

## OFTO Tender Round 10 Launch Event: OFTO-related service providers

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Attendees of the OFTO Tender Round 10 Launch Event on 26 January 2023 were invited to provide brief details of their organisation and the services it offers, to be shared with other people registered to attend the event. The table below presents the information submitted.

The information provided is for information only and is intended for use by those organisations that participated in Ofgem's launch webinar for Tender Round 10. The information should only be used in connection with OFTO Tender Round 10. The information should only be used in connection with OFTO tenders. The information has been provided by the organisations listed. Ofgem does not warrant the accuracy, quality, legality or reliability of any information or content contained or linked to in this document and no reliance should be placed on the information provided. Ofgem does not endorse any of the organisations listed and nothing contained within this document should be taken as constituting or implying Ofgem's endorsement or recommendation of any such organisation, its business or its employees.

Organisation name	Contact details	Introduction and summary of services	URL
Arfon Consulting Ltd	<p>hello@arfonconsulting.co.uk</p> <p>029 2046 5005</p> <p>15 Neptune Court Vanguard Way Cardiff CF24 5PJ</p>	<p>Arfon Consulting is a boutique SME consultancy specialising in supporting both bidders and/or contracting authorities with the public procurement of complex and major PPP/PFI and capital build infrastructure projects. Its consultants have decades of public procurement experience drawn from across the public and private sectors including highways, high speed rail, utilities, education and health sectors.</p>	<p><a href="http://www.arfonconsulting.co.uk">www.arfonconsulting.co.uk</a></p>
BDO LLP	<p>marios.gregori@bdo.co.uk</p>	<p>BDO LLP is the fifth largest accountancy and tax business in the UK. We have specialist teams advising clients on taxation, capital allowances, VAT, SDLT, accounting etc in the infrastructure and renewable markets. We are currently advising OFGEM in relation to numerous OFTO projects.</p>	<p><a href="http://www.bdo.co.uk">www.bdo.co.uk</a></p>

<p>Blake Clough Consulting</p>	<p>Call: +44 (0)7795 161995</p> <p>Email: <a href="mailto:info@blakeclough.com">info@blakeclough.com</a></p> <p>Write to: 1 Blake Clough Farm, Shaw Lane, Slaithwaite, West Yorkshire, HD7 5XA</p>	<p>In Blake Clough, we apply innovative thinking and technical expertise to meet the challenges of the evolving system to drive decarbonisation, decentralisation and digitalisation. We specialise at the below areas:</p> <ul style="list-style-type: none"> <li>Regulatory Support</li> <li>Electrical Network Innovation</li> <li>Power Systems Analysis</li> <li>Due Diligence &amp; Advisory</li> <li>Energy Strategy Consultancy</li> <li>Techno-Economic Analysis</li> <li>Grid Connection Support</li> <li>Stakeholder Engagement</li> <li>Management Consultancy Support</li> </ul>	<p><a href="https://www.blakeclough.com/">https://www.blakeclough.com/</a></p>
<p>Citigroup Global Markets Limited</p>	<p><a href="mailto:jenny.ping@citi.com">jenny.ping@citi.com</a></p> <p>0207986 6974 (Managing Director)</p> <p><a href="mailto:rory.grahamwatson@citi.com">rory.grahamwatson@citi.com</a></p> <p>0207 986 6972 (Senior Associate)</p>	<p>Financial services and banking</p>	<p><a href="http://www.citigroup.com">www.citigroup.com</a></p>

<p>CmY Consultants Ltd</p>	<p>Telephone: +44 7768337854 Email: charles@CmYConsultants.london</p>	<p>CmY Consultants provide commercial advise by the tailored application of financial and regulatory expertise. We deliver independent, expert advice on regulatory, financial, risk and business issues impacting on OFTOs and other renewable energy projects. Our experience working at a high level on offshore wind helps to deliver successful projects.</p>	<p><a href="http://www.cmyconsultants.london">www.cmyconsultants.london</a></p>
<p>Codan Forsikring A/S</p>	<p>Klaus Skipper Nordby Underwriter Renewable Energy  E <a href="mailto:ksw@codan.dk">ksw@codan.dk</a> M +45 3037 8208</p>	<p>Codan is one of the very early risk takers (insurer) in the renewable energy sector and off shore wind in particular - including the worlds first offshore wind farm (Vindeby).  Codan remains a lead market with unmatched underwriting experience, claims handlers and risk engineers.</p>	<p><a href="https://www.codan.dk/renewable">https://www.codan.dk/renewable</a></p>

Crown Estate Scotland	rhona.stewart@crownstatescotland.com	I am the development manager for transmission which covers network cables for the transmission network operators. As we manage the seabed up to 12 nautical miles CES manage the agreements needed for the transmission cables up to 12nm in the seabed and I work with transmission projects who are looking to put cables new and existing into the seabed.	<a href="https://www.crownstatescotland.com/">https://www.crownstatescotland.com/</a>
CubeLynx Limited	Mayur Gondhea mayur.gondhea@cubelynx.co.uk 07986174682	CubeLynx are independent advisors providing financial modelling services to energy and infrastructure projects. We provide services to regulators and funders and have extensive OFTO and price control experience.	<a href="https://www.cubelynx.co.uk/">https://www.cubelynx.co.uk/</a>
Equitix Investment Management Limited	mobile number- 07917524721 Bnimmo@equitix.com Hcharles@equitix.com Address: 3rd Floor (South), 200 Aldersgate Street, London, EC1A 4HD	Equitix is an Infrastructure Investor with a over £8bn under mamnagement. Equitix is an experienced Ofto owner with shareholdings in the following OFTO's; - (GyM) OFTO - Thanet OFTO, - Humber Gateway OFTO - Greater Gabbard OFTO - Preferred Bidder in the Triton Knoll OFTO	<a href="https://equitix.com/">https://equitix.com/</a>

<p>EY</p>	<p>Colin George Corporate Finance Associate Director - Energy &amp; Infrastructure cgeorge@uk.ey.com +44(0)207 9512236</p> <p>Thomas Fletcher Corporate Finance Director - Energy &amp; Infrastructure tfletcher@uk.ey.com +44(0)207 9518315</p>	<p>EY is a global firm with over 300,000 employees across the world providing services in relation to Assurance, Consulting, Tax and Transactions. In relation to procurement processes relevant offerings include finance raising, bid advisory, tax and accounting, financial modelling and hedging advice. The team has been involved in the OFTO programme since its inception.</p>	<p><a href="http://www.ey.com/renewables">www.ey.com/renewables</a></p>
<p>Gravis Capital Management Ltd</p>	<p>matteo.quatraro@graviscapital.com</p>	<p>Gravis is an independently managed business with ORIX as our majority shareholder. ORIX are a global financial service company based in Japan. Their partnership has helped us to expand into new markets, focus on returns for our investors and make sure responsible investing leads the way. We currently manage assets of £3bn through 6 funds listed at the LSE and across a diverse range of sectors and structures and we are interested in entering the OFTO sector as a financial partner.</p>	<p><a href="https://www.graviscapital.com/">https://www.graviscapital.com/</a></p>



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Gutteridge Haskins & Davey (GHD)	Chris Jones Tel + 44 790 100 5239 E chris.jones@ghd.com	GHD is a global network of over 11,000 multi-disciplinary professionals providing integrated solutions through engineering, environmental, design and construction expertise. Our future-focused, innovative approaches connect and support communities around the world, building resiliency and sustainability for coming generations. GHD team members have been engaged on OFTO projects since Tender Round 1 with technical services through all project phases with emphasis on technical due diligence.	<a href="https://www.ghd.com/en/index.aspx">https://www.ghd.com/en/index.aspx</a>
Howden Specialty	Deborah Duss Deborah.Duss@howdenspecialty.com  Jonas Dalsgaard Jonas.Dalsgaard@howdenspecialty.com	With over 100GW of renewable energy assets under management, Howden Specialty is your leading insurance partner with an exemplary track record in supporting our clients and partners to insure a cleaner tomorrow. Our services include specialist due diligence advisory services, insurance broking and dedicated claims advocacy for OFTO assets and other renewable energy technologies.	<a href="https://www.howdengroup.com/uk-en/industry/natural-resources/sustainable-energy">https://www.howdengroup.com/uk-en/industry/natural-resources/sustainable-energy</a>

<p>Mott MacDonald Limited</p>	<p>Monica.Crosa@mottmac.com Duncan.Broom@mottmac.com david.reidj@mottmac.com Fay.Lelliott@mottmac.com</p>	<p>Mott MacDonald is a global consultancy with over 17,000 staff and £1.8Bn turnover. We have a proven track record advising OFTO lenders throughout the bidding/acquisition process into the operational phases from 2009 to date. We have provided LTA services on over €1 billion OFTO infrastructure at preferred bidder stage and have a large team of specialists in all related aspects including HVDC, transmission systems, submarine cables, subsea structures, and environmental &amp; permitting.</p>	<p><a href="https://www.mottmac.com/">https://www.mottmac.com/</a></p>
<p>Orrick, Herrington &amp; Sutcliffe</p>	<p>Ravinder Sandhu M: +44 7785 373061 E: rsandhu@orrick.com</p>	<p>We are ranked as one of the top global law firms for offshore wind, with nearly 20 years of experience.</p> <p>The Orrick OFTO Team has advised on 13 of the 23 closed OFTO transactions and has over 10 years of OFTO experience (from tender round 1 through to the current tender round). We have an intrinsic understanding of the varied approaches and parameters within which each party operates.</p>	<p><a href="https://www.orrick.com/">https://www.orrick.com/</a></p>



<p>Our Footprints Ltd</p>	<p>Tel: 0117 2900306</p>	<p>Independently-owned service provider to the renewable energy market, based in the UK and working globally</p> <p>Multi-disciplined Chartered Engineers, Project Managers and HS&amp;E professionals with combined experience of over 350 years in the renewable energy industry. We offer competitive rates and react quickly to client and project needs.</p> <p>We have a reputation for the recovery of ailing projects, mobilising an experienced team quickly, to bring projects back on track.</p>	<p><a href="https://www.ourfootprints.co.uk">https://www.ourfootprints.co.uk</a></p>
<p>Power Systems Consultants (PSC)</p>	<p>michael.hook@pscconsulting.com</p>	<p>PSC are specialist consultants to the electricity industry operating in over 25 countries. We help our clients plan and evaluate with confidence relying on our extensive experience in offshore and onshore transmission and distribution networks. PSC has acted as technical advisor to OFTOs from Tender Round 4 through to Tender Round 8 during both the ITT stage and through to completion of the PB stage including undertaking the associated technical due diligence.</p>	<p><a href="https://www.pscconsulting.com">https://www.pscconsulting.com</a></p>

<p>Renewable Energy Systems Limited</p>	<p>Filippo Di Salle Head of Offshore D +44 1923 299 318 M +44 7771898479 filippo.disalle@res-group.com</p> <p>Rob Fradley Offshore Commercial Director D +44 1923 608 263 M +44 7717 702 541 robert.fradley@res-group.com</p>	<p>RES is the world's largest independent renewable energy company. At the forefront of the industry for 40 years, RES has delivered 23GW+ of renewable energy projects across the globe and supports an operational asset portfolio exceeding 10GW worldwide for a large client base. RES employs 2,500+ people and is active in 10 countries working across onshore and offshore wind, solar, energy storage, green hydrogen and transmission and distribution. RES is a leading provider of O&amp;M services to OFTOs.</p>	<p><a href="https://www.res-group.com/en/offshore/offshore/">https://www.res-group.com/en/offshore/offshore/</a></p>
<p>RTE International (RTEi)</p>	<p>Stephen Adams +44 7815 062459 stephen.adams@rte-international.com</p>	<p>RTE International is a 100% owned subsidiary of RTE, Europe's largest TSO. RTE International offers the experience of RTE in France where it completes many interconnectors and wind farm connections, to the global market specialising in system studies, owners Engineer and technical due diligence. RTEi has not yet worked in the OFTO space but is seeking opportunities to participate and welcomes any enquiries. HVDC is a particular speciality as well as traditional AC Connections.</p>	<p><a href="http://www.rte-international.com">www.rte-international.com</a></p>

<p>Semco Maritime A/S</p>	<p>John Lionel Dicom Commercial Development Director Email: JDI@semcomaritime.com Mobile: +45-6070 6474</p> <p>Leigh Smith Senior Sales Manager Email: LSM@semcomaritime.com Mobile: +44-7436039865</p> <p>Stefan Callis Operations Manager Email: STEF@semcomaritime.com Mobile: +44 780 3938 923</p>	<p>Semco Maritime is an EPCI and O&amp;M company serving the global energy industry for the past 40 years. Specifically in the Offshore Wind industry, we have supplied over 25 offshore substations on EPC basis and serviced over 55 offshore transmission assets over the last 20 years. In the OFTO space, we are offering full O&amp;M wraps for the OFTO assets and basing our fees on either availability or MWh throughput. We would like to partner with entities wishing to purchase OFTO assets.</p>	<p><a href="http://www.semcomaritime.com">www.semcomaritime.com</a></p>
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<p>SSE Enterprise</p>	<p>Stephen Stead 07557 085631 Stephen.stead@sse.com</p>	<p>SSE Enterprise consists of two core businesses: Solar and Battery - offering Scale front of meter batteries and solar; Distributed Energy - offering Private electrical networks, heat networks, EV charging and behind the meter solar and battery. In addition, Enterprise is pursuing OFTOs and Interconnectors, SMR and AMR technologies, and distributed Hydrogen solutions on behalf of the SSE Group.</p>	<p><a href="http://www.sse.com">www.sse.com</a></p>
<p>VINCI Concessions</p>	<p>Arnaud Judet Executive Director Germany &amp;UK VINCI Concessions Deutschland GmbH Franz-Ehrlich-Straße 5 12489 Berlin Phone: +49 (0)30 206033 303 Mobile: +49 (0) 176 124 000 31 Fax: +49 (0) 30 206033 301 Email: <a href="mailto:arnaud.judet@via-suedwest.de">arnaud.judet@via-suedwest.de</a></p>	<p>VINCI Concessions operates infrastructure, in 23 countries and has around 16,000 employees worldwide. VINCI Concessions business lines are also focused on the provision of long-term, technically advanced infrastructure in fields such as; renewable energy, transmission, solar farms, hydrogen developments and carbon sequestration. With the specialist partners within VINCI, the package of finance, design, construction and maintenance can be tailored to suit the construction and operating environment, for the widest range of technologies and infrastructure solutions.</p>	<p><a href="https://www.vinci-concessions.com/en/">https://www.vinci-concessions.com/en/</a></p>



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Voltiq	Joost Samsom, Partner, joost.samsom@voltiq.com, +31 613788346. Victoria Peyroutas, Vice-President, victoria.peyroutas@voltiq.com , +31 6 21172857	Voltiq is a financial advisory and structuring firm, assisting clients with the financing of renewable energy projects and companies. Voltiq specializes in financing assets and companies in the energy space, including transmission.	<a href="http://www.voltiq.com">www.voltiq.com</a>
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