are included in this commentary.

## How suppliers' results compare against the average

### **Overall** satisfaction

As shown in Table 1, Octopus Energy was the only supplier with a significantly higher proportion of customers who said they were satisfied or very satisfied with their supplier overall, compared to the average for January 2025. Meanwhile, EDF Energy, E.ON, Ovo Energy and Scottish Power each had significantly lower than average proportions of customers who claimed they were satisfied or very satisfied overall, compared to the average.

In terms of dissatisfaction overall, a significantly larger proportion of Scottish Power customers said they were very dissatisfied or dissatisfied with their supplier overall, compared to average. A smaller proportion of Octopus Energy customers said they were very dissatisfied or dissatisfied with their supplier overall, compared to the average.

### Customer service satisfaction

Similarly, as shown in Table 2, a significantly higher proportion of Octopus Energy customers reported that they were satisfied or very satisfied with the customer service they received from their supplier. In contrast, a lower proportion of EDF Energy, OVO Energy and Scottish Power customers claimed they were satisfied or very satisfied with the customer service received from their supplier.

Compared to the average in January 2025, significantly higher proportions of Scottish Power customers said they were dissatisfied or very dissatisfied with the customer service provided by their energy supplier. A significantly lower proportion of Octopus Energy customers said they were dissatisfied or very dissatisfied with customer service compared to the average.

# How suppliers' results in January 2025 compare against the previous survey wave

Comparing the January 2025 results for supplier groups with the July 2024 results, British Gas was the only supplier in this survey to see a statistically significant increase in the proportion of customers who said they were satisfied or very satisfied overall with their supplier. British Gas was also the only supplier to see a statistically significant decrease in the proportion of consumers who said they were dissatisfied or very dissatisfied with their supplier overall.

In terms of consumers' satisfaction with the customer service they received from their supplier, British Gas was again the only supplier in this survey to see a statistically significant increase in the proportion of consumers who said they were satisfied or very satisfied since the previous wave. British Gas was also the only supplier to see a significant decrease in the proportion of consumers who said they were dissatisfied or very dissatisfied with the customer service provided by their supplier.

## Interpreting these results

The survey is based on a sample of the population of energy consumers in Great Britain responsible for paying their energy bills. We cannot be certain that the figures obtained are exactly those that would have been reached if everyone had taken part (the "true" values). The reported figures are estimates, within a small margin of error. The margin of error varies with sample size – the larger the sample is, the smaller the error will be. For this reason, individual suppliers with fewer than 100 respondents taking part in this survey are not shown.

We have marked statistical significance on the table. Statistical significance testing allows us to assess how confident we can be that the difference between an individual supplier's satisfaction and the satisfaction for the rest of the market is likely to reflect a true difference. We have tested the results at a 95% confidence level. When percentages are low in a given category (e.g. very dissatisfied or dissatisfied), then the difference between percentage values needs to be greater for the results to be statistically significant at a 95% interval level.

Given that the survey uses quotas rather than random probability sampling, statistical significance is indicative only. This has been marked to aid understanding of where differences are meaningful. It indicates where a supplier's results are statistically higher than the GB average as shown through the use of an up arrow, or significantly lower than average as shown through a down arrow.

Full details of the methodology, including further detail on statistical significance testing, is available in our technical report for the Energy Consumer Satisfaction Survey.