









Investment & financing overview



Kate Mingay Smith Square Partners



Adam MacDonald Centrus Advisors



The OFTO investment case – Equity Investors



Step Up In Pipeline

- A **step change** from previous rounds commences in TR10
 - 3 assets coming to market in TR10 valued at £2bn in total
 - 10 more assets coming in TR 11 & 12
- Over £10bn worth of assets coming to market in the next 3 tender rounds

Availability Based Inflation Linked Returns

- · Investment profile aligns with low-risk core infrastructure
- Fully constructed assets inflation-linked availability-based revenues
- Low operating and regulatory risks

Attractive Strategic Assets

• A wider degree of offshore electricity connectivity is expected in the future and OFTOs can act as **strategic nodes** for other assets

Green Investment

- Aligns with UK Government's green energy strategy
- Enhances the **ESG credentials** of funds and companies investing in them

Future Value Upsides

- Initial licence for up to 25 years whereas technical and economic life of assets may be greater than 25 years
- Ofgem consultation on End of Tender Revenue Stream in summer 2022.
 Decision expected in Spring/Summer 2023

Internal Only

The OFTO investment case - Debt Investors



OFTO processes allow for three alternative debt finance sources

Bank Funding

- TR7 & 8 bids saw an average of 60% of debt financing via banks (commercial and ECA)
- · Some evidence of emergence of hybrid financing structures with shorter dated bank/longer dated private placement

Private Placement

- TR7 & 8 bids saw an average of 40% of debt financing via institutional private placement
- Private Placement financings are protected across the bidding period using the 'Private Placement Adjustment Mechanism' adjusting credit spread based on iBoxx Utilities 10yr+ index

Public Bonds

- Public bonds have not featured since Dudgeon in TR5 due to price competitiveness
- UKIB is interested in supporting potential bidders in their TR10 bids and has been working closely with Ofgem to develop the role of their financial guarantee product







UKIB Financial Guarantee

UKIB is interested in supporting potential bidders in their TR10 bids

- Improving energy security and supply is a top UKIB policy priority for UKIB through its investments in Clean Energy
- UKIB has been working closely with Ofgem to develop the potential role of a guarantee product in TR10
- Ofgem is keen to add the UKIB guarantee to TR10 to support its policy of ensuring strong, resilient and continued access to funding for OFTOs in light of the step change in scale and ambition of investment needed for the UK offshore wind market
- UKIB and Ofgem have discussed using the financial guarantee to create a number of benefits
 - Additionality opening up the public bond market
 - Supporting wider market participation UKIB would consider the possible use of a guarantee for any interested bidder
- Key terms
 - Form of guarantee sovereign credit substitution, expected to be published soon
 - Size of guarantee Up to £250 million on any of the TR10 projects
 - Applicability aimed at the public bond market, but can be used to wrap commercial bank and institutional private placement debt
 - Support letter UKIB is looking to make a support letter available to all bidders as part of the EPQ

Features of TR10



- Streamlining of EPQ process
- Price discovery post Sterling market turbulence & rate rises
- Multi asset tender round volume step change in pipeline starts here
- UKIB financial guarantee

