

OFTO Tender Round 9: OFTO-related service providers

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Attendees of the launch webinar for OFTO Tender Round 9 on 20 January 2022 were invited to provide brief details of their organisation and the services it offers, to be shared with other people registered to attend the webinar. The table below presents the information submitted.

The information provided is for information only and is intended for use by those organisations that participated in Ofgem's launch webinar for Tender Round 9 (TR9). The information should only be used in connection with OFTO Tender Round 9. The information has been provided by the organisations listed. Ofgem does not warrant the accuracy, quality, legality or reliability of any information or content contained or linked to in this document and no reliance should be placed on the information provided. Ofgem does not endorse any of the organisations listed and nothing contained within this document should be taken as constituting or implying Ofgem's endorsement or recommendation of any such organisation, its business or its employees.

Organisation name	Contact details	Introduction and summary of services	URL
Arup	<p>Technical DD: James Theobalds james.theobalds@arup.com</p> <p>Dr Charlotte Higgins charlotte.higgins@arup.com</p> <p>Corporate Finance: James Tunney james.tunney@arup.com</p> <p>Alvin Tien alvin.tien@arup.com</p>	<p>Arup has been involved in all OFTO Tender Rounds since its instigation in 2009. Our integrated team provide lead financial advice and technical due diligence. Our Corporate Finance team has acted as lead financial adviser across multiple rounds including helping new entrants structure bids commercially and financially. Our technical specialists, electrical transmission and offshore experts have supported a number of bidders through ITT and successfully into PB stage and operational stage as LTA</p>	<p>https://www.arup.com/expertise/services/advisory-services/finance-and-economics</p>
CEPA	<p>info@cepa.co.uk patrick.taylor@cepa.co.uk; paget.fulcher@cepa.co.uk</p>	<p>CEPA is an economic and financial consulting firm working across regulated sectors in the UK and globally, with both public and private sector clients. Our team has acted as commercial and financial advisor to Ofgem across a series of tender rounds (TR3-TR8) and on regulatory framework design for competitive electricity networks.</p>	<p>www.cepa.co.uk</p>

China Southern Power Grid International (HK) Co., Ltd.	<p>Shaun Sun sunsj@csgihk.cn</p> <p>Damon Liu damon.liu@csgihk.cn</p> <p>Yiji Wen wenyj@csgihk.cn</p> <p>Ivy Zheng ivyzheng@csgihk.cn</p>	<p>China Southern Power Grid International (HK) Co., Ltd. (CSGI HK) is a wholly owned subsidiary of China Southern Power Grid Co., Ltd. (CSG). CSG is one of the two enterprises authorized to engage in power grid sector in China.</p>	<p>http://csgi.csg.cn/en/</p>
CMS	<p>Chris McGarvey Partner</p> <p>T +44 141 304 6030 M +44 7738 548520 E chris.mcgarvey@cms-cmno.com</p>	<p>CMS has a wealth of experience advising on all sides of OFTO projects with members of our team having advised on 100% of all OFTOs tendered to date, advising bidders, developers and the regulator. Only a handful of firms can claim this track record, our experience sets us apart. Our team has spent years advising offshore wind farm developers giving us key insights into the commercial arrangements and the regulator giving us unparalleled knowledge of the regulatory framework and process.</p>	<p>Power Regulation Energy & Climate Change CMS UK</p>
Codan Forsikring A/S	<p>Jakob Egelund Rasmussen, Chief Underwriter, jxc@codan.dk, +4530377670</p>	<p>Involved in ca. 100 offshore projects globally, of which ca. 50% as lead, Codan is a leading global insurer of offshore renewable energy projects. We</p>	<p>www.codan.dk</p>

	<p>Jan Petersen, Senior Underwriter, jap@codan.dk, +4530378153</p> <p>Truels Kjer, Senior Risk Consultant, tuk@codan.dk, +4530378733</p>	<p>work closely with our global network of customers, partners and brokers to provide risk management solutions for offshore renewable energy projects utilizing our market leading expertise within underwriting and claims management.</p>	
DNV	<p>ronan.mcdermott@dnv.com</p>	<p>DNV Energy Systems provide engineering consultancy services to the renewable, energy storage and electricity transmission and distribution markets within the UK.</p> <p>Our heritage for such dates back to the legacy Garrad Hassan and Kema organisations, which are now part of DNV.</p> <p>Our UK based offshore wind team provide technical due diligence assessments of offshore wind and OFTO projects on behalf of vendors, investors and lenders along with other bespoke consultancy services.</p>	<p>www.dnv.com</p>
Fichtner Consulting Engineers	<p>johnslater@fichtner.co.uk</p>	<p>Fichtner is a family owned independent engineering consultancy, providing technical support through all phases of Renewables project development, from concept</p>	<p>www.fichtner.co.uk</p>

		through to construction, operations and decommissioning. For offshore wind we have worked with clients supporting project development, equity purchases, as OFTO bidder's TA and operations. Our work covers the UK markets and also European and worldwide markets, to support our international client base with diverse portfolios.	
Fingleton	haris@fingleton.com	Fingleton is the leading strategic advisory firm for matters with a UK regulatory or competition dimension. When anticipating or navigating regulatory intervention is critical to business strategy, we provide clear advice that helps our clients secure improved outcomes. We have extensive experience in the energy sector, including issues around OFTO assets	https://fingleton.com/
Orrick, Herrington & Sutcliffe LLP	Ravinder Sandhu D:+44 20 7862 4609 E:rsandhu@orrick.com	We are a global law firm with a particular focus on renewable energy. We have been advising on offshore wind matters for nearly 20 years. We have advised on 13 of the 23 closed OFTO transactions and have over 10 years of OFTO experience. We have an intrinsic understanding of the varied	https://www.orrick.com/

		<p>approaches and parameters within which parties operate.</p> <p>We are ranked as one of the top global law firms for offshore wind and were recently named 'Outstanding Legal Adviser' of 2020-21 by Inspiratia.</p>	
Our Footprints	<p>Jamie Cornish: jamie.cornish@ourfootprints.co.uk +44 (0) 7917 470 230,</p> <p>Erin Lachs: erin.lachs@ourfootprints.co.uk +44 (0) 7462 670 667,</p> <p>Helene Jones: helene.jones@ourfootprints.co.uk +44 (0) 7519 196 368</p>	<p>We are a renewable energy consultancy who specialise in project management, design, advisory and due diligence services for renewable energy projects of all sizes and have experience of offshore wind farm works. In addition to our core services, we have developed a reputation for the successful recovery of ailing projects and have worked on large solar, wind and hydro projects in this capacity. We are multi-disciplined chartered engineers, project managers, and HS&E professionals.</p>	<p>https://www.ourfootprints.co.uk/</p>
PSC	<p>michael.hook@pscconsulting.com</p>	<p>PSC is a specialist high voltage transmission and distribution consultancy operating in over 25 countries. We have 227 subject matter experts specialising in various areas of the transmission and distribution sector.</p> <p>PSC has acted as Technical Advisor for a major OFTO and its</p>	<p>https://www.pscconsulting.com/</p>

		financiers since 2016, throughout the ITT and PB stages of acquisition and throughout the operational phase.	
Renewable Energy Systems	<p>Rob Fradley Head of Offshore D +44 1923 608 263 M +44 7717 702 541 robert.fradley@res-group.com</p>	<p>RES is the world's largest independent renewable energy company. At the forefront of the industry for 40 years, RES has delivered more than 22GW of renewable energy projects across the globe and supports an operational asset portfolio exceeding 7.5GW worldwide for a large client base. RES employs more than 2,000 people and is active in 10 countries working across onshore and offshore wind, solar, energy storage and transmission and distribution. RES delivers a range of O&M services to OFTOs.</p>	<p>https://www.res-group.com/en/offshore/offshore/</p>
Sembmarine SLP	<p>Jenna Crosby Business Development & Tendering Coordinator Jenna.Crosby@Sembmarineslp.com 07842246003</p> <p>Colin Yaxley - Managing Director Colin.Yaxley@se</p>	<p>Sembmarine SLP are able to provide a variety of expert services including installation, hook-up commissioning , warranty support and O&M services for offshore substations. Working alongside our parent company Sembcorp Marine we are able to offer a full "end to end" solution for offshore substations based on EPC, EPCI + HUC and O&M contracting strategies.</p>	<p>http://sembmarineslp.com/</p>

	mbmarineslp.com 07876 703713		
Semco Maritime A/S	<p>Stefan Callis Head of UK Operations Tlf: +44 780 3938 923 STEF@semcomaritime.com</p> <p>John Lionel Dicom Business Developer Tlf: +45 6070 6474 Email: JDI@semcomaritime.com</p>	<p>Having delivered 23 Offshore substations on EPC basis since 2002 and serviced 55 different assets on offshore windfarms, we are a world leader in delivering state of the art offshore substations and providing full wrap life time asset management, operations & management of transmission systems, from the base of the turbines to the grid connection. We bring energy to shore by safeguarding people & assets.</p>	<p>https://www.semcomaritime.com/renewables</p>
Transmission Investment	office@tinvt.com	<p>Transaction Technical and Commercial Assurance to investors on investment opportunities in respect of HV electricity assets, and other related sectors.</p> <p>Specialist Management Services for Investors including development, construction and operations management services to investors on HV electricity assets.</p>	<p>www.tinvt.com</p>
Watson Farley & Williams LLP	MLucas@wfw.com MAnton@wfw.com	We advise across renewable power projects throughout their lifecycle. We are particularly experienced in advising on	<p>https://www.wfw.com/articles/oftos-a-decade-of-</p>

		offshore wind and offshore transmission projects. Martin Lucas leads the OFTO team and is supported by a full service team, including regulatory expert Marianne Anton. We advise on project development and structuring, financing, M&A and dispute resolution (including dispute management/avoidance) and related services.	lessons-for-the-decade-ahead/
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